

**RISK DISCLAIMER:** EMPLOYEE(S) AND PROSPECTIVE EMPLOYEE(S) ARE ADVISED IN THEIR OWN INTEREST TO CAREFULLY READ THE CONTENTS OF THIS OFFERING DOCUMENT IN PARTICULAR THE RISK FACTORS MENTIONED IN CLAUSE 7.10, 7.11 AND WARNINGS IN CLAUSE 11 BEFORE MAKING ANY INVESTMENT DECISION.

## **OFFERING DOCUMENT**

**OF**

**Alfalah Balochistan Pension Fund (ABPF)**

**An Open-Ended Voluntary Pension Scheme, being a Specialized Trust as defined under Section 2 (u-i) of the Sindh Trusts Act, 2020, as amended vide Sindh Trusts (Amendment) Act, 2021**

**Between**

**ALFALAH ASSET MANAGEMENT LIMITED**

**The Pension Fund Manager**

**And**

**CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED**

**The Trustee**

**Dated: March 31, 2026**

**Key Fact Statement**

**Alfalah Balochistan Pension Fund (ABPF)**

**Managed by**

**ALFALAH ASSET MANAGEMENT LIMITED  
(Pension Fund Manager)**

**DISCLAIMER**

This document is not a replacement of Offering Document (OD). Before you invest, you are encouraged to review the detailed features of each sub-fund in the Fund's Offering Document and/or Monthly Fund Manager Report.

**1. Investment Overview**

|  |   |
|--|---|
| <p><b>i. Investment Objective</b></p>                                  | <p>The Investment objective of <b>Alfalah Balochistan Pension Fund (ABPF)</b> is to provide secure source of savings and regular income after retirement to the Employee(s).</p> <p>The <b>Alfalah Balochistan Pension Fund (ABPF)</b> will consist of four (4) Sub-Funds as below and their investment objectives are as follows:</p> <ul style="list-style-type: none"><li>a. <b>Alfalah Balochistan Pension Fund – Equity Active Sub Fund</b> To earn returns from investments in Pakistani Capital Markets.</li><li>b. <b>Alfalah Balochistan Pension Fund – Debt Sub Fund:</b> To earn returns from investments in debt markets of Pakistan, thus incurring a relatively lower risk than equity investments.</li><li>c. <b>Alfalah Balochistan Pension Fund – Money Market Sub Fund:</b> To earn returns from investments in Money Markets of Pakistan, thus incurring a relatively lower risk than debt investments.</li><li>d. <b>Alfalah Balochistan Pension Fund – Equity Index Sub Fund:</b> To provide investors an opportunity to track closely the performance of the KSE-30 by investing in companies of the Index in proportion to their weightages.</li></ul> |
| <p><b>ii. Investment Policy</b></p> <p><b>a. Allocation policy</b></p> | <ul style="list-style-type: none"><li>a. <b>Alfalah Balochistan Pension Fund – Equity Active Sub Fund:</b> Assets of an equity Active sub-fund shall be invested in equity securities which are listed on a Stock Exchange or for the listing of which an application has been approved by a Stock Exchange and Equity Active sub-fund shall be eligible to invest in units of Real Estate Investment Trusts and Exchange Traded Fund provided that entity/sector/group exposures limits as prescribed are complied with.</li><li>b. <b>Alfalah Balochistan Pension Fund – Debt Sub Fund:</b> The Debt Sub-fund shall consist of government securities, cash in bank account, money market placements, deposits, Certificate of Deposits (COD), Certificate of Musharakas (COM), TDRs, commercial paper / short term sukuk or any other mode of placement, reverse repo, deposits/placements with Microfinance Banks and any other approved debt/ money market security issued from time to time.</li><li>c. <b>Alfalah Balochistan Pension Fund – Money Market Sub Fund:</b> The Money Market Sub-fund shall consist of government securities, cash and</li></ul>            |

**Alfalah Balochistan Pension Fund (ABPF)**

|  | <p>near cash instruments which include cash in bank accounts (excluding TDRs), money market placements, certificate of deposits (COD), certificate of musharakas (COM) or any other mode of placement, TDRs, commercial papers / short term sukuks, reverse repo</p> <p><b>d. Alfalah Balochistan Pension Fund – Equity Index Sub Fund:</b> The Investment Objective of the Equity Index Sub-Fund is to provide investors an opportunity to track closely the performance of the KSE-30 by investing in companies of the Index in proportion to their weightages.</p> |   |                       |                        |   |
|--|---|---|-----------------------|------------------------|---|
| <b>b. Performance Benchmark</b>  | Money Market Sub Fund   | 90% three (3) months PKRV rates+ 10% three (3) months average of the highest rates on savings account of three (3) AA rated scheduled Banks as selected by MUFAP. |                       |                        |   |
|  | Debt Sub Fund   | 75% Twelve (12) months PKRV + 25% six (6) months average of the highest rates on saving account of three (3) AA rated schedule banks or as selected by MUFAP.     |                       |                        |   |
|  | Equity Active Sub Fund  | KSE-100 Index (Total return index)  |                       |                        |   |
|  | Equity Index Sub Fund   | Return of index being tracked by the PFM (Total return based).  |                       |                        |   |
| <b>iii. Shariah Compliance</b>   | No  |   |                       |                        |   |
| <b>iv. Launch date</b>   | To be Announced   |   |                       |                        |   |
| <b>v. Minimum contribution amount</b>  | No Limit  |   |                       |                        |   |
| <b>vi. Management Fee:</b>   |   |   |                       |                        |   |
| Pension Fund Manager shall be entitled to an accrued management fee within the limits of Total Expense Ratio as described below: |   |   |                       |                        |   |
| Total Asset Under Management (AUM) with a single Pension Fund Manager Relating to GoB employees                                  | Maximum Total Expense Ratio excluding Insurance charges and government taxes and levies (as % of average daily net assets)  |   |                       |                        | Insurance charges (as % of average daily net assets)  |
|  | Money Market Sub-Fund   | Debt Sub-Fund   | Equity Index Sub-Fund | Equity Active Sub-Fund |   |
| Upto PKR 10 billion  | 0.75%   | 0.75%   | 1.00%                 | 1.75%                  | To be charged on actual basis to the Employee's individual pension accounts as per the limits and pricing mutually decided by the Balochistan Govt. and PFM |
| Greater than PKR 10 billion upto PKR 20 billion  | 0.70%   | 0.70%   | 0.95%                 | 1.70%                  |   |
| Greater than PKR 20 billion upto PKR 30 billion  | 0.60%   | 0.60%   | 0.85%                 | 1.60%                  |   |
| Greater than PKR 30 billion  | 0.50%   | 0.50%   | 0.75%                 | 1.50%                  |   |

|   |  |  |
|---|--|--|
| <b>vii. Subscription/ Withdrawal Days and Timing</b>  | <b>Business Hours</b>                    | <b>Cut Off Time</b>                    |
|   | Monday to Thursday<br>9:00 am to 5:30 pm | Monday to Friday<br>9:00 am to 4:00 pm |
|   | Friday 9:00 am to 6:00 pm                |  |
| In case there is Bank Holiday, then it will be a non-dealing business day for <b>Alfalah Balochistan Pension Fund</b> and all sub-Funds |  |  |

**2. Risk Profile and Product Suitability**

|            |   |   |  |                                  |
|------------|---|---|--|----------------------------------|
| <b>i.</b>  | <b>Whom is this product suitable for?</b>               | The product is suitable for Balochistan Govt.’s Civil Servants who want to avail tax benefits as well as individualized allocation for their retirement savings and earn income after retirement from the Scheme. Tax credit U/s 63 of Income Tax Ordinance, 2001 is available against contributions made in a tax year for salary income. Accumulation/gains are currently tax free and participant can withdraw up to 25% of accumulated amount at the time of retirement from Scheme, making it a tax efficient retirement/pension scheme. |  |                                  |
| <b>a.</b>  | <b>Return objectives</b>                                | Accumulation of pre-retirement savings through various asset allocation plans invested in one or many Sub-Funds of different asset classes, ideally for medium to long-term investment horizon and earn market based or annuity based post-retirement income.   |  |                                  |
| <b>ii.</b> | <b>Risk profile of the fund as per their Allocation</b> | <b>Allocation Plan</b>  | <b>Risk Profile (Product &amp; Investor)</b> | <b>Risk of Principal Erosion</b> |
|            |   | Customized Plan with 100% in Money Market Sub Fund  | Very Low                                     | Principal at Very Low Risk       |
|            |   | Lifecycle Plan (for age 60 years & above)   | Low  | Principal at Low Risk            |
|            |   | Lifecycle Plan (for age between 50-59 years).<br>Customized Plan with 0% -20% Equity Active Sub Fund aggregate exposure   | Medium                                       | Principal at Medium Risk         |
|            |   | Medium Volatility Plan. Lifecycle Plan (for age between 51-60 years).<br>Customized Plan with 26% - 50% Equity Sub Fund aggregate exposure  | High   | Principal at High Risk           |
|            |   | High Volatility & Life Cycle Plans (up to the age of 50 years).<br><br>Customized Plan with more than 50% Equity Sub Fund aggregate exposure  | High   | Principal at High Risk           |

|             |                                 |   |
|-------------|---------------------------------|---|
| <b>iii.</b> | <b>Fund's investment risks.</b> | <p><b>Disclaimer:</b> All investments in the Pension Funds are subject to market risks. The value of such investments may depreciate as well as appreciate, subject to market fluctuations and risks inherent in all such investments. Investors should read this Offering Document carefully to understand the investment policies, risks and tax implication and should consult legal, financial or tax advisors before making any investment decision.</p> <p>“Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/obligations of Alfalah Asset Management Limited or any investment scheme managed by it.”</p> <p>For Detail refer clause 7.10 &amp; 7.11 of the Offering Document of <b>Alfalah Balochistan Pension Fund (ABPF)</b></p> |
|-------------|---------------------------------|---|

**3. Withdrawals, drawdowns and benefits**

|             |   |  |
|-------------|---|--|
| <b>i.</b>   | <b>Minimum retirement age</b>                             | <p>Retirement age of an Employee shall be such date as given below.</p> <p>(i) the date after Participant / Employee has completed twenty years of service qualifying for pension or other retirement benefits as the competent authority may, in public interest, direct; or</p> <p>(ii) where no direction is given under clause (i) on the completion of the sixtieth year of his age.</p>  |
| <b>ii.</b>  | <b>Options available to participants upon retirement?</b> | <p>a. to withdraw up to 25% percent of amount from his Individual Pension account; and</p> <p>b. to use the remaining amount to purchase an annuity from Insurance Company or Pension Fund Manager, of his choice; or</p> <p>c. to enter into an agreement with the Pension Fund Manager to withdraw from the remaining amount in monthly installments following the date of retirement according to an income payment plan approved by the Commission with a minimum tenure of at least 20 years or till his death, whichever is earlier.</p>                               |
| <b>iii.</b> | <b>Early withdrawal conditions and implications</b>       | <p>Participants cannot withdraw any amount from their pension account before attaining the retirement age.</p> <p>Participants upon leaving service before attaining the retirement age may, by informing the Balochistan Contributory Pension Fund Unit in writing, to opt to no longer be subject to Balochistan Contributory Pension Scheme Rules, 2025 and transfer his pension account from the employer pension fund to another employer pension fund or withdraw accumulated balance in his pension account subject to VPS Rules, 2005 and other applicable laws.</p> |
| <b>iv.</b>  | <b>Any other Key information</b>                          | NA   |

|   |  |
|---|--|
| <b>which would help investors to determine if the product is suitable for them:</b> |  |
|---|--|

**4. Brief information on the product charges**

|                          |   |                   |
|--------------------------|---|-------------------|
| <b>1. Front-end Load</b> | <b>Distribution Channel</b>   | <b>Percentage</b> |
|                          | Direct Investment Through AMC   | Nil               |
|                          | Digital/Online Platform or App of AMC / Third party (also applicable if contributions through employer) | Nil               |

**Total Expense Ratio (TER)**

Participants are advised to consult the Fund Manager Report (FMR) of the respective Pension Fund for the latest information pertaining to the updated TER.

**Applicable Taxes**

**Disclaimer** - Tax Credit U/s 63 of Income Tax Ordinance, 2001 on sources of income from “salary” and “business income” on investment up to 20% of taxable income can be availed on contributions made in any tax year. Currently there is no Capital Gains tax and WHT on dividends, also there is no requirement for distribution dividends from Pension sub-funds). Income from Annuity & Income Payment Plans is subject to income tax as per Income Tax Ordinance, 2001.

**5. Key Stakeholders**

- a. Pension Fund Manager:**  
**Alfalah Asset Management Limited**  
Islamic Chamber of Commerce, Industry & Agriculture Building, 2nd floor, ST-2/A, Block-9,  
KDA Scheme 5, Clifton Karachi  
Contact No. : (92-21) -111-090-090
  
- b. Trustee :**  
**Central Depository Company of Pakistan Limited**  
CDC House, 99-B, Block B, S.M.C.H.S., Main Shakra-e-Faisal, Karachi  
Contact : (92-21) 111-111-500
  
- c. Government of Balochistan**  
Secretary Finance Office # 12 Block-5 Finance Department Civil Secretariat, Zarghoon  
Road, Quetta
  
- d. Balochistan Contributory Pension Fund Unit**  
Pakistan Audit & Accountant Complex, Zarghoon Road, Quetta  
Contact: 081-9201884, 081-9202773

| <b>CLAUSE</b> | <b>TABLE OF CONTENTS</b>  | <b>PAGE NO.</b> |
|---------------|---|-----------------|
| 1.            | INTRODUCTION TO ALFALAH BALOCHISTAN PENSION FUND (ABPF) .....       | 10              |
| 1.1.          | Structure of Pension Fund .....                                     | 10              |
| 1.2.          | Salient Features of Pension Fund .....                              | 11              |
| 2.            | REGULATORY APPROVALS AND CONSENT .....                              | 14              |
| 2.1.          | Registration of the Pension Fund Manager .....                      | 14              |
| 2.2.          | Authorization of the Pension Fund.....                              | 14              |
| 2.3.          | Appointment of the Trustee and Remuneration .....                   | 15              |
| 2.4.          | Registration of the Trust Deed.....                                 | 15              |
| 2.5.          | Approval of the Offering Document .....                             | 15              |
| 3.            | CONSTITUTION OF THE PENSION FUND .....                              | 16              |
| 3.1.          | Constitution of Alfalah Balochistan Pension Fund (ABPF).....        | 16              |
| 3.2.          | Trust Deed (the “Deed”).....  | 16              |
| 3.3.          | Modification of the Constitutive Documents .....                    | 16              |
| 3.4.          | Seed Capital provided or arranged by the Pension Fund Manager ..... | 17              |
| 3.5.          | Type / Feature of Units of the Sub-Funds .....                      | 17              |
| 4.            | OPERATORS AND PRINCIPALS .....                                      | 18              |
| 4.1.          | The Employer.....   | 18              |
| 4.2.          | The Pension Fund Manager.....                                       | 18              |
| 4.2.2         | Organization .....  | 18              |
| 4.2.3         | Rating of the Pension Fund Manager .....                            | 18              |
| 4.2.4         | Principal Shareholders.....   | 18              |
| 4.2.5         | Board of Directors of the Pension Fund Manager.....                 | 19              |
| 4.2.6         | Profile of the Board of Directors .....                             | 21              |
| 4.2.8         | Existing Schemes under Management and their performance .....       | 27              |
| 4.3           | Role of the Pension Fund Manager .....                              | 59              |
| 4.4           | Obligations of the Pension Fund Manager .....                       | 59              |
| 4.5           | Restrictions for Pension Fund Manager .....                         | 61              |
| 4.6           | Retirement or Removal of the Pension Fund Manager .....             | 62              |
| 4.7           | Obligations of Trustee of Pension Fund .....                        | 64              |
| 4.8           | Retirement or Change of Trustee.....                                | 66              |
| 4.9           | Transfer Agent/Registrar .....                                      | 68              |
| 4.10          | Auditor .....   | 68              |
| 4.11          | Legal advisor .....   | 69              |
| 4.12          | Bankers.....  | 69              |
| 4.13          | Bank Accounts.....  | 69              |
| 4.14          | Investment Facilitators .....                                       | 70              |
| 5.            | CHARACTERISTICS OF THE PENSION FUND .....                           | 70              |
| 5.1           | Eligibility.....  | 70              |
| 5.2           | Procedure for Opening Individual Pension Accounts .....             | 70              |
| 5.3           | Contribution Procedures.....  | 71              |
| 5.4           | Individual Pension Accounts .....                                   | 71              |
| 5.5           | Change of the Pension fund Manager/ Pension Fund .....              | 72              |
| 5.6           | REGISTER OF PARTICIPANTS .....                                      | 73              |
| 5.7           | Date of Retirement .....  | 74              |
| 5.8           | Benefits on Retirement.....   | 75              |
| 5.9           | Withdrawal of Funds before Retirement .....                         | 76              |

|      |   |    |
|------|---|----|
| 5.10 | Benefits on Death before Retirement .....   | 76 |
| 5.11 | Instructions from Employee(s) .....   | 77 |
| 5.12 | Allocation Scheme .....   | 77 |
| 5.13 | Allocation among the Sub-Funds .....  | 79 |
| 5.14 | Allocation Policy .....   | 79 |
| 5.15 | The Method of Determining Net Assets value of the Pension Fund .....  | 80 |
| 5.16 | Frequency of Valuations of the Net Assets value and Dealings etc; .....   | 80 |
| 5.17 | Payment of Proceeds on Withdrawals and Transfers .....  | 80 |
| 5.18 | Withholding Tax .....   | 81 |
| 5.19 | Dealing, Suspension, and Deferral of Dealing .....  | 81 |
| 5.20 | Queue system .....  | 82 |
| 5.21 | De-authorization and winding up of the Pension Fund .....   | 83 |
| 5.22 | Features of Insurance in the Pension Fund .....   | 83 |
| 6    | FEES, CHARGES AND EXPENSES .....  | 84 |
| 6.1  | Front End Fee .....   | 85 |
| 6.2  | Remuneration of Pension Fund Manager .....  | 85 |
| 6.3  | Remuneration of the Trustee .....   | 86 |
| 6.4  | Formation Cost .....  | 86 |
| 6.5  | Other expenses .....  | 86 |
| 6.6  | Fees, Charges, Costs, etc. To be charged to the Sub-Funds .....   | 87 |
| 7    | INVESTMENT POLICY, RESTRICTIONS, RISK DISCLOSURE AND DISCLAIMER .....   | 87 |
| 7.1. | Objective of the Alfalah Balochistan Pension Fund .....   | 87 |
| 7.2. | Investment Policy of the Pension Fund .....   | 87 |
| 7.3. | Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Equity Active Sub Fund ..... | 88 |
| 7.4. | Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Debt Sub Fund .....          | 89 |
| 7.5. | Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Money Market Sub Fund .....  | 90 |
| 7.6. | Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Equity Index Sub Fund .....  | 91 |
| 7.7  | Investment Restrictions .....   | 91 |
| 7.9  | Participants Rights in terms of Investment Choice .....   | 93 |
| 7.10 | Risk Disclosure .....   | 93 |
| 7.11 | Other Risks Involved: .....   | 95 |
| 7.12 | Disclaimer .....  | 95 |
| 8.   | SAFEGUARD OF MONEY .....  | 96 |
| 9.   | DISTRIBUTION RESTRICTION POLICY .....   | 96 |
| 10.  | TAXATION .....  | 96 |
| 10.1 | Tax Credit for Contributions to the Pension Fund .....  | 96 |
| 10.2 | Tax Exemptions .....  | 96 |
| 10.3 | Withholding Tax .....   | 96 |
| 10.4 | Zakat .....   | 97 |
| 10.5 | Disclaimer .....  | 97 |
| 11   | WARNINGS .....  | 97 |
| 12   | REPORTS AND ACCOUNTS .....  | 97 |
| 12.1 | Fund Accounts .....   | 97 |
| 12.2 | Annual Accounting Period .....  | 97 |
| 12.3 | Periodic Reports to be sent to Participants and Employer .....  | 97 |
| 12.4 | Periodic Reports to be sent to Commission .....   | 98 |

|      |  |     |
|------|--|-----|
| 13   | SERVICE TO EMPLOYEE(S) .....   | 98  |
| 13.1 | Availability of Forms.....   | 98  |
| 14   | Complaints against Insurance Company .....   | 98  |
| 14.1 | Procedure for lodging a complaint with the Federal Insurance Ombudsman .....           | 98  |
| 14.2 | Contact Details of Office of Federal Insurance Ombudsman .....                         | 99  |
| 15   | TRANSACTIONS WITH CONNECTED PERSONS .....  | 99  |
| 16   | ARBITRATION IN CASE OF DISPUTES BETWEEN THE PENSION FUND MANAGER AND THE TRUSTEE ..... | 99  |
| 17   | DISPUTES BETWEEN THE PARTICIPANTS AND THE PENSION FUND MANAGER .....                   | 99  |
| 18   | GENERAL INFORMATION .....  | 100 |
| 19   | STATEMENT OF RESPONSIBILITY .....  | 100 |
| 20   | GENERAL .....  | 100 |
| 21   | DEFINITIONS .....  | 100 |
| 22   | INTERPRETATION.....  | 106 |
| 23   | HEADINGS .....   | 107 |

**OFFERING DOCUMENT OF**

**Alfalah Balochistan Pension Fund (ABPF)**

**A Voluntary Pension Scheme**

**MANAGED BY**

**ALFALAH ASSET MANAGEMENT LIMITED**

**The Pension Fund Manager is a Non-Banking Finance Company licensed by the Commission under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations 2008 (“Regulations”) through license SECP/LRD/LD/4/AMC/AGIML/2022-81 effective dated March 09, 2023 to carry out Asset Management Services and is registered with the Commission under the Voluntary Pension System Rules, 2005 through Certificate of Registration No. 10/SEC/PRDD/VPS/AIML/106 dated December 21, 2015 as a Pension Fund Manager and is a designated fund manager appointed by the Government of Balochistan (the “Balochistan Government”) through the Secretary to Government, Finance Department under an Agreement dated October 2025 pursuant to Balochistan Contributory Pension Scheme Rules, 2025 (the “Balochistan Rules” as amended from time to time);**

**Date of Publication of Offering Document Dated: \_\_\_, 2026**

**1. INTRODUCTION TO ALFALAH BALOCHISTAN PENSION FUND (ABPF)**

**Alfalah Balochistan Pension Fund** is established in Pakistan as a Voluntary Pension Fund through and on the basis of a Trust Deed, dated **January 20, 2026**, entered into and between **Alfalah Asset Management Limited** in its capacity as the Pension Fund Manager and Central Depository Company of Pakistan Limited in its capacity as the Trustee and is authorized under the Voluntary Pension System (VPS) Rules, 2005.

The Pension Fund shall initially consist of four (4) Sub-Funds to be called:

- I. Alfalah Balochistan Pension Fund - Equity Active Sub Fund (the Equity Sub Fund);**
- II. Alfalah Balochistan Pension Fund - Equity Index Sub Fund (the Equity Index Sub Fund)**
- III. Alfalah Balochistan Pension Fund - Debt Sub Fund (the Debt Sub Fund); and**
- IV. Alfalah Balochistan Pension Fund - Money Market Sub Fund (the Money Market Sub Fund).**

After successfully managing the above-mentioned Sub-Funds, the Pension Fund Manager may, with prior written consent of the Employer after amendments in Balochistan Rules, and subject to the approval of the Commission, launch other Sub-Funds through a Supplementary Offering Document for investments in other asset classes (for avoidance of doubt, additional Sub-Funds may include combinations of new and existing classes of assets). Thereafter, any reference to the Sub-Funds in the Trust Deed or the Offering Document shall be construed to include any such new Sub-Fund(s).

**1.1. Structure of Pension Fund**

The Pension Fund shall be in the form of a trust being made up of Equity Active Sub Fund, a Debt Sub-Fund, a Money Market Sub-Fund, Equity Index Sub Fund and such other Sub-Funds as may be allowed by the Commission. The Pension Fund shall have different Allocation Schemes as decided by the Employer and duly allowed by the Commission from time to time. Details of Allocation Schemes currently being offered by the Pension Fund Manager are given in this Offering Document. When the Additional Allocation Schemes or Sub-Funds shall be launched, the Pension Fund Manager shall

## ***Alfalah Balochistan Pension Fund (ABPF)***

announce the same by Supplementary Offering Document. The Pension Fund established is perpetual in life.

### **1.2. Salient Features of Pension Fund**

|   |  |
|---|--|
| <b>Fund Name</b>  | <b>Alfalah Balochistan Pension Fund (ABPF)</b>   |
| <b>Fund Structure</b>                                       | Unit Trust Scheme consisting of Sub-Funds under the VPS Rules 2005   |
| <b>Sub-Funds</b>  | <b>Alfalah Balochistan Pension Fund (ABPF)</b> will consist of four Sub Funds, to be called<br><b>Alfalah Balochistan Pension Fund - Equity Active Sub Fund (the Equity Sub Fund);</b><br><b>Alfalah Balochistan Pension Fund - Debt Sub Fund (the Debt Sub Fund);</b><br><b>Alfalah Balochistan Pension Fund - Money Market Sub Fund (the Money Market Sub Fund);</b> and<br><b>Alfalah Balochistan Pension Fund - Equity Index Sub Fund (the Equity Index Sub Fund)</b>  |
| <b>Fund Objective</b>                                       | To provide secure source of retirement savings and regular income after retirement to the Employee(s)  |
| <b>Eligibility</b>  | A civil servant, recruited, absorbed, accepted or transferred from other government under the Act after coming into force of the Balochistan Civil Servants (Amendment Act), 2025 (Balochistan Act No. IX of 2025).  |
| <b>Minimum Contribution</b>                                 | No limit   |
| <b>Contribution Frequency</b>                               | The Employer shall transfer the total monthly contribution in the Pension account at the time of payment of salary to an employee, without any delay but not later than 5 <sup>th</sup> of every month following the month of relevant payroll or any working day next following the 5 <sup>th</sup> of each month, in case a public holiday falls on that day.  |
| <b>Contribution Mechanism</b>                               | Employer on behalf of Employee can deposit the overall contributions to the Fund in the account of “ <b>CDC Trustee Alfalah Balochistan Pension Fund</b> ” in the following manner: <ul style="list-style-type: none"> <li>▪ Direct bank transfer.</li> <li>▪ Standing instructions from the Employer / Participants to their bank for regular transfer of contribution.</li> <li>▪ In the form of “Account Payee Only” cheques, Payment Orders or demand drafts;</li> <li>▪ Any other electronic form of transfer.</li> </ul> <p>The Overall Contribution amount is credited to the Employee(s) Individual Pension Account and is invested in the underlying Sub fund(s) as given in this Offering Document.</p>                    |
| <b>Allocation of Contributions &amp; Allocation Schemes</b> | <ol style="list-style-type: none"> <li>1. The contribution received from or in respect of any Employee(s) by the Pension Fund Manager on any working day shall be immediately credited to his/ her Individual Pension Account and the amount in the Individual Pension Account shall be used to purchase the Units of the Sub-Fund(s) of <b>Alfalah Balochistan Pension Fund</b>, at the Net Asset Value notified by the Pension Fund Manager at the close of that working day.</li> <li>2. The allocation of the contributions between the various Sub-Funds from the date of opening of Individual Pension Account shall be in accordance with the Allocation Policy applicable to the Employee(s) as mentioned in this</li> </ol> |

|  |   |
|--|---|
|  | <p>Offering Document. <b>Initially all contribution shall be invested in Money Market Sub Fund only.</b></p> <p>3. The amount of the contribution used for the purchase of the Units of any Sub-Fund shall depend on such percentage as determined in the Specified Allocation Scheme given in this Offering Document. In the event of no allocation percentages being selected by any Employee(s), the Pension Fund Manager shall allocate the contributions to the Default Asset Allocation Scheme as mentioned in this Offering Document.</p> <p>4. The Pension Fund Manager shall make reallocation of the Units between the Sub-Funds at least once a year to ensure that the allocations of Sub-Fund Units of all the Employee(s) are according to the percentages selected by the Employee(s) or where no selection has been made according to the Default Asset Allocation Scheme.</p> <p>5. The Pension Fund Manager shall also offer different Allocation Schemes to Participants to choose from, allowing them to adopt an investment strategy, according to their risk/return requirements. However, for initial three years from opening of Individual Pension Account, the contribution of Participants shall be invested in Money Market Sub-Fund only and thereafter in accordance with the life cycle-based Allocation Scheme or Default Allocation Scheme or any other Scheme as approved by the Employer and Commission, as mentioned in this Offering Document.</p> |
|--|---|

|                             |  |   |                      |                              |                               |   |
|-----------------------------|--|---|----------------------|------------------------------|-------------------------------|---|
| <b>Investment Strategy</b>  | The Pension Fund Manager shall design investment strategy to optimize returns on investments within the parameters of Investment Policy specified by the Commission subject to such relaxations as may be granted in relation to specific sub fund(s). |   |                      |                              |                               |   |
| <b>Total Expense Ratio</b>  | The Total Expense Ratio of the Sub-Funds shall be capped as follows:   |   |                      |                              |                               |   |
|                             | <b>Total Asset Under Management (AUM) with a single Pension Fund Manager Relating to GoB employees</b>   | <b>Maximum Total Expense Ratio excluding Insurance charges and government taxes and levies (as % of average daily net assets)</b> |                      |                              |                               | <b>Insurance charges (as % of average daily net assets)</b>   |
|                             |  | <b>Money Market Sub-Fund</b>  | <b>Debt Sub-Fund</b> | <b>Equity Index Sub-Fund</b> | <b>Equity Active Sub-Fund</b> |   |
|                             | Upto PKR 10 billion  | 0.75%   | 0.75 %               | 1.00%                        | 1.75%                         | To be charged on actual basis to the Employees' Individual Pension accounts as per the limits and pricing |
|                             | Greater than PKR 10 billion upto PKR 20 billion  | 0.70%   | 0.70 %               | 0.95%                        | 1.70%                         |   |
|                             | Greater than PKR 20 billion upto PKR 30 billion  | 0.60%   | 0.60 %               | 0.85%                        | 1.60%                         |   |
| Greater than PKR 30 billion | 0.50%  | 0.50 %  | 0.75%                | 1.50%                        |                               |   |

|  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|
|  | <table border="1"> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>mutually decided by the Balochistan Govt. and PFM.</td> </tr> </table>   |  |  |  |  |  |  | mutually decided by the Balochistan Govt. and PFM. |
|  |  |  |  |  |  | mutually decided by the Balochistan Govt. and PFM. |  |  |
|  | <p>Provided further that the reduction in maximum limit for Total Expense Ratio excluding insurance charges and government taxes and levies, contingent upon increase in AUM, shall be applicable to the aggregate AUM of a PFM relating to employees of the GoB under the terms of this Agreement.</p> <p>A Pension Fund Manager shall prominently disclose on a daily basis, the following information regarding all its pension funds on its website and on the website of Mutual Funds Association of Pakistan (MUFAP) along with communication to the Employer,-</p> <ol style="list-style-type: none"> <li>1. Management fee</li> <li>2. Regulatory Fee Trustee</li> <li>3. Fee and Custody Charges</li> <li>4. Levies and Taxes</li> <li>5. Transaction Expenses (Broker, Bank, PSX, CDC, NCCPL etc.)</li> <li>6. Third Party Expenses (Auditor, Legal)</li> <li>7. Other Expenses</li> <li>8. Total TER with levies</li> <li>9. Total TER without levies</li> </ol> <p>In case the PFM manages Pension Fund(s) for employees of any Local, Provincial or Federal Government in Pakistan other than the GoB, (hereinafter referred to in this clause as "Other Government Pension Funds"), the Total Expense Ratio excluding Insurance charges charged to the Pension Fund(s) pertaining to GoB's employees (hereinafter referred to in this clause as "GoB Pension Funds") shall, during the currency of this Agreement, be subject to the following conditions:</p> <p>(a) In case the other government is offering similar scheme to its employees than that offered by the GoB, the Total Expense Ratio, excluding Insurance charges as well as Government taxes and levies charged by the PFM to GoB Pension Funds shall not be higher than the same Ratio charged by the PFM to the Other Government Pension Funds.</p> <p>(b) In case the PFM charges a lower Total Expense Ratio to any of the Other Government Pension Fund, it shall, from the effective date of such an occurrence. Charge the same Total Expense Ratio to the GoB Pension Fund.</p> |  |  |  |  |  |  |  |
| <b>Front End Load</b>                      | The Pension Fund Manager shall not deduct any sales load or other transaction charges, by whatever name called, in respect of the contributions into, or withdrawals from the Pension Fund(s).   |  |  |  |  |  |  |  |
| <b>Taxation</b>                            | Tax Credit will be available to Employee(s) on contributions during any Tax Year subject to the limits prescribed under Income Tax Ordinance 2001.   |  |  |  |  |  |  |  |
| <b>Benefits / Withdrawal on Retirement</b> | At the date of retirement of the Employee(s) all the units of the sub funds in the Employee(s) Individual Pension Account shall be redeemed at the net asset value notified at close of the day of retirement and the amount due shall be credited to Employee(s) Individual Pension Account in the lower volatility scheme where no option is selected by the Employee(s) offered by the Pension  |  |  |  |  |  |  |  |

|                                     |  |
|-------------------------------------|--|
|                                     | <p>Fund Manager. The Employee(s) shall then have the following options, namely:</p> <p>(a) withdraw up to 25% of the accumulated balance or such amount from his Individual Pension Account as specified in the Balochistan Contributory Pension Scheme Rules, 2025; and</p> <p>(b) to use the remaining amount to purchase an annuity from Insurance Company or Pension Fund Manager, of his choice; or</p> <p>(c) to enter into an agreement with the Pension Fund Manager to withdraw from the remaining amount in monthly installments following the date of retirement according to an income payment plan approved by the Commission with a minimum tenure of at least 20 years or till his death, whichever is earlier.</p> |
| <b>Withdrawal before Retirement</b> | <p>Not withdraw any amount from his pension account before attaining retirement age.</p> <p>Participants upon leaving service before attaining the retirement age may, by informing the Balochistan Contributory Pension Fund Unit in writing, to opt to no longer be subject to Balochistan Contributory Pension Scheme Rules, 2025 and transfer his pension account from the employer pension fund to another employer pension fund or withdraw accumulated balance in his pension account subject to VPS Rules, 2005 and other applicable laws.</p>   |

## **2. REGULATORY APPROVALS AND CONSENT**

### **2.1. Registration of the Pension Fund Manager**

**Alfalah Asset Management Limited**, the Pension Fund Manager of **Alfalah Balochistan Pension Fund (ABPF)**, having its registered office at **2nd floor, ST-2/A, Block-9, KDA Scheme 5, Islamic Chamber of Commerce, Industry & Agriculture Building, Clifton, Karachi**, is registered with the Commission under Companies Ordinance, 1984 and is registered with the Commission under the Voluntary Pension System Rules, 2005 through Certificate of Registration **10/SEC/PRDD/VPS/AIML/106 dated December 21, 2015**, appended hereto as **Annexure “A-1”** and is a designated fund manager appointed by the Government of Balochistan through the Secretary to Government, Finance Department under an Agreement dated **October, 2025** appended hereto as **Annexure “A-3”**

### **2.2. Authorization of the Pension Fund**

The Pension Fund Manager has been authorized by the Commission through its letter No. **CS/SECP/PD/Alfalah-GOB/209/2026/205** dated March 31, 2026 appended hereto as **Annexure “B-1”**, to constitute the Pension Fund under the name and title of **Alfalah Balochistan Pension Fund** (hereinafter referred to as the **ABPF**, “Pension Fund” or “Trust”) and authorized the formation of a scheme, under the name, “**Alfalah Balochistan Pension Fund**”, under rule (9) of the Voluntary Pension System Rules, 2005.

### **2.3. Appointment of the Trustee and Remuneration**

The Central Depository Company of Pakistan Limited, having its registered office at **CDC House, 99-“B”, Block “B”, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi, Pakistan**, on selection from the Pension Fund Manager, has consented to act as the Trustee of **Alfalah Balochistan Pension Fund** through its letter No **CDC/T&C-S II/1083/2025** dated **December 30, 2025** appended here to as **Annexure “C”**.

### **2.4. Registration of the Trust Deed**

The Pension Fund Manager has been authorized by the Commission to execute and to register the Trust Deed. Approval of Trust Deed is appended hereto as **Annexure “B-3”**.

Assistant Director of Industries and Commerce Directorate of the Department has issued a Certificate of Registration No. KAR/ST/28/2026 dated February 18, 2026 upon registration of the Trust under Sindh Trust Act 2020.

### **2.5. Approval of the Offering Document**

The Commission has, through its letter No. **CS/SECP/PD/Alfalah-GOB/2026/209/802-803** dated March 31, 2026 appended hereto as **Annexure “B-2”** approved this Offering Document pursuant to sub-Rule (5) of Rule (9) of the Rules and as per the guidelines for Authorization of Pension Fund under sub-Rule (1) of Rule (9) of the Rules.

This Offering Document sets out the arrangements covering the basic structure of **Alfalah Balochistan Pension Fund**. The provisions of the Voluntary Pension System Rules, 2005, Non-Banking Finance Companies and Notified Entities Regulations, 2008, Balochistan Contributory Pension Scheme Rules, 2025, Trust Deed, the Agreement between the Balochistan Government and the Pension Fund Manager and guidelines issued by SECP from time to time, hereafter govern this Offering Document It sets forth information about the Fund that an Employee(s) should know before contributing to the Pension Fund. Employee(s) should read this Offering Document carefully prior to contributing to / participating in the Pension Fund, and retain the copy of this Offering Document for future reference.

However, it must be distinctly understood that such an approval or authorization by the Commission neither implies official recommendation by the Commission to participate in /contribute to the Pension Fund nor does the Commission take any responsibility for the financial soundness of the Pension Fund and its Sub Funds or for the correctness of any statements made or opinions expressed in this Offering Document.

If the Employee has any doubt about the contents of this Offering Document, he/she should seek independent professional advice from legal, financial or tax advisor.

This Offering Document contains necessary information for the Participants to make an informed decision to participate in the Pension Fund described herein. The Employee(s) are advised, in their own interest, to carefully read the contents of the Offering Document, in particular, the risks mentioned in Clause 7.10 and 7.11 and Warnings in Clause 11, before making any participation/contribution decision. Employee(s) may note that this Offering Document remains effective until a material change occurs and they should retain this Offering Document for future reference. Material changes shall be filed for approval with the Commission with prior consent of the Trustee and the Employer (where required) and subsequently be circulated to all the Participants or may be notified by advertisements in the newspapers, or on the Pension Fund Manager’s website, subject to the applicable provisions of the Trust Deed and the Rules.

Employee(s) must recognize that all investments involve varying levels of risk. The portfolios of the Sub Funds of the Pension Fund consist of market-based investments and are subject to market

fluctuations and risks inherent in all such investments. It should be noted that the value of Units of the Sub Funds can fall as well as rise, in response to market conditions. .

This Offering Document shall be subject to and be governed by the Laws of Pakistan including the Ordinance, the Rules and all other applicable laws, rules and regulations and it shall be deemed for all purposes whatsoever that all the provisions required to be contained by the Rules and Regulations are incorporated in this Offering Document and in the event of any conflict between the Offering Document of the Fund and the Rules/Regulation, the latter shall supersede and prevail over the provisions contained in this Offering Document, unless specific exemption has been granted by the Commission. However, matters related to Investment of seed capital, retirement age, options available on attaining retirement age including withdrawal, asset allocation policy and maximum exposure limits for high risk sub funds shall always be strictly in accordance with the Balochistan Contributory Pension Scheme Rules, 2025 and the Agreement between Employer and Pension Fund Manager.

### **3. CONSTITUTION OF THE PENSION FUND**

#### **3.1. Constitution of Alfalah Balochistan Pension Fund (ABPF)**

The Pension Fund has been established as a trust under the Sindh Trust Act, 2020 through a trust deed dated executed between **Alfalsh Asset Management Limited** (the Pension Fund Manager)

**AND**

**Central Depository Company of Pakistan Limited** incorporated in Pakistan under the Companies Ordinance, 1984, Companies Act, 2017 and registered by SECP to act as a Trustee of the Collective Investment Scheme & Voluntary Pension Scheme, having its registered office at CDC House, 99-B, Block “B”, S.M.C.H.S Main Shahrah-e-Faisal Karachi, Pakistan, as the Trustee, as party of the other part

#### **3.2. Trust Deed (the “Deed”)**

The Trust Deed shall be subject to, and governed by the Voluntary Pension System Rules, 2005 (Rules) and all other applicable laws and regulations and shall be deemed, for all purposes, whatsoever, to incorporate the provisions required to be contained in a trust deed by the Rules as a part and parcel hereof and, in the event of any conflict between the Trust Deed and the Rules, the latter will supersede and prevail over the provisions contained in the Trust Deed unless specific exemption has granted by the Commission. However, matters related to Investment of seed capital, retirement age, early withdrawal before attaining retirement age, options available on attaining retirement age including withdrawal, asset allocation policy and maximum exposure limits for high risk sub funds shall always be strictly in accordance with the Balochistan Contributory Pension Scheme Rules, 2025 and the Agreement between Employer and Pension Fund Manager

The terms and conditions in the Trust Deed, and any Supplementary Trust Deed shall be binding on each Employee(s) as if he has been a party to it.

#### **3.3. Modification of the Constitutive Documents**

This Offering Document will be updated to take account of any relevant material changes, circular, and directives from the Securities and Exchange Commission of Pakistan (SECP).

In case amendments are proposed in the Constitutive Documents due to change in regulatory requirements, the same shall be incorporated with the consent of Trustee and notified within seven days to the Employee(s) subject to the provisions of the Rules and the Regulations and duly posted on official website of the Pension Fund Manager.

## ***Alfalah Balochistan Pension Fund (ABPF)***

In case modification is required in the fundamental attributes of Pension Fund and / or amendments with respect to offering of units to Participants shall be subject to 30 days prior notice to Employee(s), consent of the Trustee and the Employer (where required) and prior approval of Commission.

### **3.4. Seed Capital provided or arranged by the Pension Fund Manager**

The seed capital of the Pension Fund shall be invested by the Pension Fund Manager. Seed Capital Units have been issued to the Seed Investor as under:

| <b>Name of Sub-Fund</b>  | <b>No. of Units</b> | <b>Initial Par Value of each Unit (Rupees)</b> | <b>Amount (Rupees)</b> |
|--|---------------------|--|------------------------|
| <b>Alfalah Balochistan Pension Fund - Money Market Sub Fund</b>  | 5,000               | 100  | 500,000                |
| <b>Alfalah Balochistan Pension Fund - Debt Sub Fund</b>          | 5,000               | 100  | 500,000                |
| <b>Alfalah Balochistan Pension Fund - Equity Active Sub Fund</b> | 5000                | 100  | 500,000                |
| <b>Alfalah Balochistan Pension Fund - Equity Index Sub Fund</b>  | 5,000               | 100  | 500,000                |

The Seed Capital Units subscribed by PFM have been issued at a par value of Pakistan Rupees One Hundred per Unit (Rs. 100/-Unit) and shall not be redeemable/ transferable or tradable for a minimum period of three (3) years from the date of issue or as maybe determined by the Commission. Such restriction and its termination date shall be entered into the Register and shall be noted on any Accounts Statement or certificate issued in respect of such units.

### **3.5. Type / Feature of Units of the Sub-Funds**

The Pension Fund shall consist of four Sub-Funds to be called:

- I. Alfalah Balochistan Pension Fund - Equity Active Sub Fund (the Equity Sub Fund);**
- II. Alfalah Balochistan Pension Fund - Debt Sub Fund (the Debt Sub Fund); and**
- III. Alfalah Balochistan Pension Fund - Money Market Sub Fund (the Money Market Sub Fund)**
- IV. Alfalah Balochistan Pension Fund - Equity Index Sub Fund (the Equity Index Sub Fund)**

- (a) All Units and fractions thereof represent an undivided share in the respective Sub-Fund and rank pari passu as to their rights in the Net Assets and earnings of that Sub-Fund. Each Employee(s) has a beneficial interest in the Pension Fund proportionate to the Units held by such Employee(s) in the respective Sub-Fund in Employee(s) Individual Pension Account. The liability of the Employee(s) shall be limited to the amount paid against the number of Units held by each Employee(s) in Employee(s) Individual Pension Account.
- (b) All Units shall be issued in a non-certificated form, except the Seed Capital Units that may be issued in a certificated form, if required by the Seed Investor.
- (c) The Units in the Sub-Funds issued to the Employee(s) would be non-transferable to another Employee(s)/person. They shall only be redeemable in case of retirement (including retirement in the instance of disability), leaving service before attaining retirement age, death of the Employee(s), change of pension fund manager, change of Allocation Schemes and/or rebalancing of the portfolio/ Allocation Schemes.
- (d) The initial Par value of the Units of each of the Sub-Funds is Pakistan Rupees One Hundred (Rs. 100), which is applicable to the first offering. The amount received from the Seed Investors

has been allocated to each Sub-Fund. From the Launch Date, the Pension Fund Manager shall open participation in the Pension Fund to the Employee(s) on a continuous basis, through offer of Units of Sub-Funds (as per the allocation policy prescribed by the Employer and approved by the Commission) issued at NAV calculated in the manner prescribed under the Rules /Regulations or as may be specified by the Commission from time to time.

- (e) Units of the relevant Sub Fund shall be issued to each Employee(s) as per the selected ‘Allocation Scheme’ or Default Allocation Scheme in case no Allocation policy is selected by the Participant, identified in clause 5.12, for the contributions among the Sub-Funds.

#### **4. OPERATORS AND PRINCIPALS**

##### **4.1. The Employer**

Government of Balochistan is an Employer in terms of the Agreement signed on October, 2025.

##### **4.2. The Pension Fund Manager**

**Alfaluh Asset Management Limited** is the Pension Fund Manager of **Alfaluh Balochistan Pension Fund (ABPF)**, having its registered office as mentioned below:

**2nd floor, ST-2/A, Block-9, KDA Scheme 5, Islamic Chamber of Commerce, Industry & Agriculture Building, Clifton, Karachi.**

Any change in the registered office address of the Pension Fund Manager shall be notified by the Pension Fund Manager to the Commission and the Trustee from time to time.

##### **4.2.2 Organization**

**Alfaluh Asset Management Limited (Formerly Alfaluh GHP Investment Management Limited) (AAML)** is as an Asset Management and Investment Advisory Company, licensed by SECP under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules) and registered with the Commission under the Voluntary Pension System Rules, 2005 through Certificate of Registration 10/SEC/PRDD/VPS/AIML/106 dated December 21, 2015. The company was incorporated on October 18, 2004 as a public limited company under the Companies Act, 1984 replaced by Companies Act 2017. The certificate of commencement of business was obtained on March 10, 2005.

**Alfaluh Asset Management Limited** is an Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan, the current Federal Education Minister in the UAE Government. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

##### **4.2.3 Rating of the Pension Fund Manager**

Currently AAML has been rated as ‘AM1’ Outlook “Stable” by PACRA & VIS credit rating agencies. The rating reflects the company's high investment management **industry standards and benchmarks** with noted strengths in several of the rating factors.

##### **4.2.4 Principal Shareholders**

The following is the current shareholding structure of the company:

| <b>Share Holders</b>     | <b>% Holding</b> |
|--------------------------|------------------|
| M/s MAB Investment Inc.  | 59.78            |
| M/s Bank Alfalah Limited | 40.22            |
| <b>Total</b>             | <b>100%</b>      |

**a. Bank Alfalah Limited**

Bank Alfalah is one of the largest banks in Pakistan, with a network of 698 branches across more than 200 cities in the country and international presence in Afghanistan, Bangladesh, Bahrain and Dubai. The Bank also has a representative office in the UAE. Bank Alfalah is owned and operated by the Abu Dhabi Group. Incorporated as a public limited company on 21st June, 1992 under the Companies Act, 2017, Bank Alfalah commenced its banking operations in the same year. The Bank provides financial solutions to consumers, corporations, institutions and governments through a broad spectrum of products and services, including corporate and investment banking, consumer banking and credit, securities brokerage, commercial, SME, Agri-finance, Islamic and asset financing solutions.

**b. MAB Investments Inc.**

MAB represents the private investment holding company of His Highness Sheikh Nahayan Mubarak Al Nahayan, he is a prominent member of the ruling family of Abu Dhabi, United Arab Emirates. Currently, His Highness is UAE Cabinet Member and Minister of State for Tolerance. Prior to his current responsibility, he served as Minister of Culture and Knowledge Development; Culture, Youth, and Social Development and Minister of Higher Education and Scientific Research. Besides his ministerial responsibilities, he has been playing a leading and distinguished part in the educational advancements, focusing on the role of education in achieving development and progress. His Highness owns substantial business interests, hotels and other investments in UAE, Pakistan, Africa, US and Central Asia. His Highness also holds various offices as Chairman and Director at Board and Trusts along with Patronship of various local and foreign organizations and affiliates. His direct and indirect business interest spread throughout various industry sectors such as banking, telecom, insurance, hospitality, healthcare, construction, project financing and investment management. Moreover, he supports many charitable institutions and devotes special attention to the disabled children as the Honorary President of Abu Dhabi Future Rehabilitation Center, formerly known as Future Center for Special Needs. His Highness is also recipient of Pakistan’s highest civilian award, the “Hilal-e-Pakistan”, which was conferred upon him in 2005 for his contribution to the economic growth of Pakistan. His Highness received his education from the British Midfield School until the high secondary level before joining Magdalen College at Oxford University-UK.

MAB is one of the investment vehicles through which the global investments of H.H. Sheikh Nahayan are managed.

**4.2.5 Board of Directors of the Pension Fund Manager**

| <b>Name</b>          | <b>Designation</b> | <b>Executive / Non-Executive</b> | <b>Independent/ Non-Independent</b> | <b>Other Directorships</b>  |
|----------------------|--------------------|----------------------------------|-------------------------------------|---|
| Mr. Atif Aslam Bajwa | Chairman           | Non-Executive                    | Non-Independent                     | <ul style="list-style-type: none"> <li>• Alfalah Insurance Company Limited</li> <li>• Bank Alfalah</li> </ul> |

*Alfaluh Balochistan Pension Fund (ABPF)*

|                        |          |               |             |  |
|------------------------|----------|---------------|-------------|--|
|                        |          |               |             | <p>Limited</p> <ul style="list-style-type: none"> <li>• PIA Investments Limited and its below subsidiaries;</li> <li>a) Roosevelt Hotel Corporation N.V</li> <li>b) Minhal France S.A.</li> <li>c) Avant Hotels (Pvt) Limited</li> <li>• Institute of Bankers Pakistan</li> <li>• Karachi Education Initiative</li> <li>• Packages Limited</li> </ul>  |
| Mr. Khalilullah Shaikh | Director | Non-Executive | Independent | <ul style="list-style-type: none"> <li>• JS Bank Limited – Independent Director</li> <li>• International Federation of Accountants – Board Member Technical Advisor, Member, Professional Accountant in Business Committee</li> <li>• DOW University of Health Sciences – Chairman Audit Committee</li> <li>• ICAP-IBA Research Unit (IIRU) – Chairman – Research Oversight Committee</li> <li>• Gratus Solutions (Pvt.) Ltd. – Director/ Shareholder</li> <li>• Gratus Consultants (Pvt.) Ltd. Director/ Shareholder</li> </ul> |
| Ms. Ayesha Aziz        | Director | Non-Executive | Independent | <ul style="list-style-type: none"> <li>• Haleon Pakistan Ltd</li> <li>• KSP Pumps</li> <li>• Engro Polymer and Chemicals</li> <li>• Exim Bank of Pakistan</li> <li>• Privatisation Commission of Pakistan</li> <li>• White Clover Pvt Ltd</li> <li>• Clovertex Pvt Ltd (single purpose project vehicle)</li> <li>• Pakistan Corporate Restructuring</li> </ul>   |

***Alfalah Balochistan Pension Fund (ABPF)***

|                                       |                         |                    |                 |  |
|---------------------------------------|-------------------------|--------------------|-----------------|--|
|                                       |                         |                    |                 | Company<br>• Empowering Communities for Change (NPO)   |
| Mr. Sohail Sultan                     | Director                | Non-Executive      | Non-Independent | <ul style="list-style-type: none"> <li>• iibGroup Holdings WLL (CEO)</li> <li>• iibCap Advisory WLL (CEO)</li> <li>• International Investment Bank SA (Cape Verde) - Chairman</li> <li>• International Investment Bank LTD – Chairman</li> <li>• International Investment Bank SA (Djibouti) – Chairman</li> <li>• iib (Mauritius ) Holdings Ltd – Director</li> <li>• PMD Consult WLL – Director</li> <li>• iib Management Systems – Director</li> <li>• iib Holdings Portugal SA – Director</li> <li>• Afrifiber SAS – Chairman</li> </ul> |
| Mr. Khaled Jamal Abdul Rahman Khanfer | Director                | Non-Executive      | Non-Independent | <ul style="list-style-type: none"> <li>• Wateen Telecom</li> <li>• JCMI-UAE</li> </ul>   |
| Mr. Farooq Ahmed Khan                 | Director                | Non-Executive      | Non-Independent | <ul style="list-style-type: none"> <li>• Sapphire Wind Power Company Limited</li> <li>• Triconboston</li> </ul>  |
| Mr. Zaigham Sheriff                   | Director                | Non-Executive      | Non-Independent | -  |
| Mr. Khaldoon Bin Latif                | Chief Executive Officer | Executive Director | Non-Independent | <ul style="list-style-type: none"> <li>• Mutual Fund Association of Pakistan (MUFAP)</li> <li>• Coeus Solutions Limited</li> <li>• IIB Holdings</li> <li>• IIB Djibouti</li> <li>• Younus Textile Mills limited</li> </ul>   |

**4.2.6 Profile of the Board of Directors**

**MR. ATIF ASLAM BAJWA**

Mr. Atif Bajwa brings over 40 years of extensive international experience in executive leadership roles

## **Alfalah Balochistan Pension Fund (ABPF)**

---

within banking, along with notable positions on multiple boards and in public interest organizations. His professional journey began with Citibank in 1982, after which he has held several prominent roles in both local and multinational banks. These include serving as President/CEO of Bank Alfalah, President/CEO of MCB Bank and Soneri Bank, Regional Head for Citigroup in Central and Eastern Europe, Head of Consumer Banking for ABN AMRO in the Asia Pacific region, and Country Manager for ABN AMRO Pakistan.

Mr. Bajwa has also been actively involved in business, social, and public interest initiatives, leading key advocacy organizations aimed at influencing the economic and social sectors. He has served as Chairman of the Pakistan Business Council (PBC) and President of the Overseas Investors Chamber of Commerce and Industry (OICCI). In addition, he has held directorships on the boards of various private and public sector companies. Mr. Bajwa received his education from Columbia University in New York.

### **MR. KHALED KHANFER**

Mr. Khanfer is a seasoned finance and accounting executive with over 17 years of experience in public practice spanning multiple jurisdictions with multinational organizations. A Certified Public Accountant from the United States of America and Canada with a bachelor's degree in accounting

### **MR. KHALILULLAH SHAIKH**

Mr. Khalilullah is a Fellow Chartered Accountant – qualified from the Institute of Chartered Accountants of Pakistan (ICAP) by setting a new record of winning ‘5 Gold Medals in one sitting in the history of ICAP.

He has attended various local and international professional development programs, including International Leadership Development Program at NUS, Singapore.

In the effort to contribute back to society, Mr. Khalilullah has been serving voluntarily as an elected Council (Board) member of ICAP for the last 8 years. He has the honor of serving as the Youngest President of ICAP in 2019-20. He has been contributing to the accountancy profession regionally & globally as a Board member of SAFA and as a member of the Professional Accountants in Business (PAIB) Committee of the International Federation of Accountants (IFAC).

High energy, a performance-focused executive with a proven track record of leading large and diverse functions. As a Motivational Leader, Mr. Khalilullah is known for clearly defining goals, empowering teams, aligning resources & processes, and consistently delivering results that exceed expectations.

He possesses a vast corporate experience, he has served Pakistan International Airlines as Chief Financial Officer, K-Electric Limited as Head of Supply Chain, Chief Internal Auditor & Secretary BAC, and Director Finance & Business Administration, Shell Group as a Head of Treasury & MIS (Pakistan Refinery Limited) and A.F. Ferguson & Co. in Assurance and Business Advisory Services.

Human Capital development is his passion. He has taught Strategic Financial Management courses to CA & ACCA final students for many years. His Student Alumni includes over 2,000 CAs.

He speaks regularly at conferences and seminars in Pakistan and abroad as part of IFAC PAIB Committee. He has also organized several professional development seminars and workshops on behalf of ICAP - flagship events include CFO Conferences and National Finance Olympiad. CFO Conference is a signature finance event of Pakistan, attended by over 1,500 finance professionals from 300+ organizations every year.

### **MS. AYESHA AZIZ**

Ms. Aziz currently serves as the Managing Director of Pak Brunei Investment Company and also holds directorship in Awwal Modaraba Management Limited (a wholly-owned subsidiary of Pak Brunei), KSB

## **Alfalah Balochistan Pension Fund (ABPF)**

---

Pumps Company Limited, Engro Polymer and Chemicals Limited and Glaxo SmithKline Consumer Healthcare besides chairing the Board of Primus Leasing Limited (wholly owned subsidiary of Pak Brunei). She brings over 28 years of experience in Structured Finance, Private Equity & Strategic Advisory businesses. Ms. Aziz has been associated with Pak Brunei Investment Company since its inception and has helped to position it as a leading Investment Bank in terms of scope and scale of operations as well as the quality of assets. She has also overseen the establishment of subsidiaries for asset management, Islamic finance, and leasing over this period. Ms. Aziz started her career at ANZ Grindlays Bank and worked in Merchant Banking & Treasury Markets Divisions. She was also involved in establishing and managing business operations of Pak Oman Investment Company and its subsidiaries, in senior managerial roles.

Ms. Aziz is an MBA from the Institute of Business Administration and a qualified Chartered Financial Analyst (CFA).

### **MR. SOHAIL SULTAN**

Mr. Sohail Sultan began his career at Citibank (London), where he quickly ascended to key positions, including Head of Global Product Development for Financial Institutions, Head of Structured Finance for Asia Pacific, and Head of Cross Border European Structured Product Arbitrage, within just six years. His roles encompassed process and risk management, revenue growth, product innovation, and deal execution across Europe, the Americas, Africa, and the Far East.

Following his tenure at Citibank, Mr. Sultan joined Barclays Capital (London), where he spent nine years in senior roles, including Managing Director. During this time, he was responsible for expanding the company's Structured Capital Markets business beyond the UK into North America, Europe, and Asia Pacific.

He later transitioned to Cobussen and Partners, offering advisory services for private equity infrastructure projects in South Asia, the Middle East, and the UK, while also developing a portfolio of structured investments with a group of private and institutional investors. Mr. Sultan holds a M.Sc. in Economics (Accounting & Finance) from the London School of Economics and an LLB (Business Law) from the City of London Business School.

### **MR. FAROOQ AHMED KHAN - GROUP HEAD - CORPORATE, INVESTMENT BANKING AND INTERNATIONAL BUSINESS**

Mr. Farooq Ahmed Khan joins the Bank as Group Head - Corporate, Investment Banking and International Business. He brings a wealth of experience boasting a remarkable career spanning over 27 years within the financial sector. His career includes tenures at renowned institutions such as Faysal Bank, MCB Bank, Eco Trade and Development Bank, and United Bank Limited. Prior to his appointment at Bank Alfalah, Farooq held the position of Group Executive-Corporate and Investment Banking Group at United Bank Limited. His impressive credentials extend to his academic background, holding a Master of Business Administration (MBA) degree from John M. Olin School of Business at Washington University in St.

### **MR. ZAIGHAM SHERIFF**

Mr Zaigham Sheriff brings over 24 years of diversified leadership experience in retail and consumer banking across Pakistan and the UAE. During his tenure as Executive Vice President & Head of Premier Banking, Wealth Management & Deposits at Bank Alfalah, he oversaw one of the bank's largest portfolios, managing strategy, client experience, and P&L across both conventional and Islamic banking segments.

Throughout his career, Zaigham has held senior leadership roles at Standard Chartered Bank, Barclays UAE, and Citibank, driving business growth through innovation, governance, and a deep focus on customer-centricity. His expertise spans strategy formulation, business transformation, wealth management solutions,

and high-performance team leadership.

Zaigham holds an MBA in Banking & Finance and a BBA from Greenwich University, Karachi. His strategic vision and commitment to sustainable growth make him a valuable addition to the Alfalah Investments Board of Directors.

#### **4.2.7 Profile of Management**

##### **MR. KHALDOON BIN LATIF – CHIEF EXECUTIVE OFFICER**

Mr. Khaldoon has been associated with the capital markets for over 18 years, with both domestic and international experience providing a comprehensive blend. Prior to joining Alfalah Asset Management Limited Mr. Khaldoon was associated with Faysal Asset Management Limited as its Chief Executive Officer (CEO) and under his leadership, Faysal Asset Management has achieved significant growth during his tenure and transformed into major industry player. Earlier he was associated with BMA Asset Management Company Limited as its CEO, JS Investments Limited as its Chief Investment Officer (CIO) and KASB Funds Limited as its CEO. Before KASB Funds he was the General Manager and Director of TSWLL Bahrain, a wholly owned subsidiary of TAIB Bank BSC, where he headed their brokerage, asset management, custody and advisory operations.

He has been a member of the Mutual Fund Association for over six years and has been the Vice Chairman from FY2021-22. He is also a non-executive director on a bank holding company out of Bahrain, IIBank LLC, which has operations in Africa and Europe. He is a former board member of TRG and Pace Pakistan.

Mr. Latif also brings both buy and sell side exposure of domestic capital markets in Pakistan. Mr. Latif began his career on the sell side with AKD Securities Ltd in various capacities including Head of Foreign Institutional Sales and Equity Research in the capacity of Head of Research and Chief Economist. On the Buy side, Mr. Latif has worked with PICIC AMC as Head of Research and Product Development where his tenor also included active management of the PICIC Energy Fund. Mr. Latif is a LUMS Alumni and has done a number of capital market courses with CFA association, Daiwa, J.P. Morgan and Bahrain Institute of Banking and Finance (BIBF). He has also completed his Director Certification program from IBA.

##### **MR. AYUB KHORO – CHIEF INVESTMENT OFFICER**

Prior to joining Alfalah, he was associated with Faysal Asset Management Limited as Chief Investment Officer. In his tenure at FAML he revamped the investment process, fund management teams and research department to significantly contribute to the company's unprecedented growth and to cater to the ever growing business needs and market dynamics.

Mr. Ayub has over 15 years of experience in banking / asset management industry in research, capital markets and fund management functions. He started his career with Pak Oman AMC in the research division before moving on to Faysal Bank Limited as Research Head in the Equity Capital Markets Division. At Faysal Bank, he was involved in managing the equity portfolio worth over USD 80mn and spearheading the research effort to provide in-depth advice and coverage across the capital markets for the Investment Committee. He was also involved in IPO's and private equity valuations for the bank.

Mr. Ayub has developed a unique understanding of equity, fixed income and money market investments. With the power to exercise all investment options for FAML, he has ensured that his investment decisions have encompassed both strategic and tactical asset allocations, implemented via thorough research and evaluation of historical performance of multiple asset classes and instruments.

Mr. Ayub holds a Bachelor's of Science (BSc Hons) degree in Economics from Lahore University of Management Sciences (LUMS).

##### **MR. SAAD H. QURESHI – CHIEF STRATEGY OFFICER**

Mr. Saad has recently joined Alfalah AML and is leading the organizational strategy function while supervising Human Resources, Administration and Marketing departments. Additionally, he is responsible for formulating and executing sales and business development strategies as well as alignment of functional strategies & plans with company's short and long-term objectives.

He brings to the team over 20 years of asset management and financial services industry experience in the fields of strategy formulation execution, sales and business development, product structuring, marketing, investment advisory and human resource management. His last association was with Faysal Funds as Head of Strategy and HR. Previously, he also worked for prestigious institutions such as NBP Funds, UBL Funds, PICIC AMC, JSIL and IGI Fund Select among few others.

He holds MBA in Marketing from IBA and has acquired various trainings in leadership, team management, problem solving, time management and communication. He is also certified for Mutual Funds Distribution and Capital Markets from IFMP.

**MR. SYED ALI TURAB ALVI – DIRECTOR PRIVATE FUNDS**

Ali has 20 years of broad experience in data-driven strategy and planning, impact investing, research analytics, investment and risk management.

His last association was with Aga Khan Foundation (AKFED – Pakistan) as Chief Strategy Officer to oversee strategic planning for country-wide impact investment initiatives to establish financially sustainable businesses along ESG principles, and provide research-driven insights to the global leadership.

Previously, he worked for UBL Fund Managers in multiple roles as CIO, Head of Strategy & Products, Head of Risk Management and Head of Research. Ali has a BSc in Computer Engineering from Cornell University, College of Engineering, Ithaca NY.

**MR. UMER PERVEZ – DIRECTOR ALTERNATIVE INVESTMENTS & RESEARCH**

Umer is currently Director Alternative Investments & Research at Alfalah Asset Management Limited and he has over fifteen years of experience in the capital markets of Pakistan with nine years of experience in sell side equity research and over six years of experience in fund management and foreign sales (equity). Umer draws his leadership capabilities from previous roles including Venture Capital, Fund Management and Head of Research roles. Prior joining Alfalah AMC he was Head of Venture Capital at Faysal Funds. In past he has also worked with various reputed organization including AKD Securities (AKDS), where he was Executive Director Business Development and headed the foreign institutional desk. He was also instrumental in facilitating the Bank of China International (BOCI) to become part of the Joint Lead Managers consortium for Pakistan’s medium-term note (MTN) program (Eurobonds) in 2021. He was also awarded “Best Strategist for Pakistan” by Asia Money Brokers Poll 2018. He has an extensive understanding of all major listed sectors at the Pakistan Stock Exchange and together with his fund management experience brings vast value to address client requirements. Prior to joining AKDS, Umer was the Head of Research at PICIC Asset Management Company (PICIC AMC) where he helped manage equities worth +US\$ 150 million.

Umer holds a Master’s in Business Administration from The Pennsylvania State University, USA and a Bachelor of Science (Finance) from The Pennsylvania State University, USA.

**MR. SHARIQ MUKHTAR HASHMI – CHIEF COMPLIANCE OFFICER**

Mr. Hashmi possess over 16 years of diversified rich experience in the financial services industry with key expertise in Finance, Audit, Fund Operations, Legal matters, Fund Product Development, Fund Risk Management and Regulatory Compliance in multiple capacities as Head of Department. Being Compliance Head, one of the most important members of the management team, He is primarily responsible for overseeing compliance within an organization, and ensuring compliance with laws, regulatory requirements, policies, and procedures.

Mr. Hashmi as the compliance leader and subject matter expert is responsible for establishing standards and implementing procedures to ensure that the compliance programs throughout the organization are effective and efficient in identifying, preventing, detecting, and correcting noncompliance with applicable laws and regulations. Prior to this, he has served in IGI Funds and National Investment Company in various capacities. Over the years, Mr. Hashmi has served on various committees of Mutual Funds Association of

Pakistan (MUFAP). Mr. Hashmi is a Fellow Member of Chartered Certified Accountants with Master's Degree in Finance and Certification Financial Risk Management.

**MR. FAISAL ALI KHAN - CHIEF FINANCIAL OFFICER**

Faisal Ali Khan is serving as Chief Financial Officer of Alfalah Asset Management Limited and prior to joining Alfalah AMC he was associated with Faysal Funds where he served as CFO and Company Secretary. In past he has worked with reputed financial sector organizations including BMA Funds, Saudi Pak Industrial and Agricultural Company (Pvt.) Ltd, Attock Refinery Limited and KPMG.

Mr. Faisal is a fellow member of the Institute of Chartered Accountant of Pakistan having a professional experience of over nineteen years ranging from financial reporting, regulatory compliance, budgeting and taxation to corporate and secretarial practices including 15 years of experience in the asset management and investment advisory industry.

**MR. SALIM S. MEHDI – CHIEF INNOVATION AND BUSINESS OFFICER**

Mr. Salim Sadruddin Mehdi brings over twenty-eight years of diverse experience in the financial services industry. His career spans senior leadership roles in strategy, innovation, business development, product management, wealth management, institutional sales, treasury, and financial institutional banking across both Pakistan and international markets.

Before joining Alfalah AMC, Mr. Mehdi spent nearly seven years at NBP Fund Management Limited, where he served as Chief Business Development Officer and SEVP, and earlier as Chief Innovation & Strategy Officer. During his tenure, he played a pivotal role in driving growth, digital transformation, and product innovation. He also served as a Senior Consultant with Alvarez & Marsal Middle East Limited, where he helped develop digitalization strategies for leading financial institutions. Earlier in his career, he held senior positions at UBL Fund Managers, NAFA (now NBP Funds), Habib Bank Limited, PICIC Commercial Bank, and Ramada Securities and Derivatives Ltd, building deep expertise in banking, asset management, and capital markets.

Mr. Mehdi has further strengthened his professional credentials through advanced executive education at Columbia Business School, MIT, University of Cambridge Judge Business School, and the Tuck School of Business at Dartmouth, with a focus on leadership, strategy, digital business, innovation, and design thinking. He also holds an MBA in Finance and a Bachelor of Science in Marketing.

**MR. JEHANZEB NAWAZ - BUSINESS HEAD SALES & CHANNEL MANAGEMENT**

Mr. Jehanzeb Nawaz is the Senior Vice President, Business Head - Sales & Channel Management for Alfalah Asset Investment Management. He has over thirteen years of experience in the Asset Management Industry. Mr. Nawaz started his career with BMA Funds and later moved to IGI Funds. He joined Alfalah Asset in 2013. Prior to that, He was Assistant Vice President at IGI Funds between 2011-2013. He has served in various roles within Alfalah Investments, from Head of Wealth Management, to Heading Marketing & Investor Relations.

Mr. Nawaz holds a BA (Hons) in Marketing and Business Studies from Middlesex University, United Kingdom. He is also certified ICM for selling Mutual Funds and has completed Anti – Money Laundering and Countering Financing of Terrorism Certification.

**MR. IMAD ANSARI – CHIEF RISK OFFICER**

Mr. Imad Ansari is a seasoned Risk Professional with overall experience of 19 years (15 in financial sector and 4 years with leading television networks as Anchor/Research Analyst). He has extensive experience in implementing risk frameworks across the entity and funds under management, by combining Financial, Operational, Information Security and Business Continuity under the ambit of Enterprise Risk Management.

Before joining Alfalah Asset Management Limited as Chief Risk Officer, he has worked with HBL Asset

Management, Faysal Funds, Al Meezan Investment Management Limited, UBL Funds, CNBC, PTV & Business Plus.

**MR. ZAHEER IQBAL – CHIEF ENTERPRISE OPERATIONS OFFICER**

Mr. Zaheer Iqbal is a highly accomplished Chartered Accountant with over 15 years of progressive experience in finance, operations, and strategic leadership. He brings a wealth of expertise in driving enterprise-wide transformation initiatives, overseeing complex system migrations, and strengthening financial governance frameworks within regulated environments.

Mr. Iqbal has held senior leadership roles at NBP Funds, including Manager – Internal Audit, Head of Operations, and Chief Financial Officer (CFO). In these roles, he was responsible for strengthening governance and control frameworks, ensuring alignment between financial strategy and operational execution, and leading enterprise-wide initiatives within a regulated asset management environment. His experience includes executive oversight of system transformations, process standardization, and operational enhancements supporting sustainable and compliant organizational growth.

**4.2.8 Existing Schemes under Management and their performance**

Alfalah Asset Management Limited are currently managing seventeen open-end mutual funds namely:

1. Alfalah GHP Value Fund
2. Alfalah GHP Income Multiplier Fund
3. Alfalah GHP Islamic Stock Fund
4. Alfalah GHP Cash Fund
5. Alfalah GHP Alpha Fund
6. Alfalah GHP Income Fund
7. Alfalah GHP Stock Fund
8. Alfalah GHP Islamic Income Fund
9. Alfalah GHP Money Market Fund
10. Alfalah GHP Sovereign Fund
11. Alfalah GHP Prosperity Planning Fund
12. Alfalah GHP Islamic Prosperity Planning Fund
13. Alfalah GHP Islamic Dedicated Equity Fund
14. Alfalah GHP Islamic Value Fund
15. Alfalah Islamic Rozana Amdani Fund
16. Alfalah GHP Islamic Prosperity Planning Fund 2
17. Alfalah Consumer Index Exchange Traded Fund
18. Alfalah GHP Dedicated Equity Fund
19. Alfalah Islamic Money Market Fund
20. Alfalah Stable Return Fund
21. Alfalah Islamic Stable Return Fund
22. Alfalah Financial Sector Income Fund
23. Alfalah Financial Value Fund
24. Alfalah Islamic Sovereign Fund
25. Alfalah Government Securities Fund
26. Alfalah Stock Fund - II (Formerly: Faysal Stock Fund)
27. Alfalah Income & Growth Fund (Formerly: Faysal Income & Growth Fund)
28. Alfalah Savings Growth Fund (Formerly: Faysal Savings Growth Fund)
29. Alfalah Asset Allocation Fund (Formerly: Faysal Asset Allocation Fund)
30. Alfalah Money Market Fund - II (Formerly: Faysal Money Market Fund)
31. Alfalah Financial Sector Opportunity Fund (Formerly: Faysal Financial Sector Opportunity Fund)
32. Alfalah MTS Fund (Formerly: Faysal MTS Fund)
33. Alfalah Government Securities Fund - II (Formerly: Faysal Government Securities Fund)
34. Alfalah Cash Fund - II (Formerly: Faysal Cash Fund)
35. Alfalah Special Savings Fund

## ***Alfalah Balochistan Pension Fund (ABPF)***

36. Alfalah Financial Value Fund - II (Formerly: Faysal Financial Value Fund)

37. Alfalah Strategic Allocation Fund

### **1. Alfalah GHP Value Fund (AGVF)**

Alfalah GHP Value Fund (AGVF) is an Open End Asset Allocation Fund, which was launched on October 29, 2005. The objective of the fund is to invest in a broad range of asset classes to diversify Fund risk and to optimize potential returns. The Fund can invest up to a maximum limit of 80% of its NAV in equity securities or debt / money market securities with per company and per sector imitations as prescribed in the NBFC Regulations. Out of the total investment, minimum 50% of assets shall remain invested in the listed securities. These asset allocations are changed from time to time in order to maximize investor returns and manage risk.

|                               |                               |
|-------------------------------|-------------------------------|
| Fund Name                     | Alfalah GHP Value Fund (AGVF) |
| Fund Type                     | Open End                      |
| Nature of Fund                | Asset Allocation Fund         |
| Date of Launching             | October 29, 2005              |
| Fund Size as at June 30, 2025 | Rs. 367.68 million            |
| Par Value                     | Rs. 50/-                      |
| NAV per unit June 30, 2025    | Rs. 70.26/-                   |
| Trustee                       | CDC Pakistan Limited          |
| Auditor                       | Grant Thornton Pakistan       |
| Risk Profile                  | High                          |
| Listing                       | Pakistan Stock Exchange       |

**Distribution Details are as under:**

| Period End | Annualized Return (p.a.) | Payout       |         |
|------------|--------------------------|--------------|---------|
|            |                          | Cash         | Stock   |
| 2009       | 2.74%                    | Rs. 10.64 /- | 19.7329 |
| 2010       | 17.36%                   | Rs. Nil /-   | Nil     |
| 2011       | 7.20%                    | Rs. 4.25 /-  | 8.2486  |
| 2012       | 4.17%                    | Rs. 2.75 /-  | 5.4369  |
| 2013       | 30.11%                   | Rs. 10.77 /- | 20.3509 |
| 2014       | 19.52%                   | Rs. 9.94 /-  | 18.1966 |
| 2015       | 25.50%                   | Rs. 7.7634/- | -       |
| 2016       | 18.30%                   | Rs. 1.6239/- | 7.2725  |
| 2017       | 26.20%                   | Rs. 9.4960/- | -       |
| 2018       | -12.0%                   | Rs. 6.5187/- | -       |
| 2019       | -8.8%                    | -            | -       |
| 2020       | 0.9%                     | Rs. 1.0896/- | -       |
| 2021       | 28.45%                   | Rs. 7.7144/- | -       |
| 2022       | -13.89%                  | -            | -       |
| 2023       | 4.27%                    | 1.99         | -       |
| 2024       | 58.42%                   | 28.41        | -       |
| 2025       | 50.34%                   | 2.77         | -       |

\* Fund launch on 29-10-2005

### **2. Alfalah GHP Income Multiplier Fund (AGIMF)**

Alfalah GHP Income Multiplier Fund (AGIMF) is an Open End Income Fund, which was launched on June 15, 2007. The objective of the Fund is to generate stable and consistent returns while seeking capital preservation through a diversified portfolio of high quality debt securities and liquid money market instruments and placements. The Investment Portfolio of the Fund comprises of fixed, floating and hybrid rate instruments. The allocation between various investment classes depends on prevailing market conditions and opportunities The

## ***Alfalah Balochistan Pension Fund (ABPF)***

Fund allows the investors to participate in the overall performance of fixed income / money market and to take advantage of a diversified and actively managed portfolio.

|                                      |  |
|--------------------------------------|--|
| <b>Fund Name</b>                     | Alfalah GHP Income Multiplier Fund (AGIMF) |
| <b>Fund Type</b>                     | Open End                                   |
| <b>Nature of Fund</b>                | Aggressive Income Fund                     |
| <b>Date of Launching</b>             | June 15, 2007                              |
| <b>Fund Size as at June 30, 2025</b> | Rs. 1259.00 million                        |
| <b>Par Value</b>                     | Rs. 50/-                                   |
| <b>NAV per unit on June 30, 2025</b> | Rs. 54.57/-                                |
| <b>Credit Rating</b>                 | “A+ (f)” by PACRA                          |
| <b>Trustee</b>                       | CDC Pakistan Limited                       |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants          |
| <b>Risk Profile</b>                  | Medium                                     |
| <b>Listing</b>                       | Pakistan Stock Exchange                    |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------------------|---------------|--------------|
|                   |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2009</b>       | 3.24%                           | Rs. 4.24 /-   | 8.3307       |
| <b>2010</b>       | -0.04%                          | Nil /-        | Nil          |
| <b>2011</b>       | 2.83%                           | Rs. 1.59 /-   | 3.2610       |
| <b>2012</b>       | -8.75%                          | Nil /-        | Nil          |
| <b>2013</b>       | 6.81%                           | Rs. 3.86 /-   | 8.1582       |
| <b>2014</b>       | 12.35%                          | Rs. 5.04 /-   | 10.4743      |
| <b>2015</b>       | 14.20%                          | Rs. 4.248/-   | -            |
| <b>2016</b>       | 8.38%                           | Rs. 1.8738/-  | -            |
| <b>2017</b>       | 5.90%                           | Rs. 2.8811/-  | -            |
| <b>2018</b>       | 4.90%                           | Rs. 2.6124/-  | -            |
| <b>2019</b>       | 6.30%                           | Rs. 3.3186/-  | -            |
| <b>2020</b>       | 15.30                           | Rs. 8.1534/-  | -            |
| <b>2021</b>       | -0.31%                          | -             | -            |
| <b>2022</b>       | 6.84%                           | Rs. 2.7655/-  | -            |
| <b>2023</b>       | 19.4%                           | Rs. 10.35/-   | -            |
| <b>2024</b>       | 23.6%                           | Rs. 11.63/-   | -            |
| <b>2025</b>       | 14.8%                           | Rs. 7.80/-    | -            |

\* Fund launch on 15-06-2007

### **3. Alfalah GHP Islamic Stock Fund (AGISF)**

Alfalah GHP Islamic Stock Fund (AGISF) is an open-end Shariah Compliant Islamic Equity scheme and was launched on September 4; 2007. The investment objective of the Fund is to achieve long-term capital growth by investing primarily in Shariah compliant equity securities. All activities of the Fund are undertaken in accordance with the Islamic Shariah as per the guidelines given by Shariah Advisory Board of the Fund.

|                                      |  |
|--------------------------------------|--|
| <b>Fund Name</b>                     | Alfalah GHP Islamic Stock Fund (AGISF) |
| <b>Fund Type</b>                     | Open End                               |
| <b>Nature of Fund</b>                | Islamic Equity Scheme                  |
| <b>Date of Launching</b>             | September 4, 2007                      |
| <b>Fund Size as at June 30, 2025</b> | Rs. 6,177.44million                    |
| <b>Par Value</b>                     | Rs. 50/-                               |
| <b>NAV per unit on June 30, 2025</b> | Rs. 57.9998/-                          |
| <b>Trustee</b>                       | CDC Pakistan Limited                   |

## ***Alfalsh Balochistan Pension Fund (ABPF)***

|                     |                         |
|---------------------|-------------------------|
| <b>Auditor</b>      | Grant Thornton Pakistan |
| <b>Risk Profile</b> | High                    |
| <b>Listing</b>      | Pakistan Stock Exchange |

Distribution Details are as under:

| Period End | Annualized Return (p.a.) | Payout        |         |
|------------|--------------------------|---------------|---------|
|            |                          | Cash          | Stock   |
| 2009       | 8.63%                    | Rs. 9.34 /-   | 16.2445 |
| 2010       | 11.79%                   | Rs. 2.00 /-   | 3.5236  |
| 2011       | 3.34%                    | Rs. 7.50 /-   | 13.7468 |
| 2012       | 11.32%                   | Rs. 5.75 /-   | 10.7396 |
| 2013       | 36.25%                   | Rs. 13.47 /-  | 23.6718 |
| 2014       | 18.42%                   | Rs. 14.99 /-  | 27.8751 |
| 2015       | 23.80%                   | Rs. 7.3107/-  | -       |
| 2016       | 20.33%                   | Rs. 6.0806/-  | 2.0266  |
| 2017       | 24.80%                   | Rs. 6.9204/-  | -       |
| 2018       | -14.40%                  | Rs. 12.2629/- | -       |
| 2019       | -18.80%                  | -             | -       |
| 2020       | -1.30%                   | -             | -       |
| 2021       | 36.75%                   | Rs. 9.5717/-  | -       |
| 2022       | -18.67%                  | -             | -       |
| 2023       | 1.3%                     | Rs. 0.4491/-  | -       |
| 2024       | 93.4%                    | Rs. 32.7589/- | -       |
| 2025       | 50.09%                   | -             | -       |

\* Fund launch on 04-09-2007

#### **4. Alfalah GHP Cash Fund (AGCF)**

Alfalsh GHP Cash Fund (AGCF) is an open end Money Market Fund. The primary investment objective of the fund is to provide a regular stream of income at competitive rate of return while preserving capital to the extent possible by investing in assets with low risk and a high degree of liquidity from a portfolio constituted of mostly money market securities and placements. Investment is made in high quality and liquid money market securities and placements with a weighted average time to maturity of the net assets not exceeding 90 days. The fund principally invest in cash and cash instruments which includes cash in bank accounts (excluding TDRs), government securities, treasury bills, money market placements, deposits, certificate of deposits (COD), certificate of Musharaka (COM), TDRs, commercial papers and reverse repo.

|                                      |                                   |
|--------------------------------------|-----------------------------------|
| <b>Fund Name</b>                     | Alfalsh GHP Cash Fund (AGCF)      |
| <b>Fund Type</b>                     | Open End                          |
| <b>Nature of Fund</b>                | Money Market Fund                 |
| <b>Date of Launching</b>             | March 12, 2010                    |
| <b>Fund Size as at June 30, 2025</b> | Rs. 20,240.9 million              |
| <b>Par Value</b>                     | Rs. 500/-                         |
| <b>NAV per unit on June 30, 2025</b> | Rs. 516.6/-                       |
| <b>Credit Rating</b>                 | “AA (f)” by PACRA                 |
| <b>Trustee</b>                       | CDC Pakistan Limited              |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants |
| <b>Risk Profile</b>                  | Very Low                          |
| <b>Listing</b>                       | Pakistan Stock Exchange           |

Distribution Details are as under:

***Alfalsh Balochistan Pension Fund (ABPF)***

| Period End | Annualized Return (p.a.) | Payout         |         |
|------------|--------------------------|----------------|---------|
|            |                          | Cash           | Stock   |
| 2010       | 8.14%                    | Rs. 27.10 /-   | 5.3938  |
| 2011       | 11.56%                   | Rs. 42.91 / -  | 8.5819  |
| 2012       | 11.02%                   | Rs. 51.93 /-   | 10.3858 |
| 2013       | 9.06%                    | Rs. 43.91 /-   | 8.7818  |
| 2014       | 8.09%                    | Rs. 33.72 /-   | 6.7456  |
| 2015       | 8.60%                    | Rs. 44.80/-    | -       |
| 2016       | 5.17%                    | Rs. 31.3261/-  | -       |
| 2017       | 6.80%                    | Rs. 32.8400/-  | -       |
| 2018       | 4.70%                    | Rs. 23.3600/-  | -       |
| 2019       | 9.00%                    | Rs. 42.6500/-  | -       |
| 2020       | 12.70%                   | Rs. 60.6186/-  | -       |
| 2021       | 7.01%                    | Rs. 19.4163/-  | -       |
| 2022       | 11.01%                   | Rs. 52.6299/-  | -       |
| 2023       | 17.49%                   | Rs. 80.9329/-  | -       |
| 2024       | 22.11%                   | Rs. 109.8968/- | -       |
| 2025       | 16.45%                   | Rs. 71.4036/-  | -       |

\* Fund launch on March 12, 2010

**5. Alfalah GHP Alpha Fund (AGAF)**

Alfalsh GHP Alpha Fund (AGAF) is an open end Equity Fund that was launched on September 09, 2008. The primary investment objective of the fund is long-term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities. AGAF will primarily invest in equity and equity related securities. If the Management Company expect the stock market to perform adversely during any period of time, based on its analysis of macroeconomic factors such as interest rates, economic growth rates, corporate earnings, stock market valuations, or based on political or any other factor(s), the management company may then temporarily allocate assets to other asset classes, subject to the prescribed limits, such as money markets, continuous funding system, ready future spread transactions, etc.

|                                      |                               |
|--------------------------------------|-------------------------------|
| <b>Fund Name</b>                     | Alfalsh GHP Alpha Fund (AGAF) |
| <b>Fund Type</b>                     | Open End                      |
| <b>Nature of Fund</b>                | Equity Fund                   |
| <b>Date of Launching</b>             | September 09, 2008            |
| <b>Fund Size as at June 30, 2025</b> | Rs. 1985.80 million           |
| <b>Par Value</b>                     | Rs. 50/-                      |
| <b>NAV per unit on June 30, 2025</b> | Rs. 84.16/-                   |
| <b>Trustee</b>                       | CDC Pakistan Limited          |
| <b>Auditor</b>                       | Grant Thornton Pakistan       |
| <b>Risk Profile</b>                  | High                          |
| <b>Listing</b>                       | Pakistan Stock Exchange       |

Distribution Details are as under:

| Period End | Annualized Return (p.a.) | Payout       |         |
|------------|--------------------------|--------------|---------|
|            |                          | Cash         | Stock   |
| 2009       | 14.34%                   | Rs. 28.29 /- | 51.1249 |
| 2010       | 12.07%                   | Rs. 0.50 /-  | 0.8861  |
| 2011       | 15.70%                   | Rs. 7.00 /-  | 12.6789 |
| 2012       | 2.67%                    | Rs. 2.00 /-  | 3.6677  |
| 2013       | 39.80%                   | Rs. 18.00 /- | 32.0779 |
| 2014       | 29.55%                   | Rs. 15.93 /- | 27.9069 |
| 2015       | 27.40%                   | Rs. 7.0466/- | -       |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |         |               |      |
|-------------|---------|---------------|------|
| <b>2016</b> | 14.12%  | Rs. 1.57/-    | 6.06 |
| <b>2017</b> | 29.00%  | Rs. 2.9418/-  | -    |
| <b>2018</b> | -14.20% | Rs. 5.3568/-  | -    |
| <b>2019</b> | -17.50% | -             | -    |
| <b>2020</b> | -3.40%  | -             | -    |
| <b>2021</b> | 39.27%  | Rs. 14.92/-   | -    |
| <b>2022</b> | -17.98% | -             | -    |
| <b>2023</b> | -0.3%   | -             | -    |
| <b>2024</b> | 88.60%  | Rs. 41.9900/- | -    |
| <b>2025</b> | 67.3%   | Rs. 1.3700/-  | -    |

\* Fund launch on 09-09-2008

### **6. Alfalah GHP Income Fund (AGIF)**

The investment objective of Alfalah GHP Income Fund is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the unit holders. The management team ensures the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

The investment policy of the Fund is constructed to ensure the overall compliance with the above mentioned investment objective. As such, the investment policy shall focus on selecting instruments, executing transactions and constructing portfolio exposures to match the investment objective stated.

|                                      |                                   |
|--------------------------------------|-----------------------------------|
| <b>Fund Name</b>                     | Alfalah GHP Income Fund (AGIF)    |
| <b>Fund Type</b>                     | Open End                          |
| <b>Nature of Fund</b>                | Income Scheme                     |
| <b>Date of Launching</b>             | 14 April 2007                     |
| <b>Fund Size as at June 30, 2025</b> | Rs. 12,362.23 million             |
| <b>Par Value</b>                     | Rs.100/-                          |
| <b>NAV per unit on June 30, 2025</b> | Rs. 114.33/-                      |
| <b>Credit Rating</b>                 | AA-(f) by PACRA                   |
| <b>Trustee</b>                       | CDC Pakistan Limited              |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants |
| <b>Risk Profile</b>                  | Medium                            |
| <b>Listing</b>                       | Pakistan Stock Exchange           |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------------------|---------------|--------------|
|                   |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2009</b>       | 6.47%                           | Rs. 2.64 /-   | 2.6479       |
| <b>2010</b>       | 11.12%                          | Rs. 11.27 /-  | 11.2389      |
| <b>2011</b>       | 11.33%                          | Rs. 13.07 /-  | 12.736       |
| <b>2012</b>       | 11.16%                          | Rs. 13.11 /-  | 12.9969      |
| <b>2013</b>       | 9.95%                           | Rs. 7.75 /-   | 7.7056       |
| <b>2014</b>       | 8.00%                           | Rs. 7.79 /-   | 7.7621       |
| <b>2015</b>       | 12.30%                          | Rs. 7.3777/-  | -            |
| <b>2016</b>       | 7.56%                           | Rs. 2.6173/-  | -            |
| <b>2017</b>       | 5.20%                           | Rs. 4.5031/-  | -            |
| <b>2018</b>       | 4.80%                           | Rs. 5.3659/-  | -            |
| <b>2019</b>       | 7.70%                           | Rs. 8.1115/-  | -            |
| <b>2020</b>       | 14.80%                          | Rs. 16.4172/- | -            |
| <b>2021</b>       | 6.96%                           | Rs. 7.2642/-  | -            |
| <b>2022</b>       | 7.97%                           | Rs. 9.1418/-  | -            |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |       |               |   |
|-------------|-------|---------------|---|
| <b>2023</b> | 17.1% | Rs. 18.8904/- | - |
| <b>2024</b> | 23.8% | Rs. 26.3596/- | - |
| <b>2025</b> | 15.8% | Rs. 17.6570/- | - |

\* Fund launch on 14 April 2007

### **7. Alfalah GHP Stock Fund (AGSF)**

The Scheme shall seek long-term capital growth by investing primarily in a diversified pool of equities and equity related investments.

The Scheme shall construct a diversified portfolio of equity and other Authorized Investments. At least 70% of the Net Assets of the Scheme shall remain invested in listed equity securities during the year on quarterly average investment calculated on daily basis. The remaining Net Assets shall be invested in cash and/or near cash instruments, which shall include cash in bank account (excluding TDRs), and treasury bills not exceeding 90 days maturity. The Scheme shall not take exposure to Continuous Funding System (CFS).

The equity stocks shall be evaluated based on a combination of growth and value parameters. The best companies shall then be chosen from each sector. The final portfolio shall be determined taking into consideration the relative attractiveness of each sector. The Benchmark for Alfalah GHP Stock Fund is KSE- 100 Index. The performance of AGSF will be compared against KSE- 100 Benchmark. If the Fund Manager makes correct decisions on timing and selection of stocks, the Fund Manager should outperform the Benchmark and vice versa.

The Fund shall invest in the asset classes mentioned in the Offering Document under the heading Authorized Investment.

|                                      |                                   |
|--------------------------------------|-----------------------------------|
| <b>Fund Name</b>                     | Alfalah GHP Stock Fund (AGSF)     |
| <b>Fund Type</b>                     | Open End                          |
| <b>Nature of Fund</b>                | Equity Scheme                     |
| <b>Date of Launching</b>             | 15 July 2008                      |
| <b>Fund Size as at June 30, 2025</b> | Rs. 8,777.65 million              |
| <b>Par Value</b>                     | Rs.100/-                          |
| <b>NAV per unit on June 30, 2025</b> | Rs. 147.0750/-                    |
| <b>Trustee</b>                       | CDC Pakistan Limited              |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants |
| <b>Risk Profile</b>                  | High                              |
| <b>Listing</b>                       | Pakistan Stock Exchange           |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------------------|---------------|--------------|
|                   |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2009</b>       | 32.90%                          | -             | -            |
| <b>2010</b>       | 26.09%                          | Rs. 23.52 /-  | 25.311       |
| <b>2011</b>       | 30.32%                          | Rs. 34.58 /-  | 34.2173      |
| <b>2012</b>       | 13.34%                          | Rs. 24.57 /-  | 22.9360      |
| <b>2013</b>       | 66.38%                          | Rs. 18.75 /-  | 18.2666      |
| <b>2014</b>       | 24.58%                          | Rs. 45.45 /-  | 44.5620      |
| <b>2015</b>       | 27.70%                          | Rs. 14.4405/- | -            |
| <b>2016</b>       | 14.88%                          | Rs. 0.5001/-  | 7.2129       |
| <b>2017</b>       | 28.70%                          | Rs. 5.3760/-  | -            |
| <b>2018</b>       | -14.60%                         | Rs. 14.9984/- | -            |
| <b>2019</b>       | -17.40%                         | -             | -            |
| <b>2020</b>       | -3.70%                          | -             | -            |
| <b>2021</b>       | 38.89%                          | Rs. 18.6001/- | -            |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |         |               |   |
|-------------|---------|---------------|---|
| <b>2022</b> | -19.86% | -             | - |
| <b>2023</b> | -0.8%   | -             | - |
| <b>2024</b> | 91.2%   | Rs. 81.5925/- | - |
| <b>2025</b> | 63.3%   | Rs. 6.5645/-  | - |

\* Fund launch on 15 July 2008

### **8. Alfalah GHP Islamic Income Fund (AGIIF)**

The Scheme shall be Shariah based. The Scheme shall seek to provide good total return through a combination of current income and long-term capital appreciation, consistent with reasonable investment risk in a Shariah Compliant manner. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

The Scheme has been categorized as Shariah Compliant (Islamic) Income Scheme. The investment policy of the Scheme is constructed to ensure overall compliance with investment objective mentioned in the Offering Document. The Scheme shall invest in a blend of short, medium and long-term Shariah Compliant Islamic Income instruments. The investment policy shall focus on selecting instruments, executing transactions and constructing a portfolio to match the investment objective, subject to the Regulations and the directives and circulars issued by the Commission from time to time.

The investment policy of the Scheme shall select instruments from within the specified Shariah Compliant Authorized Investments and invest only in asset classes mentioned in the Offering Document.

|                                      |   |
|--------------------------------------|---|
| <b>Fund Name</b>                     | Alfalah GHP Islamic Income (AGIIF)        |
| <b>Fund Type</b>                     | Open End                                  |
| <b>Nature of Fund</b>                | Shariah Compliant (Islamic) Income Scheme |
| <b>Date of Launching</b>             | 3 December 2009                           |
| <b>Fund Size as at June 30, 2025</b> | Rs. 5,454 million                         |
| <b>Par Value</b>                     | Rs.100/-                                  |
| <b>NAV per unit on June 30, 2025</b> | Rs. 103.43/-                              |
| <b>Credit Rating</b>                 | “AA- (f)” by PACRA                        |
| <b>Trustee</b>                       | CDC Pakistan Limited                      |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants         |
| <b>Risk Profile</b>                  | Medium                                    |
| <b>Listing</b>                       | Pakistan Stock Exchange                   |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------------------|---------------|--------------|
|                   |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2010</b>       | 9.03%                           | Nil           | Nil          |
| <b>2011</b>       | 10.20%                          | Rs. 2.19 /-   | 11.5181      |
| <b>2012</b>       | 9.68%                           | Rs. 10.16 /-  | 10.1071      |
| <b>2013</b>       | 7.35%                           | Rs. 7.33 /-   | 7.2977       |
| <b>2014</b>       | 6.02%                           | Rs. 5.31 /-   | 5.2878       |
| <b>2015</b>       | 6.90%                           | Rs. 7.5632/-  | -            |
| <b>2016</b>       | 4.91%                           | Rs. 4.8198/-  | -            |
| <b>2017</b>       | 5.35%                           | Rs. 4.7495/-  | -            |
| <b>2018</b>       | 4.22%                           | Rs. 4.2713/-  | -            |
| <b>2019</b>       | 7.60%                           | Rs. 9.7164/-  | -            |
| <b>2020</b>       | 11.56%                          | Rs. 11.2168/- | -            |
| <b>2021</b>       | 6.40%                           | Rs. 6.6317/-  | -            |
| <b>2022</b>       | 9.09%                           | Rs. 8.7609/-  | -            |
| <b>2023</b>       | 14.88%                          | Rs. 14.7455/- | -            |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |        |               |   |
|-------------|--------|---------------|---|
| <b>2024</b> | 21.19% | Rs. 21.2402/- | - |
| <b>2025</b> | 13.75% | Rs. 14.0397/- | - |

\* Fund launch on 3 December 2009

### **9. Alfalah GHP Money Market Fund (AGMMF)**

As an open-ended money market Fund, the Scheme shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short-term instruments including cash deposits and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

The Scheme has been categorized as Money Market Scheme. The investment policy of the Scheme is constructed to ensure overall compliance with investment objective mentioned above. Alfalah GHP Money Market Fund will strive to earn Benchmark returns, by investing in short term instruments consistent with low risk and high liquidity. The Fund seeks to maintain a high degree of liquidity by investing in short-term instruments, whereby the time to maturity of any asset shall not exceed six months and weighted average time to maturity of net assets shall not exceed 90 days. The Fund will invest primarily in the money market specifically in cash and near cash instruments such as cash in bank accounts (excluding TDRs), Government Securities, money market placements, and deposits, certificate of deposits, certificate of Musharaka (COM), TDRs, commercial papers and reverse repos. The Fund will not take any direct or indirect exposure to equities. The Fund aims to mitigate risk by following prudent investment criteria and investing solely in high quality instruments and entities. With respect to entity ratings, rating of any NBFC or Modaraba shall not be lower than AAA (Triple A) and rating of any bank or DFI shall not be lower than AA (Double A Category). Furthermore, rating of any security in the portfolio shall not be lower than AA (Double A Category). The Fund's portfolio will therefore be firmly committed to high quality assets associated with low levels of risk.

Allocation among various instruments will be based on analysis of macro and micro economic variables such as interest rates, economic growth rates, political climate and analysis of the sector and entity in which the Fund intends to take exposure.

All investments made will be within the limits prescribed in the NBFC Regulations, as amended from time to time, or as otherwise specified by the SECP.

|                                      |                                       |
|--------------------------------------|---------------------------------------|
| <b>Fund Name</b>                     | Alfalah GHP Money Market Fund (AGMMF) |
| <b>Fund Type</b>                     | Open End                              |
| <b>Nature of Fund</b>                | Money Market Scheme                   |
| <b>Date of Launching</b>             | 27 May 2010                           |
| <b>Fund Size as at June 30, 2025</b> | Rs. 66,361 million                    |
| <b>Par Value</b>                     | Rs.100/-                              |
| <b>NAV per unit on June 30, 2025</b> | Rs. 99.016/-                          |
| <b>Credit Rating</b>                 | “AA+ (f)” by PACRA                    |
| <b>Trustee</b>                       | CDC Pakistan Limited                  |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants     |
| <b>Risk Profile</b>                  | Very Low                              |
| <b>Listing</b>                       | Pakistan Stock Exchange               |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------------------|---------------|--------------|
|                   |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2010</b>       | 10.71%                          | Nil           | Nil          |
| <b>2011</b>       | 11.89%                          | Rs. 10.65 /-  | 10.6002      |
| <b>2012</b>       | 11.79%                          | Rs. 7.01 /-   | 6.9914       |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |        |               |        |
|-------------|--------|---------------|--------|
| <b>2013</b> | 9.46%  | Rs. 5.85 /-   | 5.8329 |
| <b>2014</b> | 8.18%  | Rs. 7.40 /-   | 7.3744 |
| <b>2015</b> | 8.70%  | Rs. 8.8576/-  | -      |
| <b>2016</b> | 5.37%  | Rs. 8.0288/-  | -      |
| <b>2017</b> | 5.70%  | Rs. 6.3483/-  | -      |
| <b>2018</b> | 5.50%  | Rs. 8.5683/-  | -      |
| <b>2019</b> | 9.10%  | Rs. 10.8407/- | -      |
| <b>2020</b> | 12.60% | Rs. 11.5341/- | -      |
| <b>2021</b> | 6.86%  | Rs. 7.5727/-  | -      |
| <b>2022</b> | 10.93% | Rs. 10.1049/- | -      |
| <b>2023</b> | 17.7%  | Rs. 15.6700/- | -      |
| <b>2024</b> | 22.2%  | Rs. 19.9100/- | -      |
| <b>2025</b> | 14.8%  | Rs. 14.5400/- | -      |

\* Fund launch on 27 May 2010

### **10. Alfalah GHP Sovereign Fund (AGSOF)**

The investment objective of Alfalah GHP Sovereign Fund (AGSOF) is to deliver optimal risk adjusted returns by investing mainly in a mix of short to long term Government Securities and other debt instruments. The management team ensures the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

During the year, at least 70% of the net assets shall remain invested in Government Securities transactions based on quarterly average investment to be calculated on a daily basis, with the remainder invested in bank deposits or cash balance, money market placements, reverse repo, spread transactions, corporate bonds, Sukuks, and other authorized investments.

|                                      |                                    |
|--------------------------------------|------------------------------------|
| <b>Fund Name</b>                     | Alfalah GHP Sovereign Fund (AGSOF) |
| <b>Fund Type</b>                     | Open End                           |
| <b>Nature of Fund</b>                | Income Scheme                      |
| <b>Date of Launching</b>             | 9 May 2014                         |
| <b>Fund Size as at June 30, 2025</b> | Rs. 4,313 million                  |
| <b>Par Value</b>                     | Rs.100/-                           |
| <b>NAV per unit on June 30, 2025</b> | Rs. 107.76/-                       |
| <b>Credit Rating</b>                 | 'AA- (f)' by PACRA                 |
| <b>Trustee</b>                       | CDC Pakistan Limited               |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants  |
| <b>Risk Profile</b>                  | Medium                             |
| <b>Listing</b>                       | Pakistan Stock Exchange            |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------------------|---------------|--------------|
|                   |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2014</b>       | 8.70%                           | Rs. 1.16 /-   | 1.1634       |
| <b>2015</b>       | 16.60%                          | Rs. 13.6802/- | -            |
| <b>2016</b>       | 7.42%                           | Rs. 4.6776/-  | -            |
| <b>2017</b>       | 5.50%                           | Rs. 5.8914/-  | -            |
| <b>2018</b>       | 5.00%                           | Rs. 5.2464/-  | -            |
| <b>2019</b>       | 7.70%                           | Rs. 7.4448/-  | -            |
| <b>2020</b>       | 16.20%                          | Rs. 16.7887/- | -            |
| <b>2021</b>       | 6.33%                           | Rs. 6.6680/-  | -            |
| <b>2022</b>       | 8.91%                           | Rs. 9.4865/-  | -            |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |        |               |   |
|-------------|--------|---------------|---|
| <b>2023</b> | 16.07% | Rs. 16.7388/- | - |
| <b>2024</b> | 23.05% | Rs. 24.1131/- | - |
| <b>2025</b> | 17.63% | Rs. 18.8621/- | - |

\* Fund launch on 9 May 2014

### **11. Alfalah GHP Prosperity Planning Fund (AGPPF)**

AGPPF is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Investment Plan by investing in Mutual Funds in line with the risk tolerance of the investor.

#### **Investment Plans**

The following Investment Plans are offered:

1. Alfalah GHP Conservative Investment Plan
  2. Alfalah GHP Moderate Investment Plan
  3. Alfalah GHP Active Investment Plan
- a) The “Alfalah GHP Conservative Investment Plan” is an Investment Plan under the “Alfalah GHP Prosperity Planning Fund” and primarily aims to provide stable returns. This Investment Plan is suitable for investors that have a relatively low risk tolerance and / or wish to save for the short to medium term.
  - b) The “Alfalah GHP Moderate Investment Plan” is an Investment Plan under the “Alfalah GHP Prosperity Planning Fund” and primarily aims to provide a mix of capital appreciation and stable returns. This Investment Plan is suitable for investors that have a relatively moderate risk tolerance and / or wish to save for the medium to long term.
  - c) The “Alfalah GHP Active Investment Plan” is an Investment Plan under the “Alfalah GHP Prosperity Planning Fund” with the objective to earn a potentially high return through active asset allocation between Equity scheme(s) and Income scheme(s) based on the Fund Manager’s outlook on the asset classes.
  - d) The “Alfalah Capital Preservation Plan - 4” is a Constant Proportion Portfolio Insurance (CPPI) based Allocation Plan under “Alfalah GHP Prosperity Planning Fund” with an objective to earn a potentially high return through dynamic asset allocation between Equity Scheme and Income Scheme based Collective Investment Schemes (CIS) using CPPI methodology, with an objective to achieve Capital Preservation of the Initial Investment Value at maturity of the plan based on the Fund Manager’s outlook on the asset classes.

|                                      |  |              |  |
|--------------------------------------|--|--------------|--|
| <b>Fund Name</b>                     | Alfalah GHP Prosperity Planning Fund (AGPPF) |              |  |
| <b>Fund Type</b>                     | Open End                                     |              |  |
| <b>Nature of Fund</b>                | Fund of Funds Scheme                         |              |  |
| <b>Date of Launching</b>             | September 11, 2015                           |              |  |
| <b>Par Value</b>                     | Rs.100/-                                     |              |  |
| <b>Fund Size as at June 30, 2025</b> | Alfalah GHP Conservative Investment Plan     | Rs. 334.43 M |  |
|                                      | Alfalah GHP Moderate Investment Plan         | Rs. 48.93 M  |  |
|                                      | Alfalah GHP Active Investment Plan           | Rs. 117.67 M |  |
|                                      | Alfalah Capital Preservation Plan-4          | Rs. 534.93 M |  |
| <b>NAV per unit on June 30, 2025</b> | Alfalah GHP Conservative Investment Plan     | Rs. 108.637  |  |
|                                      | Alfalah GHP Moderate Investment Plan         | Rs. 99.1835  |  |
|                                      | Alfalah GHP Active Investment Plan           | Rs. 93.9083  |  |
|                                      | Alfalah Capital Preservation Plan-4          | Rs. 100.4856 |  |
| <b>Trustee</b>                       | CDC Pakistan Limited                         |              |  |

***Alfalah Balochistan Pension Fund (ABPF)***

|                     |                                   |
|---------------------|-----------------------------------|
| <b>Auditor</b>      | Yousuf Adil Chartered Accountants |
| <b>Risk Profile</b> | Plan Specific                     |
| <b>Listing</b>      | Pakistan Stock Exchange           |

**Distribution Details are as under:** Alfalah GHP Prosperity Planning Fund (AGPPF) –Active Investment Plan

| Period End | Annualized Return<br>(p.a.) | Payout        |       |
|------------|-----------------------------|---------------|-------|
|            |                             | Cash          | Stock |
| 2016       | 7.78%                       | Rs. 0.2449/-  | -     |
| 2017       | 16.65%                      | Rs. 8.0227/-  | -     |
| 2018       | -8.88%                      | Rs. 0.7619/-  | -     |
| 2019       | -6.88%                      | -             | -     |
| 2020       | -0.75%                      | Rs. 0.0918    | -     |
| 2021       | 27.74%                      | Rs. 25.5144/- | -     |
| 2022       | -6.84%                      | -             | -     |
| 2023       | 30.36%                      | Rs. 7.8811/-  | -     |
| 2024       | 57.42%                      | Rs. 55.7531/- | -     |
| 2025       | 62.62%                      | Rs. 57.1936/- | -     |

\* Fund launch on 11 September 2015

**Distribution Details are as under:** Alfalah GHP Prosperity Planning Fund (AGPPF) –Moderate Investment Plan

| Period End | Annualized Return<br>(p.a.) | Payout        |       |
|------------|-----------------------------|---------------|-------|
|            |                             | Cash          | Stock |
| 2016       | 7.60%                       | Rs. 2.7502/-  | -     |
| 2017       | 12.07%                      | Rs. 10.5442/- | -     |
| 2018       | -2.63%                      | Rs. 4.3645/-  | -     |
| 2019       | -1.77%                      | -             | -     |
| 2020       | 7.25%                       | Rs. 6.7166    | -     |
| 2021       | 13.42%                      | Rs. 13.6649/- | -     |
| 2022       | 2.40%                       | Rs. 2.5436/-  | -     |
| 2023       | 11.92%                      | Rs. 10.6170/- | -     |
| 2024       | 40.59%                      | Rs. 39.9434/- | -     |
| 2025       | 36.05%                      | Rs. 35.1238/- | -     |

\* Fund launch on 11 September 2015

**Distribution Details are as under:** Alfalah GHP Prosperity Planning Fund (AGPPF) –Conservative Investment Plan

| Period End | Annualized Return<br>(p.a.) | Payout        |       |
|------------|-----------------------------|---------------|-------|
|            |                             | Cash          | Stock |
| 2016       | 5.53%                       | Nil           | -     |
| 2017       | 8.46%                       | Rs. 4.5144/-  | -     |
| 2018       | 0.989%                      | Rs. 7.6612/-  | -     |
| 2019       | 3.74%                       | Rs. 4.5499/-  | -     |
| 2020       | 9.48%                       | Rs. 9.542/-   | -     |
| 2021       | 9.71%                       | Rs. 9.1594/-  | -     |
| 2022       | 6.39%                       | Rs. 6.6795/-  | -     |
| 2023       | 15.25%                      | Rs. 15.1342/- | -     |
| 2024       | 34.12%                      | Rs. 30.1483/- | -     |
| 2025       | 24.72%                      | Rs. 26.5124/- | -     |

## ***Alfalah Balochistan Pension Fund (ABPF)***

**Distribution Details are as under:** Alfalah GHP Prosperity Planning Fund (AGPPF) –Capital Preservation Plan-4

| Period End | Annualized Return (p.a.) | Payout        |       |
|------------|--------------------------|---------------|-------|
|            |                          | Cash          | Stock |
| 2024       | 2.76%                    | Rs. 2.6944/-  | -     |
| 2025       | 34.13%                   | Rs. 33.5819/- | -     |

\* Fund launch on 16<sup>th</sup> May, 2024

### **12. Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF)**

Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) is an Open-ended Shariah Compliant Fund of Funds Scheme that aims to generate returns on investment as per the respective Investment Plan by investing in Shariah compliant Mutual funds in line with the risk tolerance of the investor.

#### **Investment Plans**

The following Investment Plans are offered:

1. Alfalah GHP Islamic Balance Allocation Plan
  2. Alfalah GHP Islamic Moderate Allocation Plan
  3. Alfalah GHP Islamic Active Allocation Plan-2
- a) The “Alfalah GHP Islamic Balanced Investment Plan” is an Investment Plan under the “Alfalah GHP Islamic Prosperity Planning Fund” and primarily aims to provide stable returns. This Investment Plan is suitable for investors that have a relatively low risk tolerance and / or wish to save for the short to medium term.
- b) The “Alfalah GHP Islamic Active Investment Plan” is an Investment Plan under the “Alfalah GHP Islamic Prosperity Planning Fund” with the objective to earn a potentially high return through active asset allocation between Islamic Equity scheme(s) and Islamic Income scheme(s) based on the Fund Manager’s outlook on the asset classes.

|                                      |   |              |
|--------------------------------------|---|--------------|
| <b>Fund Name</b>                     | Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) |              |
| <b>Fund Type</b>                     | Open End  |              |
| <b>Nature of Fund</b>                | Shariah Compliant Fund of Funds Scheme                |              |
| <b>Date of Launching</b>             | June 09, 2016   |              |
| <b>Par Value</b>                     | Rs.100/-  |              |
| <b>Fund Size as at June 30, 2025</b> | Alfalah GHP Islamic Balanced Allocation Plan          | Rs. 91.78 M  |
|                                      | Alfalah GHP Islamic Moderate Allocation Plan          | Rs. 54.18 M  |
|                                      | Alfalah GHP Islamic Active Allocation Plan 2          | Rs. 52.86 M  |
|                                      | Alfalah GHP Islamic Active Allocation Plan 3          | Rs. -        |
|                                      | Alfalah Islamic Capital Preservation Plan – 4         | Rs. -        |
|                                      | Alfalah Islamic Capital Preservation Plan – 5         | Rs. -        |
| <b>NAV per unit on June 30, 2025</b> | Alfalah GHP Islamic Balanced Allocation Plan          | Rs. 101.4034 |
|                                      | Alfalah GHP Islamic Moderate Allocation Plan          | Rs. 104.4081 |
|                                      | Alfalah GHP Islamic Active Allocation Plan 2          | Rs. 91.0455  |
|                                      | Alfalah GHP Islamic Active Allocation Plan 3          | Rs. -        |
|                                      | Alfalah Islamic Capital Preservation Plan – 4         | Rs. -        |
|                                      | Alfalah Islamic Capital Preservation Plan – 5         | Rs. -        |
| <b>Trustee</b>                       | CDC Pakistan Limited                                  |              |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants                     |              |
| <b>Risk Profile</b>                  | Plan Specific   |              |
| <b>Listing</b>                       | Pakistan Stock Exchange                               |              |

## ***Alfalah Balochistan Pension Fund (ABPF)***

**Distribution Details are as under:** Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) –Balanced Allocation Plan

| Period End | Annualized Return (p.a.) | Payout        |       |
|------------|--------------------------|---------------|-------|
|            |                          | Cash          | Stock |
| 2016       | 0.10%                    | Rs. 0.0696/-  | -     |
| 2017       | 7.80%                    | Rs. 2.9251/-  | -     |
| 2018       | 0.52%                    | Rs. 6.0074/-  | -     |
| 2019       | 3.18%                    | Rs. 3.3133/-  | -     |
| 2020       | 9.04%                    | Rs. 8.8238    | -     |
| 2021       | 10.06%                   | Rs. 9.1196/-  | -     |
| 2022       | 7.97%                    | Rs. 7.6181/-  | -     |
| 2023       | 12.67%                   | Rs. 12.2024/- | -     |
| 2024       | 28.22%                   | Rs. 28.4405/- | -     |
| 2025       | 20.71%                   | Rs. 20.7654/- | -     |

\* Fund launch on 09 June 2016

**Distribution Details are as under:** Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) –Moderate Allocation Plan

| Period End | Annualized Return (p.a.) | Payout        |       |
|------------|--------------------------|---------------|-------|
|            |                          | Cash          | Stock |
| 2016       | -0.86%                   | Nil           | -     |
| 2017       | 7.43%                    | Rs. 7.2592/-  | -     |
| 2018       | -8.05%                   | -             | -     |
| 2019       | 4.94%                    | Rs. 4.5953/-  | -     |
| 2020       | 5.94%                    | Rs. 5.4490/-  | -     |
| 2021       | 17.00%                   | Rs. 12.0278/- | -     |
| 2022       | 10.25%                   | Rs. 10.1797/- | -     |
| 2023       | 12.88%                   | Rs. 12.7217/- | -     |
| 2024       | 34.62%                   | Rs. 26.019/-  | -     |
| 2025       | 30.07%                   | Rs. 31.3133/- | -     |

\* Fund launch on 09 June 2016

**Distribution Details are as under:** Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) –Active Allocation Plan 2

| Period End | Annualized Return (p.a.) | Payout        |       |
|------------|--------------------------|---------------|-------|
|            |                          | Cash          | Stock |
| 2016       | -                        | Nil           | -     |
| 2017       | 0.84%                    | Rs. 6.4865/-  | -     |
| 2018       | -8.36%                   | -             | -     |
| 2019       | -1.93%                   | -             | -     |
| 2020       | 1.26%                    | Rs. 1.6799    | -     |
| 2021       | 24.50%                   | Rs. 15.0483/- | -     |
| 2022       | -7.30%                   | -             | -     |
| 2023       | 10.63%                   | Rs. 8.8642/-  | -     |
| 2024       | 54.70%                   | Rs. 49.6636/- | -     |
| 2025       | 48.40%                   | Rs. 43.5829/- | -     |

\* Fund launch on 01 Nov 2016

**Distribution Details are as under:** Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) –Active Allocation Plan 3

## ***Alfalah Balochistan Pension Fund (ABPF)***

| Period End | Annualized Return (p.a.) | Payout       |       |
|------------|--------------------------|--------------|-------|
|            |                          | Cash         | Stock |
| 2016       | -                        | Nil          | -     |
| 2017       | -0.31%                   | Rs. 0.0716/- | -     |
| 2018       | -4.44%                   | -            | -     |
| 2019       | -2.41%                   | -            | -     |
| 2020       | 1.12%                    | Rs. 12.6758  | -     |
| 2021       | 23.91%                   | -            | -     |
| 2022       | 5.59%                    | -            | -     |

\* Fund launch on 21 June 2017

**Distribution Details are as under:** Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) –Capital Preservation Plan 4

| Period End | Annualized Return (p.a.) | Payout       |       |
|------------|--------------------------|--------------|-------|
|            |                          | Cash         | Stock |
| 2018       | -                        | -            | -     |
| 2019       | 3.91%                    | Rs. 3.7162/- | -     |
| 2020       | 7.43%                    | Rs. 7.3595   | -     |
| 2021       | 4.49%                    | Rs. 5.0917/- | -     |
| 2022       | 1.86%                    | Rs. 1.5049/- | -     |
| 2023       | 1.17%                    | Rs. 9.9644/- | -     |

\* Fund launch on 13 July 2018

**Distribution Details are as under:** Alfalah GHP Islamic Prosperity Planning Fund (AGIPPF) –Capital Preservation Plan 5

| Period End | Annualized Return (p.a.) | Payout       |       |
|------------|--------------------------|--------------|-------|
|            |                          | Cash         | Stock |
| 2018       | -                        | -            | -     |
| 2019       | 3.60%                    | Rs. 3.4161/- | -     |
| 2020       | 7.94                     | Rs. 7.8755   | -     |
| 2021       | 4.36%                    | -            | -     |
| 2022       | 1.36%                    | -            | -     |

\* Fund launch on 14 Dec 2018

### **13. Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF)**

- Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

|  |  |
|--|--|
| • <b>Fund Name</b>                     | • Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) |
| • <b>Fund Type</b>                     | • Open End   |
| • <b>Nature of Fund</b>                | • Shariah Compliant Equity Scheme                    |
| • <b>Date of Launching</b>             | • 23 May 2017  |
| • <b>Fund Size as at June 30, 2025</b> | • Rs. 56.31 million                                  |
| • <b>Par Value</b>                     | • Rs.100/-   |
| • <b>NAV per unit on June 30, 2025</b> | • Rs. 95.48/-  |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                               |
| • <b>Auditor</b>                       | • Yousuf Adil Chartered Accountants                  |

### ***Alfalah Balochistan Pension Fund (ABPF)***

|                       |                           |
|-----------------------|---------------------------|
| • <b>Risk Profile</b> | • High                    |
| • <b>Listing</b>      | • Pakistan Stock Exchange |

**Distribution Details are as under: Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF)**

| Period End | Annualized Return (p.a.) | Payout        |       |
|------------|--------------------------|---------------|-------|
|            |                          | Cash          | Stock |
| 2016       | -                        | -             | -     |
| 2017       | -3.12%                   | -             | -     |
| 2018       | -12.50%                  | -             | -     |
| 2019       | -24.00%                  | -             | -     |
| 2020       | -0.8%                    | -             | -     |
| 2021       | 38.03%                   | -             | -     |
| 2022       | -20.02%                  | -             | -     |
| 2023       | 3.1%                     | Rs. 0.2194/-  | -     |
| 2024       | 82.6%                    | Rs. 52.0908/- | -     |
| 2025       | 51.31%                   | -             | -     |

\* Fund launch on 23 May 2017

#### **14. Alfalah GHP Islamic Value Fund (AGIVF)**

- Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by the SECP and Shari'ah

|  |   |
|--|---|
| • <b>Fund Name</b>                     | • Alfalah GHP Islamic Value Fund (AGIVF)    |
| • <b>Fund Type</b>                     | • Open End                                  |
| • <b>Nature of Fund</b>                | • Shariah Compliant Asset Allocation Scheme |
| • <b>Date of Launching</b>             | • 12 October 2017                           |
| • <b>Fund Size as at June 30, 2025</b> | • Rs. 834 million                           |
| • <b>Par Value</b>                     | • Rs.100/-                                  |
| • <b>NAV per unit on June 30, 2025</b> | • Rs. 128.9/-                               |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                      |
| • <b>Auditor</b>                       | • Grant Thornton Pakistan                   |
| • <b>Risk Profile</b>                  | • High                                      |
| • <b>Listing</b>                       | • Pakistan Stock Exchange                   |

**Distribution Details are as under:**

| Period End | Annualized Return (p.a.) | Payout        |       |
|------------|--------------------------|---------------|-------|
|            |                          | Cash          | Stock |
| 2018       | 0.50%                    | -             | -     |
| 2019       | -10.8%                   | Rs. 0.236/-   | -     |
| 2020       | 0.4%                     | Rs. 0.329/-   | -     |
| 2021       | 7.87%                    | Rs. 6.6178/-  | -     |
| 2022       | 9.34%                    | Rs. 8.4367/-  | -     |
| 2023       | 17.5%                    | Rs. 15.0982/- | -     |
| 2024       | 22.0%                    | -             | -     |
| 2025       | 15.9%                    | -             | -     |

\* Fund launch on 12-10-2017

#### **15. Alfalah Islamic Rozana Amdani Fund (AIRAF)**

## ***Alfalah Balochistan Pension Fund (ABPF)***

As an open-ended money market Fund, the scheme shall seek to generate returns and to meet liquidity needs of investors by providing investors a daily dividend by investing in low risk and highly liquid Shari'ah Compliant money market instruments.

The Scheme has been categorized as Money Market Scheme. The investment policy of the Scheme is constructed to ensure overall compliance with investment objective mentioned above. Alfalah Islamic Rozana Amdani Fund will strive to earn Benchmark returns, by investing in short term instruments consistent with low risk and high liquidity. The Fund seeks to maintain a high degree of liquidity by investing in short-term instruments, whereby the time to maturity of any asset shall not exceed six months and weighted average time to maturity of net assets shall not exceed 90 days. The Fund will invest primarily in the money market specifically in cash and near cash instruments such as cash in bank accounts (excluding TDRs), Shariah Compliant Government Securities, money market placements, and deposits, certificate of deposits, certificate of Musharaka (COM), TDRs, Islamic commercial papers and reverse repos. The Fund will not take any direct or indirect exposure to equities. The Fund aims to mitigate risk by following prudent investment criteria and investing solely in high quality instruments and entities. With respect to entity ratings, rating of any NBFC or Modaraba shall not be lower than AAA (Triple A) and rating of any bank or DFI shall not be lower than AA (Double A Category). Furthermore, rating of any security in the portfolio shall not be lower than AA (Double A Category). The Fund's portfolio will therefore be firmly committed to high quality assets associated with low levels of risk.

Allocation among various instruments will be based on analysis of macro and micro economic variables such as interest rates, economic growth rates, political climate and analysis of the sector and entity in which the Fund intends to take exposure.

All investments made will be within the limits prescribed in the NBFC Regulations, as amended from time to time, or as otherwise specified by the SECP.

|                                      |  |
|--------------------------------------|--|
| <b>Fund Name</b>                     | Alfalah Islamic Rozana Amdani Fund             |
| <b>Fund Type</b>                     | Open End                                       |
| <b>Nature of Fund</b>                | Shari'ah Compliant Islamic Money Market Scheme |
| <b>Date of Launching</b>             | 18 Sep 2020                                    |
| <b>Fund Size as at June 30, 2025</b> | Rs. 17,441.4 million                           |
| <b>Par Value</b>                     | Rs.100/-                                       |
| <b>NAV per unit on June 30, 2025</b> | Rs. 100.0000/-                                 |
| <b>Credit Rating</b>                 | "AA (f)" by PACRA                              |
| <b>Trustee</b>                       | CDC Pakistan Limited                           |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants              |
| <b>Risk Profile</b>                  | Very Low                                       |
| <b>Listing</b>                       | Pakistan Stock Exchange                        |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------------------|---------------|--------------|
|                   |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2021</b>       | 6.58%                           | Rs. 9.2572/-  | -            |
| <b>2022</b>       | 9.70%                           | Rs. 9.3915/-  | -            |
| <b>2023</b>       | 17.07%                          | Rs. 15.7702/- | -            |
| <b>2024</b>       | 22.14%                          | Rs. 20.0570/- | -            |
| <b>2025</b>       | 13.85%                          | Rs. 13.12/-   | -            |

### **16. Alfalah Islamic Prosperity Planning Fund 2**

The objective of the plan is to to earn a potentially high return through dynamic asset allocation between Islamic Equity Scheme, Islamic Money Market scheme and Islamic Income Scheme based Collective Investment Schemes (CIS) using CPPI methodology and cash & near cash instruments, while providing Capital Preservation of the Initial Investment Value at maturity of the plan based on the Fund Manager's outlook on the assets classes.

## Alfalah Balochistan Pension Fund (ABPF)

|   |   |   |       |                               |             |
|---|---|---|-------|-------------------------------|-------------|
| • <b>Fund Name</b>                                | • Alfalah Islamic Prosperity Planning Fund 2  |   |       |                               |             |
| • <b>Fund Type</b>                                | • Open End  |   |       |                               |             |
| • <b>Nature of Fund</b>                           | • Shariah Compliant Fund of Fund Scheme   |   |       |                               |             |
| • <b>Par Value</b>                                | • Rs.100/-  |   |       |                               |             |
| • <b>Trustee</b>                                  | • CDC Pakistan Limited  |   |       |                               |             |
| • <b>Auditor</b>                                  | • A.F Ferguson & Co. Pakistan, Chartered Accountants  |   |       |                               |             |
| • <b>Risk Profile</b>                             | • Medium  |   |       |                               |             |
| • <b>Listing</b>                                  | • Pakistan Stock Exchange   |   |       |                               |             |
| • <b>Fund Size as at June 30, 2025</b>            | <table border="1"> <tr> <td>Alfalah GHP Islamic Capital Preservation Plan – 6</td> <td>Rs. -</td> </tr> <tr> <td>Alfalah KTrade Islamic Plan-7</td> <td>Rs. 15.02 M</td> </tr> </table> | Alfalah GHP Islamic Capital Preservation Plan – 6 | Rs. - | Alfalah KTrade Islamic Plan-7 | Rs. 15.02 M |
| Alfalah GHP Islamic Capital Preservation Plan – 6 | Rs. -   |   |       |                               |             |
| Alfalah KTrade Islamic Plan-7                     | Rs. 15.02 M   |   |       |                               |             |
| • <b>NAV per unit on June 30, 2025</b>            | <table border="1"> <tr> <td>Alfalah GHP Islamic Capital Preservation Plan – 6</td> <td>Rs. -</td> </tr> <tr> <td>Alfalah KTrade Islamic Plan-7</td> <td>Rs. 125.02</td> </tr> </table>  | Alfalah GHP Islamic Capital Preservation Plan – 6 | Rs. - | Alfalah KTrade Islamic Plan-7 | Rs. 125.02  |
| Alfalah GHP Islamic Capital Preservation Plan – 6 | Rs. -   |   |       |                               |             |
| Alfalah KTrade Islamic Plan-7                     | Rs. 125.02  |   |       |                               |             |

Distribution Details are as under:

| Period End | Plan Details | Annualized Return (p.a.) | Payout        |       |
|------------|--------------|--------------------------|---------------|-------|
|            |              |                          | Cash          | Stock |
| 2022       | AICP-6       | 0.88%                    | Rs. 15.83/-   | -     |
| 2023       | AICP-6       | 13.69%                   | Rs. 13.2785/- | -     |
| 2024       | AKTIP-7      | 14.59%                   | Rs. -         | -     |
| 2025       | AKTIP-7      | 11.07%                   | Rs. -         | -     |

### 17. Alfalah Consumer Index Exchange Trading Fund

Alfalah Consumer Index Exchange Traded Fund (ACIETF) is an open-ended scheme that is traded on Pakistan Stock Exchange and shall aim to track the performance of the Benchmark index. The index shall be periodically re-balanced & reconstituted as specified in the offering document in order to provide long-term capital appreciation and dividends yield to the investors.

|  |   |
|--|---|
| • <b>Fund Name</b>                     | • Alfalah Consumer Index Exchange Traded Fund |
| • <b>Fund Type</b>                     | • Open End                                    |
| • <b>Nature of Fund</b>                | • Exchange Traded Fund                        |
| • <b>Date of Launching</b>             | • 17 January 2022                             |
| • <b>Fund Size as at June 30, 2025</b> | • Rs. 64.61 million                           |
| • <b>Par Value</b>                     | • Rs.10/-                                     |
| • <b>NAV per unit on June 30, 2025</b> | • Rs. 15.380/-                                |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                        |
| • <b>Auditor</b>                       | • Yousuf Adil Chartered Accountants           |
| • <b>Risk Profile</b>                  | • High  |
| • <b>Listing</b>                       | • Pakistan Stock Exchange                     |

Distribution Details are as under:

| Period End | Annualized Return (p.a.) | Payout |       |
|------------|--------------------------|--------|-------|
|            |                          | Cash   | Stock |
| 2022       | -0.62%                   | Rs. -  | -     |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |         |            |   |
|-------------|---------|------------|---|
| <b>2023</b> | -15.08% | Rs. -      | - |
| <b>2024</b> | 63.60%  | Rs. 0.76/- | - |
| <b>2025</b> | 50.78%  | Rs. 0.6/-  | - |

### **18. Alfalah GHP Dedicated Equity Fund**

Alfalah GHP Dedicated Equity Fund (AGDEF) is an Open-end Equity Fund. The objective of AGDEF is to provide 'Fund of Funds' Schemes an avenue for investing in Equities

|  |  |
|--|--|
| • <b>Fund Name</b>                     | • Alfalah GHP Dedicated Equity Fund                  |
| • <b>Fund Type</b>                     | • Open End   |
| • <b>Nature of Fund</b>                | • Equity Scheme                                      |
| • <b>Date of Launching</b>             | • 28 November 2022                                   |
| • <b>Fund Size as at June 30, 2025</b> | • Rs. 459.48 million                                 |
| • <b>Par Value</b>                     | • Rs.100/-   |
| • <b>NAV per unit on June 30, 2025</b> | • Rs. 157.82/-                                       |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                               |
| • <b>Auditor</b>                       | • A.F Ferguson & Co. Pakistan, Chartered Accountants |
| • <b>Risk Profile</b>                  | • High   |
| • <b>Listing</b>                       | • Pakistan Stock Exchange                            |

Distribution Details are as under:

| Period End  | Annualized Return (p.a.) | Payout        |       |
|-------------|--------------------------|---------------|-------|
|             |                          | Cash          | Stock |
| <b>2023</b> | -15.08%                  | Rs. -         | -     |
| <b>2024</b> | 90.85%                   | Rs. 89.9685/- | -     |
| <b>2025</b> | 68.90%                   | Rs. 9.3702/-  | -     |

### **19. Alfalah Islamic Money Market Fund**

The investment objective of the Fund is to generate regular and stable returns by investing primarily in Shariah Compliant Banks and windows of conventional Banks and any other Shariah compliant money market instruments.

|  |                                     |
|--|-------------------------------------|
| • <b>Fund Name</b>                     | • Alfalah Islamic Money Market Fund |
| • <b>Fund Type</b>                     | • Open End                          |
| • <b>Nature of Fund</b>                | • Shariah Compliant Money Market    |
| • <b>Date of Launching</b>             | • 14 April 2023                     |
| • <b>Fund Size as at June 30, 2025</b> | • Rs. 62,828 million                |
| • <b>Par Value</b>                     | • Rs.100/-                          |
| • <b>NAV per unit on June 30, 2025</b> | • Rs. 100.33/-                      |
| • <b>Trustee</b>                       | • CDC Pakistan Limited              |
| • <b>Auditor</b>                       | • Yousuf Adil Chartered Accountants |
| • <b>Risk Profile</b>                  | • Low                               |
| • <b>Listing</b>                       | • Pakistan Stock Exchange           |

Distribution Details are as under:

| Period End  | Annualized Return (p.a.) | Payout        |       |
|-------------|--------------------------|---------------|-------|
|             |                          | Cash          | Stock |
| <b>2023</b> | 19.88%                   | Rs. -         | -     |
| <b>2024</b> | 14.13%                   | Rs. 89.9685/- | -     |

## *Alfalah Balochistan Pension Fund (ABPF)*

|      |        |               |   |
|------|--------|---------------|---|
| 2025 | 21.86% | Rs. 14.0266/- | - |
|------|--------|---------------|---|

### 20. Alfalah Stable Return Fund

Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

|  |                              |                      |
|--|------------------------------|----------------------|
| • <b>Fund Name</b>                     | • Alfalah Stable Return Fund |                      |
| • <b>Fund Type</b>                     | • Open End                   |                      |
| • <b>Nature of Fund</b>                | • Fixed Return Fund          |                      |
| • <b>Date of Launching</b>             | • 31 August 2022             |                      |
| • <b>Fund Size as at June 30, 2025</b> | • Rs. 1,072.5 million        |                      |
| • <b>Stable Return Plan</b>            | Stable Return Plan - I       | -                    |
|  | Stable Return Plan – II      | -                    |
|  | Stable Return Plan – III     | -                    |
|  | Stable Return Plan – IV      | -                    |
|  | Stable Return Plan – V       | -                    |
|  | Stable Return Plan – VI      | -                    |
|  | Stable Return Plan – VII     | -                    |
|  | Stable Return Plan - VIII    | -                    |
|  | Stable Return Plan – IX      | -                    |
|  | Stable Return Plan – X       | -                    |
|  | Stable Return Plan – XI      | -                    |
|  | Stable Return Plan – XII     | 100.5771             |
|  | Stable Return Plan – XIII    | 111.1114             |
|  | Stable Return Plan – XIV     | -                    |
|  | Stable Return Plan - XV      | 100.0806             |
|  | Stable Return Plan – XVI     | -                    |
|  | Stable Return Plan – XVII    | -                    |
|  | Stable Return Plan – XVIII   | 100.2740             |
|  | Stable Return Plan – XIX     | 100.2569             |
|  | Stable Return Plan - XX      | 100.0911             |
|  | Stable Return Plan - XXI     | 100.2214             |
| • <b>Par Value</b>                     | • Rs.100/-                   |                      |
| • <b>NAV per unit on June 30, 2025</b> | Stable Return Plan - I       | -                    |
|  | Stable Return Plan – II      | -                    |
|  | Stable Return Plan – III     | -                    |
|  | Stable Return Plan – IV      | -                    |
|  | Stable Return Plan – V       | -                    |
|  | Stable Return Plan – VI      | -                    |
|  | Stable Return Plan – VII     | -                    |
|  | Stable Return Plan - VIII    | -                    |
|  | Stable Return Plan – IX      | -                    |
|  | Stable Return Plan – X       | -                    |
|  | Stable Return Plan – XI      | -                    |
|  | Stable Return Plan – XII     | Rs.5,376.96 Million  |
|  | Stable Return Plan – XIII    | Rs. 5.55 Million     |
|  | Stable Return Plan – XIV     | -                    |
|  | Stable Return Plan - XV      | Rs. 1,719.12 Million |
|  | Stable Return Plan – XVI     | -                    |

## Alfalah Balochistan Pension Fund (ABPF)

|                       |                                    |                      |
|-----------------------|------------------------------------|----------------------|
|                       | Stable Return Plan – XVII          | -                    |
|                       | Stable Return Plan – XVIII         | Rs.1,551.09 Million  |
|                       | Stable Return Plan – XIX           | Rs.1,025.88 Million  |
|                       | Stable Return Plan - XX            | Rs. 5,296.17 Million |
|                       | Stable Return Plan - XXI           | Rs.2,960.08 Million  |
| • <b>Trustee</b>      | • CDC Pakistan Limited             |                      |
| • <b>Auditor</b>      | • Yousuf Adil Chartered Accountant |                      |
| • <b>Risk Profile</b> | • Low to Medium                    |                      |
| • <b>Listing</b>      | • Pakistan Stock Exchange          |                      |

Distribution Details are as under:

| Period End | Plan Details | Annualized Return (p.a.) | Payout      |       |
|------------|--------------|--------------------------|-------------|-------|
|            |              |                          | Cash        | Stock |
| 2024       | ASRF-1       | 13.42%                   | Rs. 3.3066  | -     |
| 2024       | ASRF-II      | 12.08%                   | Rs. -       | -     |
| 2024       | ASRF-III     | -                        | Rs. -       | -     |
| 2024       | ASRF-IV      | 20.97%                   | Rs. 4.6654  | -     |
| 2024       | ASRF-V       | -                        | Rs. -       | -     |
| 2024       | ASRF-VI      | 20.27%                   | Rs. 13.0195 | -     |
| 2024       | ASRF-VII     | -                        | Rs. -       | -     |
| 2024       | ASRF-VIII    | 19.50%                   | Rs. 11.1723 | -     |
| 2024       | ASRF-IX      | 20.84%                   | Rs. 3.7722  | -     |
| 2024       | ASRF-X       | 21.26%                   | Rs. 4.4944  | -     |
| 2024       | ASRF-XI      | 18.32%                   | Rs.4.7329   | -     |
| 2025       | ASRF-XII     | 13.70%                   | Rs. 9.1310  | -     |
| 2025       | ASRF-XIII    | 16.03%                   | Rs. -       | -     |
| 2025       | ASRF-XIV     | -                        | Rs. -       | -     |
| 2025       | ASRF-XIV     | -                        | Rs. -       | -     |
| 2025       | ASRF-XV      | 13.21%                   | Rs. 8.0209  | -     |
| 2025       | ASRF-XVI     | -                        | Rs. -       | -     |
| 2025       | ASRF-XVII    | -                        | Rs. -       | -     |
| 2025       | ASRF-XVIII   | 11.81%                   | Rs. 3.6947  | -     |
| 2025       | ASRF-XIX     | 11.29%                   | Rs. 3.1053  | -     |
| 2025       | ASRF-XX      | 17.13%                   | Rs. 2.0194  | -     |
| 2025       | ASRF-XXI     | 16.16%                   | Rs. -       | -     |

### 21. Alfalah Islamic Stable Return Fund

The investment objective of the Fund is to provide promised return to unit holders at maturity by investing in authorized investable avenues

|  |                                       |
|--|---------------------------------------|
| • <b>Fund Name</b>                     | • Alfalah Islamic Stable Return Fund  |
| • <b>Fund Type</b>                     | • Open End                            |
| • <b>Nature of Fund</b>                | • Sharaih Compliant Fixed Return Fund |
| • <b>Date of Launching</b>             | • 07 June 2023                        |
| • <b>Par Value</b>                     | • Rs.100/-                            |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                |
| • <b>Auditor</b>                       | • Grant Thornton Pakistan             |
| • <b>Risk Profile</b>                  | • Plan Based                          |
| • <b>Listing</b>                       | • Pakistan Stock Exchange             |
| • <b>Fund Size as on June 30, 2025</b> | •                                     |

## Alfalah Balochistan Pension Fund (ABPF)

• NAV as on June 30, 2025

•

Distribution Details are as under:

| Period End | Plan Details | Annualized Return (p.a.) | Payout       |       |
|------------|--------------|--------------------------|--------------|-------|
|            |              |                          | Cash         | Stock |
| 2023       | AISRP – I    | 20.79%                   | Rs. 1.3068/- | -     |
| 2024       | AISRP – I    | -                        | -            | -     |
| 2024       | AISRP – II   | 22.03%                   | Rs. 5.4469   | -     |
| 2024       | AISRP-IV     | 24.59%                   | -            | -     |
| 2025       | AISRP – I    | -                        | -            | -     |
| 2025       | AISRP – II   | 22.03%                   | -            | -     |
| 2025       | AISRP - IV   | -                        | -            | -     |
| 2025       | AISRP – III  | -                        | -            | -     |

### 22. Alfalah Financial Sector Income Fund

The objective of the Fund is to provide income enhancement and competitive returns by investing in high / prime quality Financial Sector TFCs/ Sukuk, Spread Transactions, Bank Deposits and Money Market instruments as per investment policy of the respective Allocation Plan defined in Offering Document.

|                                 |   |              |  |
|---------------------------------|---|--------------|--|
| • Fund Name                     | • Alfalah Financial Sector Income Fund  |              |  |
| • Fund Type                     | • Open End                              |              |  |
| • Nature of Fund                | • Income Scheme                         |              |  |
| • Par Value                     | • Rs.100/-                              |              |  |
| • Trustee                       | • CDC Pakistan Limited                  |              |  |
| • Auditor                       | • Yousuf Adil Chartered Accountants     |              |  |
| • Risk Profile                  | • Medium                                |              |  |
| • Listing                       | • Pakistan Stock Exchange               |              |  |
| • Fund Size as at June 30, 2025 | Alfalah Financial Sector Income Plan-I  | Rs. 12,181 M |  |
|                                 | Alfalah Financial Sector Income Plan-II | Rs. -        |  |
| •                               |   |              |  |
| • NAV per unit on June 30, 2025 | Alfalah Financial Sector Income Plan-I  | Rs. 100.33   |  |
|                                 | Alfalah Financial Sector Income Plan-II | Rs. -        |  |

Distribution Details are as under:

| Period End | Plan Details | Annualized Return (p.a.) | Payout      |       |
|------------|--------------|--------------------------|-------------|-------|
|            |              |                          | Cash        | Stock |
| 2024       | AFSIF – I    | 23.16%                   | Rs. 20.7542 | -     |
| 2025       | AFSIF – I    | 14.48%                   | Rs. -       | -     |
| 2025       | AFSIF – II   | -                        | Rs. 33.6678 | -     |

### 23. Alfalah Financial Value Fund

The investment objective of the Fund is to seek long term capital appreciation through investments in equity stock, fixed income, Money Market, bank deposits primarily from the financial sector/segment/industry and any other instrument as defined in Constitutive documents.

|             |                                |
|-------------|--------------------------------|
| • Fund Name | • Alfalah Financial Value Fund |
|-------------|--------------------------------|

## *Alfalsh Balochistan Pension Fund (ABPF)*

|  |  |                |
|--|--|----------------|
| • <b>Fund Type</b>                     | • Open End                                   |                |
| • <b>Nature of Fund</b>                | • Asset Allocation Scheme                    |                |
| • <b>Par Value</b>                     | • Rs.100/-                                   |                |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                       |                |
| • <b>Auditor</b>                       | • Grant Thornton Pakistan                    |                |
| • <b>Risk Profile</b>                  | • High                                       |                |
| • <b>Listing</b>                       | • Pakistan Stock Exchange                    |                |
| • <b>Fund Size as at June 30, 2025</b> | Alfalsh Financial Sector Value Fund Plan - I | Rs. 3,145.21 M |
| • <b>NAV per unit on June 30, 2025</b> | Alfalsh Financial Sector Value Fund Plan - I | Rs. 136.54     |

Distribution Details are as under:

| Period End | Plan Details | Annualized Return (p.a.) | Payout     |       |
|------------|--------------|--------------------------|------------|-------|
|            |              |                          | Cash       | Stock |
| 2024       | AGFVF – I    | 16.17%                   | Rs. 0.2466 | -     |
| 2025       | AGFVF – I    | 17.82%                   | Rs. -      | -     |

## 24. Alfalsh Islamic Sovereign Fund

The Objective of the ALFALAH ISLAMIC SOVEREIGN FUND (AISF) is to seek maximum possible preservation of capital and a reasonable rate of return from a portfolio of medium risk by investing in Shariah Compliant Government Securities, Shariah Compliant Deposits, Shariah Compliant sukuks / commercial paper. It shall offer Units on a continuous basis during and after the -Pre-IPO & IPO Period; however, term-based plans, may be offered for a limited subscription period.

|  |   |             |
|--|---|-------------|
| • <b>Fund Name</b>                     | • Alfalsh Islamic Sovereign Fund            |             |
| • <b>Fund Type</b>                     | • Open End                                  |             |
| • <b>Nature of Fund</b>                | • Shariah Compliant Sovereign Income Scheme |             |
| • <b>Par Value</b>                     | • Rs.100/-                                  |             |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                      |             |
| • <b>Auditor</b>                       | • Yousuf Adil Chartered Accountants         |             |
| • <b>Risk Profile</b>                  | • Medium                                    |             |
| • <b>Listing</b>                       | • Pakistan Stock Exchange                   |             |
| • <b>Fund Size as at June 30, 2025</b> | Alfalsh Islamic Sovereign Plan-I            | Rs. 5,411 M |
|  | Alfalsh Islamic Sovereign Plan-II           | Rs. 2,993 M |
|  | Alfalsh Islamic Sovereign Plan-III          | Rs. 2,751 M |
| • <b>NAV per unit on June 30, 2025</b> | Alfalsh Islamic Sovereign Plan-I            | Rs. 100.27  |
|  | Alfalsh Islamic Sovereign Plan-II           | Rs. 110.01  |
|  | Alfalsh Islamic Sovereign Plan-III          | Rs. 100.14  |

Distribution Details are as under:

| Period End | Plan Details | Annualized Return (p.a.) | Payout      |       |
|------------|--------------|--------------------------|-------------|-------|
|            |              |                          | Cash        | Stock |
| 2024       | AISF - I     | 20.65%                   | Rs. 14.4774 | -     |
| 2024       | AISF - II    | 18.05%                   | Rs. -       | -     |
| 2025       | AISF - I     | 13.11%                   | Rs. 12.657  | -     |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|             |            |        |             |   |
|-------------|------------|--------|-------------|---|
| <b>2025</b> | AISF - II  | 13.22% | Rs. 14.3999 | - |
| <b>2025</b> | AISF – III | 10.34% | Rs. 8.6891  | - |

### **25. Alfalah Government Securities Fund**

The Fund, through its Investment Plans, will seek maximum possible preservation of capital and a reasonable rate of return by investing primarily in Government Securities.

|  |                                       |             |  |
|--|---------------------------------------|-------------|--|
| • <b>Fund Name</b>                     | • Alfalah Government Securities Fund  |             |  |
| • <b>Fund Type</b>                     | • Open End                            |             |  |
| • <b>Nature of Fund</b>                | • Sovereign Income Scheme             |             |  |
| • <b>Par Value</b>                     | • Rs.100/-                            |             |  |
| • <b>Trustee</b>                       | • CDC Pakistan Limited                |             |  |
| • <b>Auditor</b>                       | • Yousuf Adil Chartered Accountants   |             |  |
| • <b>Risk Profile</b>                  | • Medium                              |             |  |
| • <b>Listing</b>                       | • Pakistan Stock Exchange             |             |  |
| • <b>Fund Size as at June 30, 2025</b> | Alfalah Government Securities Plan-I  | Rs. 5,595 M |  |
|  | Alfalah Government Securities Plan-II | Rs. 921 M   |  |
| • <b>NAV per unit on June 30, 2025</b> | Alfalah Government Securities Plan-I  | Rs. 100.2   |  |
|  | Alfalah Government Securities Plan-II | Rs. 100.09  |  |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Plan Details</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b> |              |
|-------------------|---------------------|---------------------------------|---------------|--------------|
|                   |                     |                                 | <b>Cash</b>   | <b>Stock</b> |
| <b>2025</b>       | AGSP – I            | 16.63%                          | Rs. 12.9142   | -            |
| <b>2025</b>       | AGSP – II           | 14.04%                          | Rs. 8.5804    | -            |

### **26. Alfalah Stock Fund – II (Formerly: Faysal Stock Fund (FSF))**

The objective of Alfalah Stock Fund – II (Formerly: Faysal Stock Fund (FSF)) is to provide Capital growth by investing primarily in a diversified pool of equities and equity related investments. So as to diversify fund risk and to optimize potential returns.

|                   |   |
|-------------------|---|
| Fund Name         | Alfalah Stock Fund II (Formerly: Faysal Stock Fund) |
| Fund Type         | Open End  |
| Nature of Fund    | Equity Scheme                                       |
| Date of Launching | April 19, 2004                                      |
| Par Value         | Rs. 100/-   |
| Trustee           | Central Depository Company of Pakistan Limited      |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants           |
| Risk Profile      | High  |
| Listing           | Pakistan Stock Exchange                             |
| Fund Size         | 123.97 MN   |
| NAV               | 63.68   |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b>                 |              |  |
|-------------------|---------------------------------|-------------------------------|--------------|--|
|                   |                                 | <b>Cash (Dividend payout)</b> | <b>Stock</b> |  |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|      |         |          |  |
|------|---------|----------|--|
| 2004 | -1.57%  | -        |  |
| 2005 | 14.70%  | 12.50%   |  |
| 2006 | 26.00%  | 26.00%   |  |
| 2007 | 21.16%  | 18.00%   |  |
| 2008 | -0.09%  | 3.40%    |  |
| 2009 | -24.00% | NIL      |  |
| 2010 | 21.99%  | 27.00%   |  |
| 2011 | 9.98%   | 9.55%    |  |
| 2012 | -4.69%  | NIL      |  |
| 2013 | 19.15%  | 10.85%   |  |
| 2014 | 14.69%  | 7.50%    |  |
| 2015 | 19.83%  | 10.00%   |  |
| 2016 | 7.39%   | 4.40%    |  |
| 2017 | 14.30%  | NIL      |  |
| 2018 | -18.31% | NIL      |  |
| 2019 | -28.24% | NIL      |  |
| 2020 | 4.57%   | 8.96%    |  |
| 2021 | 81.45%  | Nil      |  |
| 2022 | -26.43% | Nil      |  |
| 2023 | -12.73% | Nil      |  |
| 2024 | -15.59% | -        |  |
| 2025 | 69.99%  | Rs. 5.09 |  |

### **27. Alfalah Income & Growth Fund (Formerly: Faysal Income & Growth Fund)**

The prime objective of Alfalah Income & Growth Fund (Formerly: Faysal Income & Growth Fund) is to provide superior long-term risk adjusted returns by investing in a diverse pool of fixed income securities, including money market instruments; in particular, the aim is to minimize interest rate risk through duration management and default risk through portfolio diversification. The Fund will employ prudent and disciplined investment management and maximize the total investment return through systematic and informed security selection.

|                   |  |
|-------------------|--|
| Fund Name         | Alfalah Income & Growth Fund (Formerly: Faysal Income & Growth Fund) |
| Fund Type         | Open End   |
| Nature of Fund    | Aggressive Fixed Income Scheme                                       |
| Date of Launching | October 10, 2005   |
| Par Value         | 100  |
| Trustee           | Central Depository Company of Pakistan Limited                       |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants                            |
| Risk Profile      | Medium   |
| Listing           | Pakistan Stock Exchange  |
| Fund Size         | 102.4 MN   |
| NAV               | 116.4  |

**Distribution Details are as under:**

| Period End | Annualized Return (p.a.) | Payout      |            |       |
|------------|--------------------------|-------------|------------|-------|
|            |                          | Cash payout | (Dividend) | Stock |
| 2006       | 7.73%                    | 5.50%       |            |       |
| 2007       | 12.75%                   | 12.75%      |            |       |
| 2008       | 9.94%                    | 10.00%      |            |       |
| 2009       | 8.90%                    | 8.00%       |            |       |
| 2010       | 11.04%                   | 10.75%      |            |       |
| 2011       | 9.71%                    | 9.00%       |            |       |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|      |        |             |  |
|------|--------|-------------|--|
| 2012 | 13.55% | 11.50%      |  |
| 2013 | 9.50%  | 8.50%       |  |
| 2014 | 8.82%  | 8.98%       |  |
| 2015 | 12.14% | 12.50%      |  |
| 2016 | 9.41%  | 9.50%       |  |
| 2017 | 4.56%  | 4.26%       |  |
| 2018 | 5.15%  | 4.89%       |  |
| 2019 | 7.81%  | 7.59%       |  |
| 2020 | 11.19% | 11.00%      |  |
| 2021 | 6.81%  | 6.58%       |  |
| 2022 | 10.38% | 10.11%      |  |
| 2023 | 18.95% | 17.05%      |  |
| 2024 | 23.66% | Rs. 23.45/- |  |
| 2025 | 6.41%  | Rs. -       |  |

### **28. Alfalah Savings Growth Fund (Formerly: Faysal Savings Growth Fund)**

To generate competitive returns by investing primarily in debt and fixed income instruments having investment grade credit rating.

|                   |  |
|-------------------|--|
| Fund Name         | Alfalah Savings Growth Fund (Formerly: Faysal Savings Growth Fund) |
| Fund Type         | Open End   |
| Nature of Fund    | Income Scheme  |
| Date of Launching | May 12, 2007   |
| Par Value         | 100  |
| Trustee           | Central Depository Company of Pakistan Limited                     |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants                          |
| Risk Profile      | Medium   |
| Listing           | Pakistan Stock Exchange  |
| Fund Size         | 1685.6 MN  |
| NAV               | 104.35   |

#### **Distribution Details are as under:**

| Period End | Annualized Return (p.a.) | Payout      |                  |
|------------|--------------------------|-------------|------------------|
|            |                          | Cash payout | (Dividend Stock) |
| 2007       | 10.42%                   | 1.25%       |                  |
| 2008       | 9.97%                    | 10.00%      |                  |
| 2009       | 12.74%                   | 12.75%      |                  |
| 2010       | 10.98%                   | 10.95%      |                  |
| 2011       | 11.01%                   | 10.75%      |                  |
| 2012       | 11.14%                   | 9.00%       |                  |
| 2013       | 8.67%                    | 7.85%       |                  |
| 2014       | 8.81%                    | 8.57%       |                  |
| 2015       | 12.81%                   | 12.85%      |                  |
| 2016       | 7.75%                    | 7.80%       |                  |
| 2017       | 5.99%                    | 5.65%       |                  |
| 2018       | 4.90%                    | 4.66%       |                  |
| 2019       | 7.59%                    | 7.45%       |                  |
| 2020       | 11.67%                   | 11.56%      |                  |
| 2021       | 6.47%                    | 6.16%       |                  |

## ***Alfalah Balochistan Pension Fund (ABPF)***

|      |        |             |  |
|------|--------|-------------|--|
| 2022 | 8.8%   | 8.66%       |  |
| 2023 | 15.91% | 14.63%      |  |
| 2024 | 23.66% | Rs. 20.07/- |  |
| 2025 | 21.03% | Rs. 22.06/- |  |

### **29. Alfalah Asset Allocation Fund (Formerly: Faysal Asset Allocation Fund)**

Alfalah Asset Allocation Fund (Formerly: Faysal Asset Allocation Fund) endeavors to provide investors with an opportunity to earn long-term capital appreciation optimizing through broad mix of asset classes encompassing equity, fixed income & money market instruments.

|                   |  |
|-------------------|--|
| Fund Name         | Alfalah Asset Allocation Fund (Formerly: Faysal Asset Allocation Fund) |
| Fund Type         | Open End   |
| Nature of Fund    | Asset Allocation Scheme  |
| Date of Launching | July 26, 2006  |
| Par Value         | 100  |
| Trustee           | Central Depository Company of Pakistan Limited                         |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants                              |
| Risk Profile      | High   |
| Listing           | Pakistan Stock Exchange  |
| Fund Size         | 112.5 MN   |
| NAV               | 61.975   |

**Distribution Details are as under:**

| Period End | Annualized Return<br>(p.a.) | Payout         |                     |
|------------|-----------------------------|----------------|---------------------|
|            |                             | Cash<br>payout | (Dividend<br>Stock) |
| 2007       | 10.42%                      | 1.25%          |                     |
| 2008       | 9.97%                       | 10.00%         |                     |
| 2009       | 12.74%                      | 12.75%         |                     |
| 2010       | 10.98%                      | 10.95%         |                     |
| 2011       | 11.01%                      | 10.75%         |                     |
| 2012       | 11.14%                      | 9.00%          |                     |
| 2013       | 8.67%                       | 7.85%          |                     |
| 2014       | 8.81%                       | 8.57%          |                     |
| 2015       | 12.81%                      | 12.85%         |                     |
| 2016       | 7.75%                       | 7.80%          |                     |
| 2017       | 5.99%                       | 5.65%          |                     |
| 2018       | 4.90%                       | 4.66%          |                     |
| 2019       | 7.59%                       | 7.45%          |                     |
| 2020       | 11.67%                      | 11.56%         |                     |
| 2021       | 6.47%                       | 6.16%          |                     |
| 2022       | 8.8%                        | 8.66%          |                     |
| 2023       | 15.91%                      | 14.63%         |                     |
| 2024       | 67.65%                      | Rs. 41.55/-    |                     |
| 2025       | 59.55%                      | Rs. 36.01/-    |                     |

### **30. Alfalah Money Market Fund - II (Formerly: Faysal Money Market Fund)**

Alfalah Money Market Fund - II (Formerly: Faysal Money Market Fund) aims to generate competitive returns with minimum risk and enhanced liquidity by investing primarily in short-term government securities, term

### ***Alfalah Balochistan Pension Fund (ABPF)***

deposits and money market instruments with weighted average time to maturity of Net Assets not exceeding 90 days.

|                   |   |
|-------------------|---|
| Fund Name         | Alfalah Money Market Fund - II (Formerly: Faysal Money Market Fund) |
| Fund Type         | Open End  |
| Nature of Fund    | Money Market Scheme   |
| Date of Launching | December 13, 2010   |
| Par Value         | 100   |
| Trustee           | Central Depository Company of Pakistan Limited                      |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants                           |
| Risk Profile      | Low   |
| Listing           | Pakistan Stock Exchange   |
| Fund Size         | 2,397.2 MN  |
| NAV               | 103.39  |

**Distribution Details are as under:**

| Period End | Annualized Return (p.a.) | Payout        |            |       |
|------------|--------------------------|---------------|------------|-------|
|            |                          | Cash payout   | (Dividend) | Stock |
| 2011       | 11.20%                   | 5.75%         |            |       |
| 2012       | 10.98%                   | 10.60%        |            |       |
| 2013       | 9.06%                    | 8.45%         |            |       |
| 2014       | 8.35%                    | 8.05%         |            |       |
| 2015       | 8.35%                    | 8.50%         |            |       |
| 2016       | 5.67%                    | 5.70%         |            |       |
| 2017       | 7.14%                    | 6.87%         |            |       |
| 2018       | 5.23%                    | 4.97%         |            |       |
| 2019       | 8.87%                    | 1.35%         |            |       |
| 2020       | 12.57%                   | 6.74%         |            |       |
| 2021       | 6.89%                    | 12.60%        |            |       |
| 2022       | 10.49%                   | 9.77%         |            |       |
| 2023       | 17.04%                   | 15.48%        |            |       |
| 2024       | 21.75%                   | Rs. 21.7438/- |            |       |
| 2025       | 14.23%                   | Rs. 14.3352/- |            |       |

### **31. Alfalah Financial Sector Opportunity Fund (Formerly: Faysal Financial Sector Opportunity Fund)**

Alfalah Financial Sector Opportunity Fund (Formerly: Faysal Financial Sector Opportunity Fund) seeks to provide a competitive rate of returns to its investors by investing in money market and debt instruments with major exposure in financial sector instruments.

|                   |  |
|-------------------|--|
| Fund Name         | Alfalah Financial Sector Opportunity Fund (Formerly: Faysal Financial Sector Opportunity Fund) |
| Fund Type         | Open End   |
| Nature of Fund    | Income Scheme  |
| Date of Launching | July 05, 2013  |
| Par Value         | 100  |
| Trustee           | Central Depository Company of Pakistan Limited   |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants  |
| Risk Profile      | Medium   |

### ***Alfalah Balochistan Pension Fund (ABPF)***

|           |                         |
|-----------|-------------------------|
| Listing   | Pakistan Stock Exchange |
| Fund Size | 697.5 MN                |
| NAV       | 114.6                   |

**Distribution Details are as under:**

| Period End | Annualized Return<br>(p.a.) | Payout          |           |       |
|------------|-----------------------------|-----------------|-----------|-------|
|            |                             | Cash<br>payout) | (Dividend | Stock |
| 2014       | 9.12%                       | 8.52%           |           |       |
| 2015       | 7.41%                       | 7.41%           |           |       |
| 2016       | 7.08%                       | 6.25%           |           |       |
| 2017       | 5.27%                       | 4.95%           |           |       |
| 2018       | 4.85%                       | 4.61%           |           |       |
| 2019       | 8.68%                       | 8.82%           |           |       |
| 2020       | 12.91%                      | 12.73%          |           |       |
| 2021       | 6.77%                       | 6.52%           |           |       |
| 2022       | 10.92%                      | 10.52%          |           |       |
| 2023       | 18.68%                      | 16.94%          |           |       |
| 2024       | 23.31%                      | Rs. 21.7438/-   |           |       |
| 2025       | 12.37%                      | Rs. 1.99/-      |           |       |

### **32. Alfalah MTS Fund (Formerly: Faysal MTS Fund)**

The objective of Alfalah MTS Fund (Formerly: Faysal MTS Fund) is to provide competitive returns primarily through investment into MTS market.

|                   |  |
|-------------------|--|
| Fund Name         | Alfalah MTS Fund (Formerly: Faysal MTS Fund)   |
| Fund Type         | Open End                                       |
| Nature of Fund    | Income Scheme                                  |
| Date of Launching | April 08, 2016                                 |
| Par Value         | 100  |
| Trustee           | Central Depository Company of Pakistan Limited |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants      |
| Risk Profile      | Medium   |
| Listing           | Pakistan Stock Exchange                        |
| Fund Size         | 602.8 MN                                       |
| NAV               | 103.6  |

**Distribution Details are as under:**

| Period End | Annualized Return<br>(p.a.) | Payout          |           |       |
|------------|-----------------------------|-----------------|-----------|-------|
|            |                             | Cash<br>payout) | (Dividend | Stock |
| 2016       | 5.96%                       | 1.31%           |           |       |
| 2017       | 6.14%                       | 5.90%           |           |       |
| 2018       | 5.63%                       | 5.35%           |           |       |
| 2019       | 8.80%                       | 8.80%           |           |       |
| 2020       | 13.04%                      | 12.85%          |           |       |
| 2021       | 8.02%                       | 7.70%           |           |       |
| 2022       | 10.41%                      | 9.77%           |           |       |
| 2023       | 18.38%                      | 17.26%          |           |       |

### ***Alfaluh Balochistan Pension Fund (ABPF)***

|      |        |               |  |
|------|--------|---------------|--|
| 2024 | 23.31% | Rs. 21.7438/- |  |
| 2025 | 12.37% | Rs. 1.99/-    |  |

### **33. Alfalah Government Securities Fund - II (Formerly: Faysal Government Securities Fund)**

The objective of the Scheme is to provide competitive returns by investing primarily in government Securities.

|                   |   |
|-------------------|---|
| Fund Name         | Alfaluh Government Securities Fund - II (Formerly: Faysal Government Securities Fund) |
| Fund Type         | Open End  |
| Nature of Fund    | Sovereign Income Scheme   |
| Date of Launching | March 16, 2020  |
| Par Value         | 100   |
| Trustee           | Central Depository Company of Pakistan Limited  |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants   |
| Risk Profile      | Low   |
| Listing           | Pakistan Stock Exchange   |
| Fund Size         | 2613.3 MN   |
| NAV               | 126.2   |

**Distribution Details are as under:**

| Period End | Annualized Return (p.a.) | Payout      |            |       |
|------------|--------------------------|-------------|------------|-------|
|            |                          | Cash payout | (Dividend) | Stock |
| 2020       | 10.90%                   | 2.93%       |            |       |
| 2021       | .80%                     | 2.53%       |            |       |
| 2022       | 8.55%                    | Nil         |            |       |
| 2023       | 15.19%                   | Nil         |            |       |
| 2024       | 16.06%                   | Rs. 19.57/- |            |       |
| 2025       | 16.99%                   | Rs. 21.20/- |            |       |

### **34. Alfalah Cash Fund - II (Formerly: Faysal Cash Fund)**

The Objective of the Fund is to seek maximum possible preservation of capital and a competitive rate of return via investing primarily in money market securities.

|                   |   |
|-------------------|---|
| Fund Name         | Alfaluh Cash Fund - II (Formerly: Faysal Cash Fund) |
| Fund Type         | Open End  |
| Nature of Fund    | Money Market Scheme                                 |
| Date of Launching | December 30, 2020                                   |
| Par Value         | 100   |
| Trustee           | Central Depository Company of Pakistan Limited      |
| Auditor           | A.F. Ferguson & Co, Chartered Accountants           |
| Risk Profile      | Low   |
| Listing           | Pakistan Stock Exchange                             |
| Fund Size         | 3946.2 MN   |
| NAV               | 102.6   |

**Distribution Details are as under:**

| Period End |  | Payout |
|------------|--|--------|
|------------|--|--------|

## ***Alfalsh Balochistan Pension Fund (ABPF)***

|      | <b>Annualized Return (p.a.)</b> | <b>Cash (Dividend payout)</b> | <b>Stock</b> |
|------|---------------------------------|-------------------------------|--------------|
| 2020 | Nil                             | Nil                           |              |
| 2021 | 5.62%                           | Nil                           |              |
| 2022 | 9.92%                           | 9.47%                         |              |
| 2023 | 16.78%                          | 15.27%                        |              |
| 2024 | 23.82%                          | Rs. 23.1704/-                 |              |
| 2025 | 14.47%                          | Rs. 14.7534/-                 |              |

### **35. Alfalah Special Savings Fund (Formerly: Faysal Special Savings Fund)**

Alfalsh Special Savings Fund (Formerly: Faysal Special Savings Fund) shall be an open-end Capital Protected Fund that aims to provide competitive regular return with capital preservation on Investments as per respective Allocation Plans by investing in authorized investable avenues in line with the risk tolerance of the Investor. It shall offer Units on a continuous basis during and after the -Pre-IPO & IPO Period; however, term-based plans, may be offered for a limited subscription period.

|  |  |            |
|--|--|------------|
| • <b>Fund Name</b>                     | • Alfalah Special Savings Fund (Formerly: Faysal Special Savings Fund) |            |
| • <b>Fund Type</b>                     | • Open End   |            |
| • <b>Nature of Fund</b>                | • Capital Protected Scheme   |            |
| • <b>Par Value</b>                     | • Rs.100/-   |            |
| • <b>Trustee</b>                       | • CDC Pakistan Limited   |            |
| • <b>Auditor</b>                       | • A.F. Ferguson & Co, Chartered Accountants                            |            |
| • <b>Risk Profile</b>                  | • Very Low   |            |
| • <b>Listing</b>                       | • Pakistan Stock Exchange  |            |
| • <b>Fund Size as at June 30, 2025</b> | Alfalsh Special Savings Plan-I   | Rs. 52.7 M |
|  | Alfalsh Special Savings Plan -II                                       | Rs. 53.9 M |
|  | Alfalsh Special Savings Plan -III                                      | Rs. -      |
| • <b>NAV per unit on June 30, 2025</b> | Alfalsh Special Savings Plan-I   | Rs. 135.1  |
|  | Alfalsh Special Savings Plan -II                                       | Rs. 106.9  |
|  | Alfalsh Special Savings Plan -III                                      | Rs. -      |

**Distribution Details are as under:**

| <b>Period End</b> | <b>Plan Details</b> | <b>Annualized Return (p.a.)</b> | <b>Payout</b>          |              |
|-------------------|---------------------|---------------------------------|------------------------|--------------|
|                   |                     |                                 | <b>Cash (Dividend)</b> | <b>Stock</b> |
| 2022              | ASSP-I              | 6.44%                           | 0.29%                  | -            |
| 2023              | ASSP-I              | 17.08%                          | Nil                    | -            |
| 2023              | ASSP-II             | 19.05%                          | 1.85%                  | -            |
| 2023              | ASSP-III            | 13.30%                          | Nil                    | -            |
| 2024              | ASSP-I              | 19.21%                          | Rs. 12.04/-            | -            |
| 2024              | ASSP-II             | 43.78%                          | Rs. 46.01/-            | -            |
| 2024              | ASSP-III            | 22.02%                          | Rs. 2.41/-             | -            |
| 2025              | ASSP-I              | 5.91%                           | Rs. 7.88/-             | -            |
| 2025              | ASSP-II             | 15.46%                          | Rs. 16.42/-            | -            |
| 2025              | ASSP-III            | -                               | -                      | -            |

### **36. Alfalah Financial Value Fund - II (Formerly: Faysal Financial Value Fund)**

### ***Alfalah Balochistan Pension Fund (ABPF)***

The Fund will actively allocate its portfolio between the equity asset classes and fixed income/money market asset classes based on the macroeconomic view of the fund manager on such asset classes. The Investment Policy of the Fund shall be in accordance with the Rules, Regulations and directives issued by SECP.

|  |   |
|--|---|
| • <b>Fund Name</b>                     | • Alfalah Financial Value Fund - II (Formerly: Faysal Financial Value Fund) |
| • <b>Fund Type</b>                     | • Open End  |
| • <b>Nature of Fund</b>                | • Sector Asset Allocation Scheme  |
| • <b>Fund Launch</b>                   | • December 27, 2019   |
| • <b>Par Value</b>                     | • Rs.100/-  |
| • <b>Trustee</b>                       | • CDC Pakistan Limited  |
| • <b>Auditor</b>                       | • A.F. Ferguson & Co, Chartered Accountants                                 |
| • <b>Risk Profile</b>                  | • High  |
| • <b>Listing</b>                       | • Pakistan Stock Exchange   |
| • <b>Fund Size as at June 30, 2025</b> | 5.06 MN   |
| • <b>NAV per unit on June 30, 2025</b> | 103.532   |

**Distribution Details are as under:**

| Period End | Annualized Return (p.a.) | Payout          |       |
|------------|--------------------------|-----------------|-------|
|            |                          | Cash (Dividend) | Stock |
| 2020       | 5.67%                    | 0.12%           | -     |
| 2021       | 9.53%                    | Nil             | -     |
| 2022       | 11.22%                   | Nil             | -     |
| 2023       | 17.65%                   | Nil             | -     |
| 2024       | 29.82%                   | Nil             | -     |
| 2025       | 3.53%                    | Nil             | -     |

### **37. Alfalah Strategic Allocation Fund (ASAF)**

The Plans under the Fund will seek achieving high returns through dynamic asset allocation between equity schemes, income or money market schemes and other collective investment schemes. It shall offer Units on a continuous basis during and after the Initial Period.

|                                      |  |
|--------------------------------------|--|
| <b>Fund Name</b>                     | Alfalah Strategic Allocation Fund (ASAF) |
| <b>Fund Type</b>                     | Open End                                 |
| <b>Nature of Fund</b>                | Equity Scheme                            |
| <b>Date of Launching</b>             | November 21, 2024                        |
| <b>Fund Size as at June 30, 2025</b> | Rs. 204.65 million                       |
| <b>Par Value</b>                     | Rs.100/-                                 |
| <b>NAV per unit on June 30, 2025</b> | Rs. 100.05/-                             |
| <b>Trustee</b>                       | CDC Pakistan Limited                     |
| <b>Auditor</b>                       | Yousuf Adil Chartered Accountants        |
| <b>Risk Profile</b>                  | High                                     |
| <b>Listing</b>                       | Pakistan Stock Exchange                  |

**Distribution Details are as under:**

| Period End  | Annualized Return (p.a.) | Payout       |       |
|-------------|--------------------------|--------------|-------|
|             |                          | Cash         | Stock |
| <b>2025</b> | 5.54%                    | Rs. 5.6603/- | -     |

### **4.3 Role of the Pension Fund Manager**

The Pension Fund Manager shall designate a Fund Manager for **Alfaluh Balochistan Pension Fund**, who shall, use his investment experience and knowledge of pensions and based on the input from the Research Department, structure the portfolios for the individual Sub-Funds.

Additionally, the allocation exposure to the asset classes within the sub-funds offered under the Pension Fund, will be reviewed by the Investment Committee from time to time and based on the assessment of key economic indicators the Fund Manager will, in conjunction with the Investment Committee of the Pension Fund, decide on the relative attractiveness and valuation of various investment avenues available. However, such changes shall be made within the limits set out in the VPS Rules, NBFC & NE Regulations, SECP Directive/ Circulars, the Balochistan Contributory Pension Scheme Rules, 2025 and the Agreement.

### **Disclaimer**

The Pension Fund Manager shall not be under any liability except such liability as may be expressly assumed by it under the Rules, Regulations and the Constitutive Documents, nor shall the Pension Fund Manager (save as herein otherwise provided) be liable for any act or omission of the Trustee nor for anything except for its own gross negligence or willful breach of duty and the acts and omissions of all persons to whom it may delegate any of its functions as manager as if they were its own acts and omissions. If for any reason it becomes impossible or impracticable to carry out the provisions of the Constitutive Documents, the Pension Fund Manager shall not be under any liability therefore or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted to be done in good faith hereunder. The Pension Fund Manager shall not be liable for any loss caused to the Fund or to the value of the Trust Property due to any elements or circumstances of Force Majeure.

### **4.4 Obligations of the Pension Fund Manager**

4.4.1 The responsibilities of the Pension Fund Manager are to invest and manage the assets of the Pension Fund according to the provisions of the Trust Deed, the Rules, the Regulations, and the provisions contained in the offering documents in good faith, to the best of its ability, and without gaining any undue advantage for itself or any Connected Persons or its officers in the best interest of the Employee(s).

4.4.2 The Pension Fund Manager shall be responsible for all acts and omissions of all persons or agents to whom it may delegate the performance of its functions as Pension Fund Manager of the Pension Fund, howsoever designated, as if they were its own acts or omissions.

4.4.3 The Pension Fund Manager shall account to the Trustee for any loss in value of the assets of the Pension Fund caused by its negligence, reckless or willful acts or omissions.

4.4.4 The Pension Fund Manager shall maintain proper accounts and records at its principal office, to enable a complete and accurate view to be formed of the assets and liabilities and the income and expenditure of each of the Sub-Funds, all transactions for the account of the Sub-Funds and Contributions received by the Pension Fund and withdrawals by the Employee(s) including detail of tax penalties and withholding tax deducted at source and transfer or receipt of balances in the Individual Pension Accounts of the Employee(s) to or from other pension fund managers.

4.4.5 The Pension Fund Manager shall prepare and transmit an annual report, together with a copy of the balance sheet and income and expenditure account and the Auditor's report of the Sub-Funds,

within four months of the close of each Accounting Period to the Commission, Balochistan Contributory Pension Fund Unit and the Employee(s), and the balance sheet and income and expenditure account shall comply with the requirements of the Regulations.

4.4.6 The Pension Fund Manager shall within one month of the close of the first, and third quarter and within two months of close of second quarter of each Accounting Period, prepare and make available on its website for the Employee(s), the Employer, Balochistan Contributory Pension Fund Unit and the Commission a balance sheet as on the end of that quarter and a profit and loss account for that quarter, whether audited or otherwise, of the Pension Fund, and the balance sheet and income and expenditure account shall comply with the requirements of the Regulations; provided that the Pension Fund Manager may, with the prior approval of the Employer, post the said quarterly accounts on its website instead of mailing them to the Employee(s). However, it shall make the printed copy available to an Employee(s) free of cost as and when required.

4.4.7 The Pension Fund Manager shall maintain the Register and inform the Commission and Employer of the address where the Register is kept. For this purpose, it may appoint a Registrar, who shall maintain Employee(s)' records, issue statements of account and receipts for Contributions, process withdrawals and carry out all other related activities.

4.4.8 The Pension Fund Manager will appoint with the consent of the Trustee, at the establishment of the Pension Fund and upon any vacancy, the Auditor. Such auditor shall not be appointed for more than five consecutive years.

4.4.9 The Pension Fund Manager shall furnish to the Commission within one month of the close of each Accounting Period (i) particulars of the personnel (executive, research and other) managing the Pension Fund, (ii) total number of Employee(s), (iii) total value of all Individual Pension Accounts, (iv) total Contributions for the Accounting Period (if any), and (v) such other information that may be prescribed by the Commission from time to time.

4.4.10 The Pension Fund Manager shall send an account statement as at the 30th June and the 31st December each year, within thirty days thereafter to each Employee(s), giving detail of the amounts received or withdrawn and tax deducted and the number of units allocated and held, the current valuation of the units and such other information as may be specified by the Commission, free of charge.

4.4.11 The Pension Fund Manager may send an account statement each time when there is an activity in the Employee(s) account within seven working days of such activity and the Employee(s) may be entitled to receive any information, in respect of his account, at any time, on written application either physically or online;

4.4.12 The Pension Fund Manager shall send any other statement or certificate to the Employee(s) which may be necessary under the Rules/Regulations and the Agreement.

4.4.13 The Pension Fund Manager shall furnish to the Commission, the Employer and the Balochistan Contributory Pension Fund Unit a copy of its annual report and half yearly report, together with copies of the balance sheet, profit and loss account, directors' report and auditors' report within one month of its annual general meeting and shall furnish its half yearly report to the Commission within two months of close of its half year;

4.4.14 Specify a criterion in writing to provide for a diverse panel of brokers at the time of offering of a pension fund or for any subsequent change and shall not enter, on behalf of a pension fund, into

transactions with any broker that exceed twenty-five per cent or more of the brokerage or the commission payable by a pension fund in any one accounting year. Provided that this restriction shall not apply to transactions relating to money market instruments or debt securities.

4.4.15 The Pension Fund Manager shall not be under any liability except such liability as may be expressly assumed by it under the Rules/Regulation and the constitutive documents nor shall the Pension Fund Manager (save as herein otherwise provided) be liable for any act or omission of the Trustee or for anything except its own negligence, reckless or willful breach of duty hereunder. If for any reason it becomes impossible or impracticable to carry out the provisions of the Trust Deed the Pension Fund Manager shall not be under any liability therefor or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted to be done in good faith hereunder.

4.4.16 The Pension Fund Manager shall provide and replicate all recorded information to the trustee and shall arrange the reconciliation of these records with the Trustee and Employer on a periodic basis as may be mutually agreed between the parties or as specified by the Commission.

4.4.17 Pension Fund Manager shall also provide periodic reports containing following information

- Number of pension accounts and pension account holders
- the amount of contribution received
- performance including gross return, expense ratio and net return of sub funds
- pension account holders who have reached retirement age
- the amount withdrawn by such account holders
- the number of account holders who have invested in monthly income payment plan or growth plan or annuities
- the amount of monthly profit or annuity paid to such account holders
- the number and amount of in service death or permanent disability claims received and paid

#### **4.5 Restrictions for Pension Fund Manager**

The Pension Fund Manager shall not:

- a) merge with, acquire or take over management of any other pension fund or pension fund manager unless it has obtained the prior approval of the Commission in writing for such merger, acquisition or takeover;
- b) pledge any of the securities held or beneficially owned by the Pension Fund except for the benefit of the Pension Fund;
- c) Purchase from or sell any security to any connected person or employee except with the approval of its Board of Directors in writing and consent of the Trustee
- d) participate in a joint account with others in any transaction; except for placement of orders under a single Universal Identification Number (UIN) subject to mechanism approved by the Commission
- e) make any investment with the purpose of having the effect of vesting the management or control

in the Pension Fund; or

- f) employ as a broker, directly or indirectly, any of its directors, officers or Participants or a member of a family of such person which shall include spouse, parents, children, brothers and sisters and enter into transactions with any broker who is a Connected Person where such transactions shall equal or exceed twenty-five per cent or more of the brokerage or commission paid by the Pension Fund in any one Accounting Period;
- g) Enter into a short sale transaction in any security.
- h) Accept deposit from another Pension Fund;
- i) make a loan or advance money to any person except in connection with the normal business of the Pension Fund;
- j) No Pension Fund Manager on behalf of the pension fund shall lend, assume, guarantee, endorse or otherwise become directly or contingently liable for or in connection with any obligation or indebtedness of any person: Provided that investment in sale and repurchase transactions involving Government securities or such eligible listed securities which are regulated by stock exchanges shall not be attracted by this sub-rule subject to the condition that risk management parameters are disclosed in the constitutive document of the pension fund approved by the Commission.
- l) Offer this Employer Pension Fund to any other person except the Eligible Person.

#### **4.6 Retirement or Removal of the Pension Fund Manager**

4.6.1 The Pension Fund Manager may, by giving at least 3 months' prior written notice in writing to the Participants with the prior written approval of the Commission and the Employer, retire from management of the Pension Fund.

4.6.2 Where the Pension Fund Manager has given notice in accordance with Clause 4.6.1, its retirement shall be effective on the date, being within 3 months after the date of such notice on which, with the approval in writing of the Commission, the Employer, shall appoint a new pension fund manager to manage the Pension Fund in accordance with the Balochistan Contributory Pension Scheme Rules, 2025 and Rules.

4.6.3 The Trustee may, by giving notice in writing to the Pension Fund Manager with the prior approval of the Commission and the Employer, remove the Pension Fund Manager if any of the following events have occurred:

- (a) the Pension Fund Manager has contravened the provisions of the Trust Deed in any material respect and has failed to rectify the contravention within (i) 30 days from the date of notice in writing given by the Trustee to the Pension Fund Manager regarding the contravention, such notice to be given under intimation to the Commission, or (ii) such other period as may be specified by the Commission, in respect of the subject contravention; *provided that* such notice by itself shall not be considered as

an admission of contravention on part of the Pension Fund Manager who shall have the right to defend such action;

(b) the Pension Fund Manager goes into liquidation (other than voluntary liquidation on terms previously agreed to with the Trustee for purpose of reconstruction and amalgamation); or

(c) a receiver is appointed over any of the assets of the Pension Fund Manager.

4.6.4 The removal of the Pension Fund Manager from management of the Pension Fund by the Trustee under Clause 4.6.3 shall be effective on the date on which, with the approval in writing of the Commission and the Employer, the Employer has appointed a new pension fund manager to manage the Pension Fund

4.6.5 The Commission may, in exercise of its powers under the Rules and/or the Regulations, remove the Pension Fund Manager from management of the Pension Fund and appoint in its place a new pension fund manager to manage the Pension Fund in accordance with the Trust Deed, Balochistan Contributory Pension Scheme Rules, 2025 and the Rules.

4.6.6 The Commission may, in exercise of its powers under the Rules, cancel the registration of the Pension Fund Manager as a pension fund manager, in which case the Pension Fund Manager, if not already removed from the management of the Pension Fund, shall stand removed from such management upon such cancellation.

4.6.7 If the Commission has cancelled the registration of the Pension Fund Manager as provided in Clause 4.6.6, the Employer shall appoint another pension fund manager to manage the Pension Fund in accordance with the Deed, Balochistan Contributory Pension Scheme Rules, 2025 and the Rules.

4.6.8 Upon a new pension fund manager being appointed, the Pension Fund Manager shall take immediate steps to deliver all the documents and records pertaining to the Trust to the new pension fund manager and shall pay all sums due to the Trustee.

4.6.9 Upon its appointment the new pension fund manager shall exercise all the powers and enjoy all rights and shall be subject to all duties and obligations of the Pension Fund Manager hereunder as fully as though such new pension fund manager had originally been a party hereto.

4.6.10 If so directed by the Commission, the Pension Fund Manager shall not receive any Contributions from any of the Participants or make any other transaction on account of the Pension Fund as from the date of issue of the notice as referred to in Clause 4.6.3 or 4.6.5 or as from the date of issue of the Commission's order in writing under Rule 6 of the Rules.

4.6.11 The Trustee shall ensure that accounts of the Pension Fund till the day of the appointment of the new Pension Fund Manager are audited by the Auditors of the Pension Fund and the audit report is submitted, within one month from the date of such appointment, to the Commission, the Trustee and the new Pension Fund Manager. The Trustee with the approval of the Commission shall decide the cost of such interim audit and the same may be charged to the Pension Fund with the prior approval of the Commission.

4.6.12 In case the Pension Fund Manager is found guilty and the Commission decides it to be managed by another Pension Fund Manager, its cost of audit should be borne by the existing Pension Fund Manager rather than the participants

4.6.13 The Employer may terminate Pension Fund Manager after giving 30 days prior notice to the PFM upon occurrence of any event as specified in the Agreement.

#### **4.7 Obligations of Trustee of Pension Fund**

4.7.1 The Trustee shall comply with obligations as specified in the provisions of the constitutive documents and the Rules and/or the Regulations when performing any act or matter to be done by it in the performance of its duties and such acts or matters may also be performed on behalf of the Trustee by any officer or responsible official of the Trustee or by any nominee or agent appointed by the Trustee in consultation with the Pension Fund Manager; provided that the Trustee shall be responsible for the acts and omissions of all persons to whom it may delegate any of its duties, as if these were its own acts and omissions and shall account to the Pension Fund for any loss in value of the Trust Property where such loss has been caused by negligence or any reckless or willful act and / or omission of the Trustee or of any of its directors, officers, nominees or agents.

4.7.2 The Trustee shall exercise all due diligence and vigilance in carrying out its duties and in protecting the interests of the Participants. The Trustee shall not be under any liability on account of anything done or not done by the Trustee in good faith in accordance with or in pursuance of any request of the Pension Fund Manager, provided that the Trustee's actions and the Pension Fund Manager's requests are not in conflict with the provisions of the constitutive documents or the Rules or the Regulations. Whenever pursuant to any provision of the constitutive documents any certificate, notice, direction, instruction or other communication is to be given by the Pension Fund Manager to the Trustee, the Trustee may accept as sufficient evidence thereof a document signed or purporting to be signed on behalf of the Pension Fund Manager by any person whose signature the Trustee is for the time being authorized in writing by the Pension Fund Manager to accept.

4.7.3 The Trustee shall take into its custody or under its control all the Trust Property, including properties of the Sub-Funds and hold the same in trust for the Participants in accordance with the Applicable Law, the Rules, the Regulations and the provisions of the Trust Deed and registerable shall be registered in the name of, or to the order of the trustee.

4.7.4 The Trustee shall be liable for any act or omission of any agent with whom any Investments are deposited as if they were the acts or omissions of any nominee in relation to any Investment.

4.7.5 The Trustee shall be liable for the act and omission of the lender and its agent in relation to assets forming part of the property of the Pension Fund and, where financing is undertaken for the account of the Pension Fund, such assets may be registered in the lender's name or in that of a nominee appointed by the lender.

4.7.6 The Trustee shall ensure that the issue, redemption and cancellation of Units are carried out in accordance with the provisions of the constitutive documents, the Rules and the Regulations.

4.7.7 The Trustee shall ensure that the methods adopted by the Pension Fund Manager in calculating the values of the Units of each Sub-Fund are adequate and that the Net Asset Value is calculated in accordance with the provisions of the Constitutive documents or as specified by the Commission.

4.7.8 The Trustee shall carry out the instructions of the Pension Fund Manager in respect of Investments unless they are in conflict with the Investment Policy, the Rules, the Regulations, the Offering Document or the Trust Deed.

4.7.9 The Trustee shall ensure that the Investment Policy and the financing limitations set out in the constitutive document, the Rules, the Regulations and other conditions under which the Pension Fund was authorized are complied with.

4.7.10 The Trustee shall issue a report to be included in its half-yearly and annual report to be sent to Participants whether, in the Trustee's opinion, the Pension Fund Manager has in all material respects managed the Pension Fund and the Sub-Funds in accordance with the provisions of the Constitutive Document, and if the Pension Fund Manager has not done so, the respects in which it has not done so and the steps which the Trustee has taken in respect thereof provided that the trustee's report in the annual accounts shall include the trustee's opinion regarding the calculation of the management fee, Fee payable to the Commission and other expenses in accordance with the applicable regulatory framework.

4.7.11 The Trustee shall ensure that Units are not allocated until Contributions have been received.

4.7.12 The Trustee shall ensure that the pricing, issuance and withdrawal are carried out in accordance with the provisions of the Constitutive Documents and applicable regulatory requirement.

4.7.13 The Trustee shall be immediately inform the Commission if any action of the Pension Fund Manager contravenes any provision of the Ordinance, the Companies Act, 2017, the Rules, the Regulations, constitutive document, offering document, guidelines, codes, circulars, directives or any other applicable laws.

4.7.14 The Trustee shall comply with the directions of the Commission given in the interest of the participants.

4.7.15 The Trustee shall not invest or withdrawals from Pension Funds for which it acts as trustee in the cases where there is a likelihood of a change in investment objective of the scheme or there is a likelihood of change in account policy or a significant change in the valuation of any asset or class of asset and the same has not been communicated to the investors.

4.7.16 The Trustee shall, from time to time appoint, remove or replace one or more Custodian(s) as an agent of the Trustee at one or more locations, on terms and conditions to be agreed between the Custodian and the Trustee;

4.7.17 The Trustee shall make available or ensure that there is made available to the Pension Fund Manager such information as the Pension Fund Manager may reasonably require from time to time in respect of the Trust Property and all other matters relating to the Pension Fund.

4.7.18 The Trustee shall be entitled to require the Auditors to provide such reports as may be agreed between the Trustee and the Pension Fund Manager and as may be considered necessary to facilitate the Trustee in issuing the certification required under the Rules and/or the Regulations. The Trustee shall endeavor to provide the certification at the earliest date reasonably possible.

4.7.19 The Trustee shall promptly provide proxies or other forms of power of attorney to the order of the Pension Fund Manager with regards to any voting rights attaching to any Investments.

4.7.20 The Commission may, if it is satisfied that it is necessary and expedient so to do in the interest of the Participants, or in the interest of the capital market and public, by an order in writing, give such directions to the Trustee which are essential to enforce the Rules and/or the Regulations including but not limited to making arrangements for safe custody of assets of the Pension Fund, submission of reports and disclosure of information.

4.7.21 The Trustee shall, if requested by Pension Fund Manager and may if it considers necessary for the protection of Trust Property or safeguarding the interest of Participants, institute or defend any suit, proceeding, arbitration or inquiry or any corporate or shareholders' action in respect of the Trust Property or any part thereof, with full powers to sign, swear, verify and submit pleading and affidavits, to file documents, to give evidence, to appoint and remove counsel and to do all incidental acts, things and deeds through the Trustee's authorized directors and officers. All costs, charges and expenses (including legal fees) incurred in instituting or defending any such action shall be borne by the Pension Fund and the Trustee shall be indemnified against all such costs, charges and expenses, *provided that* no such indemnity shall be available in respect of any action taken against the Trustee for negligence or breach of fiduciary duties in connection with its duties as the Trustee under the Trust Deed or the Rules/Regulation.

4.7.22 The Trustee shall obtain and maintain replication of all the records of the Participants maintained by the Pension Fund Manager or the Registrar, as the case may be, and shall keep the records updated on fortnightly basis.

#### **4.8 Retirement or Change of Trustee**

4.8.1 The Trustee shall not be entitled to retire voluntarily or otherwise except upon the appointment of a new trustee. In the event of the Trustee desiring to retire, the Pension Fund Manager with the prior written approval of the Commission and within a period of three months of the Trustee giving notice of its intention to retire to the Pension Fund Manager shall by a deed supplemental hereto under the seal of the Pension Fund Manager and the Trustee appoint a new trustee under the provisions of the Rules and/or the Regulations in place of the retiring Trustee and also provide in such deed for the automatic vesting of all the assets of the Trust in the name of the new trustee. The retirement of the Trustee shall take effect at the same time as the new trustee is appointed and the supplemental trust deed reflecting this appointment is executed. The Trustee shall ensure that accounts of the Pension Fund till the day of the appointment of the new Trustee are audited by the Auditors and the audit report is submitted

within one-month time from the date of such appointment to the Commission, the newly appointed Trustee and the Pension Fund Manager. The Trustee with the approval of the Commission shall decide the cost of such interim audit and the same may be charged to the Pension Fund with the prior approval of the Commission.

- 4.8.2 If the Trustee goes into liquidation (otherwise than for the purpose of amalgamation or reconstruction on terms previously agreed to with the Pension Fund Manager) or ceases to carry on business of trusteeship or a receiver of its undertaking is appointed or it becomes ineligible to act as a trustee of the Pension Fund under the provisions of the Rules and or the Regulations, the Pension Fund Manager shall forthwith intimate the Commission, and by instrument in writing remove the Trustee from its appointment under the Trust Deed and shall by the same or some other instrument in writing simultaneously appoint as trustee some other company or corporation duly approved by the Commission according to the provisions of the Rules, the Regulations and the Constitutive Documents as the new trustee.
- 4.8.3 The Commission after giving thirty days' notice, may remove the Trustee by order in writing on grounds of any material default or non-compliance with the provisions of the Rules or the Regulations or the Constitutive Documents, negligence of its duties or incompetence in performing its duties or if the Commission is of the opinion that the Trustee has otherwise neglected or failed to comply with any order or direction of the Commission and considers that it would be in the interest of the Participants so to do; *provided that* such notice shall not per se be regarded as an admission of contravention on part of the Trustee who shall have the right to defend such notice or action.
- 4.8.4 The Pension Fund Manager may also remove the Trustee with the prior approval of the Commission after giving thirty days' notice if the Pension Fund Manager feels that the Trustee is charging a remuneration that is not comparable to the market norm and it would be in the interest of the Participants to appoint another trustee. For this purpose, if the Pension Fund Manager, based on a firm quotation or offer received from an alternate institution (qualified to be appointed as trustee of a pension fund) determines that the remuneration being paid to the Trustee is not comparable to the market norm and that for this reason it would be in the interest of the Participants to appoint another trustee on such favorable terms, it will issue a thirty days' notice of removal of the Trustee on this ground; *provided that* after receiving such notice from the Pension Fund Manager, the Trustee shall have the option to continue as trustee of the Pension Fund on such favorable terms offered by the alternate institution or to retire as trustee of the Pension Fund and notify the Pension Fund Manager accordingly. The change of Trustee shall become effective with the Commission's approval once the newly appointed trustee takes charge of all duties and responsibilities.
- 4.8.5 Upon the appointment of a new trustee, the Trustee shall immediately deliver all the documents and records to the new trustee and shall transfer all the Trust Property and any amount deposited in any Individual Pension Account held by or for the Trustee under any Approved Income Payment Plan to the new trustee and shall make payments to the new trustee of all sums due from the outgoing or retiring Trustee.
- 4.8.6 The new trustee shall exercise all the powers and enjoy all rights and shall be subject to all duties and obligations of the Trustee hereunder as fully as though such new trustee had originally been a party hereto as trustee of the Pension Fund.

4.8.7 Notwithstanding the removal or resignation of the Trustee and its subsequent discharge from its duties under the Constitutive Documents and the Rules and the Regulations, the Trustee shall remain entitled to the benefit of the terms of the Constitutive Documents till the removal or resignation of the Trustee is effective without prejudice to the Trustee's responsibility or obligation to liquidate any liability for which the Trustee may have become liable under the Trust Deed and / or the Rules and / or the Regulations.

#### **4.9 Transfer Agent/Registrar**

The Pension Fund Manager will perform duties as the Transfer Agent of the Fund until any further notice and intimation to the Trustee. The Pension Fund Manager will be responsible for maintaining the Unit Holder's Register, preparing and issuing account statements, Unit Certificates and dividend warrants/advice and providing related services to the Unit Holders.

#### **4.10 Auditor**

##### **Yousuf Adil, Chartered Accountants**

Cavish Court, A-35, Block 7 & 8 KCHSU,  
Shahrah-e-Faisal, Karachi, Pakistan.

The first Auditor of the Pension Fund shall be Yousuf Adil, Chartered Accountants whose term of office shall expire on the transmission of the first annual report and accounts but may be reappointed as may be specified in the Rules/Regulations from time to time without need to alter/ amend the Offering Document or execute a supplemental Offering Document.

The Pension Fund Manager may at any time, with the concurrence of the Trustee, and shall, if required by the Commission, remove the Auditor and appoint another Auditor in its place. At all times the Pension Fund Manager shall ensure that the Auditor is appointed from the panel of auditors, if any, prescribed by the Commission for this purpose.

The Auditor shall hold office until transmission of the annual report and accounts. The Auditor shall be appointed for a term of one year (except the first Auditor whose first term may be shorter than one year), but no Auditor shall be appointed for such number of consecutive terms as may be decided by the Commission from time to time.

A person who is not qualified to be appointed as auditor of a public company under the terms of Section 247 of the Act shall not be appointed as the Auditor.

A person who is not qualified to be appointed as auditor under the terms of Sections 247(3) and 247(5) of the Act shall not be appointed as the Auditor. For the purposes of this Clause, references to "company" in those Sections shall be construed as references to the Pension Fund Manager and the Trustee. Section 247(6) of the Act will apply to the Auditor *mutatis mutandis*.

Appointment of a partnership firm as the Auditor shall be deemed to be the appointment of all persons who are partners in the firm from time to time.

The Auditor shall have access to the records, books, papers, accounts and vouchers of the Trust, whether kept at the office of the Pension Fund Manager, Trustee, Custodian, Registrar or elsewhere, and shall be entitled to require from the Pension Fund Manager, the Trustee and their directors, officers and agents such information and explanations as considered necessary for the performance of audit.

The Auditor shall prepare an auditor's report in accordance with the requirements of the Rules, the Regulations and other Applicable Laws for transmission to the Commission, the Trustee and the Participants.

In case the Rules or other Applicable Laws relating to appointment of auditors of pension funds are amended or substituted, the amended Rules or other Applicable Laws, as the case may be, shall be deemed to become part of the Offering Document without the need to execute a supplemental Offering Document.

The Commission shall monitor general financial condition of the Pension Fund, and, at its discretion, may order special audit and appoint an auditor who shall not be the external auditor of the Pension Fund, to carry out detailed scrutiny of the affairs of the Pension Fund, provided that the Commission may, during the course of the scrutiny, pass such interim orders and give directions as it may deem appropriate. On receipt of the special audit report, the Commission may direct the Pension Fund Manager to do or to abstain from doing certain acts and issue directives for immediate compliance which shall be complied forthwith or take such other action as the Commission may deem fit.

#### **4.11 Legal advisor**

The legal advisor of the Pension Fund shall be:

**Mohsin Tayebaly & Co**

1st Floor, Dime Centre, BC-4, Block-9,  
Kehkashan, Clifton, Karachi-75600, Pakistan.

The Pension Fund Manager may, replace the legal adviser or appoint a new legal adviser to a vacancy created by the resignation or removal of the legal adviser. The particulars of the new legal adviser shall be deemed to become part of this Trust Deed without the need to execute a supplemental trust deed.

#### **4.12 Bankers**

The bankers to the Fund may include commercial bank as per the discretion of the Pension Fund Manager to change from time to time. The Trustee shall operate the bank accounts on instruction from the Pension Fund Manager.

#### **4.13 Bank Accounts**

The Trustee shall, at the request of the Pension Fund Manager from time to time, open separate Bank Accounts in commercial bank titled "**CDC Trustee Alfalah Balochistan Pension Fund**", or any other as deemed necessary, at designated Bank(s) for the Pension Fund and each Sub-Fund for, inter alia, (i) receipt of proceeds of Seed Capital and subsequent Contributions into the Pension Fund, (ii) credit of proceeds realized on account of any transfer or withdrawal at or before retirement or re-allocation in relation to Individual Pension Accounts, and (iii) withdrawals from Approved Income Payment Plans for the Pension Fund.

The Bank Accounts shall be opened by the Trustee at such branches of Banks and financial institutions approved by the Pension Fund Manager having entity rating awarded by a credit rating agency approved by the Commission and at such locations as determined by the Pension Fund Manager, subject to compliance with Applicable Laws and after obtaining all necessary Approvals as may be required from time to time.

The beneficial ownership of the balances in the Bank Accounts opened by the Trustee shall vest at all times in the Employee(s) collectively.

Further on the request of the Pension Fund Manager, the Trustee shall open Sub account(s) titled:

- **CDC Trustee Alfalah Balochistan Pension Fund**
- **CDC Trustee Alfalah Balochistan Pension Fund - Equity Active Sub Fund**
- **CDC Trustee Alfalah Balochistan Pension Fund -Debt Sub Fund**
- **CDC Trustee Alfalah Balochistan Pension Fund - Money Market Sub Fund**
- **CDC Trustee Alfalah Balochistan Pension Fund - Equity Index Sub Fund**

All bank charges for opening and maintaining Bank Accounts for the Trust shall be charged to the Fund.

#### **4.14 Investment Facilitators**

**Alfaluh Asset Management Limited** shall nominate the person(s) to act as an Investment Facilitators for assisting the Eligible Employee(s) to participate in the applicable Allocation Plan. A list of Investment Facilitators is provided in **Annexure “E”**.

## **5. CHARACTERISTICS OF THE PENSION FUND**

### **5.1 Eligibility**

- 5.1.1 A civil servant, recruited, absorbed, accepted or transferred from other government after coming into force of the Balochistan Civil Servants (Amendment Act), 2025 (Balochistan Act No.IX of 2025).

### **5.2 Procedure for Opening Individual Pension Accounts**

- 5.2.1 The Pension Fund Manager shall be responsible for obtaining all Approvals required in connection with the Pension Fund.
- 5.2.2 An Eligible Person joining the Pension Fund must open an Individual Pension Account with the Pension Fund Manager using the Prescribed Account Opening Process through the digital portal established by the Employer which is duly integrated with the systems of the Pension Fund Manager or such other process as may be prescribed by the employer in consultation with the Pension Fund Manager.
- 5.2.3 The Pension Fund Manager shall decide, in consultation with authorized person or office of the Employer, for receiving the complete Prescribed Application Forms either physical or through an interface, for Employees to open their pension account, provided by the Balochistan Contributory Pension Fund Unit. Details of these arrangements shall be duly disclosed by the Balochistan Contributory Pension Fund Unit and PFM shall provide proper training to the Participants.
- 5.2.4 The Pension Fund Manager shall decide to ensure that Prescribed Application Forms can also be obtained in either hard copy or electronic form from the Pension Fund Manager, the Authorized Branches of Pension Fund Manager and Investment Facilitators and/or downloaded from the Pension Fund Manager’s website. .
- 5.2.5 Each applicant, in case of account opening through Physical Forms, shall obtain a receipt signed and stamped by an authorized officer of the Pension Fund Manager or the Employer as the case

may be for acknowledging the receipt of the application and copies of other documents prescribed therein.

- 5.2.6 If an application received pursuant to this clause is found by the Pension Fund Manager to be complete and correct in all material respects, the Pension Fund Manager shall advise the applicant in writing of the opening of the Employee's Individual Pension Account with the Pension Fund Manager and shall also confirm the Allocation Plan opted by the Employee with details of Sub-Funds.
- 5.2.7 The Pension Fund Manager may decide to accept applications for opening Individual Pension account through electronic means subject to the conditions of Customer Due Diligence (CDD) / Know Your Customer Policy (KYC), specified by the Commission through notifications / circulars / Rules / Regulations, etc.
- 5.2.8 The application procedure described in Clauses 5.2.2 to 5.2.7 may be altered by the Pension Fund Manager from time to time in consultation with Employer on behalf of Eligible Person and with the approval of the Commission, where required. Such alterations shall be announced by the Pension Fund Manager from time to time through its website and the Employer through its portal/platform shall be deemed to correspondingly alter the provisions of Clauses 5.2.2 to 5.2.7 without the need to execute a supplemental offering document.

### **5.3 Contribution Procedures**

- 5.3.1 The Accountant General on behalf of the Participant(s) shall make contribution in lump sum or in installment, as the case may be and transfer these amounts through an automated system implemented and managed by him without delay.
- 5.3.2 The Pension Fund Manager shall send an acknowledgement of receipt of each Contribution along with a statement of account to the Employee within one week of the receipt of the Contribution or any other frequency as decided in consultation with the Employer or prescribed by the Commission from time to time.
- 5.3.3 The Pension Fund shall offer Insurance policy to each Employee(s) (after launch of the Fund) subject to the conditions agreed with the Employer as disclosed on website. The premium/contribution/ charges paid to the Insurance companies to cover the Insurance Policy may be charge to the Pension Fund.
- 5.3.4 Any alterations to the contribution procedure enunciated in Clauses 5.3.1 to 5.3.3 arising out of amendments to or substitutions of the Rules and/or the Income Tax Ordinance, 2001 and/or the Income Tax Rules shall be announced by the Pension Fund Manager from time to time and such alterations shall be deemed to correspondingly alter the provisions of Clauses 5.3.1 to 5.3.3 without need for executing a supplemental offering document.

### **5.4 Individual Pension Accounts**

- 5.4.1 The Pension Fund Manager shall assign a distinctive/unique Customer ID to the Individual Pension Account of each Employee(s). Such unique Individual Pension Account number shall be issued in line with the criteria prescribed by the Commission.
- 5.4.2 Contributions received from Employer on behalf of any Participant by Trustee in cleared funds on any Business Day shall be credited to the Sub-fund(s) in accordance with Allocation Policy as per the Balochistan Contributory Pension Scheme Rules, 2025 and the Pension Fund Manager shall allocate such number of Units of the relevant Sub-Funds. The Units shall be allocated at Net Asset Value notified by the Pension Fund Manager at the close of that Business Day.

- 5.4.3 Contributions shall not be treated as having been received from or on behalf of any Employee(s) unless they are received by the Trustee and realized in the bank account(s) of the fund and only such realized amount shall be treated as the Contribution received.
- 5.4.4 If any Contribution is received from or on behalf of any Employee(s) on a day which is not a Business Day, it will be treated as having been received on the first following Business Day.

## **5.5 Change of the Pension fund Manager/ Pension Fund**

Participants shall be entitled to transfer his pension account in accordance with the terms of the Offering Document the whole of their Individual Pension Account with the Alfalah Balochistan Pension Fund to a pension fund managed by another pension fund manager with whom the Employer has made similar arrangements.

Upon leaving the service before attaining the retirement age, the Participants may, by informing the Balochistan Contributory Pension Fund Unit in writing, opt to no longer be subject to Balochistan Contributory Pension Scheme Rules, 2025 and transfer his pension account from this employer pension fund to another employer pension fund or withdraw the accumulated balance in his pension account subject to the Voluntary Pension System Rules and other applicable laws.

No charge, whatsoever called, shall be deducted for any transfer of a Participant's Individual Pension Account to a pension fund managed by another pension fund manager.

The Pension Fund Manager shall use any cleared funds received for the account of a Participant's Individual Pension Account from a pension fund managed by another pension fund manager to purchase such number of Units of the relevant Sub-Funds as is determined in accordance with the Offering Document and the Units shall be purchased at Net Asset Value notified at the close of the Business Day on which such cleared funds are received by the Trustee.

If a Participant desires to transfer his Individual Pension Account, the Participant shall specify in an application given to the Pension Fund Manager and copy to the Employer/ Contributory Pension Fund Unit, the name of the new pension fund manager, the name of the new pension fund, the individual pension account number with the new pension fund manager and the Units or Amount held in the Participant's Individual Pension Account to be transferred. The application shall be given in a form prescribed by the Pension Fund Manager through this Offering Document.

The transfer of individual Pension account from one Pension Fund Manager to another Pension Fund Manager or from one Pension fund to another Pension fund shall only take place as per discretion of the Participant and the notice for the change of the Pension Fund Manager or Pension fund, shall be sent by the participant at least seven working days before the effective date of the proposed change and the Pension Fund Managers shall record such transactions as transfer in the statement of account of the participant. For this purpose, the units shall be encashed at the net asset value of each sub-fund notified on the working day prior to the date of transfer.

The transferred amount shall be used to purchase the units of the sub-funds of the pension fund maintained by the new Pension Fund Manager at the net asset value notified at the close of the working day, of the receipt amount, on such percentage according to the specified allocation policy selected by the participant or default allocation policy if no allocation is selected.

In the event the Commission cancels the registration of the Pension Fund Manager as a pension fund manager or discontinues the authorization of the Pension Fund, in each case in accordance with the Rules and other Applicable Laws, the Pension Fund Manager shall, as soon as practicably possible

thereafter, transfer the Individual Pension Accounts of the Participants to pension funds managed by other pension fund managers as selected by the Participants or as directed by the Commission or the Employer.

## **5.6 REGISTER OF PARTICIPANTS**

- 5.6.1 The Pension Fund Manager shall perform the Registrar Functions directly or it may appoint a Registrar for such purpose, but in each case the responsibility for performing the Registrar Functions shall be that of the Pension Fund Manager itself. Where the Pension Fund Manager appoints a Registrar for performing the Registrar Functions, the Pension Fund Manager shall ensure that the Registrar complies with all relevant provisions of the Constitutive Documents, Balochistan Contributory Pension Scheme Rules, 2025 and the Rules.
- 5.6.2 The Pension Fund Manager or, as the case may be, the Registrar shall maintain the Register at their respective registered office.
- 5.6.3 The Pension Fund Manager shall maintain a register of Participants of the pension fund and inform the Commission, of the address where the register is kept.
- 5.6.4 The Pension Fund Manager shall or shall ensure that the Registrar shall at all reasonable times during Business Hours give the Trustee and its representatives access to the Register and to all subsidiary documents and records or certified copies thereof and to inspect the same with or without notice and without any charge. The Commission may however at any time inspect, remove or take possession of the register without any prior notice.
- 5.6.5 The Registrar shall, within seven working days of receiving a written request from any Participant, give to such Participant (whether by post, courier or through electronic means) details of such Participant's account in the Register. Such service shall be provided free of charge to any Participant so requesting once in any financial year. The Pension Fund Manager may, with the approval of Employer, prescribe charges for servicing any additional requests. The details of charges, if any, shall be disclosed in the Offering Document or in any Supplementary Offering Document from time to time.
- 5.6.6 The Register shall, in respect of each Participant, shall contain the information required by or under the Rules, the Guidelines and such other information as may be specified by the Commission from time to time or required by the Pension Fund Manager and at the minimum, may contain the following information:
- I. Registration Number;
  - II. Individual Pension Account Number;
  - III. Full names, father's name, residency status, CNIC number (in respect of Pakistani Nationals)/ NICOP number (in respect of Overseas Pakistanis), National Tax Number (NTN) if applicable and address of the participant;
  - IV. Date of Birth and Gender of the Participant;
  - V. Complete record of the amount of employee contribution and date of each contribution paid by the Employer;
  - VI. Date and Amount of the incoming and the outgoing transfers;
  - VII. The number of Sub-Funds Units Allocated and Standing in the name of the participant in the Individual Pension Account or Approved Income Payment Plan balances;
  - VIII. The date on which the name of every participant was entered in respect of the Sub-Fund Units standing in his/ her name;
  - IX. Tax/ Zakat status of the participant;

- X. Next of Kin;
- XI. Record of Specimen signatures of the Participant;
- XII. Information on retirement of the participant and the payments made or to be made;
- XIII. Information on death and transfer of account to heirs; and
- XIV. Such other information as may be specified by the Commission, Employer or Pension fund Manager may require.

5.6.7 The Register shall be conclusive evidence as to the Units of Sub-Funds held in a Participant's Individual Pension Account or balances of the Participant's Approved Income Payment Plan.

5.6.8 Any change of address or status of any Participant shall forthwith be notified in writing to the Registrar who, upon being satisfied with the supporting evidence provided therefor, shall update the Register with the change.

5.6.9 The Participant or his successors (in case of death of the Participant), as the case may be, shall be the only persons to be recognized by the Trustee, the Pension Fund Manager and the Registrar as having any right, title or interest in or to the Units held by the Participant and the Trustee, the Pension Fund Manager and the Registrar may recognize the Participant as the absolute owner thereof and shall not be bound by any notice to the contrary and shall not be bound to take notice of or to see to the execution of any trust, except where required by any court of competent jurisdiction.

5.6.10 Upon being satisfied that any Contribution has been received by the Trustee in cleared funds from Employer on behalf of the Participant, the Registrar shall, within one week (seven days) of the receipt of the Contribution, issue a receipt therefor together with an account statement, either physically or electronically, that shall constitute evidence of the number of Sub-Fund Units or Individual Pension Account or Approved Income Payment Plan balances registered in the name of the Participant and shall contain such other information as may be prescribed by the Commission/ Employer from time to time.

5.6.11 While making payment of the benefits from the Pension Fund to any Participant, the Pension Fund Manager shall ensure that adequate description of the reasons for the payment (for example, retirement, disability, death benefit) is mentioned in the Register.

5.6.12 The Pension Fund Manager shall ensure that the information on the Register shall remain accessible for three years after the last amount in relation to the Pension Fund payable to the Participant, to any other pension fund manager nominated by the Participant to which the Individual Pension Account has been transferred or to any heirs or nominated survivors of the Participant, has been paid.

## **5.7 Date of Retirement**

5.7.1 Retirement age of an Employee shall be

- (i) the date after Participant / Employee has completed twenty years of service qualifying for pension or other retirement benefits as the competent authority may, in public interest, direct; or
- (ii) where no direction is given under clause (i) on the completion of the sixtieth year of his age.

The Pension Fund Manager shall send a notice to an Employee under intimation to the Employer at least thirty days before the date of retirement informing him/her the options available to him/her on retirement. The notice should be sent physically on the mailing address as well as electronically on

email or cellular phone number. The Retirement Date of each Employee shall be the Date of Retirement confirmed by the Employer in writing in accordance with the term of employment with each Employee.

- 5.7.2 If an Employee suffers from any of the following disabilities, as mentioned in VPS Rules, 2005, which render the Employee unable to continue any employment and the Employee may, so elects, be treated as having reached the retirement age at the date of such disability and all the relevant provisions shall apply accordingly namely:
- (a) loss of two or more limbs or loss of a hand and a foot;
  - (b) loss of eyesight;
  - (c) deafness in both ears;
  - (d) severe facial disfigurement;
  - (e) loss of speech;
  - (f) paraplegia or hemiplegia;
  - (g) lunacy;
  - (h) advanced case of incurable disease; or
  - (i) any injury, wound or disease resulting in a disability due to which the Employee is unable to continue any work or generate any income.

Subject to the requirement of the Rules, the Employer shall confirm any disability specified in Clause 5.7.2 happened with any Employee along with the mode of disbursement to such Employee. A doctor's assessment certificate confirming the said disability shall also be required to be submitted to the Pension Fund Manager.

## **5.8 Benefits on Retirement**

On the date of retirement of an Employee or, if such date is not a Business Day, on the first Business Day following the date of retirement all of the Units held by him in his Individual Pension Account shall be redeemed at Net Asset Value of each Unit notified at close of that day and the proceeds realized thereby shall be credited to his Individual Pension Account in the lower volatility scheme,. The Employee shall then have the following options, namely:

- a. withdraw up to 25% of the accumulated balance or such amount from his Individual Pension Account as specified in the Balochistan Contributory Pension Scheme Rules; and
- b. to use the remaining amount to purchase an annuity from Insurance Company or Pension Fund Manager, of his choice; or
- c. to enter into an agreement with the Pension Fund Manager to withdraw from the remaining amount in monthly installments following the date of retirement according to an income payment plan approved by the Commission with a minimum tenure of at least 20 years or till his death, whichever is earlier.
- d. the transfer of an individual income payment plan account from one Pension Fund Manager to another Pension Fund Manager or from one income payment plan to another income payment plan shall only take place once in a financial year and notice for the change, specifying the name of new Pension Fund Manager and the income payment plan shall be sent by the Employee at least seven working days before the effective date of the proposed change.

- e. At the expiry of the Approved Income Payment Plan according to clause (c) above, the Employee shall have option to use the outstanding balance in his/her Individual Pension account to purchase an Approved annuity plan from an Insurance / Takaful Company or a pension fund manager, of his/her choice or buy an Approved income payment plan for another term or to withdraw the amount from his/her account subject to the conditions laid down in the Income Tax Ordinance, 2001. According to the rules, the annuity purchased may be single life, joint or survivor life, level (with or without guarantee period), increasing, and investment -linked and retail price index linked or with any additional features as may be offered by the Insurance/Takaful Companies or pension fund manager.”

## **5.9 Withdrawal of Funds before Retirement**

Subject to the provisions given in change of pension fund manager / pension fund, participant cannot withdraw any amount from his pension account before attaining the retirement age.

Participants upon leaving service before attaining the retirement age may, by informing the Balochistan Contributory Pension Fund Unit in writing, to opt to no longer be subject to Balochistan Contributory Pension Scheme Rules, 2025 and transfer his pension account from the employer pension fund to another employer pension fund or withdraw accumulated balance in his pension account subject to VPS Rules, 2005 and other applicable laws.

## **5.10 Benefits on Death before Retirement**

5.10.1 In case of death of a Participant before the date of retirement, all the Units of the Sub-Funds to his credit shall be redeemed at Net Asset Value notified at close of the day on which information of the Participant’s death is given in writing to the Pension Fund Manager by the Balochistan Contributory Pension Fund Unit or any nominee, executor, administrator or successor of the deceased Participant or, if such day is not a Business Day, the first Business Day following such day, and the proceeds realized thereby shall be credited to the Participant’s Individual Pension Account in the lower volatility scheme, or invest/ transfer in the Money Market sub-fund.

5.10.2 The total amount in the Individual Pension Account of the deceased Participant shall be divided among the nominated survivor(s) according to the succession certificate issued in accordance with law for the time being in force and each of the nominated survivor shall then have the following options, namely:

- (a) withdraw his share of the amount subject to the conditions laid down in the Income Tax Ordinance, 2001 (XLIX of 2001); or
- (b) in accordance with the Rules, transfer his share of the amount into his existing Individual Pension Account with the Pension Fund Manager or his new Individual Pension Account or his income payment plan to be opened with the Pension Fund Manager; or
- (c) if he is aged fifty-five (55) years or more, use his share of the amount to purchase an Approved Annuity Plan on his life from an Insurance/Takaful Company or

(d) if he is aged less than fifty-five (55) years, use his share of the amount to purchase a deferred Approved Annuity Plan on his life from an Insurance / Takaful Company, to commence when he reaches the age of fifty-five (55) years or later.

Payments at (c) and (d) above will be made directly by the Trustee to the Insurance / Takaful Company without tax deduction on the instruction of the Pension Fund Manager.”

5.10.3 Death benefits paid to successors of an Employee under any group life cover taken out by the Employee as part of the Pension Fund shall be additional benefits payable to the survivor(s) successor(s).

5.10.4 After an Employee’s death the only persons recognized by the Trustee and the Pension Fund Manager as having title to the Sub-Fund Units held in the deceased Employee’s Individual Pension Account shall be the executors, administrators, survivors or successors of the deceased Employee.

5.10.5 Any person or persons becoming entitled pursuant to Clause 5.10.4 to any Sub-Fund Units in consequence of the death of any Employee may, subject as hereinafter provided, upon producing such evidence as to his title as the Trustee and Pension Fund Manager shall think sufficient, exercise rights under Clause 5.10.2; provided that the Pension Fund Manager or the Trustee shall not be liable or be involved in any manner whatsoever in any disputes among such executors, administrators, survivors or successors and/or the rest of the legal heirs or the legal representatives of the deceased Employee; provided further that all the limitations, restrictions and provisions of this Offering Document related to withdrawal of funds before retirement shall be applicable to withdrawals pursuant to Clause 5.10.2(a).

The maximum interval between the request for withdrawal of units and the payment of the proceeds shall not exceed six business days

## **5.11 Instructions from Employee(s)**

All the instructions from an Employee or his, executors, administrators or survivors with regard to this Pension Fund shall be in writing or such other means as may be defined by the Pension Fund Manager.

## **5.12 Allocation Scheme**

5.12.1 The Pension Fund Manager shall offer following Allocation Scheme to the Participants, through Sub-Funds of the **Alfalah Balochistan Pension Fund** managed by the Pension Fund Manager. The risk profile of each Allocation Scheme shall vary and dependents on the percentage allocation of that Scheme in the various Sub Fund. Each Allocation Scheme being offered can have exposure to the following sub-Funds:

- (a) Alfalah Balochistan Pension Fund - Equity Active Sub Fund;**
- (b) Alfalah Balochistan Pension Fund - Debt Sub Fund; and**
- (c) Alfalah Balochistan Pension Fund - Money Market Sub Fund**
- (d) Alfalah Balochistan Pension Fund - Equity Index Sub Fund**

## ***Alfaluh Balochistan Pension Fund (ABPF)***

The Contributions received from any Employee shall be allocated amongst the Sub-Funds in accordance with the Allocation Scheme applicable on the employee or default allocation scheme as laid in the Second and third schedule of the Balochistan Contribution Pension Scheme Rules, 2025.

5.12.2 The Pension Fund Manager is offering the following Allocation Scheme to allocate the Contributions received from the Participants in the Sub-Funds:

### **(a) Life Cycle Allocation Scheme**

This Allocation Scheme requires the Participants to allocate their contributions in a pre-planned allocation strategy as per their age. The younger the Employee, the higher the allocation towards equity market due to his/ her risk-taking ability with reference to long term horizon.

| <b>Age</b>   | <b>Equity Index Sub-Fund</b> | <b>Equity Active Sub Fund</b> | <b>Combined Exposure to Equity</b> | <b>Debt / Money Market Sub-Fund</b> |
|--|------------------------------|-------------------------------|------------------------------------|-------------------------------------|
| For the period of 3 years from date of account opening | 0%                           | 0%                            | 0%                                 | 100% (Money Market Sub-Fund Only)   |
| Up to 30 years   | Max 50%                      | Max 25%                       | Max 50%                            | Min 50%                             |
| Upto 40 years  | Max 40%                      | Max 20%                       | Max 40%                            | Min 60%                             |
| Upto 50 years  | Max 30%                      | Max 15%                       | Max 30%                            | Min 70%                             |
| Upto 60 years  | Max 20%                      | Max 10%                       | Max 20%                            | Min 80%                             |

### **(b) Default Asset Allocation Scheme**

In the event no choice is made by the Employee, a Pension Fund Manager, keeping in view the profile and age of the Employee, shall allocate the Contributions to the default Asset Allocation Scheme as follows

| <b>Age</b>   | <b>Equity Index Sub-Fund</b> | <b>Equity Active Sub Fund</b> | <b>Debt Sub Fund</b> | <b>Money Market Sub-Fund</b> |
|--|------------------------------|-------------------------------|----------------------|------------------------------|
| For the period of 3 years from date of account opening | 0%                           | 0%                            | 0%                   | 100%                         |
| Up to 30 years   | 30%                          | 10%                           | 30%                  | 30%                          |
| Upto 40 years  | 20%                          | 10%                           | 30%                  | 40%                          |
| Upto 50 years  | 15%                          | 5%                            | 20%                  | 60%                          |
| Upto 60 years  | 10%                          | 0%                            | 10%                  | 80%                          |

5.12.3 Currently, as per the arrangement between Employer and Pension Fund Manager, the Participants are allowed to choose in accordance with Life Cycle Scheme as given in clause (a) above or in the event no choice is made by the Employee the Pension Fund Manager shall allocate his contribution to the Default Asset Allocation Scheme as given in clause (b) above. At a later stage, Participants may be given option to choose other Allocation schemes subject to approval by Employer.

5.12.4 If Pension Fund Manager want to provide additional allocation schemes or products, it may do so subject to the approval of the Commission and the Employer.

- 5.12.5 Subject to Clause 5.12.3, the Employee shall have the option to change selection of Allocation Scheme to another Allocation Scheme being offered by the Pension Fund Manager as and when required till retirement. However, under Balochistan Contributory Pension Scheme Rules, 2025, for the first three years of contribution by or on behalf of the employee, such contribution shall remain invested in Money Market sub-fund(s).
- 5.12.6 Subject to Clause 5.12.3, the form for the change in Allocation Scheme shall be provided to the Pension Fund Manager by the Employee or in such form as may be acceptable to the Pension Fund Manager. On the relevant date, the Units shall be reallocated in accordance with the new Allocation Scheme and any subsequent allocations and reallocations shall be made according the new selected Allocation Scheme.
- 5.12.7 As a part of the Prescribed Application Form, each Employee shall provide an undertaking that Employee has no objection to the investment/allocation policy determined by the Employer and/ or the Commission and offered by the Pension Fund Manager and Employee is fully aware of the associated risks of Allocation Scheme.

### **5.13 Allocation among the Sub-Funds**

- 5.13.1 Each Employee will in turn be the holder of Units of the Sub-Funds in proportions determined in accordance with the applicable Allocation Scheme for the Employee.
- 5.13.2 The Pension Fund Manager shall manage the equity allocation within the prescribed limits of the scheme using various investment management tools. Increase or decrease in allocation to the Debt Sub Fund (normally higher-yielding than money market investments) in preference to the Money Market Sub Fund (normally lower risk and lower return investments) will be based on anticipated profit rates movements and risk-reward benefit of underlying debt instruments.

Provided that the Pension Fund Manager is permitted to place the seed capital i.e. Rs. 0.5 million of each Equity, Equity Index and Debt sub-funds in separate bank for the first three years from the date of launch of the Pension Fund.

- 5.13.3 The Pension Fund Manager will make reallocation of the Sub-Fund Units between the Sub-Funds at least once a year after the expiry of initial three years from the date of initial contribution by an Employee to ensure that the allocations of Sub-Fund Units of all the Participants are according to the percentages applicable to each Participant.

### **5.14 Allocation Policy**

- 5.14.1 For the first three years from the date of opening of the Participants' Individual Pension Account (regardless of age); 100% contributions shall be allocated to the Money Market sub-fund only.
- 5.14.2 Individual Pension account can be subject to pledge, lien or encumbrance against the loan or advance given by the employer to the employee.
- 5.14.3 Each Employee shall provide an undertaking when establishing their Individual Pension Account or when selecting or deemed to be selecting an Allocation Scheme that they have no objection to the Investment Policy and the Approved Allocation Policy and that they are fully aware of the risks associated with the Allocation Scheme selected by them.
- 5.14.4 The criteria of allocations may be subject to changes and modifications from time to time in accordance with the changes prescribed by the Employer or the Investment Policy and

the Prescribed Allocation Policy. All such changes shall be announced through Supplementary Offering Documents

**5.15 The Method of Determining Net Assets value of the Pension Fund**

Net Assets of the Pension Fund will comprise of the Net Assets of all the Sub Funds, Individual Pension Account, Approved Income Payment Plan, and any other assets in any other account related to the Pension Fund.

Net Asset Value of the Unit of each Sub-Fund shall be calculated on the basis of the Sub Fund's total Net Asset divided by the number of outstanding Units in that Sub-Fund.

**NET ASSET VALUE OF SUB FUNDS:** Net asset value in relation to a Sub-Fund means the excess of total value of assets over total value of liabilities of the Sub -Funds. The values of assets and liabilities will be computed in the manner specified in the Regulations or as may be specified by the Commission from time to time. Such sum shall be rounded off to the nearest four decimal places.

**5.16 Frequency of Valuations of the Net Assets value and Dealings etc;**

- 5.16.1 The valuation of the Sub-Fund Units will be carried out on each Business Day and any other day determined by the Pension Fund Manager.
- 5.16.2 The valuation shall be conducted as at the close of a Business Day.

Contributions from Participants and requests for withdrawals and transfer to other pension fund manager will be received on all Business Days. The Mode of Announcement of Net Asset Value and unit price

The Net Asset Value of Units determined by the Pension Fund Manager shall be made available to the eligible persons at office of the Pension Fund Manager. The Pension Fund Manager shall make it available on its website and communicate to the Employer for its dissemination on Employer's portal/platform.

Any sum or Unit price computed under this Offering Document shall be rounded to the nearest four decimal places

**5.17 Payment of Proceeds on Withdrawals and Transfers**

- 5.17.1 The amount payable on withdrawal shall be paid to the Employee or, in accordance with the constitutive documents, to Employee's successors, survivors executors, or administrators by crossed cheque, pay order, banker cheque or transfer to their designated banker or Insurance Company or the Pension Annuity Fund or any other pension fund, as the case may be, provided that the documents are complete and have been found as satisfactory, not later than the sixth (6th) Business Day from the date of presentation of the duly completed "withdrawal Form" at any Authorized Branch.
- 5.17.2 In the event that any withdrawal request or request to transfer the whole or any part of a Employee's Individual Pension Account is incomplete in any respect, the Pension Fund Manager or the Registrar shall inform the Employee of the discrepancies within one week of the receipt of the request. The payment shall not be made unless all discrepancies have been removed.

- 5.17.3 In the event requests for transfer or withdrawal from the Pension Fund would result in withdrawal of Units on any day in excess of ten per cent (10%) of the issued Units of any Sub-Fund, the transfer or withdrawal requests so in excess may be deferred in accordance with the procedure set out in clause 5.21 of this Offering Document.
- 5.17.4 The receipt of an Employee or, in accordance with the Constitutive Document, of the Employee executors, administrators, survivors or successors, or banking documents showing transfer to the Employee or, in accordance with the Constitutive Document, to the Employee executors, administrators, survivors or successors, or in accordance with their instructions to any designated banker, Insurance Company or another pension fund, as the case may be, or proof of issue of a cheque and its mail to the Employee's or, in accordance with the Constitutive Document, to the Employee executors', administrators' or successors' address for or of any moneys payable in respect of the Employee's Individual Pension Account shall be a good discharge to the Trustee and the Pension Fund Manager in respect of such moneys.
- 5.17.5 The method for payment of proceeds shall be subject to change due to any changes prescribed by the Commission under the Rules and such changes shall be deemed to become part of the Constitutive Document without the need to execute any Supplementary Offering Document.

## **5.18 Withholding Tax**

The Trustee on the advice of the Pension Fund Manager shall withhold any tax or tax penalty from payments to the Participants or, in accordance with the Constitutive Document, to their executors, administrators, survivors or successors, as the case may be, applicable under the Income Tax Ordinance, 2001 and shall deposit the same in the Government treasury.

## **5.19 Dealing, Suspension, and Deferral of Dealing**

### **5.19.1 Temporary Change in the Method of Dealing 'Or' Suspension of Dealing**

Under the circumstances mentioned in the Offering Document, the Pension Fund Manager may request the Trustee to consent to a temporary change in the method of dealing in Units of all or any of the Sub-Funds. The Pension Fund Manager may, at any stage with the consent of the Trustee and intimation to the Commission and Employer, suspend the dealing of Units and for such periods it may so decide. Such suspension shall be immediately communicated to the Employer and the Participants through publication on the website of Pension Fund Manager.

### **5.19.2 Suspension of Fresh Issue of Units**

The Pension Fund Manager may under intimation to the Commission, at any time, subject to the Rules / the Regulations and under intimation to the Trustee, suspend acceptance of all or any class of Contributions and suspend the issue of fresh Units in relation to such Contributions; provided that any such suspension shall not affect making of Contributions by the existing Participants. The Pension Fund Manager shall immediately notify the Employer and Commission if dealing in Units as specified herein is suspended

### **5.19.3 Refusal to Accept the Contributions**

The Pension Fund Manager may at any time refuse to accept any Contribution in any of the following cases:

- (a) In case the contribution is contrary to the Know-Your-Customer (KYC) rules or policy of the Pension Fund Manager or any other Applicable Laws relating to money laundering that the Pension Fund may be subject to or that the Pension Fund Manager may frame for self-regulation;

- (b) In case the contribution is made by an applicant who has not provided a valid CNIC or NICOP Number;
- (c) If advised by the Employer/Commission to do so.

#### **5.19.4 Suspension of withdrawal of Units/ Withdrawal of Funds**

The Pension Fund Manager may with the consent of the Trustee and intimation to the Commission and Employer suspend withdrawal from any of the Sub Funds during:

- (a) Extraordinary circumstances including war (declared or otherwise), natural disasters, a major breakdown in law and order, breakdown of the communication system, closure of Stock Exchange on which any of the Securities invested in by the Pension Fund are listed, closure of banking system or strikes or other events that render the Pension Fund Manager unable to function;
- (b) The existence of a state of affairs, which in the opinion of the Pension Fund Manager, constitutes an emergency as a result of which disposal of any Investment would not be reasonably practicable or might seriously prejudice the interests of the Pension Fund or of the Participants;
- (c) Break down in the means of communication normally employed in determining the price of any Investment; or
- (d) When remittance of money cannot be carried out in reasonable time and if the Pension Fund Manager is of the view that it would be detrimental to the remaining Participants to withdraw Units at a price so determined in accordance with the Net Asset Value (NAV); and
- (e) Execution of withdrawal of Units on any Dealing Day would result in more than ten percent (10%) of the issued Units of any Sub-Fund being withdrawn; provided that any suspension or deferral of withdrawal of Units shall not affect any Approved Income Payment Plans.

The Pension Fund Manager may announce, with the consent of the Trustee and intimation to the Commission and the Employer, a suspension or deferral of withdrawal and such a measure shall be taken to protect the interest of the Participants in the event of extraordinary circumstances or in the event withdrawal requests accumulate in excess of ten (10) per cent of the Units of the pertinent Sub-Fund in issue or ten (10) per cent of the pertinent Sub-Fund's NAV. In the event of a large number of withdrawal requests accumulating, the requests may be processed in a Queue System and under extreme circumstances the Pension Fund Manager may decide to wind up the Pension Fund by transferring the assets and records to another Pension Fund Manager with the Prior consent of the Employer and approval of the Commission.

Such suspension or queue system shall end on the day following the first Business Day on which the conditions giving rise to the suspension or queue system shall in the opinion of the Pension Fund Manager have ceased to exist and no other condition under which suspension or queue system is authorized under the Constitutive Documents exists. In case of suspension and invoking of a queue system and end of suspension and queue system the Pension Fund Manager shall immediately notify the Commission, the Employer and the Trustee and also inform to Participants through its website.

#### **5.20 Queue system**

If the Pension Fund Manager suspends or defers the withdrawal of Units of any Sub Fund, the

Pension Fund Manager shall invoke a queue system whereby withdrawals initiated for the affected Units shall be processed on first come- first-served basis for such of the affected Units as do not exceed ten percent (10%) of the issued Units of the relevant Sub-Fund. Where it is not practical to determine the chronological ranking of any initiated withdrawals in comparison to other withdrawals initiated on the same Business Day, such initiated shall be processed on a proportional basis proportionate to the size of each initiated withdrawal. Withdrawals of Units in excess of 10% of the issued Units of the relevant Sub-Fund shall be treated as initiated on the next Dealing Day; provided that if the carried over withdrawals or the carried over withdrawals together with the fresh withdrawals initiated on such next Dealing Day together exceed ten per cent (10%) of the issued Units of the relevant Sub Fund, such withdrawals shall once again be processed on a first-come-first-served basis and the process for withdrawals Units shall be repeated and shall continue till such time the outstanding initiated withdrawals come down to a level below ten percent (10%) of the then issued Units of the relevant Sub Fund.

### **5.21 De-authorization and winding up of the Pension Fund**

The duration of the Pension Fund shall be perpetual and shall not be wound up by way of liquidation.

If the Pension Fund Manager does not wish to maintain the authorization of the Pension Fund, it shall immediately give a three months' notice to the Employer, the trustee and the Participants and after due acknowledgement of the same by the Employer, shall apply to the Commission to de-authorize the Pension Fund Participants, subject to such other conditions as may be prescribed by the Employer in the Agreement, Rules and/or the Regulations.

In the event the Pension Fund Manager is of the view that the quantum of withdrawal requests that have built up shall result in the Sub-Funds or the Pension Fund being run down to an unmanageable level or it is of the view that the sell-off of assets is likely to result in a significant loss in value for the Participants who are not withdrawing, it may apply to the Commission to de-authorize the Pension Fund and inform the Employer immediately. In such an event, the queue system, if already invoked, shall cease to apply.

The Pension Fund may also be de-authorized by the Commission under intimation to the Employer on the grounds provided in the Rules and/or the Regulations.

Upon the Pension Fund being de-authorized, the Pension Fund Manager shall suspend receiving contributions forthwith from any of the Participants from the date of issue of the notice under this clause, proceed to transfer all the records of Individual Pension Accounts and books of accounts of the Pension Fund to another pension fund manager.

The Trustee shall ensure that accounts of the Pension Fund till the day of the transfer to the new Pension Fund Manager are audited by the Auditor of the Fund and the audit report is submitted within one month from the date of such appointment, to the Employer and Commission, the new pension fund manager and the trustee (in case of any new appointment). The Trustee with the prior approval of the Employer shall decide the cost of such interim audit and the same shall be charged to the Pension Fund with the prior approval of the Commission.

Once the Pension Fund has been de-authorized by the Commission, the Pension Fund Manager may, after transferring all the records of Individual Pension Accounts and books of accounts of the Pension Fund to the new pension fund manager, wind up the Pension Fund under the provisions of the Rules and/or the Regulations and/or in the court of jurisdiction.

### **5.22 Features of Insurance in the Pension Fund**

The Pension Fund shall offer Insurance Policy to each Employee (after launch of the Fund) subject

## ***Alfalah Balochistan Pension Fund (ABPF)***

---

to the conditions agreed with the Employer. The premium/ contribution/ charges paid to the Insurance companies to cover the insurance Policy may be charge to the Pension Fund Benefits offered under the Insurance plan are as follows:

Death / Permanent Total Disability before attaining retirement age

| Insured Event   | Group Life Insurance Benefit |
|---|------------------------------|
| Death/Permanent Disability before attaining Retirement Age  | PKR 1,000,000/-              |
| In Case of Accidental Death before attaining Retirement Age | PKR 2,000,000/-              |

Provided further that the Group Life Insurance benefit limit specified above shall be subject to annual indexation upto 10% for all employees, both those previously insured and those joining within the year and rounded up to the nearest PKR one thousand

In this regard, the Insurance pricing, indexation, the selection of the Insurance company(s), and other related arrangements and modalities shall be finalized through mutual agreement among PFM via MUFAP, the Finance Department, Government of Balochistan..

Note: It is clarified that no financial, administrative, or legal implications shall arise on the PFM and Pension Fund in relation to the insurance benefit until the Finance Department, in coordination with the Balochistan Contributory Pension Fund Unit and MUFAP, finalizes the insurance arrangement and it becomes fully operational.

Complete details of Insurance benefits will be shared with the Employer and on the website of the Pension Fund Manager.

## **6 FEES, CHARGES AND EXPENSES**

Subject to the maximum limit of Total Expense Ratio agreed between the Government of Balochistan (the “Employer”) and the “Pension Fund Manager” in the Agreement, the Total Expense Ratio of the Pension Fund shall be computed and disclosed by the Pension Fund Manager in the following manner on its website and on the website of Mutual Funds Association of Pakistan (MUFAP) along with communication to the Employer:

(a) Total Expense Ratio, excluding Insurance charges and Government taxes and levies;

Total Expense Ratio, excluding Insurance charges and Government taxes and levies, of each Pension Fund, managed by the Pension Fund Manager, shall be subject to the maximum limit as specified in Agreement and disclosed below:

| Total Asset Under Management (AUM) with a single Pension Fund Manager Relating to GoB employees | Maximum Total Expense Ratio excluding Insurance charges and government taxes and levies (as % of average daily net assets) |               |                       |                        | Insurance charges (as % of average daily net assets)  |
|---|--|---------------|-----------------------|------------------------|---|
|   | Money Market Sub-Fund  | Debt Sub-Fund | Equity Index Sub-Fund | Equity Active Sub-Fund |   |
| Upto PKR 10 billion   | 0.75%  | 0.75%         | 1.00%                 | 1.75%                  | To be charged on actual basis to the employee's individual pension accounts as per the limits and pricing mutually decided by the Balochistan Govt. and PFM |
| Greater than PKR 10 billion upto PKR 20 billion   | 0.70%  | 0.70%         | 0.95%                 | 1.70%                  |   |
| Greater than PKR 20 billion upto PKR 30 billion   | 0.60%  | 0.60%         | 0.85%                 | 1.60%                  |   |
| Greater than PKR 30 billion   | 0.50%  | 0.50%         | 0.75%                 | 1.50%                  |   |

Provided that the reduction in maximum limit of Total Expense Ratio excluding Insurance charges and government taxes and levies, contingent upon increase in AUM, shall be applicable to the aggregate AUM of the PFM relating to employees of the GoB under the terms of the Agreement.

### **6.1 Front End Fee**

The Pension Fund Manager shall not deduct any sales load or other transaction charges, by whatever name called, in respect of the contributions into, or withdrawals from the Pension Fund.

### **6.2 Remuneration of Pension Fund Manager**

The Pension Fund Manager shall be entitled to remuneration for its services out of the Trust Property by way of an annual management fee. The current level of management Fee is disclosed in the **Annexure C-1** to the Offering document and shall be subject to the maximum limit specified in the Agreement executed among the Pension Fund Manager and the Employer within the allowed expense ratio limit as per regulations.

6.2.1 The remuneration due to the Pension Fund Manager shall be accrued on daily basis and paid on monthly basis, within fifteen (15) Business Days after the close of each month.

6.2.2 The Pension Fund Manager shall be responsible for the payment of all expenses it incurs from time to time in connection with its responsibilities as Pension Fund Manager. Pension Fund Manager shall not make any charge against the Participants or against the Fund Property or against any individual pension account for its services or for its expenses, except such expenses as are expressly allowed under the agreement between Pension Fund Manager and the Employer and authorized under the provisions of the Rules, Regulations and the constitutive documents to be payable out of Fund Property. In consideration of the foregoing and save as aforesaid and as provided the Pension Fund Manager shall be responsible for the payment of all expenses incurred by the Pension Fund Manager from time to time in connection with its duties as Pension Fund Manager of the Trust. The Pension Fund Manager shall also bear all expenditures in respect of its secretarial and office space and professional management, including all accounting and administrative services provided in accordance with the provision of the constitutive documents. In the event that a Pension Fund Manager erroneously makes an incorrect charge, The Pension Fund Manager shall credit the incorrectly charged amount to the respective Sub-Funds, at its own expense.

6.2.3 The remuneration shall begin to accrue from the date of payment in full for all the Seed Capital Units subscribed by the Seed Investors in such manner as to achieve compliance with the undertaking given to the Commission by the Pension Fund Manager pursuant to the Rules (the

“**Contribution Date**”). In respect of the first and the last Accounting Periods, such remuneration shall be prorated on the basis of the actual number of days during such period for which such remuneration has accrued against the total number of days during such period.

### **6.3 Remuneration of the Trustee**

- 6.3.1 The Trustee shall be entitled to a monthly remuneration out of the Fund Property based on an annual tariff of charges annexed hereto (**Annexure "A-2"**), which shall be applied to the average daily Net Assets of the Pension Fund during such calendar month.
- 6.3.2 Such remuneration shall be paid to the Trustee in arrears within fifteen Business Days after the end of each calendar month.
- 6.3.3 The Trustee shall bear all expenditures in respect of its secretarial and office space and professional management, in accordance with the provisions of the Constitutive document.
- 6.3.4 The remuneration shall begin to accrue from the date of payment in full of the Seed Capital units subscribed by the Seed Investors. For any period, other than a full calendar month such remuneration will be prorated on the basis of the actual number of days for which such remuneration has accrued for the total number of days in the calendar month concerned.
- 6.3.5 In consideration of the foregoing and save as aforesaid the Trustee shall be responsible for the payment of all expenses incurred by the Trustee from time to time in connection with their duties as Trustee of the Trust. The Trustee shall not make any charge against the Employee(s) or against the Trust Property or against the Distribution Account for their services or for their expenses, except such expenses as are expressly authorized to be paid out of the Trust Property under the provisions of the Rules, Regulations and the constitutive document.
- 6.3.6 Any change in the remuneration of the Trustee agreed to by the Pension Fund Manager shall require the prior approval of the Commission.

### **6.4 Formation Cost**

Formation Costs as agreed with the employer, not exceeding 1.5 % of the Seed Capital of each Sub-Fund, can be charged to the Pension Fund and shall be amortized over a period of five years and shall not include any marketing, sales, promotional or educational, communication or any form of advertisement cost. Formation Costs, including expenditure incurred in connection with the establishment and authorization of the Pension Fund, shall be borne by the Pension Fund, paid to the Pension Fund Manager within the first three months of complete receipt of proceeds against Seed Capital Units subscribed by the PFM and amortized over a period of five years.

### **6.5 Other expenses**

Other expenses subject to maximum total expense ratio that shall be chargeable to the Pension Fund in accordance with this clause and clause 6.6 may include:

- (a) brokerage and transaction costs solely related to investment purchases and sales of the Trust Property;
- (b) legal costs incurred in protecting the interests of the Pension Fund or the collective interest of the Participants;
- (c) bank charges and financial costs related to financing for withdrawals or transfers in relation to the Pension Fund as permissible under the rules/regulations,
- (d) audit fees in relation to the Pension Fund and out of pocket expenses as billed by them;
- (e) annual fee payable to the Commission but not any fines, charges, sanctions or penalties asserted by the Commission against the Pension Fund Manager or any of its related companies, in each

- case in relation to the Pension Fund;
- (f) Taxes, fees, duties if any, applicable to the Pension Fund on its income, turnover, assets and/or its properties including the Sales Tax levied on Services offered by Pension Fund Manager (for management of Fund), if any, but not any fines, charges, sanctions or penalties asserted by the Commission against the Pension Fund Manager or any of its related companies in relation to the Pension Fund;
  - (g) charges and levies of stock exchange, national clearing and settlement company and custody charges, including Central Depository Company of Pakistan Limited charges, if any;
  - (h) All expenses incurred by the Trustee in effecting the registration of all registerable property in the Trustee's name.
  - (i) custody and Insurance costs relating to the safekeeping of the physical gold in the vault(s) for Commodity Funds
  - (j) any other expense or charge as may be allowed by the Commission.

#### **6.6 Fees, Charges, Costs, etc. To be charged to the Sub-Funds**

The Pension Fund Manager's management fee and the Trustee's remuneration shall be charged each Sub Fund in proportion to the Net Assets of each Sub-Fund.

Formation Cost shall be divided equally among all the Sub-Funds.

Brokerage and transaction costs, bank charges and financial costs, custody charges and Taxes, and all direct expenses of Sub Fund, shall be charged to the pertinent Sub-Funds. Legal costs, audit fees and annual fees payable to the Commission and any other common expenses in accordance with the Rules and Regulations, shall be charged to the pertinent Sub-Funds in proportion to their respective Net Assets.

### **7 INVESTMENT POLICY, RESTRICTIONS, RISK DISCLOSURE AND DISCLAIMER**

#### **7.1. Objective of the Alfalah Balochistan Pension Fund**

The objective of the Fund is to provide Participants with an individualized, funded (based on defined contribution) as well as flexible pension scheme which is managed by professional investment managers to assist them to plan and provide for their retirement.

#### **7.2. Investment Policy of the Pension Fund**

- 7.2.1 The Pension Fund Manager shall invest assets of the Pension Fund in those securities which are declared eligible by the Commission.
- 7.2.2 The Pension Fund Manager shall make investment of the Pension Fund in a transparent, efficacious, prudent and sound manner. . The Pension Fund will initially consist of four Sub Funds.
- 7.2.3 Prior to the Contribution Date, the Trustee shall hold the Trust Property in respect of each Sub-Fund in cash in a separate account for each Sub-Fund with a Conventional bank having at least the minimum rating by a credit rating agency as specified by the Commission or shall invest such cash in short term money market investments, as advised by the Pension Fund Manager. Any income from such investments shall accrue to the Sub Fund to which it pertains. After the Contribution Date all cash shall be invested by the Trustee strictly in compliance with the Investment Policy at the direction of the Pension Fund Manager, in Authorized Investments.
- 7.2.4 All the investments of the Pension Fund shall be strictly in compliance with the Prescribed Investment Policy (subject to relaxations if any, granted by the Commission from time to time).

Subject to prior approval of the Commission, the Pension Fund may invest in foreign securities issued, listed or otherwise and traded outside Pakistan on such terms, guidelines and directions as may be prescribed by the Commission and the State Bank of Pakistan from time to time.

**7.3. Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Equity Active Sub Fund**

7.3.1 The Investment Objective of the Equity Active Sub Fund of the Pension Fund is to earn returns from investments in Pakistani Capital Markets.

7.3.2 The Investment limits of the Equity Active Sub Fund are determined by the Commission. However, in line with the permission granted by the Commission, the Pension Fund Manager shall place the seed capital amount of Equity Active sub fund in a separate bank account instead of compliance with the following requirements for first three years from the date of launch of the Pension Fund. The current Investment policy/limits for Equity Active sub-fund as stated below:

- (a) Assets of Equity Active Sub-fund shall be invested in equity securities which are listed on a Stock Exchange or for the listing of which an application has been approved by a Stock Exchange and Equity Active sub-fund shall be eligible to invest in units of Real Estate Investment Trusts and Exchange Traded Funds provided that entity/sector/group exposure limits as prescribed are complied with;
- (b) At least ninety percent (90%) of Net Assets of Equity Active Sub-fund shall remain invested in listed equity securities during the year based on rolling average investment of last ninety (90) days calculated on daily basis;
- (c) Pension fund manager may make investment maximum up to 5% of net assets of Equity Active Sub-Fund in units of Private Equity and Venture Capital Funds registered under Private Funds Regulations 2015;
- (d) Pension fund manager may make investment maximum up to 10% of net asset; of Equity Active Sub-Fund in public offering and pre-initial public offering of equity securities;
- (e) Investment in equity securities of any single company shall not exceed ten percent (10%) of Net Assets of Equity Active Sub-Fund or paid-up capital of that single company, whichever is lower;
- (f) Pension fund manager may invest up to thirty percent (30%) or the index weight, whichever is higher, subject to maximum of thirty five (35%) of net assets of an Equity Active Sub-Fund in equity securities of companies belonging to a single sector as classified by Pakistan Stock Exchange;
- (g) Pension Fund Manager may invest any surplus (un-invested) funds in government securities having less than one-year time to maturity or keep as deposits with scheduled commercial banks which are rated not less than "A"; and
- (h) Pension Fund Manager shall ensure that the investment in equity securities of the following companies shall not exceed 10% of the net assets of the Equity Active sub fund on monthly average basis:
  - a. Company is not traded on regular trading counter of the Pakistan Stock Exchange;
  - b. The minimum free float of the company is less than 15% of total outstanding shares; Provided that this clause shall not be applicable on equity securities which are part of KSE-100 index at the time of investment. However, in case an equity security is subsequently excluded from

KSE-100, the Pension Fund Manager shall rebalance the portfolio and ensure compliance within six months of such index re-composition.

- c. The securities of the company are traded less than 50% of the total trading days during the last six months or from the date of listing as the case may be;
- d. Company's paid up capital is fully eroded owing to accumulated losses as per the annual audited account or half yearly limited scoped reviewed accounts, whichever is latest.
- e. The Pension Fund Manager shall not invest the Net Assets of the Equity Active Sub Fund in any company against which winding-up proceedings have been initiated and/ or a qualified opinion on the going concern assumption has been issued by its statutory Auditor.

For this purpose, the following events shall be considered as winding-up events;

- I. A show cause notice for winding-up has been issued to the company by the Commission.
- II. Winding-up petition is filed by creditors with a claim equivalent to at least 10% of the equity of the company as per latest accounts.
- III. Winding-up petition is filed by the shareholders who own at least 10% of the company's paid-up capital.
- f. Voluntary winding-up proceedings have commenced through passing of special resolution.

#### **7.4. Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Debt Sub Fund**

7.4.1 The investment objective of the Debt Sub Fund is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively lower risk than Equity sub fund.

7.4.2 The Investment limits of the Debt Sub Fund are determined by the Commission. However, in line with the permission granted by the Commission, the Pension Fund Manager shall place the seed capital amount of debt sub fund in a separate bank account instead of compliance with the following requirements for first three years from the date of launch of the Pension Fund. The current Investment policy/limits for debt sub-fund as stated below:

- (a) The Debt Sub-fund shall consist of government securities, cash in bank account, money market placements, deposits, certificate of deposits (COD), certificate of musharakas (COM), TDRs, commercial paper, Sukuk or any other mode of placement, reverse repo, deposits/placements with Microfinance Banks and any other approved debt/money market security issued from time to time;
- (b) Rating of any security in the portfolio shall not be lower than A+;
- (c) Rating of any bank and DFI with which funds are placed should not be lower than A+;
- (d) Rating of any NBFC and Modaraba with which funds are placed shall not be lower than AA;
- (e) At least 25% of the net assets shall be invested in deposit with scheduled Commercial banks (excluding TDRs) or government securities not exceeding 90 days' maturity;
- (f) Exposure to any single entity shall not exceed 10% of net assets of debt sub fund;
- (g) Exposure in debt security of an entity shall not exceed 10% of net assets for debt sub fund or 10% of size of the issue of that debt security, whichever is lower;

- (h) The limits specified in clause (f) and (g) above are applicable to all securities mentioned other than the securities issued by Federal Government;
- (i) Exposure to securities issued by entities of a single sector shall not exceed twenty five percent (25%) of Net Assets of Debt Sub-fund;
- (j) A pension fund manager shall not place funds (including TDR, PLS Saving Deposit, COD, COM, COI and money market placements) of more than 25% of net assets of debt sub-fund with all microfinance banks, non-bank finance companies and Modarabas;
- (k) The weighted average time to maturity of Debt Sub-fund shall not exceed five (5) years and this condition shall not apply to securities issued by the Federal Government; and
- (l) Rating of microfinance banks with which funds are placed shall not be lower than A+

**7.5. Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Money Market Sub Fund**

7.5.1 The Investment Objective of the Money Market Sub-Fund is to earn returns from investments in Money Markets of Pakistan, thus incurring a relatively lower risk than debt sub fund.

7.5.2 The Investment limits of the Money Market Sub Fund are determined by the Commission. The current Investment policy/limits for money market sub-fund as stated below:

- (a) Investment avenues – government securities, cash and near cash instruments which include cash in bank accounts (excluding TDRs), , money market placements, deposits, certificate of deposits (COD), certificate of musharakas (COM) or any other mode of placement, TDRs, commercial papers, reverse repo;
- (b) Rating of any security in the portfolio shall not be lower than AA;
- (c) Rating of any bank and DFI with which funds are placed should not be lower than AA;
- (d) Rating of any NBFC and Modaraba with which funds are placed shall not be lower than AAA;
- (e) At least 10%, of the net assets shall be invested in deposit with scheduled commercial bank (excluding TDRs) or government securities not exceeding 90 days' maturity;
- (f) Exposure to any single entity shall not exceed 10% of net assets for money market sub fund;
- (g) Exposure in security of entity shall not exceed 10% of net assets for money market sub fund or 10% of size of the issue of that security;
- (h) The limits specified in clause (f) and (g) above are applicable to all securities mentioned other than the securities issued by Federal Government;
- (i) Exposure to securities issued by entities of a single sector shall not exceed twenty five percent (25%) of Net Assets of a money market Sub-fund;
- (j) A pension fund manager shall not place funds (including TDR, PLS Saving Deposit, COD, COM, COI and money market placements) of more than 25% of net assets of money market sub-fund with all microfinance banks, non-bank finance companies and Modarabas;

- (k) The weighted average time to maturity of assets of a Money Market Sub-fund shall be up to ninety (90) days, and
- (l) Time to maturity of any asset in the portfolio of Money Market Sub-fund shall not exceed six (6) months.

**7.6. Investment Objective and Investment Policy of the Alfalah Balochistan Pension Fund - Equity Index Sub Fund**

- a) In line with the permission granted by the Commission, the Pension Fund Manager shall place the seed capital amount of equity index sub fund in a separate bank account instead of compliance with the following requirements for first three years from the date of launch of the Pension Fund.
- b) The Investment Objective of the Equity Index Sub-Fund is to provide investors an opportunity to track closely the performance of the KSE-30 by investing in companies of the Index in proportion to their weightages.
- c) The Equity Index Sub-fund shall strive to remain fully invested in accordance with the stated index, however, under no circumstances shall it be invested less than 85% of its net assets in securities covered in the index or its subset during the year based on monthly average investment calculated on a daily basis. The un-invested amount shall be kept in cash and/or near cash instruments where near cash instruments include cash in bank account (excluding TDRs), and Government Securities not exceeding 90 days maturity;
- d) Exposure to securities issued by entities of a single sector shall not exceed weight of sector in the index or its subset; and
- e) Exposure to any security shall not exceed weight of security in the index or its subset.

**Performance Benchmark**

Performance Benchmark shall be determined in accordance with the directive of the Commission. Performance Benchmark of Index Sub- Fund shall be return of KSE -30 Index Sub fund may select an index (or a subset thereof) established by a recognized independent third party;

|                        |   |
|------------------------|---|
| Money Market Sub Fund  | 90% three (3) months PKRV rates+ 10% three (3) months average of the highest rates on savings account of three (3) AA rated scheduled Banks as selected by MUFAP. |
| Debt Sub Fund          | 75% Twelve (12) months PKRV + 25% six (6) months average of the highest rates on saving account of three (3) AA rated schedule banks or as selected by MUFAP.     |
| Equity Active Sub Fund | KSE – 100 Index (Total return index)  |
| Equity Index Sub Fund  | Return of the index being tracked by the PFM (Total return based).  |

**7.7 Investment Restrictions**

7.7.1 The Fund Property shall be subject to such exposure limits as are provided in the Rules, the Regulations and Circulars subject to relaxations granted by the Commission from time to time.

7.7.2 The Fund shall not at any time:

- (a) merge with, acquire or take over management of any other pension fund or pension fund manager unless it has obtained the prior approval of the Commission in writing for such merger, acquisition or takeover;
  - (b) pledge any of the securities held or beneficially owned by the Pension Fund except for the benefit of the Pension Fund;
  - (c) Purchase from or sell any security to any connected person or employee except with the approval of its Board of Directors in writing and consent of the Trustee
  - (d) participate in a joint account with others in any transaction; except for placement of orders under a single Universal Identification Number (UIN) subject to mechanism approved by the commission
  - (e) make any investment with the purpose of having the effect of vesting the management or control in the Pension Fund; or
  - (f) employ as a broker, directly or indirectly, any of its directors, officers or Participants or a member of a family of such person which shall include spouse, parents, children, brothers and sisters and enter into transactions with any broker who is a Connected Person where such transactions shall equal or exceed twenty-five per cent or more of the brokerage or commission paid by the Pension Fund in any one Accounting Period;
  - (g) Enter into a short sale transaction in any security.
  - (h) Accept deposit from another Pension Fund;
  - (i) make a loan or advance money to any person except in connection with the normal business of the Pension Fund;
  - (j) No Pension Fund Manager on behalf of the pension fund shall lend, assume, guarantee, endorse or otherwise become directly or contingently liable for or in connection with any obligation or indebtedness of any person: Provided that investment in sale and repurchase transactions involving Government securities or such eligible listed securities which are regulated by stock exchanges shall not be attracted by this sub-rule subject to the condition that risk management parameters are disclosed in the constitutive document of the pension fund approved by the Commission.
- 7.7.3 Pension Fund Manager shall be responsible for managing and meeting the liquidity requirements of the Pension Fund.
- 7.7.4 Pension Fund Manager on behalf of a Pension fund shall not take exposure of more than 20% of net assets in any single group and the term "group" means persons having at least 30% of more shareholding in any other company, as per publicly disclosed information.
- 7.7.5 Pension Fund Manager shall not invest assets of Pension Fund in securities of a company if equity is less than paid-up capital of the company, irrespective of the limits stated in the Investment Policy.
- 7.7.6 Pension Fund Manager shall not invest or deposit or place assets of pension fund, if the issuer or the bank or the security does not fulfill the minimum rating specified in the investment policy.
- 7.7.7 Pension Fund Manager shall adhere to the limits stipulated herein below; however, if the limits are breached merely due to corporate actions including take up of right or bonus issue(s) or due to change in Net Assets resulting; from fluctuation in price of securities or due to

withdrawals, the Pension Fund Manager shall regularize the deviation within four months of the breach.

- 7.7.8 The investment of properties of the Sub-Funds shall be subject to the restrictions/limitations prescribed by the Commission vide its Prescribed Investment Policy from time to time.

## **7.8 Borrowing/Financing Restriction**

- (a) Subject to the applicable laws for the time being in force and to the terms and conditions herein contained, the Trustee may at any time at the request of the Pension Fund Manager under intimation to the Employer concur with the Pension Fund Manager in making and varying arrangements with Banks for financing by the Trustee for the account of the Pension Fund; provided that the financing shall not be resorted to, except for meeting the withdrawal requests or transfer of funds to other Pension Fund Managers.
- (b) The charges payable to any Bank or Financial Institution against financings on account of the Trust as permissible above shall not be higher than the normal prevailing bank charges or normal market rates for similar service and/or facility.
- (c) The maximum financing for the account of the Trust shall not exceed fifteen per cent of the total Net Asset Value of the Pension Fund and the maximum financing for the account of any Sub-Fund shall not exceed fifteen per cent of the total Net Asset Value of such Sub-Fund or such other limit as may be provided in the Rules. If subsequent to such financing, the Net Assets are reduced as a result of depreciation in the market value of the Fund Property or withdrawal of funds, the Pension Fund Manager or the Trustee shall not be under any obligation to reduce such financing.
- (d) Neither the Trustee, nor the Pension Fund Manager shall be required to issue any guarantee or provide security over their own assets for securing such financings from Banks and Financial Institutions. The Trustee or the Pension Fund Manager shall not in any manner be liable in their personal capacities for settlement of such financing.
- (e) For the purposes of securing any such financing the Trustee may upon instruction of the Pension Fund Manager mortgage, charge or pledge in any manner all or any part of the Fund Property provided that the aggregate amount secured by such mortgage, charge or pledge shall not exceed the limits provided under the Rules.
- (f) Neither the Trustee nor the Pension Fund Manager shall incur any liability by reason of any loss to the Trust or any loss that an Employee may suffer by reason of any depletion in the Net Asset Value that may result from any financing arrangement made in accordance with the Offering Document.

## **7.9 Participants Rights in terms of Investment Choice**

Subject to Clause 5.12.4, the Employee after an initial period of three years starting from the date of opening of employee's Individual Pension Account (regardless of age) has a right to allocate their Contributions between the Sub Funds in a manner to allow them to adopt a focused investment strategy, according to their risk/return requirements. Each Allocation Scheme being offered shall have a different percentage allocation in Sub-Funds based on which their risk/return may be assessed.

## **7.10 Risk Disclosure**

The Pension Fund Manager shall ensure that effective risk control measures are in place for the protection of the Participants.

Participants must realize that all investments in pension Fund and securities are subject to market risks. Our target return cannot be guaranteed and it should be clearly understood that the portfolio of the Fund is subject to market price fluctuations and other risks inherent in all such investments. The risks emanate from various factors that include, but are not limited to:

- (1) **Equity Risk:** Share prices are generally volatile and may go up or down because of their dependence on market sentiments, speculative activity, supply and demand for the shares and liquidity in the market. Pension funds that purchase shares become part owners in the companies. The companies' performance, domestic and/or industry outlook with respect to technological and consumer behavior dynamics, market activity and the larger economic scenario influence the price of these shares. Moreover, lack of trading in the investee companies' securities may result in liquidity crisis. When the economy is expanding, the outlook for many companies is positive and the value of these shares may rise, and vice versa. Share prices are also affected by the quality of the management of investee companies.
- (2) **Government Regulation Risk** - Government policies or regulations are more prevalent in some securities and financial instruments than in others. Funds that invest in such securities may be affected due to change in these regulations or policies, which directly or indirectly affect the structure of the security and/or in extreme cases a governmental or court order could restrain payment of capital, principal or income.
- (3) **Credit Risk** - Credit Risk comprises default risk, credit spread risk and down grade risk. Each can have negative impact on the value of the income and money market instruments including Sukuks etc.
- (4) **Default Risk** - The risk that the issuer of the security will not be able to pay the obligation, either on time or at all;
- (5) **Country or Political Risk** – The uncertainty of returns caused by the possibility of a major change in the political or economic environment of the country such as break down of law and order, war, natural disasters, etc. and any governmental actions or legislative changes or court orders restraining payment of principal or income.
- (6) **Price Risk** - The price risk is defined as when the value of the Fund, due to its holdings in such securities rises and falls as a result of change in interest rates.
- (7) **Liquidity Risk** – Liquidity risk is the possibility of deterioration in the price of a security in the Fund when it is offered for sale in the secondary market.
- (8) **Settlement Risk** – At times, the Fund may encounter settlement risk in purchasing / investing and maturing / selling its investments which may affect the Fund's performance etc.
- (9) **Reinvestment Rate Risk** – In a declining interest/ markup / profit rate economic environment, there is a risk that maturing securities or coupon payments will be reinvested at lower rates, which shall reduce the return of the Fund compared to return earned in the preceding quarters.
- (10) **Sovereign Risk** - Payment of bonds/ notes may be affected by the economic and political events in the country of the relevant issuer. The occurrence of a sovereign risk event could result in the loss of all or a portion of the principal invested, as a result of any economic or political circumstance.
- (11) **Events Risk** - There may be adjustments to the performance of the Fund due to events including but not limited to, natural calamities, market disruptions, mergers, nationalization, insolvency and changes in tax law.
- (12) **Withdrawal Risk** - There may be special circumstances in which the withdrawal of Units may be suspended or the withdrawal payment may not occur within six working days of receiving a request for withdrawal from the Employee.

**7.11 Other Risks Involved:**

- (a) Mismanagement of the investee company, third party liability whether through class action or otherwise or occurrence of other events such as strikes, fraud etc., in the company in which the investment is made.
- (b) Breakdown of law and order, war, terrorist activity, natural disasters etc.
- (c) Senior rights of some stake holders over other stake holders in the event of winding up.

7.11.1 Under exceptional (extraordinary) circumstances, the Pension Fund Manager may suspend withdrawal, invoke a queue system or announce winding-up of the Fund. In such events, the Employee will probably have to wait for payment beyond the normal period and the withdrawal amount so determined may be lower than the price at the time the withdrawal request was lodged. Participants are advised to read the relevant clauses of the Fund's Trust Deed for more detailed information regarding this clause.

7.11.2 Risk specific to foreign investments: The Fund may invest outside Pakistan & such investments may be exposed to additional risks including political, economic & exchange rate risks that may reduce the value of the investments. However, evidence shows that diversifying internationally tends to reduce the overall volatility of the portfolio and thus may reduce risks for Participants.

7.11.3 Investment in the Pension Fund is suitable for Participants who have the ability to take the risks associated with financial and capital market investments. Capital invested in the financial and capital markets could, in extreme circumstances, lose its entire value. However, diversification of the investment into a number of highly liquid equities, income securities and repurchase transactions tends to reduce the risk substantially. The historical performance of the Funds, the financial and capital market or that of any one security or transaction included in the Fund's portfolio does not indicate the future performance.

7.11.4 There may be times when a portion of the investment portfolio of the Scheme is not compliant either with the investment policy or the minimum investment criteria of the assigned 'Category'. This non-compliance may be due to various reasons including, adverse market conditions, liquidity constraints or investment-specific issues. Participants are advised to study the latest Fund Manager Report specially portfolio composition and Financial Statements of the Scheme to determine what percentage of the assets of the Scheme, if any, is not in compliance with the minimum investment criteria of the assigned Category. The latest monthly Fund Manager Report available on the website of the Pension Fund Manager (PFM) and can be obtained by calling / writing to the PFM.

**7.12 Disclaimer**

- (a) The Units of the Sub Funds of the Pension Fund are not bank deposits and are neither issued by, insured by, obligations of, nor otherwise supported by the Commission, the Stock Exchanges, any government agency, the Trustee or any of the sponsors, shareholders or Participants of the Pension Fund Manager or any of the investors of the Seed Capital Units or any other Bank or financial institution or the Employer.
- (b) Investment Risks and Tax Implication: All investments in the Pension Fund are subject to market risks. The value of such investments varies subject to market fluctuations and risks inherent in all such investments. Participants should read this Offering Document carefully to understand the investment policies, risks and tax implication and should consult legal, financial or tax advisors before making any investment decision.
- (c) Withdrawals from the Pension Fund before the retirement age is subject to such conditions as may be prescribed by the Employer and applicable taxes under the provisions of the Income Tax Ordinance, 2001 and the Rules.

- (d) The target return of the Sub-Funds cannot be guaranteed. It should be clearly understood that the portfolio of the Sub-Funds is subject to market fluctuations and risks inherent in all such investments.
- (e) It should be noted that the value/price of Units of the Sub-Funds can fall as well as rise.
- (f) It should be noted that under certain circumstances the withdrawal from the Pension Fund may be restricted or subject to tax penalties.
- (g) It should be noted that there will be no dividend distribution by the Sub-Funds.

## **8. SAFEGUARD OF MONEY**

No contribution should be paid to an intermediary, except to the Pension Fund Manager or its authorized representatives as prescribed. Contributions should be in the form of “Account Payee Only” cheques, payment orders or demand drafts or direct bank transfers or in such other manner as may be agreed between the employer and the pension fund manager to the account of “**CDC Trustee Alfalah Balochistan Pension Fund**” No contribution should be made in the form of cash or any bearer instrument.

## **9. DISTRIBUTION RESTRICTION POLICY**

No distribution of Income or dividend shall be allowed from any of the sub-funds. Any income earned shall be accumulated and retained in the respective sub-funds.

## **10. TAXATION**

### **10.1 Tax Credit for Contributions to the Pension Fund**

An eligible person, as defined in the Income Tax Ordinance, 2001, deriving income chargeable to tax under the head “Salary” or the head “Income from Business”, will be entitled to a Tax Credit for a Tax Year in respect of any contribution paid in the year by the person to the Pension Fund.

### **10.2 Tax Exemptions**

Total income of the Pension Fund approved by the SECP under the VPS Rules, 2005, will be exempt under the Second Schedule of the Income Tax Ordinance, 2001.

### **10.3 Withholding Tax**

A Pension Fund Manager making payment from individual pension accounts, maintained under an approved pension fund, shall deduct tax from any amount:

- (a) Withdrawn, if in excess of twenty five per cent of his accumulated balance at or after the retirement age, provided tax shall not be withheld in the following cases.
  - the balance is invested in an approved income payment plan;
  - the balance is paid to an Insurance company for the purchase of an annuity plan;
  - the balance is transferred to another individual pension account of the eligible person; or
  - the balance is transferred to the survivors approved pension account in case of the death of the eligible person.

The tax is required to be withheld at the last three year’s average rate of tax which shall be computed in accordance with the following formula:

A/B  
Where,

A= the total tax paid or payable by the person on the person's total taxable income for the three preceding years; and

B= the person's total taxable income for the preceding three years.

#### **10.4 Zakat**

Units held by resident Pakistani Participants shall be subject to Zakat at two and a half per cent (2.5%) on lower of the par value of Units and withdrawal price under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted under the said Ordinance. Zakat will be deducted at source from withdrawal payment, and paid into the Government Treasury.

#### **10.5 Disclaimer**

The tax and Zakat information given above is based on the Pension Fund Manager's interpretation of the law which, to the best of the Pension Fund Manager's understanding, is correct but Participants are requested to seek independent advice from their tax advisors so as to determine the taxability arising from their Contributions to the Pension Fund.

### **11 WARNINGS**

**INVESTMENT RISKS AND TAX IMPLICATION:** All investments in Pension Fund are subject to market risks. The value of such investments may depreciate as well as appreciate, subject to market fluctuations and risks inherent in all such investments. Participants should read the Offering Document carefully to understand the investment policies, risks and tax implications and should consult their legal, financial or tax advisors before making any investment decisions. Withdrawals from this Employer Pension Fund before the retirement age is subject to tax under the provisions of the Income Tax Ordinance, 2001 and penalty as may be applicable under Balochistan Contributory Pension Scheme Rules 2025.

### **12 REPORTS AND ACCOUNTS**

#### **12.1 Fund Accounts**

Pension Fund Manager shall prepare Financial Accounts and Reports required under Rules/Regulations for **Alfalah Balochistan Pension Fund** including Sub-Funds as prescribed by the Commission from time to time.

#### **12.2 Annual Accounting Period**

The Annual Accounting Period shall commence on 1<sup>st</sup> July and shall end on 30<sup>th</sup> June of the succeeding calendar year.

Accounting Date shall be the 30<sup>th</sup> day of June in each year and any interim dates at which the financial statements of the Fund are drawn up. Provided, however, that the Pension Fund Manager may, with the consent of the Trustee and after obtaining approval of the Commission and the Commissioner of Income Tax, change such date to any other date.

Accounting Period shall be the period ending on and including an Accounting Date and commencing (in case of the first such period) on the date on which the full amount of Seed Capital is received and in any other case from the end of the preceding Accounting Period.

#### **12.3 Periodic Reports to be sent to Participants and Employer**

The Pension Fund Manager shall share quarterly, half-yearly and annual financial statements in respect of each Pension Fund with the Employer, Balochistan Contributory Pension Fund Unit and the Employee. For details, please refer to section pertaining to Obligations of Pension Fund Manager in this offering document and prevailing regulatory framework.

The balance sheet and income and expenditure accounts mentioned shall be prepared separately for each Sub-Fund and in addition thereto consolidated accounts shall be prepared for the entire Fund.

#### **12.4 Periodic Reports to be sent to Commission**

Annual report and quarterly reports will be prepared and sent to the Commission. For details, please refer to Obligations of Pension Fund Manager.

### **13 SERVICE TO EMPLOYEE(S)**

#### **13.1 Availability of Forms**

All forms mentioned and/or included in this Offering Document will be available at all the Authorized Branches of the Pension Fund Manager and the Investment Facilitators, the Pension Fund Manager's website and may also be requested via post. Sales Agents will also have sufficient stocks of such forms. However, it may be noted that all transaction in the pension fund shall primarily be executed through the digital/online portal as offered by the Balochistan Contributory Pension Fund Unit/Pension Fund Manager.

#### **14 Complaints against Insurance Company**

Any unresolved complaint or dispute regarding insurance claim between an Employee and the Insurance Company, it shall be referred to the Insurance Ombudsman appointed under Section 125 of the Insurance Ordinance, 2000. (XXXIX of 2000). The Insurance Ombudsman shall have all the powers and shall follow the procedures as required under PART XVI of the Insurance Ordinance, 2000.

#### **14.1 Procedure for lodging a complaint with the Federal Insurance Ombudsman**

The procedure for lodging a complaint with the Insurance Ombudsman shall be as provided in Section 125 of the Insurance Ordinance, 2000 and reproduced below:

- (a) A complaint shall be made in writing, addressed to the Insurance Ombudsman. The complaint shall set out the full particulars of the transaction complained of and the name and address of the Employee (complainant).
- (b) Prior to making a complaint, the Employee (complainant) shall intimate in writing to the Pension Fund Manager regarding their intention of filing a complaint and if the Pension Fund Manager either fails to respond, or makes a reply which is unsatisfactory to the complainant, within a period of one month, the Employee (complainant) may file a complaint, at any time thereafter, within a further period of three (3) months:

Provided that the Insurance Ombudsman may, if satisfied that there were reasonable grounds for the delay in filing the complaint, condone the delay and entertain the complaint.

- (c) The Insurance Ombudsman may adopt any procedure he considers appropriate for investigating a complaint.

Provided that he shall not pass any order against the Pension Fund Manager without first giving it a notice and an opportunity to be heard.

- (d) Subject to Section 128 of Insurance Ordinance, 2000, the Insurance Ombudsman shall not have any power to issue an order in the nature of a stay order or to entertain any complaints if the matter is pending before a Court, Tribunal or other legal forum.

- (e) The Insurance Ombudsman may reject a complaint summarily or he may accept the same or pass any other order he deems fit.

Provided that in each case he shall pass a reasoned order for Employee decision.

- (f) The Federal Government may further prescribe rules for the conduct of proceedings in relation to complaints brought before the Insurance Ombudsman.

**Note:** The Pension Fund Manager will not be responsible or liable for maintaining service levels and /or any delay in processing claims arising out of this facility. The Pension Fund Manager, the Trustee and the underlying Fund shall not be held liable for honoring any Insurance claims.

#### **14.2 Contact Details of Office of Federal Insurance Ombudsman**

The Present Insurance Ombudsman and Employee contact details are as follows:

Federal Insurance Ombudsman Office 2<sup>nd</sup> Floor, Pakistan Red Crescent Society, Annexure Building, Plot # 197/5, Dr. Doud Pota Road, Karachi.

Phone: 021-99207761-62

#### **15 TRANSACTIONS WITH CONNECTED PERSONS**

- (a) No Pension Fund Manager on behalf of the Pension Fund shall take exposure in any form or invest in debt or equity securities of connected persons or purchase from or sell any security to any of the Connected Person with the approval of its Board of Directors in writing and consent of Trustee.
- (b) Neither the Trustee or the Custodian (if Trustee has appointed another person as Custodian) nor the Pension Fund Manager shall sell or purchase any Investment with the Pension Fund save in the capacity of intermediary or in the normal course of business.
- (c) All cash forming part of the Pension Fund assets shall be deposited with the Trustee or the Custodian, which is a Bank, return shall be paid on the deposit by such Trustee or Custodian at a rate that is not lower than the rate offered by the said Bank to depositors of similar duration.

#### **16 ARBITRATION IN CASE OF DISPUTES BETWEEN THE PENSION FUND MANAGER AND THE TRUSTEE**

In the event of any disputes arising out of Constitutive Documents between the Pension Fund Manager on the one part and the Trustee on the other part, including as to the respective rights and obligations of the Parties hereto, as well as those relating to the interpretation of the terms and conditions of the constitutive document and/or the Supplementary Offering Documents, relating to the Fund, the same shall be referred first to the Commission and thereafter, if the dispute still continues, for arbitration by two arbitrators, one to be appointed by the Pension Fund Manager and the other to be appointed by the Trustee. In the event of lack of consensus between the two arbitrators, the matter shall be referred to an umpire, to be selected by the two arbitrators before commencement of the reference. The unanimous decision of both the arbitrators, or the decision of the umpire, as the case may be, shall be final and binding upon both the Parties. The arbitrators and the umpire shall be selected from amongst, senior partners of renowned firms of chartered accountants, or senior partners of renowned Law Firms, or senior bankers, or senior members of any Stock Exchange (who may even be the heads of corporate members of any Stock Exchange). The venue of the arbitration shall be Quetta. The arbitration shall be conducted in accordance with the Arbitration Act, 1940.

#### **17 DISPUTES BETWEEN THE PARTICIPANTS AND THE PENSION FUND MANAGER**

If any complaint or dispute arises between the any Employee or any of its any, executors, administrators, survivors or successors and Pension Fund Manager under this the constitutive document or the Rules, it shall be referred to an authority as provided in the Rules.

## **18 GENERAL INFORMATION**

The Constitutive Documents concerning the **Alfalah Balochistan Pension Fund** may be inspected at the registered office of the Pension Fund Manager at,  
**Alfalah Asset Management Limited**  
2nd floor, ST-2/A, Block-9, KDA Scheme 5, Islamic Chamber of Commerce, Industry & Agriculture Building, Clifton, Karachi.  
Contact: (92-21) 111-090-090

## **19 STATEMENT OF RESPONSIBILITY**

THE BOARD OF DIRECTORS OF THE PENSION FUND MANAGER ACCEPTS RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION HEREIN CONTAINED AS OF THE DATE OF PUBLICATION.

## **20 GENERAL**

- (a) Any notice required to be served upon a Employee shall be deemed to have been duly given if sent by post or courier service to or electronically submitted or left at Employee address as appearing in the Register. Any notice so served by post shall be deemed to have been served on the day following that on which the letter containing the same is posted, and in proving such service it shall be sufficient to prove that such letter was properly addressed, stamped and posted.
- (b) In case a general notice is required to be served upon all the Participants through newspaper, the Trustee or the Pension Fund Manager shall advertise any such notice in any leading daily newspapers in Pakistan having primary circulation in Balochistan. The cost of issuing and publishing a general notice shall be charged to the Trust.
- (c) Service of a notice or document on any employer shall be deemed effective service on all the Participants registered through that employer unless the Employee has given notice to the Pension Fund Manager that he is no longer in the employment of that employer.
- (d) Any notice or document sent by post or courier service to or left at the registered address of an Employee shall notwithstanding that such Employee be then dead or bankrupt and whether or not the Trustee or the Pension Fund Manager have notice of Employee death or bankruptcy be deemed to have been duly served and such service shall be deemed a sufficient service on all persons interested (whether jointly with or as claiming through or under him) in the Units registered in favor of that Employee.
- (e) A copy of this Offering Document, Trust Deed and of any deed supplemental hereto shall be made available for inspection at the respective head offices of the Trustee and the Pension Fund Manager at all times during usual Business Hours and shall be supplied by the Pension Fund Manager to any person on application at a charge disclosed in the Offering Document.

## **21 DEFINITIONS**

Unless the context requires otherwise, in this Offering Document (including in its Recitals) the following words or expressions shall have the meaning respectively assigned to them below:

**“Accounting Date”** means 30<sup>th</sup> June in each year; provided, however, that the Pension Fund Manager may, with the consent of the Trustee and after obtaining approval of the Commission, change such date to any other date;

**“Accounting Period”** means the period ending on and including an Accounting Date or, if nearer, on and including the day on which the Net Assets of all the Sub-Funds becomes zero and commencing from and including the date of establishment of the Pension Fund or, if nearer, from and including the day after the last Accounting Date.

**“Account Statement”** means statement of transactions in Units of each Sub-fund in the Individual Pension Account of the Employee, containing such information as may be prescribed by the Commission from time to time;

**“Agreement”** means the agreement signed between the Employer and the Pension Fund Manager dated **October 2025**.

**“Allocation Schemes”** means the allocation schemes offered by the Pension Fund Manager from time to time in conformity with the Prescribed Allocation Policy issued by the Commission;

**“Annuity”** means a series of payments of set frequency,

**“Applicable Law”** means any common or customary law, constitutional law, any statute, regulation, resolution, rule, ordinance, enactment, judgment, order, code, decree, directive, notification, clarification, guideline, policy, requirement or other governmental restriction and any form or decision of or determination by or interpretation of any of the foregoing (whether or not having the force of law) by any Authority, now or hereafter in effect, in each case as amended, re-enacted or replaced to the extent applicable.

**“Approval”** means any consent, registration, filing, notarization, certificate, license, approval (including foreign exchange control approval), permit, Authority, confirmation or exemption from or by or with any national, supranational or regional government or administrative, fiscal, judicial or governmental body, commission, agency, authority, central bank or similar entity and all corporate, creditors’, shareholders’ and directors’ approvals or consents required for execution of the Trust Deed and performance of the transactions contemplated herein.

**“Approved Annuity Plan”** has the meaning ascribed to it by Section 2(3A) of the Income Tax Ordinance, 2001.

**“Business Day”** means any day on which scheduled banks/stock exchanges are open for business in Pakistan.

**Balochistan Contributory Pension Scheme Rules, 2025:** means rules made by Government of Balochistan in exercise of the power conferred by section 25 of the Balochistan Civil Servants Act, 1974 (Balochistan Act IX of 1974)

**Balochistan Contributory Pension Fund Unit”** means a Unit established by the Finance Department Balochistan under the Balochistan Contributory Pension Scheme Rules, 2025;

**"Company"** means an asset management company registered as a Pension Fund Manager.

**"Constitutive Document"** include the trust deed, offering document, supplemental documents and other principal documents governing the formation of a Pension Fund and all other related material agreements.

**"Contribution"** means an amount as may be voluntarily determined by an individual payable annually, semiannually, quarterly, or monthly to one or more Pension Fund Managers and held in one or more individual Pension accounts of an Employee, subject to any specified minimum limit.

“**Custodian**” means a Bank, a central depository company or any other depository for the time being appointed by the Trustee to hold and protect the Trust Property or any part thereof as custodian or nominee on behalf of the Trustee; provided that the Trustee may also itself provide custodial services for the Fund.

“**Cut-Off Time**”/ “**Business Hours**” means the day time for dealing in Units of the Fund. The Cut-Off Timing/Business Hours will be mentioned on the website of Pension Fund Manager.

“**Dealing Day**” means every Business Day on which dealing in the Pension Fund is conducted as disclosed in the Offering Document, provided that the Pension Fund Manager may with the prior written consent of the Trustee and upon giving not less than seven days’ notice declare any particular Business Day not to be a Dealing Day;

“**Deed**” or “**Trust Deed**” means the Trust Deed which is the principal document governing the formation management or operation of the Fund.

“**Default Allocation Scheme**” means the default asset allocation scheme as determined by the Pension Fund Manager in conformity with the Prescribed Allocation Policy for allocating between the Sub-Funds the Contributions received from Employee(s) who have not themselves selected any Allocation Scheme;

“**Eligible Person**” shall be construed to be the same as assigned in the term "*employee*" provided in rule 2(1)(h) of the Balochistan Contributory Pension Scheme Rules, 2025.

“**Employee Contribution**” means the amount computed by multiplying the employee’s pensionable pay with the employee’s contribution rate as specified in the First Schedule of Balochistan Contributory Pension Scheme Rules. 2025.

“**Employer**” means the Government of Balochistan;

“**Employer Pension Fund**” means a pension fund as defined in the Rules.

“**Exposure**” includes finance, subscription to or investment in securities, debt instruments, units or certificates or shares of a Notified Entity, placements, and deposits, with financial institutions, certificates, derivatives, margin trading system or any mechanism that replaces it, but does not include:

obligations under letters of credit and letters of guarantee to the extent of cash margin held by an NBFC;

finance provided to financial institutions through REPO transactions with underlying statutory liquidity requirement eligible securities; and

deposits in current and savings accounts other than term deposits.

“**Force Majeure**” means any occurrence or circumstance or element which delays or prevents performance of any of the terms and conditions of the constitutive documents of the pension fund or any obligations of the Pension Fund Manager or the Trustee and shall include but not limited to any circumstance or element that cannot be reasonably controlled, predicted, avoided or overcome by any party hereto and which occurs after the execution of the constitutive documents and makes the performance of the constitutive documents in whole or in part impossible or impracticable or delays the performance, including but not limited to any situation where performance is impossible without unreasonable expenditure. Such circumstances include but are not limited to floods, fires, droughts, typhoons, earthquakes and other acts of God and other unavoidable or unpredictable elements beyond

reasonable control, such as war (declared or undeclared), insurrection, civil war, acts of terrorism, accidents, strikes, riots, turmoil, civil commotion, any act or omission of a governmental authority, failure of communication system, hacking of computer system and transmissions by unscrupulous persons, closure of stock exchanges, banks or financial institutions, freezing of economic activities and other macro-economic factors, etc.

**“Federal Government”** means the Federal Government of Islamic Republic of Pakistan.

**“Financial Institution”** means a Bank, Development Finance Institution, Non-Banking Finance Company, Modaraba or an institution registered under relevant laws to provide financial services within or outside Pakistan.

**“Formation Costs”** means all preliminary and floatation expenses of the Fund including expenses in connection with authorization of the Fund and its application fee payable to the Commission, execution and registration of the Constitutive Document, issue, legal costs, and all expenses incurred during the period leading up to the authorization.

**“Government Securities”** includes monetary obligations of the Government or a Provincial Government or a corporation wholly owned or controlled, directly or indirectly, by the Federal Government or a Provincial Government and guaranteed by the Federal Government and any other security as the Federal Government may, by notification in the official Gazette, declare, to the extent determined from time to time, to be a Government Security.

**“Income Payment Plan”** means a plan constituting an agreement with the Pension Fund Manager after retirement enabling withdrawal of the remaining amount in any Individual Pension Account in monthly installments as allowed under the Applicable laws.

**“Investment”** means any Authorized Investment forming part of the Trust Property of any Sub- Fund.

**“Individual Pension Account”** means a distinct account being maintained in the name of each Participant by the Pension Fund Manager to record the Participant’s investment in the Pension Fund and the Units of the Sub-Funds issued there against, including appreciations thereof;

**“Net Assets”** means, in relation to a Voluntary Pension Scheme, means the excess of assets over liabilities of the Pension fund, computed in the manner provided in the regulation.

**“Offering document”** includes, -

a published document containing information on a Voluntary Pension Scheme to invite the public for purchase of certificates or units in that scheme;

a document inviting contributions from eligible persons for a Pension fund; and

all supplementary documents thereto or any document relating to an income payment plan;”

**“Online”** means transactions through electronic data-interchange whether real time transactions or otherwise, which may be through the internet, intranet networks and the like.

**“Ordinance”** means the Companies Ordinance, 1984 and Companies Act, 2017.

**“Par Value”** means the face value of Rs. 100 for a Unit of allocation Plan under the Fund.

**“Participant / Employee”** means any Eligible Person who opens an Individual Pension Account with the Pension Fund Manager and who makes one or more Contributions or on whose behalf one or more Contributions are made into the Pension Fund;

**“Personal Law”** means the law of inheritance and succession as applicable to the individual Employee.

**“Pension Annuity Fund”** means a pension fund established for providing periodic payment to Participants contingent on their survival.

**“Provincial Governments”** mean the Provincial Governments of all four provinces of Pakistan.

**“Pension Fund”** means this fund offered in the form of Employer Pension Fund made up of Sub-Funds created from the Contributions paid by the Participants and would consist of all the assets for the time being held or deemed to be held by Sub-Funds and includes all income or investment returns thereon but excludes fees, charges and expenses related to the management of the investments of Sub-Funds.

**“Pension Fund Manager”** means an asset management company, any pension fund manager or a life Insurance company duly authorized by the Commission to efficaciously manage the contributions made by or on behalf of Participants in pension fund and meet such other conditions as may be prescribed from time to time by the Commission;

**“Prescribed Allocation Policy”** means the allocation policy as prescribed by the Commission from time to time under the Rules and/or the allocation policy prescribed in the Balochistan Contributory Pension Scheme Rules, 2025;

**“Prescribed Investment Policy”** means Investment Policy prescribed by the Commission from time to time under the Rules.

**“Records”** include ledgers, day books, cash books and all other manuals or magnetic records used in the business of a Pension Fund Manager.

**“Regulations”** means regulations as defined under the Rules.

**“Register”** means the register of Participants kept pursuant to the Rules and the Trust Deed.

**“Registrar”** means an organization that the Pension Fund Manager appoints for performing the Registrar Functions and, if no such organization is performing such functions, it shall mean the Pension Fund Manager.

**“Registrar Functions”** means the functions with regard to:

maintaining the Register as per the Rules, the Deed or as may be prescribed by the Commission from time to time;

processing requests for opening of Individual Pension Account, issue, withdrawal, transfer and transmission of Units and requests for recording changes in data / information / particulars with regard to the Participants or that of their survivors or nominees;

issuing statements of account in respect of Individual Pension Account to Employee;

such other functions as may be required under the Rules with respect to record keeping; and

such other functions as are required under the Trust Deed to be carried out by the Registrar.

**“Retirement Date”** means the date on which the retirement of an Employee from the Pension Fund

becomes effective.

**“Rules”** means the Voluntary Pension System Rules, 2005, and includes all Guidelines issued, directions given, regulations and interpretations made and conditions imposed (either specifically in relation to the Pension Fund or generally) by the Commission thereunder from time to time.

**“SECP” or “Commission”** means Securities and Exchange Commission of Pakistan established under Securities and Exchange Commission of Pakistan Act, 1997 and shall include its successor.

**“Seed Capital”** means the amount invested by the Pension Fund Manager as initial investment in each Sub-Fund of the Pension Fund. This investment will be kept for a minimum period of three years from the date of investment or as determined by the Commission

**“Seed Capital Units”** means the amount invested by the Pension Fund Manager as initial investment in each Sub-Fund of the Pension Fund. This investment will be kept for a minimum period of three years from the date of investment or as determined by the Commission;

**“Stock Exchange”** means any Stock Exchange registered under the Securities & Exchange Ordinance, 1969 (XVII 1969).

**“Sub-Fund”** means a collective investment sub-scheme of a specified investment class and/or investment policy set up within the overall Pension Fund. The Trust Property shall be accounted for and segregated with respect to each Sub-Fund;

**“Supplementary Offering Document”** means a document issued by the Pension Fund Manager, with consent of the Trustee after approval of the Commission, describing the new features of the Pension Fund to invite offers by the eligible persons to invest in the Fund;

**“Supplementary Trust Deed”** means a deed registered between the Pension Fund Manager and the Trustee, with approval of the Commission, amending or adding to the Trust Deed. Such Supplementary Trust Deed shall be binding on each Employee, as if he/she is party to it and so to be bound by its provisions;

**“Transfer Agent”** means a company including a Bank that the Pension Fund Manager shall appoint for performing the Registrar Functions. The Pension Fund Manager may itself perform the Registrar Function.

**“Insurance / Takaful Company”** includes Insurance Company or Takaful Company as defined in Insurance Ordinance 2000.

**“Tax Year”** shall have the same meaning as ascribed under the Income Tax Ordinance, 2001 (Ordinance No. XLIX of 2001).

**“Trust Deed” or “Deed”** means the Trust Deed of the Fund executed between the Pension Fund Manager and the Trustee along with all the exhibits appended hereto.

**“Trust Property”** means the aggregate proceeds credited in the Pension Fund including the Contributions received and seed capital received from Seed Investors of each Sub-Fund after deducting therefrom or providing there out any applicable Front-end fee (sale charges) and any other expenses chargeable to the Pension Fund including each Sub-Fund; and includes the Investments and all income, Profit and other benefits arising therefrom and all cash, bank balances and other assets, movable or immovable, and property of every description for the time being held or deemed to be held upon trust by the Trustee for the benefit of the Participants pursuant to the Trust Deed;

“**Trustee**” means Central Depository Company of Pakistan Limited (CDC) or any other company appointed with approval of the Commission from time to time;

“**Withdrawal Form**” means a standardized form prescribed by the Pension Fund Manager Company to be duly filled by the Employee to redeem Units.

“**Unit**” means one undivided share in the Sub-Fund to which the share pertains, and where the context so indicates, includes a fraction of a Unit.

“**Zakat**” has the same meaning as in the Zakat and Ushr Ordinance, 1980.

Words and expressions used but not defined herein shall have the meanings assigned to them in the Act and Rules and Regulations, words importing persons include corporations, words importing the masculine gender include the feminine gender, words importing singular include plural and words “written” or “in writing” include printing, engraving lithography, or other means of visible reproduction. The headings and table of contents are for convenience only and shall not affect the construction of the Trust Deed

## **22 INTERPRETATION**

In this Offering Document, unless the context shall otherwise require:


- (a) a reference to any legislation or legislative provision includes any statutory modification or re-enactment of, or legislative provision substituted for, and any subordinate legislation under, that legislative provision;
- (b) the singular includes the plural and vice versa;
- (c) a reference to an individual or person includes a company, firm, trust, Authority or government and vice versa;
- (d) a reference to any gender includes all genders;
- (e) a reference to a Recital, Clause or Annexure is to a Recital, Clause or Annexure of or to this Offering Document;
- (f) a Recital or Annexure forms part of this Offering Document;
- (g) a reference to any agreement or document is to that agreement or document (and, where applicable, any of its provisions) as amended, novated, restated or replaced from time to time;
- (h) a reference to any party to this Offering Document or any other document or arrangement includes that party’s executors, administrators, successors, permitted substitutes, permitted transferees and permitted assigns;
- (i) where an expression is defined, another grammatical form or variation of that expression has a corresponding meaning;
- (j) a reference to any “Account” or “account” includes any renewal, redenomination, redesignation or sub-account thereof;
- (k) “include”, “includes” and “including” shall be respectively construed as “include without limitation”, “includes without limitation” and “including without limitation”, and all derivative terms shall be construed accordingly; and

- (l) words “written” or “in writing” include printing, engraving, lithography, or other means of visible reproduction.

## **23 HEADINGS**

In this Offering Document, headings are for convenience of reference only and do not affect interpretation.

**ANNEXURE "A-1"**

 **Securities and Exchange Commission of Pakistan  
Specialized Companies Division  
Policy, Regulation and Development Department**

Registration No. **10 / SEC/PRDD/VPS/AIM/106** Islamabad, the **21<sup>st</sup>** December, 2015


**CERTIFICATE OF REGISTRATION AS  
PENSION FUND MANAGER**


reg No. **328**  
Sub Registrar-II  
Clifton Town Karachi

The Securities and Exchange Commission of Pakistan, having considered the application of Alfalah GHP Investment Management Limited and being satisfied that Alfalah GHP Investment Management Limited is eligible for registration, in exercise of powers conferred by sub-rule (2) of rule 5 of Voluntary Pension System Rules, 2005 ("the VPS Rules"), hereby grants registration to the Alfalah GHP Investment Management Limited as Pension Fund Manager subject to the conditions stated herein below or as may be prescribed or imposed hereafter:

1. Alfalah GHP Investment Management Limited shall strictly comply with all the relevant provisions of the Companies Ordinance, 1984, the VPS Rules, guidelines, circulars and directives issued from time to time under the VPS Rules and any other law applicable in this regard; and
2. Alfalah GHP Investment Management Limited shall not make any offer to any person to participate in any of its pension fund(s)/scheme(s) unless the Commission has authorized such pension fund(s)/scheme(s) under the VPS Rules.

The registration shall be suspended or cancelled if the license to carry on asset management services granted to Alfalah GHP Investment Management Limited under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, is suspended or cancelled.

  
**(Zafar Abdullah)**  
Commissioner SCD



**ANNEXURE "A-2"**

**REMUNERATION OF TRUSTEE**



The trustee remuneration shall consist of reimbursement of actual custodial expenses / charges plus the following tariff:

| <b>Net Assets (Rupees)</b> | <b>Tariff</b>   |
|----------------------------|---|
| Up to 1 billion            | Rs.0.3 million or 0.15% p.a. of Net Assets, whichever is higher.                |
| 1 billion to 3 billion     | Rs.1.5 million plus 0.10% p.a. of Net Assets, on amount exceeding Rs.1 billion. |
| 3 billion to 6 billion     | Rs.3.5 million plus 0.08% p.a. of Net Assets, on amount exceeding Rs.3 billion. |
| Over 6 billion             | Rs.5.9 million plus 0.06% p.a. of Net Assets on amount exceeding Rs.6 billion.  |

**Note: "For the period of three years from the launch date of the Fund, 0.15% p.a. will be charged on net assets upto Rs. 1 Billion"**


Annexure “B-1”

Authorization of Pension Fund

|   |  |
|---|--|
| <br>SECP   | <b>Securities and Exchange Commission of Pakistan</b><br><b>Pension Department</b> |
| <b>Authorization No. CS/SECP/PD/Alfalah-GOB/209/2026/205</b>  | <b>Islamabad, <sup>March 31</sup>, 2026</b>  |
| <b>AUTHORIZATION OF PENSION FUND</b>  |  |
| <p>The Securities and Exchange Commission of Pakistan, having considered the application for authorization of the <b>Alfalah Balochistan Pension Fund</b>, and being satisfied that the said Alfalah Balochistan Pension Fund has provided information as specified under Form III of the Voluntary Pension System Rules, 2005, in exercise of the powers conferred by sub-rule (1) read with sub-rule 4 of rule 9 of the Voluntary Pension System Rules, 2005, hereby grants authorization to <b>Alfalah Balochistan Pension Fund</b> subject to the conditions as may be prescribed or imposed hereafter.</p> |  |
| <br><b>(Dr. Kabir Ahmed Sidhu)</b><br>Chairman  |  |

Annexure “B-2”

Approval of Offering Document

|   |   |                |
|---|---|----------------|
| <br><b>SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN</b><br><b>PENSION DEPARTMENT</b>   | No. CS/SECP/PD/Alfalah-GOB/2026/209/ <i>802-803</i> | March 31, 2026 |
| <p><b>Chief Executive Officer</b><br/>Alfalah Asset Management Limited<br/>2<sup>nd</sup> Floor, ST-2A, Block-9, KDA, Scheme 5,<br/>Islamic Chamber of Commerce,<br/>Industry &amp; Agriculture Building, Clifton,<br/>Karachi.</p>   |   |                |
| <p><b>Subject: <u>Approval of the Offering Document of Alfalah Balochistan Pension Fund</u></b></p>   |   |                |
| <p>Dear Sir,</p> <p>Please refer to email dated March 16, 2026 received from your office subsequent to earlier correspondence(s) on the subject noted above.</p> <p>2. In this regard, I am directed to convey approval of the Securities and Exchange Commission of Pakistan (the Commission) in respect of the Offering Document of Alfalah Balochistan Pension Fund (the 'Fund') in terms of sub-rule 5 of Rule 9 of the Voluntary Pension System Rules, 2005 (the 'VPS Rules, 2005') subject to the following conditions:</p> <ol style="list-style-type: none"><li>I. Approval of the Offering Document will be valid for a period of One hundred and Twenty (120) days from the date of approval within which the Fund will be offered for subscription provided that there is no change in the approved documents or the approval has not been extended. In case of failure to offer for subscription within the aforesaid timeline, the offering document shall be resubmitted for review and approval.</li><li>II. Offering Document of the Fund will contain information as set out in Schedule XV of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the Regulations). It will be mentioned that the Pension Fund Manager manages the Fund and its name will be prominently displayed on first page of the Offering Document.</li><li>III. Contents of Offering Document will not be altered/amended/deleted without prior written approval of the Commission except for adding reference of date(s) and No. of letter(s) approving the Document; wherever relevant.</li><li>IV. In case the amendments are proposed in the fundamental attributes of pension fund and/or amendments with respect to offering of units to the eligible persons shall be subject to 30 days prior notice to the participants and prior approval of the Commission.</li><li>V. In case amendments are proposed in the Constitutive Documents due to change in regulatory requirements, the same shall be incorporated without prior approval of the Commission and the supplement Constitutive Document for amendments shall be submitted to the Commission for information within one week from the date of amendments.</li><li>VI. In case of any amendments made in the constitutive documents of pension fund through supplemental constitutive documents approved by the Commission, the Pension Fund Manager shall place the updated and consolidated constitutive documents (with notes referring to the supplemental constitutive document highlighting the change made in the original document/</li></ol> |   |                |
| <p>NIC Building, Jinnah Avenue, Blue Area, Islamabad.<br/>Ph: +92[51] 9195298 UAN: +92[51] 111 117 327 (Ext:5298)     FAX: +92 [051] 9100473</p> <p style="text-align: right;"><i>[Signature]</i></p>   |   |                |



**SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN  
PENSION DEPARTMENT**

clauses), along with the original and supplemental/restated constitutive documents separately on its website. The updated constitutive documents shall be placed immediately or after completion of the duration of the notice period, as the case may be. Furthermore, the updated constitutive documents shall clearly specify the last date of updating i.e. "XYZ fund updated up to DD/MM/YY".

- VII. Approval of the Offering Document will, in no way, absolve the Pension Fund Manager of its obligations about contents of, or statements made in the Document.
  - VIII. The Pension Fund Manager will not invest assets of the fund abroad unless it has obtained prior written approval of State Bank of Pakistan (SBP) and the Commission in this regard.
  - IX. All advertisements of a Pension Fund shall be in conformity with the requirements as specified by the Commission.
  - X. The Pension Fund Manager will manage the Fund strictly in accordance with the VPS Rules, 2005, the Regulations and the Balochistan Contributory Pension Scheme Rules, 2025 as amended from time to time.
  - XI. The Pension Fund Manager shall promptly notify the Employer, i.e. the Government of Balochistan and/or Balochistan Contributory Pension Fund Unit, upon obtaining approval for the offering document and will give at least a week to the eligible participants for studying the Offering Document.
  - XII. The authorized investments of the sub-funds will be in accordance with the provisions of the VPS Rules, 2005, the Regulations and Balochistan Contributory Pension Scheme Rules, 2025 unless specific exemption/permission has been granted by the Commission.
  - XIII. The Pension Fund Manager shall submit a statement duly signed by all directors regarding responsibility for the information contained in the Offering Document as being accurate at the date of publication.
3. This office is available for any further clarity as may be required on the subject.



Yours truly,

  
Usman Mahmood  
Deputy Director

**Cc: The Chief Executive Officer**  
Central Depository Company of Pakistan  
Limited, CDC House 99-B, Block 'B', S.M.C.H.S.,  
Main Shakra-e-Faisal, Karachi

Annexure "B-3"

Approval of Trust Deed

|  |   |
|--|---|
|   | <b>SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN<br/>PENSION DEPARTMENT</b>  |
| No. CS/SECP/PD/Alfalsh-GOB/209/2026/ <u>650619-651</u>   |   |
| January 15, 2025   |   |
| <b>✓ Chief Executive Officer</b><br>Alfalsh Asset Management Limited<br>2nd floor, ST-2/A, Block-9, KDA Scheme 5,<br>Islamic Chamber of Commerce,<br>Industry & Agriculture Building, Clifton,<br>Karachi.   | <b>The Chief Executive Officer</b><br>Central Depository Company of Pakistan<br>Limited, CDC House 99-B, Block 'B', S.M.C.H.S.,<br>Main Shahrah-e-Faisal, Karachi |
| <b>Subject: <u>NOC on Draft Trust Deed of Proposed "Alfalsh Balochistan Pension Fund"</u></b>  |   |
| Dear Sir,  |   |
| Please refer to your email dated January 9, 2026 on the subject noted above; wherein draft trust deed of proposed Alfalsh Balochistan Pension Fund (the "Fund") to be executed between Alfalsh Asset Management Limited and Central Depository Company of Pakistan Limited (the "Trustee") has been submitted for no objection.                          |   |
| 2. In this regard, I am directed to inform you that this office has no objection to the contents of the draft trust deed of the proposed fund submitted vide aforementioned email for registration under the Sindh Trusts Act, 2020.   |   |
| 3. This no objection is, however, without prejudice to the conditions and requirements stipulated in the Certificate of Registration issued in favor of M/s. Alfalsh Asset Management Limited and the requirements stipulated in the Voluntary Pension System Rules, 2005 and the Non-Banking Finance Companies and Notified Entities Regulations, 2008. |   |
| 4. You are advised to submit copy of the duly registered trust deed to the Commission.   |   |
| Yours truly,   |   |
|   |   |
| Usman Mahmood<br>Deputy Director   |   |
| <b>Cc: Assistant Director</b><br>Directorate of Industries<br>Trust Wing, 2 <sup>nd</sup> Floor State life Building, No. 11,<br>Near Zainab Market, Saddar, Karachi  |   |
| <hr/>  |   |
| NIC Building, Jinnah Avenue, Blue Area, Islamabad.<br>Ph: +92[51] 9195486 UAN: +92[51] 111 117 327 (Ext-5298)  |   |

Annexure “C”

Consent to Act as Trustee

**CENTRAL DEPOSITORY COMPANY  
OF PAKISTAN LIMITED**  
**Head Office:**  
CDC House, 99-B, Block 'B'  
S.M.C.H.S., Main Shakra-e-Faisal  
Karachi - 74400, Pakistan.  
Tel : (92-21) 111-111-500  
Fax: (92-21) 34326021 - 23  
URL: www.cdcPakistan.com  
Email: info@cdcpak.com

CDC/T&C-S II/DH/1083/2025  
December 30, 2025

**Mr. Shariq Mukhtar Hashmi**  
Chief Compliance Officer  
Alfaluh Asset Management Limited  
Islamic Chamber of Commerce  
Industry & Agriculture Building  
2nd Floor, ST-2/A, Block 9, KDA Scheme 5  
Clifton, Karachi


Dear Shariq


**CONSENT TO ACT AS TRUSTEE  
ALFALAH BALOCHISTAN PENSION FUND**



With reference to the captioned subject, we would like to show our sincere gratitude for preferring Central Depository Company of Pakistan Limited as trustee for Alfalah Balochistan Pension Fund. While valuing the trust and confidence you have placed on us, we desire to build a long-term relationship with you and hereby confirm our willingness to act as trustee of the said Fund.

We look forward to provide you with the best possible service.

Yours truly

  
**Mirza Muhammad Omair Baig**  
Deputy Head of Trustee & Custodial Services



**ANNEXURE ‘C-1’**

**Current Level of Front-end fee (Sale Charge)**

| <b>Front-end fee (Sale Charge) (%)</b> |
|--|
| Nil                                    |

**Note:** There shall be no sales charge payable in the event of the transfer of individual pension account from one Pension Fund Manager to another Pension Fund Manager.

**Current Level of Remuneration of Pension Fund Manager**

Pension Fund Manager shall be entitled to an accrued management fee within the limits of Total Expense Ratio as described below:

| <b>Total Asset Under Management (AUM) with a single Pension Fund Manager Relating to GoB employees</b> | <b>Maximum Total Expense Ratio excluding Insurance charges and government taxes and levies (as % of average daily net assets)</b> |                      |                              |                               | <b>Insurance charges (as % of average daily net assets)</b>   |
|--|---|----------------------|------------------------------|-------------------------------|---|
|  | <b>Money Market Sub-Fund</b>  | <b>Debt Sub-Fund</b> | <b>Equity Index Sub-Fund</b> | <b>Equity Active Sub-Fund</b> |   |
| Upto PKR 10 billion  | 0.75%   | 0.75%                | 1.00%                        | 1.75%                         | To be charged on actual basis to the employees individual pension accounts as per the limits and pricing mutually decided by parties. |
| Greater than PKR 10 billion upto PKR 20 billion  | 0.70%   | 0.70%                | 0.95%                        | 1.70%                         |   |
| Greater than PKR 20 billion upto PKR 30 billion  | 0.60%   | 0.60%                | 0.85%                        | 1.60%                         |   |
| Greater than PKR 30 billion  | 0.50%   | 0.50%                | 0.75%                        | 1.50%                         |   |

Provided further that the reduction in maximum limit for Total Expense Ratio excluding Insurance charges and government taxes and levies, contingent upon increase in AUM, shall be applicable to the aggregate AUM of a PFM relating to employees of the GoB under the terms of this Agreement.

\*As per the agreement between Pension Fund Manager and the Employer, the Pension Fund shall offer Insurance Policy to each Employee (after launch of the Fund) subject to the conditions agreed with the Employer.

Management shall disclose actual rate of management fee charged as percentage of net assets of Voluntary Pension Scheme in monthly Fund Manager Report.

**Business Hours and Current Cut off Time**

| <b>Transactions</b>                                       | <b>Business Hours</b>                 | <b>Cut off Time</b>                 |
|---|---------------------------------------|-------------------------------------|
| Application for issuance of units and Withdrawal of Units | Monday to Thursday 9:00 am to 5:30 pm | Monday to Friday 9:00 am to 4:00 pm |

***Alfulah Balochistan Pension Fund (ABPF)***

---

|  |                           |  |
|--|---------------------------|--|
|  | Friday 9:00 am to 6:00 pm |  |
|--|---------------------------|--|

The Cut-Off Time may vary from time to time as may be determined by the Pension Fund Manager, under intimation to the trustee and SECP and the same shall be communicated to the Employee(s) before such unit transactions shall be effectuated.

**Note:**

- a)** Any change in the charges structure and/or management fee shall be notified after prior approval of the Commission through a supplemental.
  
- b)** Any change in the Cut-off Timing including for the month of Ramadan shall be notified to Employee(s) via Company's Website.

**ANNEXURE 'E'**

**Designated Outlets**

Pension Fund Manager of the Fund is Alfalah Asset Management Limited and other information of the Fund can be collected from the address of the Pension Fund Manager available on **<https://www.alfalahamc.com>** or from the branches of the Pension Fund Manager / Investment Facilitators.

**ANNEXURE 'F'**

**FORMS**

All Forms are also available on Pension Fund Manager Website at [www.alfalahamc.com](http://www.alfalahamc.com)

**Participant's Registration & Account Opening & Nomination (Form – VPS-01)**

**Request for employer's registration (Form VPS 02)**

**Contribution application (Form VPS 03)**

**Request for change in the pension fund manager (Form VPS 04)**

**Retirement option request (Form VPS 05)**

**Early withdrawal request (Form – VPS 06)**

**Disability claim request (Form – VPS 05)**

**Investment allocation (Form – VPS 07)**