Fund Managers' Report

December 2021





INTRODUCING ALFALAH CONSUMER INDEX EXCHANGE TRADED FUND (ACIETF)

ACIETF COMPRISING OF TOP 20 STOCKS FROM 7 CONSUMER BASED SECTORS

LAUNCHING ON 17 JANUARY, 2022



MARKET HOURS









COMPARED
TO EQUITY
MUTUAL FUNDS

Rated AM2+ by PACRA
021 111 090 090 | www.alfalahghp.com

Disclaimer

Risk Disclaimer: All Investments in Exchange Traded Fund are subject to market risks. The NAV of Units may go down or up based on the market conditions. Past performance is not necessarily indicative of the future results. The investors are advised in their own interest to carefully read the contents of the Offering Document, in particular the Investment Policies mentioned in Clause 2, Risk Factors mentioned in clause 2.8, Taxation Policies mentioned in Clause 7 and Warnings in Clause 9 before making any investment decision. The Fund is not sponsored, endorsed, sold or marketed by Pakistan Stock Exchange, its affiliates or third-party suppliers.



ALFALAH GHP INVESTMENT MANAGEMENT LIMITED

RISK PROFILE OF CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES/PLANS

S.No	Fund Name	Category	Risk Profile	Risk of Principal Erosion
1	Alfalah GHP Alpha Fund	Equity Scheme	High	Principal at high risk
2	Alfalah GHP Value Fund	Asset Allocation Scheme	High	Principal at high risk
3	Alfalah GHP Stock Fund	Equity Scheme	High	Principal at high risk
4	Alfalah GHP Sovereign Fund	Income Scheme	Medium	Principal at medium risk
5	Alfalah GHP Money Market Fund	Money Market Scheme	Low	Principal at low risk
6	Alfalah GHP Income Multiplier Fund	Aggressive Income Scheme	Medium	Principal at medium risk
7	Alfalah GHP Income Fund	Income Scheme	Medium	Principal at medium risk
8	Alfalah GHP Cash Fund	Money Market Scheme	Low	Principal at low risk
9	Alfalah GHP Prosperity Planning Fund	Fund of Fund Scheme		
	a) Active Allocation Plan	Fund of Fund Scheme	High	Principal at high risk
	b) Moderate Allocation Plan	Fund of Fund Scheme	Medium	Principal at medium risk
	c) Conservative Allocation Plan	Fund of Fund Scheme	Medium	Principal at medium risk

Alfalah GHP Investment Management Limited Fund Managers' Report December 2021

Economic & Capital Markets Review

Economic Review & Outlook

Current Account Deficit (CAD) in Nov'21 registered at US\$1,908mn as compared to a surplus of US\$563mn in same period last year as imports of Nov'21 of US\$6.4bn recorded growth of more than 50% same period last year. Higher imports are mainly attributable to bull-run in commodity cycle globally and higher petroleum products imports. Decent growth was witnessed in goods exports of 21% while remittances remained almost flat 0.6%. However, was not sufficient to cover large imports in Nov'21.

Foreign exchange reserves as at end of Dec'21, stood at US\$24.0bn from its highest level of US\$27.2bn in Aug'21. Higher than expected imports raised concerns on depleting foreign exchange reserves, resultantly PKR/USD parity reached to its historic high level of 178.235 in Dec'21.

On the other hand, SBP raised policy rate by 100 basis points to 9.75% in Dec'21 on account of risks on inflation and balance of payments. The Central Bank noted that global commodity and energy prices, due to disruption in supply chains, have persisted on the higher side longer than expected. Elevated commodity prices (including food and energy) and upward fuel adjustment in power tariffs, caused inflation to stand at 21-month high level of 12.28% in Dec'21.

Large Scale Manufacturing Index growth slowed slightly in the month of Oct as Jul-Oct'21 growth stands at 3.56% over July-Oct 2020. During Oct'21, Non Metallic Mineral Products, Fertilizers, Electronics and Rubber Products declined by 12.27%, 6.69%, 30.17% and 34.37% respectively.

Moreover, the Government has proposed to pass Mini Budget to amend certain laws on taxes and duties to meet the IMF's conditions for clearance of Pakistan's sixth review of the \$6 billion Extended Fund Facility.

Money Market Review & Outlook

In continuation to SBP's tightening stance and forward looking approach, MPC raised the policy rate by another 100bps to 9.75% sighting risk related to inflation and widening trade deficit. This brought the cumulative rate hike to 275bps since September 2021 and as per the committee the goal of achieving a mildly positive interest rate is close to being achieved. Headline inflation for the month of December was a 22month high as it arrived at 12.30% Y/Y. This CPI incorporated the hike in the electricity charges on account of major increase in FCA during the month i.e PKR 4.75/unit. Increase in the prices of footwear along with higher cotton prices also supplemented to the spike. A decrease was witnessed in food inflation as it declined by 3.4% M/M.

Money management remained a challenge for the government as Banks demanded higher rate in the T-Bill auctions, and the government had no other option due to restrictions put up by IMF. In the last T-bill auction held on 30th Dec 21, the auction had a total maturity of PKR 1,114bn against a target of PKR 1,200bn. Total participation of approx. PKR 1,869bn was witnessed out of which bids worth PKR 983bn were received in 3 months' tenor, PKR 610bn in 6 months, and PKR 276bn in 12 months' tenor. SBP accepted total bids worth PKR 650bn in 3 months' tenor at a cut-off yield of 10.5902%, PKR 386bn in 6 months' at a cut-off yield of 11.4501% and PKR 110bn in 12 months' at a cut-off yield of 11.5100%.

Auction for fixed coupon PIB bonds was held on December 22nd, 2021 with a total target of PKR 100bn. The auction remained strong as a total participation of PKR 508bn was witnessed out of which 3, 5, 10 & 20 tenors received bids worth PKR 124bn, PKR 215bn, PKR 163bn & PKR 5bn respectively. SBP accepted bids worth 32bn in 3 years, 107bn in 05 years & 19bn in 10 years at a cutoff rate of 11.50%, 11.57% & 11.76% respectively. Bids in 20 years tenor were rejected.

The expectation for inflation given by the government are in the range of 9 – 11% for this fiscal year, but it would be largely dependent on the international commodities prices going forward, especially crude oil. If these prices ease going forward (as expected by SBP) we might see some stability in the interest rate scenario at the current levels. But any negativity from the commodity side accompanied with further elevation in the current account deficit will put pressure on the economy.

Equity Market Review & Outlook

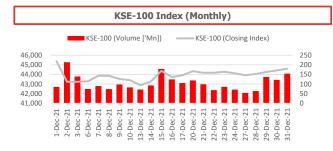
Benchmark index i.e. KSE-100 index posted negative return of 1.06% during the month of December to close at 44,596 points. The average daily volume decreased by 16.44% on MoM basis as it clocked at 104.13mn compared to previous month's level of 124.6mn. Foreigners remained net buyers, as the net foreign inflow during the current month amounted to US\$5.26mn compared to a net outflow of US\$141.34mn in November, where the buying was concentrated in Technology (US\$3.43mn) while there was net selling in Cement amounting to US\$2.37mn.

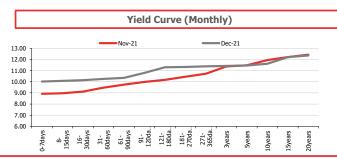
Key developments during the month include a) CPI for the month of December clocked in at 12.3%, wherein electricity index increased by 14.2% due to adjustment in fuel charges; b) Central Bank in the latest meeting held on Dec 14, 2021 raised policy rate by 100bps taking cumulative hike to 275bps during CY21. As per the monetary policy committee (MPC), monetary policy settings are expected to remain broadly unchanged in the near-term and c) the Government has proposed to pass Mini Budget to amend certain laws on taxes and duties to meet the IMF's conditions for clearance of Pakistan's sixth review of the \$6 billion Extended Fund Facility.

Government has carried out the vaccination drive extraordinarily well, as 45% of the total population has now received at least one shot, while 35% of the total population is below the age of 14 years and vaccine drive is yet to start for children aged below 12 years. Meanwhile, COVID-19 active cases reduced by 28%, and stood at 10.18k at the end of the month, compared to 14.16k at the end of last month.

On a monthly basis, Technology contributed the most to the index i.e. 283 points. On the contrary, Commercial Banks contributed negatively to the index the most by 372 points.

Negotiations with IMF regarding tariffs, macroeconomic fundamentals particularly CAD and inflation will determine market direction in the near term.





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Alfalah GHP Cash Fund

Fund Stability Rating: "AA(f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3

'AA' rated schedule banks as selected by MUFAP

Launch Date: March 12, 2010 Par Value: PKR 500 Pricing***: Backward Front end Load: 0.75% Back end Load: 0.00%

Risk Profile: Low

Management Fee***: up to 0.21% per annum of the average daily net assets Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan

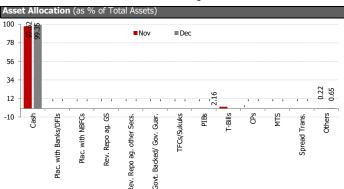
Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time****: 9:00 am - 4:00 pm Same Day: 10:00 am

Investment Committe

Nabeel Malik **Acting Chief Executive Officer Chief Operating Officer** Noman Soomro Muddasir Ahmed Shaikh **Head of Equities** Shariq Mukhtar Hashmi **Head of Compliance** Head of Fixed Income Mustafa Kamal

Fund Manager Wahaj Ahmed Hussain Salim Sayani, CFA Fund Manager

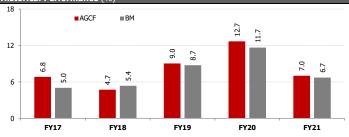
Leverage: Nil

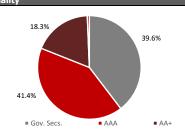


Fund Statistics	
Fund Size (PkR mn; as on December 31, 2021)	12,420.8
Fund size including fund of fund schemes (PkR mn)	12,485.3
NAV (PkR):	522.8441
Wtd. Average Maturity (months):	0.03
Total Expense Ratio**	0.42%

Fund Performa	ince	ВМ	AGCF
Since Inceptio	n Return*	7.15%	8.57%
YTD		7.42%	8.99%
Month (Dec	ember, 2021):	9.16%	10.90%
Credit Quality	(as % of Total Assets))	
Govt. Guar.	0.00%	A	0.00%
AAA	39.63%	A-	0.00%
AA+	41.39%	BBB+	0.00%
AA	18.33%	BBB	0.00%
AA-	0.00%	Below IG	0.00%
A+	0.00%	NR/UR	0.65%
Portfolio Credi	t Quality		

Amount invested by fund of funds is Rs. 64 million subtracted from total **Historical Performance** (%)





Details of Non-Compliant	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Monthly Re	eturns												
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGCF	7.06%	6.82%	6.72%	7.09%	7.15%	6.82%	7.09%	7.18%	12.41%	7.78%	7.32%	7.27%	10.90%
BM	6.63%	6.65%	6.67%	6.78%	6.77%	6.78%	6.77%	6.72%	6.71%	6.83%	7.19%	7.89%	9.16%

Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaints@alfalahghp.com, Contact us at 0300-0707417 or submit through our website www.alfalahghp.com/complaint-and-feedback2.php. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

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^{*}Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{**}This include 0.055% representing government levy and SECP Fee

^{***}Management fee of the fund has been amended from Dec 31, 2021 through 9th supplemental OD with consent of the trustee

^{***} Actual Management fee charged: 0.20% of net assets

^{****}Pricing Mechanism & Cut-Off Timing of cash fund are amended vide 8th Supplemental Offering document effective from Jan 01, 2022 Selling & marketing expense - for the period ended December,2021, PKR Mn 0.045 $\,$

Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

Investment Objective

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Basic Information

Category: Money Market Scheme

Fund Type: Open Ended
Benchmark: 70% 3month PKRV rates
+30% 3-months average deposit rates of
3 AA rated schedule banks as selected by

MUFAP.

Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low **Management Fee***:** Upto 0.35% of average net assets of the Scheme.

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited

Auditor: A.F.Ferguson & CO, Chartered

Accountants

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Investment Committee

Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Wahaj Ahmed

Hussain Salim Sayani, CFA

Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Fund Manager Fund Manager

100 75.9 67.0 80 60 40 20 1.0 . Repo ag. other Secs. Cash Plac. with Banks/DFIs TFCs/Sukuks JBS CPs Govt. Backed/ Gov. Guar. Rev. Repo ag. Plac, with

Fund Statistics Fund Size (PkR mn; as on Dec 31, 2021): 24,689.0 Fund size including fund of fund schemes (PkR mn) 24,814.2 NAV (PkR): 98.3662 Wtd. Average Maturity (months): 0.98 Total Expense Ratio** 0.54%

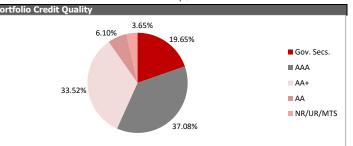
Fund Performance	e	ВМ	AGMMF
Since Inception F	Return *	7.15%	8.67%
YTD		7.42%	9.04%
Month (Dec'21):	9.16%	10.46%
Credit Quality (as	% of Total Assets)		
Govt. Guar.	19.65%	A	0.00%
AAA	37.08%	A-	0.00%
AA+	33.52%	BBB+	0.00%
AA	6.10%	BBB	0.00%
AA-	0.00%	Below IG	0.00%
A+	0.00%	NR/UR	3.65%



FY19

Amount invested by fund of funds is Rs. 125 million subtracted from total

FY18



Details of Non-Compliant Investments	s					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

FY21

Monthly Re	turns												
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGMMF	6.77%	6.69%	6.54%	7.00%	7.05%	6.77%	7.22%	7.12%	12.52%	7.74%	7.28%	8.07%	10.46%
BM	6.63%	6.65%	6.67%	6.78%	6.77%	6.78%	6.77%	6.72%	6.71%	6.83%	7.19%	7.89%	9.16%

Dispute Resolution/Complaint Handling

FY17

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- * Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)
- ** This includes 0.072% representing government levy and SECP Fee
- *** Management fee of the fund has been amended from Dec 23, 2021 through 12th supplemental OD with consent of the trustee.

FY20

*** Actual Management fee charged: 0.31% of net assets



Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 08-Oct-21

AMC Rating: "AM2+" by PACRA 03-Mar-21

Investment Objective

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Category: Income Scheme Fund Type: Open Ended

Benchmark: Six (6) months PKRV Rates

Launch Date: May 09, 2014 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil

Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: A.F.Ferguson & CO, Chartered Accountants

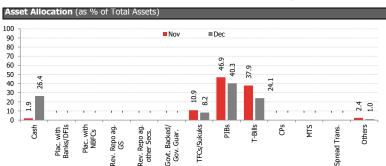
Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Nabeel Malik **Noman Soomro Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi **Wahai Ahmed**

Hussain Salim Savani, CFA

Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income **Fund Manager**

Fund Manager



Fund Size (PkR mn; as on Dec 31, 2021): 830.05 Fund Size including fund of fund schemes (PkR mn) 889.45 111.4896 Wtd. Average Maturity (months): 21.83 Total Expense Ratio** 2.05%

Fund Performance AGSOF Since Inception Return³ 7.97% 9.11% 8.56% 8.81% Month (Dec 2021) 11.10% 9.34% Credit Quality (as % of Te Govt. Secs / Guar 64.41% 0.00% 0.26% AAA 0.00% AA+ 30.41% BBB+ 0.00% ΔΔ 2.91% BBB 0.00% Below IG NR/UR/MTS 0.00% AA-1.06% 0.00% 0.96% A+TFC/Sukuk Holding KEL-SUKUK-{03-08-2020}-{03-08-2027}

Historical Performance (%) 16.2 12.1

+Amount invested by fund of funds is Rs59 million subtracted from total

Ū	FY17	FY18	FY19	FY20 I	Y21		
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12	10 8	7.	7.7	m,	7.3	SAMBA-TIER-II-TFC-{01-03-2021}-{01-03-2031} HUBC-PP SUKUK-{22-08-2019}-{22-08-2023}	1.05% 0.85%
						BOF-1FC-1-{23-12-2010}-{23-12-2020}	2.3070

Details of Non-C	ompliant In	vestments											
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Monthly Returns													
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGSOF	5.21%	5.23%	6.14%	5.97%	7.15%	6.01%	6.69%	6.49%	20.23%	7.47%	6.89%	1.30%	9.34%
BM	7.18%	7.24%	7.43%	7.65%	7.59%	7.54%	7.41%	7.48%	7.43%	7.68%	8.38%	9.29%	11.10%

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Selling & marketing expenses - for the period ended Dec, 2021, PKR Mn 0.33

MUFAP's Recommended Format



^{*} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{**} This include 0.1391% representing government levy and SECP Fee.

Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information

Category: Income Scheme
Fund Type: Open Ended
Benchmark: 6 Month KIBOR
Launch Date: April 14, 2007
Par Value: PKR 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Medium

Leverage: Nil

Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Investment Committee

Nabeel Malik
Noman Soomro
Chief Operating Officer
Muddasir Ahmed Shaikh
Shariq Mukhtar Hashmi
Head of Compliance
Mustafa Kamal
Head of Fixed Income
Wahaj Ahmed
Hussain Salim Sayani, CFA
Fund Manager

 Fund Statistics

 Fund Size
 (PkR mn; as on Dec 31, 2021):
 1,222.18

 Fund Size including fund of funds (PkR mn)
 1,335.98

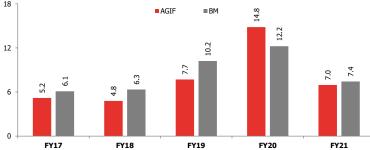
 NAV (PkR):
 117.6856

 Wtd. Average Maturity (months):
 19.12

 Total Expense Ratio**
 1.48%

100 90 80 70 60 50 40 30 20 ■ Nov ■ Dec 47 33.3 15.7 11.6 13.7 13.1 7.5 gs Cash with Banks/DFIs CPs 9 PIBs Spread Trans. TFCs/Sukuks ag. Backed/ Guar. Repo ag. o with Repo +Amount invested by fund of funds is Rs114 million subtracted from total

5 5	r and r cironilance			7.021
Other	Since Inception Retur	n *	9.87%	9.01%
O	YTD		8.69%	7.71%
	Month (Dec 2021)		11.31%	8.86%
	Credit Quality (as % of	f Total Assets)		
	Govt. Sec / Guar.	43.12%	A	0.00%
	AAA	0.18%	A-	0.00%
	AA+	35.91%	BBB+	0.00%
	AA	10.18%	BBB	0.00%
	AA-	7.26%	Below IG	0.00%
	A+	2.07%	MTS/NR/UR***	1.26%



BOP-TFC-I-{23-12-2016}-{23-12-2026}	6.19%
LECPL-Islamic Commercial Paper-{09-11-2021}-{09-05-2022}	4.88%
KEL-Islamic PP ICP-21-{22-09-2021}-{22-03-2022}	3.69%
KEL-SUKUK-{03-08-2020}-{03-08-2027}	2.87%
SAMBA-TIER-II-TFC-{01-03-2021}-{01-03-2031}	2.37%
Mughal-SUKUK-{02-03-2021}-{02-03-2026}	1.99%
INBL-SUKUK-{15-11-2017}-{15-11-2021}	0.29%

Details of	Non-Comp	liant Invest	ments										
	Nama		Toma		Value before		Provisioning		Value after Provisioning		% Gross		% Net
	Name		Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Monthly R	Returns												
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGIF	5.33%	7.25%	3.33%	8.39%	7.32%	7.27%	7.65%	7.87%	9.92%	8.16%	6.50%	4.12%	8.86%
BM	7.35%	7.37%	7.57%	7.79%	7.77%	7.68%	7.70%	7.63%	7.57%	7.80%	8.47%	9.34%	11.31%

Dispute Resolution/Complaint Handling

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Selling & marketing expense - for the period ended December, 2021, PKR Mn 0.080



^{*}Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{**}This include 0.1361% representing government levy and SECP Fee.

^{***} This includes exposure in spread transactions amounting to 0.00%.

^{****}AGIF Investment Policy 2.2 has been amended with effective from Sep 29, 2021 vide 5th supplementary

Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

Investment Objective

Risk Profile: Medium

Leverage: Nil

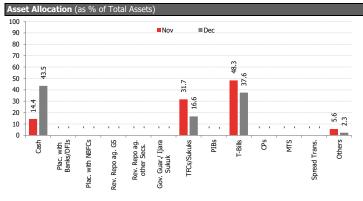
The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Basic Information
Category: Aggressive Income
Fund Type: Open Ended
Benchmark: 12 Month KIBOR
Launch Date: June 15, 2007
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%

Management Fee***: Up to 0.5%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

nvestment Committee

Nabeel Malik
Noman Soomro
Chief Operating Officer
Muddasir Ahmed Shaikh
Shariq Mukhtar Hashmi
Head of Compliance
Mustafa Kamal
Wahaj Ahmed
Hussain Salim Sayani, CFA
Head of Fund Manager



 Fund Statistics

 Fund Size
 (PkR mn; as on Dec 31, 2021):
 50.25

 Fund Size inluding fund of fund schemes (PkR mn)
 102.8546

 NAV (PkR):
 53.0031

 Wtd. Average Maturity (months):
 19.50

 Total Expense Ratio**
 2.49%

Fund Performance		ВМ	AGIMF
Since Inception*		10.48%	5.94%
YTD		9.24%	-0.30%
Month (Dec 2021)		11.75%	10.48%
Credit Quality (as % of	Total Assets)		
Gov. Sec / Guar.	37.6%	A	0.0%
AAA	0.4%	A-	0.0%
AA+	46.4%	BBB+	0.0%
AA	2.4%	BBB-	0.0%
AA-	5.3%	Below IG	0.0%
A+	5.5%	MTS/NR/UR	2.3%
Top Ten TFC/Sukuk Ho	oldings (% of To	tal Assets)	

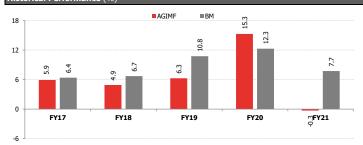
SAMBA-TIER-II-TFC-{01-03-2021}-{01-03-2031}

Mughal-SUKUK-{02-03-2021}-{02-03-2026}

INBL-SUKUK-{15-11-2017}-{15-11-2021}

HUBC-PP SUKUK-{22-08-2019}-{22-08-2023}

+Amount invested by fund of funds is Rs. 53 million subtracted from total



Details of Non-Compliant In	vestments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
Samba Bank****	Single	10,314,794	-	10,314,794	5.28%	10.03%

Monthly Return													
D	ec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGIMF 6	.04%	6.39%	6.19%	-25.72%	5.88%	4.61%	-40.29%	-20.30%	14.50%	13.06%	7.84%	-27.11%	10.48%
BM 7			7.49%	8.16%	8.16%	8.06%	8.07%	8.05%	8.02%	8.33%	9.22%	10.10%	11.75%

Dispute Resolution/Complaint Handling

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- * Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- ** This include 0.1295% representing government levy and SECP Fee.
- *** Actual Management fee charged: 0.50% of net assets
- *** Management fee of the fund has been amended Oct 22, 2021 through 7th supplemental OD with consent of the trustee
- ****AGIMF Investment Policy 2.2 has been amended effective from Dec 14, 2021 vide 8th supplementary offering document duly approved by SECP dated Dec 13, 2021



5.28%

5.23%

3.71%

2.41%

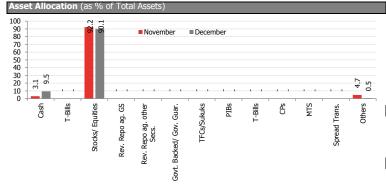
Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 3-Mar-21

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information Category: Equity Scheme Management Fee: 1.75% **Nabeel Malik Acting Chief Executive Officer** Min. Initial Investment: PKR 5,000/-Fund Type: Open Ended Noman Soomro Chief Operating Officer Benchmark: KSE100 Min. Subseq. Investment: PKR 1,000/-**Muddasir Ahmed Shaikh Head of Equities** Trustee: CDC Pakistan Limited Launch Date: Sep 9, 2008 Shariq Mukhtar Hashmi **Head of Compliance** Par Value: PKR 50/-Auditor: AF Ferguson & Co. Pakistan Mustafa Kamal **Head of Fixed Income** Pricing: Forward Day Listing: Pakistan Stock Exchange Wahai Ahmed **Fund Manager** Sales Load: 3.00% Dealing Days: Monday - Friday Hussain Salim Sayani, CFA **Fund Manager** Cut-off Time: 9:00 am - 4:00 pm Risk Profile: High Leverage: Nil



| Fund Statistics |
+Fund Size (PkR mn; as on 31 December, 2021):	711.36
Fund size including fund of fund schemes (Pkr mn)	790.89
NAV (PkR):	56.34
Sharpe Ratio * -0.42	
Information Ratio*	-0.58
Standard Deviation*	19.31%
Total Expense Ratio****	4.76%

Fullu Periorillance	DIT	AGAF
Since Inception**	12.51%	14.81%
YTD	-5.83%	-5.85%
Month (Dec'21):	-1.06%	-2.66%
Asset Allocation (Sector Wise as a % of	Total Assets)	
Commorcial Panks		26 020/-

 Commercial Banks
 26.93%

 Cement
 14.37%

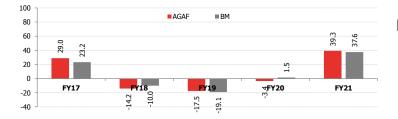
 Oil & Gas Exploration Companies
 10.91%

 Fertilizer
 8.48%

 Textile Composite
 6.25%

 Others
 23.13%

 Total
 90.06%



+Amount invested by fund of funds is Rs. 80 million subtracted from total

Top 10 Holdings (% of Total As **Habib Bank Limited** 5.66% **United Bank Limited** 5.53% **Lucky Cement Limited** 4.78% **Engro Corporation Limited** 4.00% The Hub Power Company Limited 3.47% **Mari Petroleum Company Limited** 2.98% Oil & Gas Development Company Limited 2.89% 2.77% **MCB Bank Limited Meezan Bank Limited** 2.66% **Pakistan Oilfields Limited** 2.65%

Details of Non-Compliant In	vestments	Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Monthly Re	eturns												
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGAF BM	6.20% 6.54%	6.39% 6.01%	-0.35% -1.12%	-3.99% -2.78%	-1.54% -0.73%	9.63% 8.21%	-1.62% -1.13%	0.03% -0.64%	2.77% 0.77%	-7.44% -5.31%	4.39% 2.86%	-2.62% -2.41%	-2.66% -1.06%

Dispute Resolution/Complaint Handling

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***}AGAF Investment Policy 2.2 has been amended effective from Sep 29, 2021 vide 3rd supplementary offering document duly approved by SECP on Aug 27, 2021

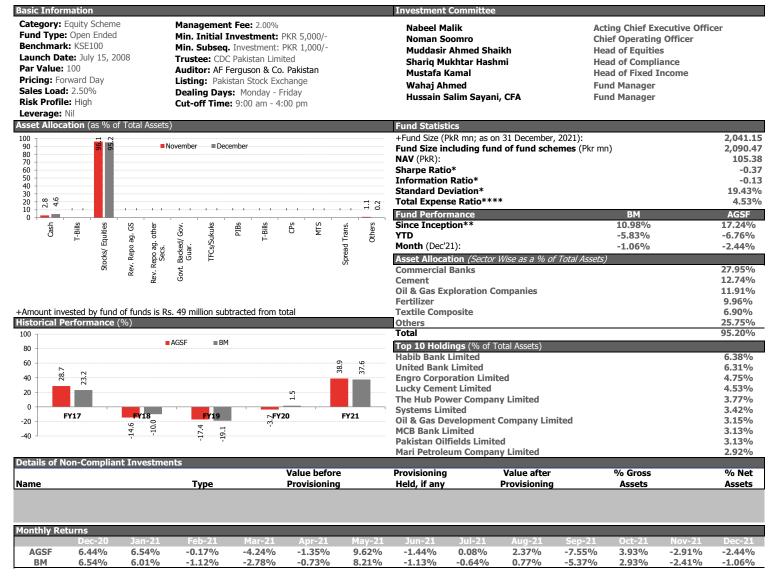
^{****} This include 0.3212% representing government levy and SECP Fee.

Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 3-Mar-21

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



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^{***} AGSF Investment Policy 2.2 has been amended effective from Sep 29, 2021 vide 4th supplementary offering document duly approved by SECP on Aug 27, 2021.





^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

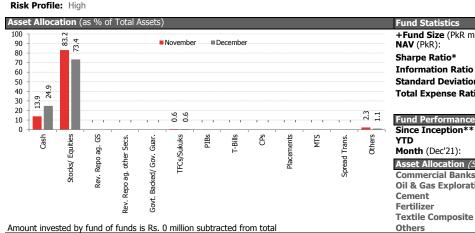
Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 3-Mar-21

Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Basic Information Investment Committee **Acting Chief Executive Officer** Management Fee: 2% Nabeel Malik Category: Asset Alloc. Scheme Min. Initial Investment: PKR 5,000/-**Noman Soomro Chief Operating Officer** Fund Type: Open Ended Min. Subseq. Investment: PKR 1,000/-**Muddasir Ahmed Shaikh Head of Equities** Benchmark: Weighted average of KSE-100 Trustee: CDC Pakistan Limited Shariq Mukhtar Hashmi **Head of Compliance** Index and 6-months PKRV rate based on actual Auditor: AF Ferguson & Co. Pakistan **Head of Fixed Income Mustafa Kamal** allocation of the fund**** Listing: Pakistan Stock Exchange Wahaj Ahmed **Fund Manager** Launch Date: October 29, 2005 Dealing Days: Monday - Friday Hussain Salim Sayani, CFA **Fund Manager** Par Value: PKR 50/-Cut-off Time: 9:00 am - 4:00 pm Pricing: Forward Day Leverage: Nil Sales Load: 3.00%



 Fund Statistics

 +Fund Size (PkR mn; as on 31 December, 2021):
 574.54

 NAV (PkR):
 54.6215

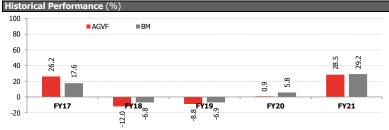
 Sharpe Ratio*
 -0.34

 Information Ratio
 -0.22

 Standard Deviation*
 16.93%

 Total Expense Ratio****
 4.83%

Since Inception**	9.62%	9.03%
YTD	-4.52%	-3.40%
Month (Dec'21):	-0.71%	-2.07%
Asset Allocation (Sector Wise as a % of Total A	Assets)	
Commercial Banks		22.42%
Oil & Gas Exploration Companies		9.95%
Cement		9.52%
Fertilizer		7.05%
Textile Composite		5.73%
Others		19.35%
Total		74.02%
Top 10 Holdings (% of Total Assets)		
United Bank Limited		E 410/-



Top 10 Holdings (% of Total Assets)	
United Bank Limited	5.41%
Habib Bank Limited	5.07%
Lucky Cement Limited	3.95%
Engro Corporation Limited	3.52%
The Hub Power Company Limited	3.23%
Systems Limited	3.19%
Mari Petroleum Company Limited	2.65%
Pakistan Oilfields Limited	2.63%
Oil & Gas Development Company Limited	2.34%
Pakistan Petroleum Limited	2.33%

		value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Monthly Retu	rns												
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGVF	5.04%	5.55%	-0.08%	-4.00%	-1.14%	7.85%	-1.58%	0.47%	3.78%	-6.40%	3.79%	-2.62%	-2.07%
BM	4.85%	5.11%	-0.67%	-2.15%	-0.47%	7.01%	-0.94%	-0.46%	0.77%	-4.62%	2.54%	-1.98%	-0.71%

Dispute Resolution/Complaint Handling

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{***} AGVF Investment Policy 2.2 has been amended effective from Sep 29, 2021 vide 4th supplementary offering document duly approved by SECP on Aug 27, 2021.

^{****} This include 0.3249% representing government levy and SECP Fee.

Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC Rating: "AM2+" by PACRA 03-Mar-21

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective

Investment Scheme in line with the risk tolerance of the investor. Risk Profile: Plan Specif Nabeel Malik **Acting Chief Executive Officer** Fund Type: Open Ended Management Fee: 1%* **Chief Operating Officer** Noman Soomro Min. Initial Investment: PKR 500/-Benchmark **Muddasir Ahmed Shaikh** Head of Equities Min. Subseq. Investment: PKR 100/-AGHP CAP: Weighted average return of KSE 100 and 6 Head of Compliance Head of Fixed Income Shariq Mukhtar Hashmi months PKRV on the basis of actual investments in Trustee: CDC Pakistan Limited Mustafa Kamal Launch Date: Sep 11, 2015 underlying schemes. Wahaj Ahmed Fund Manager Par Value: 100 AGHP MAP: Weighted average return of KSE 100 and 6 Hussain Salim Sayyani, CFA Fund Manager Auditor: A. F. Ferguson & CO, Chartered months KIBOR on the basis of actual investments in underlying schemes. Accountants Dealing Days: Monday - Friday Risk Profile: **AGHP AAP:** Weighted average return of KSE 100 index and 6 month KIBOR on the basis of actual investments Listing: Pakistan Stock Exchange AGPPF-Active High Cut-off Time: 9:00 am - 4:00 pm AGPPF-Moderate Medium in underlying schemes. Pricing: Forward Day Leverage: Nil AGPPF-Active Back end load: 0% AGPPF-Conservative Medium AGPPF-Active Front end load: 2% AGPPF-Moderate Front end load: 1.5% AGPPF-AGPPF-Moderate Back end load: 0% Conservative Front end load: 1% AGPPF-Conservative back end load: 0% Alfalah GHP Active Allocation Plan Holdings Fund Size (PkR mn; as on Dec 31, 2021): 175.31 98.0051 November December NAV (PkR): Cash 0.38% 0.18% Total Expens 0.32% 43.07% 54.94% Equity 26.22% 28.05% AGAAP <u>Performance</u> Since Inception Return**** **Money Market** 18.39% 28.64% 6.82% 4.56% 0.06% 0.06% -2.15% -2.01% Others YTD Total Month -1.22% Holdings Fund Size (PkR mn; as on Dec 31, 2021): 172.49 November 2.15% Cash 0.85% Total Expense Ratio*** 0.32% 20.58% 24.24% Equity 60.56% 59.31% AGMAP Income <u>Performance</u> **Money Market** Since Inception Return**** 7.95% 14.28% 16.59% 5.82% Others .36% YTD 1.52% 1.83% Total 100.00% 100.00% Month 0.49% -0.18% an (Holdin Holdings Alfalah GHP Conservative Allocation P Fund Size (PkR mn; as on Dec 31, 2021): 198.31 NAV (PkR): Total Expense Ratio**** Cash 0.66% 0.66% 0.33% 13.28% 8.32% Equity 35.69% 35.86% <u>Performance</u> **BM** 8.29% AGCAP Since Inception Return**** **Money Market** 50.29% 55.14% 6.46% Others 0.08% YTD 2.95% 3.09% Total 100.00% 100.00% Month 0.62% 0.26% Value before Provisioning Value after % Gross Provisioning Plan Name Allocation Type Held, if any Provisioning Assets Assets

Allalali GilF	Accive Allocat	ion Pian (Montniy	recturins,									
AGAAP	4.18%	4.44%	-0.04%	-3.10%	-1.06%	7.60% -1.73%	-0.03%	3.32%	-5.26%	3.43%	-1.99%	-1.22%
BM	4.53%	4.29%	-0.61%	-1.77%	-0.40%	6.72%0.91%	-0.07%	0.77%	-3.84%	1.85%	-0.50%	-0.28%
Alfalah GHP	Moderate Allo	cation Plan (Mont	hly Returns)									
Alfalah GHP	Moderate Allo Dec-20	cation Plan (Mont Jan-21	hly Returns) Feb-21	Mar-21	Apr-21	May-21 Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
Alfalah GHP				Mar-21 -1.98%	Apr-21 -0.19%	May-21 Jun-21 3.58% -1.50%	Jul-21 -0.31%	Aug-21 3.69%	Sep-21 -2.04%	0ct-21 1.44%	Nov-21 -0.69%	Dec-21 -0.18%
	Dec-20	Jan-21	Feb-21						Sep-21 -2.04% -1.41%			

Alfalah GHP Conservative Allocation Plan (Monthly Returns)												
												Dec-21
AGCAP	1.21%	1.60%	0.33%	-0.50%	0.19%	1.97% -0.44%	0.16%	2.33%	-0.66%	0.92%	0.08%	0.26%
BM	1.37%	1.36%	0.35%	0.25%	0.44%	1.91% 0.28%	0.48%	0.69%	-0.34%	0.92%	0.56%	0.62%

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^{*} Not Applicable, if invested in funds managed by AGIML

^{**}AGAAP: This include 0.0293% representing government levy and SECP Fee
***AGMAP: This include 0.0202% representing government levy and SECP Fee

^{****}AGCAP: This include 0.0294% representing government levy and SECP Fee

^{*****} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 03-Mar-21

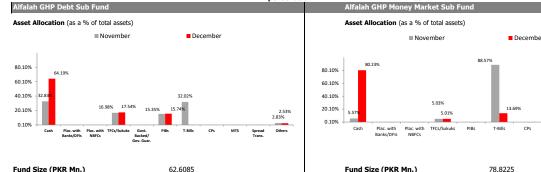
Investment Objective

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Nabeel Malik Acting Chief Executive Officer Category: Voluntary Pension Fund Scheme Dealing Days: Monday - Friday Fund Type: Open Ended Noman Soomro Chief Operating Officer Launch Date: January 02, 2017 Pricing Mechanism: Forward Muddasir Ahmed Shaikh Head of Equities Min. Initial Investment: PKR 1,000/-Shariq Mukhtar Hashmi Head of Compliance Frontend load: 3% Trustee: CDC Pakistan Limited

Auditor: A. F. Ferguson & CO, Chartered Accountants Backend load: Nil Mustafa Kama Head of Fixed Income Fund Manager Wahaj Ahmed Management Fee: 1.25%** Cut-off Time: 9:00 am - 4:00 pm Hussain Salim Sayyani, CFA Fund Manager

Alfalah GHP Equity Sub Fund				
Top Ten Holdings (as a % of total assets)		Sector Allocation (as a % of total assets)	Asset Allocation (as a % of total assets)	
Habib Bank Limited	6.34%	Commercial Banks	28.40%	
United Bank Limited	6.30%	Oil & Gas Exploration Companies	14.82%	
Lucky Cement Limited	4.93%	Cement	12.02%	3.99% 2.08%
Systems Limited	4.60%	Textile Composite	7.63%	
Mari Petroleum Company Limited	4.48%	Fertilizer	7.46%	
Engro Corporation Limited	4.15%	Others	23.60%	V
The Hub Power Company Limited	4.08%			V
MCB Bank Limited	3.98%			
Oil & Gas Development Company Limited	3.69%	Fund Size (PKR Mn.)	48.4984	93.93%
Pakistan Oilfields Limited	3.50%	NAV	85.079	
		Year To Date Return	-4.01%	
		Since Inception Return*	-3.18%	■ Bank Balance ■ Equity Investment ■ Others
		Expense ratio***	2.85%	



Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
		Value before	Provisioning	Value after	% Gross	% Net
Alfalah GHP Equity Sub Fund - Detail	ils of Non-Compliant Inv	estments				
Expense ratio****	2.14%	·	Expense ratio****	•	1.86%	
Since Inception Return*	6.60%		Since Inception Ret	urn*	6.32%	
rear to Date Return	7.56%		tear to Date Return	1	6.76%	

NAV

Alfalah GHP Debt Sub Fund	- Details of Non-Compliant Investr	nents				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHI	P Money Mar	rket Sub Fund - I	Details of Non-	Compliant Inv	estments								
Name	·		Туре	·	Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGPESF	6.45%	6.42%	0.09%	-3.92%	-1.45%	8.33%	-2.07%	1.04%	1.99%	-6.40%	4.48%	-2.65%	-2.15%
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGPDSF	6.67%	5.31%	4.40%	2.57%	4.94%	5.77%	5.59%	5.44%	10.71%	7.20%	6.65%	5.69%	8.89%
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
AGPMMSF	4.95%	4.93%	5.01%	5.16%	5.76%	5.38%	5.45%	5.72%	10.53%	5.24%	5.59%	4.91%	7.89%

Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaints@alfalahghp.com, Contact us at 0300-0707417 or submit through our website www.alfalahghp.com/complaint-andfeedback2.php. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

NAV

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0.84% 1.07%

MTS

135.852

Spread Trans.

^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{**}AGPF Mgt Fee has been revised from Feb 10, 2021 through 1st supplemental OD duly approved by SECP on Jan 11, 2021

^{***}AGESF: This include 0.2085% representing government levy and SECP Fee
****AGMSF: This include 0.2072% representing government levy and SECP Fee
*****AGMMSF: This include 0.2396% representing government levy and SECP Fee



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