

**SEVENTH (7th) SUPPLEMENT
TO THE
OFFERING DOCUMENT OF
ALFALAH GHP ALPHA FUND
An Open Ended Equity Scheme**

| Fund Category | Risk Profile as per Circular 2 of 2020 | Risk of Principal Erosion |
|----------------------|---|----------------------------------|
| Equity Scheme | High | Principal at High risk |

**MANAGED BY
ALFALAH ASSET MANAGEMENT LIMITED**

Dated: To be Filled

**Seventh Supplement dated To be Filled to the
Second Supplement Replacement Offering Document of
Alfalah GHP Alpha Fund (AGAF) issued on Jan 30, 2015.
[Managed by Alfalah Asset Management Limited, an Asset Management Company
Licensed under the Non-Banking Finance Companies (Establishment and Regulation)
Rules, 2008]**

The Alfalah GHP Alpha Fund (AGAF) has been established through a Trust Deed (the Deed) dated August 08, 2008, to constitute the Trust under the name and title of “Alfalah GHP Alpha Fund”, An Open Ended Equity Scheme between Alfalah Asset Management Limited, the Management Company, and Central Depository Company of Pakistan Limited, the Trustee.

Effective from To be Filled, the following clauses of the Offering Document have been amended to read in their entirety as follows:-

1. Amendment in Clause 2.2 - Investment Policy

Under the Sub Clause 2.2 – Investment Policy, the table mentioned under the heading “Authorized Investments” have been altered, and a new Investment avenue has been inducted; now the Investment table shall be read as:

2.2 Investment Policy –

Alfalah GHP Alpha Fund (AGAF), in line with its Investment Objectives, will primarily invest in equity and equity related securities. If the Management Company expect the stock market to perform adversely during any period of time, based on its analysis of macroeconomics factors such as interest rates, economic growth rates, corporate earnings, stock market valuations, or based on political or any other factor(s), the management company may then temporary allocate assets to other Authorized Investments, subject to the prescribed limits. To make stock selection decisions, fundamental and technical models may be employed and qualitative and quantitative analysis may be conducted to identified undervalued stocks

Benchmark

The benchmark of the fund shall be the performance of KSE 100 Index of the return.

| Existing SOD | | | | Suggested Change | | | |
|---|-------------------|-----------------------|-----------------|---|-------------------|-----------------------|--|
| Authorized Investments | | | | Authorized Investments | | | |
| Asset Class | Min Entity Rating | Min Instrument Rating | Exposure Limits | Asset Class | Min Entity Rating | Min Instrument Rating | Exposure Limits |
| a. Equity Securities | | | | a. Equity Securities | | | |
| i. Listed Equity Securities * | N/A | N/A | 70% to 100% | i. Listed Equity Securities * | N/A | N/A | 70% to 100% |
| ii. Investment in equity security not listed on stock- exchange, where application for listing has been accepted by the Stock Exchange. | N/A | N/A | Up to 15% | ii. Investment in equity security not listed on stock- exchange, where application for listing has been accepted by the Stock Exchange. | N/A | N/A | Up to 15% |
| b. Other than Equity Instrument | | | | b. Other than Equity Instrument | | | |
| i. Cash in Bank Account (excluding TDR) * | A- | N/A | 0% to 30% | Investments in units of unlisted or privately placed REIT Schemes***** | N/A | N/A | UP to 5% of net assets of REIT Schemes |
| ii. Treasury Bill (not exceeding 90 days maturity)* | N/A | N/A | 0% to 30% | | | | |
| c. Investment in Equity Future Contracts | | | | b. Other than Equity Instrument | | | |
| i. Investment in equity future contracts (Other than Future Contract specified in (ii) below) | N/A | N/A | 40% | i. Cash in Bank Account (excluding TDR) * | A- | N/A | 0% to 30% |
| | | | | ii. Treasury Bill (not exceeding 90 days maturity)* | N/A | N/A | 0% to 30% |
| | | | | c. Investment in Equity Future Contracts | | | |
| | | | | iii. Investment in equity future contracts (Other than Future Contract specified in (ii) below) | N/A | N/A | 40% |

| | | | | | | | |
|--|-----|-----|-----|--|-----|-----|-----|
| ii. Investment in Cash Settled Future Contracts (Cash Settled Future Contracts-Uncovered up to 5% of the Net Assets.) | N/A | N/A | 5% | iv. Investment in Cash Settled Future Contracts (Cash Settled Future Contracts-Uncovered up to 5% of the Net Assets.) | N/A | N/A | 5% |
| d. Financing and Other Transactions | | | | d. Financing and Other Transactions | | | |
| i. Equity Securities Lending | N/A | N/A | 10% | ii. Equity Securities Lending | N/A | N/A | 10% |
| e. Investment in units of Exchange Traded Funds | | | | e. Investment in units of Exchange Traded Funds | | | |
| i. Investment in units of ETF | N/A | N/A | 10% | ii. Investment in units of ETF | N/A | N/A | 10% |
| c. Any other securities or instrument that may be permitted or approved by SECP from time to time. | | | | c. Any other securities or instrument that may be permitted or approved by SECP from time to time. | | | |
| * During the year on quarterly average investment calculated on daily basis. • Max exposure means max exposure in relation to Net Assets of the Fund. | | | | * During the year on quarterly average investment calculated on daily basis. • Max exposure means max exposure in relation to Net Assets of the Fund. <i>****The Fund shall take exposure in units of unlisted or privately placed REIT Schemes up to a maximum of 5% of net assets of such REIT Schemes whichever is lower, provided that the entity/sector/group exposure limits as specified in the regulation are complied with.</i> | | | |

****Investment in Equity Futures contracts****A. Introduction of Equity Futures Contracts**

Futures are a type of derivative financial contracts that obligate parties to transact an asset at a predetermined future date and price. For equities futures, it becomes a contract to buy or sell shares at a predetermined price at a specified time in future, regardless of current market price.

Types and period of maturity of Futures Contracts which are eligible for investment by Scheme are as follows:

I. Deliverable Futures Contract (DFC)

DFC require to buy or sell shares with actual delivery of said shares at the maturity of the contract. These contracts have a period of one (1) month with last Friday of calendar month as the maturity date for the contract, with settlement of T+2 immediately after close of the contract.

II. Single Stock Cash Settled Futures Contract (CSFC)

CSFC are standardized contracts to buy/sell single stock futures to be settled in cash, where the result of the trade is the cash difference between the buying and selling price without any delivery of shares. Period of contract ranges from seven (7), thirty (30) or ninety (90) days with last Friday of the calendar month/week as maturity date having settlement at T+1.

III. Stock Index Futures Contract (SIFC)

SIFC is an agreement to buy or sell a standardized value of a stock index (basket of shares) on a future date at a specified price. SIFC gives opportunity to investors to trade in entire stock market by buying index futures instead of buying individual securities. Contract period is of ninety (90) days with last Friday of the calendar month as the maturity day.

B. Treatment of Equity Futures Contracts

Futures Contracts provide a hedging window whereby quantity and price of shares can be locked for a future settlement date. In addition, it improves the liquidity dynamic for the Scheme by providing an additional futures window. The Scheme can also benefit from low margin requirement on the futures to attain marginal returns, helping the Scheme in achieving its objective of increasing Unit Holders' returns.

C. Extent and manner of participation of the Scheme in Equity Future Contracts

- (a) The Scheme may invest in Deliverable Equity Futures Contracts or Cash Settled Equity Futures Contracts subject to the condition that difference between the contract price and upfront margin shall be invested in cash and near cash instruments i.e. Treasury Bills of less than ninety (90) days maturity and bank balances.

- (b) The Scheme may sell Deliverable Equity Futures Contracts against its existing ready market open purchase position in the same scrip if such open position will settle prior to or on the same settlement date as the settlement of Deliverable Equity Futures Contracts or against shares held in CDC.
- (c) The Scheme may sell Deliverable Equity Futures Contracts against its existing deliverable futures purchase position in the same security till such time that such position is settled. The Scheme may sell Cash Settled Equity Futures Contract against its existing cash settled equity future purchase position in the same security till such time that such position is settled. This exposure however, shall not exceed 30% of its net assets.
- (d) The Scheme may sell in Cash Settled Futures Contracts maximum upto five percent (5%) of the total Net Assets of the Scheme without pre-existing interest in the security provided that it complies with the relevant regulations of Pakistan Stock Exchange. This position, however, shall be covered by underlying cash or near cash instruments.
- (e) The Scheme shall not blank sale in Deliverable Equity Future Contracts.
- (f) Exposure (net long or net short) in Equity Futures Contracts shall not, at any time, exceeds total Net Assets of the Scheme.
- (g) Exposure in Equity Future Contracts shall be marked to market on a daily basis as per requirement of the Pakistan Stock Exchange.

D. Purpose of Equity Future Contracts

The Scheme will use Equity Futures Contracts to achieve both hedging (Ready/Futures Spread) and capital growth (Futures Buy/Sell).

E. Compliance Measures

In addition to compliance monitoring mentioned in Paragraph (c) & (d) above, compliance of exposure limits prescribed under Regulation No. 55 of the NBFC Regulations shall also be observed.

F. Risk Management Measures

The Management Company shall ensure that necessary risk management measures are in place to enable the Management Company to monitor, measure and manage the risks of the Scheme's position in Equity Futures Contracts and their contribution to the overall risk profile of the Scheme.

Following are the risks associated with trading futures contracts in a CIS:

1. Liquidity Risk

Liquidity risk is an important factor. if a trade is executed, there is always a risk that it can become difficult or costly to exit from positions in illiquid contracts. For e.g. if fund buys Deliverable Futures Contract on a share which has low liquidity and some negative

development occurs in the company then fund manager might decide to reverse his position by selling Futures Contracts but he may not be able to take counter position as there will be no buyer and fund might have to take maximum loss as position will be settled at month end. Liquidity risk will be reduced by taking positions in stocks that are substantially liquid with reference to the size of the trade. Fund Manager with the help of average traded value and market conditions will set criteria and size of trade.

Control for Deliverable Future Contract: Minimum value traded in the last 20 trading sessions will be determined in the futures contracts of the share in which trade has to be done. Fund manager will not take more than 25% of that minimum traded value. Position cannot be increased in subsequent days before the settlement/ closure of the trade.

Example: If fund manager decides to buy shares in future contract on first day of the opening of futures contract, he will find out minimum value traded in last 20 sessions in futures contracts of shares. If this minimum value comes out to be Rs 40m then he will not make a trade of above Rs 10m in that contract (which may be completed in several days). Now if he completely reverses his position on 10th day of contract he may take fresh position by determining minimum value again. However if he decides to carry over his position until final settlement he would not be able to increase his position above Rs 10m limit.

2. Operational Risk

Operational risk summarizes the uncertainties and hazards a company faces when it attempts to do its day-to-day business activities within a given field or industry. A type of business risk, it can result from breakdowns in internal procedures, people and systems—as opposed to problems incurred from external forces, such as political or economic events, or inherent to the entire market or market segment, known as systematic risk.

Errors due to manual mistakes by staff are a major area of risk. Measures like adequate staff training, supervision, internal controls, and documentation of standard operating procedures and segregation of tasks are essential for running smooth, error free operations which as a result lead to reduction in instances and impact of operational risks. However, for Fund's point of view, such risk is covered through applicable NBFC Regulation and Constitutive Documents and shall be borne by AMC, if happened.

*** Alfalah Investments on behalf of the aforementioned Collective Investment Schemes may lend equity securities maximum up to 10% of net assets of such Collective Investment Scheme out of its equity portfolio.

**** Equity schemes may take exposure in units of Exchange Traded Funds maximum up to 10% of net assets of such CIS. An AMC shall charge single management fee in case of investment in the units of ETF if both the equity oriented CIS and ETF are being managed by the same AMC;