# Fund Managers' Report

October 2023



### Alfalah Asset Management Limited

(formerly Alfalah GHP Investment Management Limited)

RISK PROFILE OF CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES/PLANS

1	Alfalah GHP Alpha Fund	Equity Scheme	High	Principal at high risk
2	Alfalah GHP Value Fund	Asset Allocation Scheme	High	Principal at high risk
3	Alfalah GHP Financial Value Fund	Asset allocation scheme	HIgh	Principal at high risk
4	Alfalah GHP Stock Fund	Equity Scheme	High	Principal at high risk
5	Alfalah GHP Sovereign Income Fund	Income Scheme	Medium	Principal at medium risk
6	Alfalah GHP Consumer Index ETF	Exchange Traded Fund	High	Principal at high risk
7	Alfalah GHP Money Market Fund	Money Market Scheme	Low	Principal at low risk
8	Alfalah GHP Income Multiplier Fund	Aggressive Income Scheme	Medium	Principal at medium risk
9	Alfalah Stable Return Fund Plan 2	Fixed Return Scheme	Low	Principal at low risk
10	Alfalah Stable Return Fund Plan 6	Fixed Return Scheme	Low	Principal at low risk
11	Alfalah GHP Income Fund	Income Scheme	Medium	Principal at medium risk
12	Alfalah GHP Cash Fund	Money Market Scheme	Low	Principal at low risk
13	Alfalah GHP Dedicated Equity Fund	Equity Scheme	High	Principal at high risk
14	Alfalah GHP Prosperity Planning Fund	Fund of Fund Scheme		
	a) Active Allocation Plan	Fund of Fund Scheme	High	Principal at high risk
	b) Moderate Allocation Plan	Fund of Fund Scheme	Medium	Principal at medium risk
	c) Conservative Allocation Plan	Fund of Fund Scheme	Medium	Principal at medium risk
15	Alfalah GHP Pension Fund	Voluntary Pension Fund Scheme		
	a) Equity Sub Fund		High	Principle at high risk
	b) Debt Sub Fund		Medium	Principle at medium risk
	c) Money Market Sub Fund		Low	Principle at low risk
16	Alfalah Financial Sector Income Fund	Income scheme	Medium	Principle at medium risk

### **Economic & Capital Markets Review**

### Economic Review & Outlook

The Current Account posted a deficit of US\$0.95 billion for 3MFY24 as against a deficit of US\$2.26 billion during the same pe riod last year (down 58%). For the month of Sep'23, the Current account deficit stood at US\$8 million compared to a deficit of US\$360 million in Sep'22, largely on the b ack of shrinkage in trade deficit due to decline in imports. Remittances have declined by 20% compared to same period last year for 3MFY24.

Foreign exchange reserves increased slightly to US\$12.58bn at end of October, compared to US\$12.47bn at the end of last month . PKR continued to appreciate and recovered by 2.23% during the month to close at the level of 281.47, as the stern administrative actions taken by the caretak er setup continued to bear fruits.

Inflation for the month of October clocked at 26.9%. Housing and Food segments remained major contributors and accounted for 75% of overall monthly change. Perishable food prices including tomatoes and eggs continued to increase in response to rising inflation. While increased ele ctricity charges contributed most to the rise in Housing segment.

Going forward, inflation is expected to remain at elevated levels of late 20s till January 2024, before falling below 20% in last quarter of the current fiscal year, however, the recent gas tariff hike is expected to keep the sequential trend in the positive territory. This may add pressures to WPI in the form of potential cost pass on by the affected industries. Nonetheless, despite increasing sequential inflation, the higher base set in preceding months will likel y lead to disinflation during 2HFY24.

The Monetary Policy Committee (MPC) maintained policy rate in the meeting held in October, citing downward trajectory of infl ation going forward due to an improvement in macroeconomic indicators and high base effect.

The caretaker setup has claimed of a substantial investment by Saudi Arabia and UAE in Pakistan over the next 2 -5 years. This has the potential to be a material positive development for the country if agreements related to the said investments are signed in near future. Moreover, the IMF progra m will provide a framework for financial support from multilateral agencies and help in tackling the external account problems, which the country is expected to face in the next 3 years because of massive debt repayments.

#### Money Market Review & Outlook

Inflation for the month of October clocked at 26.9%. Housing and Food segments remained the major contributors to the monthly change and accounted for 75% of overall MoM increase. Perishable food prices including tomatoes and eggs continued to increase in response to rising inflation. Increased electricity prices mainly contributed to increase in the electricity segment.

Going forward, inflation is expected to remain at elevated levels of late 20s till January 2024, before falling below 20% in last quarter of the current fiscal year. However, the impact of volitility in oil prices due to current Middle East conflict and increase in gas prices may result in higher than expected inflation going forward as manufacturers start to pass on the impact of cost pressures.

SBP held two T-Bill auctions during the month of October, with a target of PKR 1,500 billion against the maturity of PKR 1,437 billion. In the first auction, amount of PKR 520 billion was accepted at cut-off yields of 22.50%, 22.85% and 22.84% for 3-month, 6-month and 12 months' tenure respectively. In the second auction, an amount of around PKR 914 billion was accepted at cut-off yields of 22.20%, 22.40% and 22.40% for 3-month, 6-month and 12 months are respectively.

In the PIB auction, bids worth around Rs.115 billion were realized for 3-years, 5-years and 10-years at a cut-off yield of 19.19%, 16.95% and 15.25%. However, no bids were received for 15-years, 20-years and 30-years tenures.

The Central Bank conducted a monetary policy meeting on October 30, 2023, in which the Monetary Policy Committee (MPC) decided to maintain the policy rate at 22%, citing downward trajectory of inflation going forward due to an improvement in macroeconomic indicators and effective administrative measures including the alignment of interbank and open market exchange rate. However, MPC also noted the possible key risks which can impact the inflation reading going forward including volatile trend in global oil prices, as well as the second-round effect of substantial increase in gas tarrifs.

Keeping real interest rates in positive territory on forward looking basis remains key objective of the Monetary Policy Committee, as it will continue to remain vigilant and assess its stance to achieve price stability.

#### Equity Market Review & Outlook

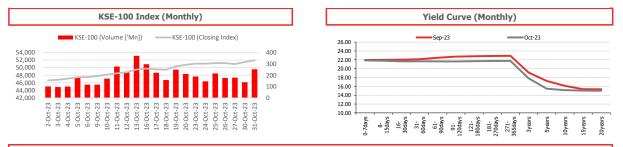
Benchmark index i.e. KSE-100 posted a handsome return of 12.3% during the month of October to close at a level of 51,920 points. The market successfully breached the psychological barrier of 50,000 after a period of more than 6 years. The average daily volume increased by 149% on MoM basisas it clocked at 189.8mn compared to previous month's level of 76.1mn. Foreigners remained net sellers, as the net foreign outflow during the current month amounted to US\$12mn compared to a net outflow of US\$9mn in September, where the majority of selling was seen in Commercial banks and Technology. During the month, Commercial Banks, Fertilizers and Power generation were the top performers, contributing 1,778, 918 and 700 points, respectively.

Market responded positively to continuous appreciation of PKR which continued till first half of the month as a result of stict measures taken by the government against hoarding and smuggling. Moreover, outstanding results along with hefty payouts from index heavy weight sectors including Banks and Fertilizers increased investors' confidence in the market, clearly depicted by 149% increase in volume of benchmark index on monthly basis.

Hike in gas prices before the IMF review also provided much needed confidence to the investors on successful completion of the upcoming quarterly review. Furthermore, the Central Bank once again decided to maintain the policy rate at 22%, citing downward trajectory of inflationgoing forward and signaling peaking of the interest rates.

Going forward, inflation is expected to remain at elevated levels of late 20s till January 2024, before falling below 20% inlast quarter of the current fiscal year. However, the impact of increase in utility tariffs may result in higher than expected inflation as manufacturers start to pass on the impact of cost pressures.

We believe, realization of massive investments from friendly countries and expectations of commencement of monetary easing from second half of fiscal year 2024 can potentially spark a decent rally in the market. Moreover, valuation continues to remain enticing as the benchmark index i.e. KSE-100 is currently trading at a PER of 4.2x compared to long term average of 8x.



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah Asset Management Limited or any investment scheme managed by it.

# Alfalah GHP Cash Fund

### Fund Stability Rating: "AA+(f)" by PACRA 28-Sept-23 AMC Rating: "AM2++" by PACRA 31-Aug-23

### Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

#### **Basic Information**

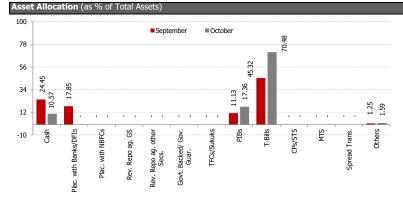
Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as selected by MUFAP Launch Date: March 12, 2010 Par Value: PKR 500 Pricing\*\*\*\*: Backward Front end Load: 0.75% Back end Load: 0.00%

Risk Profile: Low Management Fee\*\*\*: up to 1.50% per annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time\*\*\*\*: 9:00 am - 4:00 pm Same Day: 10:00 am

Leverage: Nil

#### Investment Committee Khaldoon Bin Latif **Chief Executive Officer**

Ayub Khuhro Chief Investment Office Faisal Ali Khan **Chief Financial Officer** Shariq Mukhtar Hashmi Chief Compliance Officer Muddasir Ahmed Shaikh Head of Equities Mustafa Kamal Head of Fixed Income Shams-ud-din Shah, CFA, FCCA Head of Research Omar Mukhtar Head of Risk Fund Manager Fixed Income Funds Salman Jawaid Anil Kumar, CFA Jr. Fund Manager Equity Funds

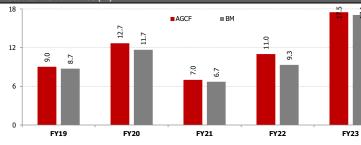


Fund Statistics	
Fund Size (PkR mn; as on October 31, 2023)	4,503.1
Fund size including fund of fund schemes (PkR mn)	4,503.2
NAV (PkR):	539.2868
Wtd. Average Maturity (Days):	26.25
Total Expense Ratio(YTD)**	1.55%
Total Expense Ratio(Month)	1.67%

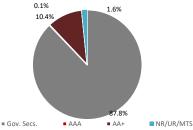
Fund Perform	nance			BM	AGCF					
Since Incepti	on Return*			8.40%	9.70%					
YTD				21.84%	21.57%					
Month	(October, 20	23):		21.55%	21.06%					
Credit Quality (as % of Total Assets)										
Govt. Securities	s (Rated AAA)	87.84%	Α		0.00%					
AAA		0.12%	A-		0.00%					
AA+		10.45%	BBB+		0.00%					
AA		0.00%	BBB		0.00%					
AA-		0.00%	IG		0.00%					
A+		0.00%	NR/UR		1.59%					

Amount invested by fund of funds is Rs. 0 million subtracted from total

Historical Performance (%)



Portfolio	Credit	Quality	7



Details of Non-Com	Juant Investi	lients											
					Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Monthly Returns	_	_	_	_		_		_		_	_	_	
Monthly Returns													
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGCE	14.64%	13.36%	16.13%	15.09%	14.61%	17.80%	19.50%	20.06%	19.72%	21.77%	20.12%	21.08%	21.06%

20.28%

20.78%

21.06%

21.75%

21.90%

14.93% 14.99% **Dispute Resolution/Complaint Handling** 

atails of Non-Compliant Invostments\*\*\*

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

19.18%

### Disclaime

вм

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

\*Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*\*This include 0.179% representing government levy and SECP Fee

\*\*\*Management fee of the fund has been amended from Oct 28, 2022 through 12th supplemental OD with consent of the SECP

15.86%

16.29%

17.29%

\*\*\*\*\*Actual Management fee charged: 0.75% of net assets

Selling & marketing expense - for the period ended October, 2023, PKR Mn 2.427



22.18%

21.55%

# Alfalah GHP Money Market Fund

### Fund Stability Rating: "AA+ (f)" by PACRA 13-Oct-23 AMC Rating: "AM2++" by PACRA 31-Aug-23

Investment Objective

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Basic Information	Investment Committee	
Category: Money Market Scheme     Management Fee***: Upto 1.50% of average net assets of the Scheme.       Fund Type: Open Ended     met assets of the Scheme.       Benchmark: 70% 3month PKRV rates     Min. Initial Investment: PKR 500/-       +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by     Min. Subseq. Investment: PKR 100/-       MUFAP.     Trustee: CDC Pakistan Limited       Launch Date: May 27, 2010     Accountants       Par Value: PKR 100     Listing: Pakistan Stock Exchange       Pricing: Forward Day     Dealing Days: Monday - Friday       Sales Load: 1.00%     Cut-off Time: 9:00 am - 4:00 pm       Risk Profile: Low     Leverage: Nil	Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA	Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr.Fund Manager Equity Funds



Monthly Re	Monthly Returns												
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGMMF	14.83%	13.55%	16.18%	14.99%	15.06%	17.37%	19.94%	20.33%	20.22%	21.10%	20.17%	21.21%	21.02%
BM	14.93%	14.99%	15.86%	16.29%	17.29%	19.18%	20.28%	20.78%	21.06%	21.75%	21.90%	22.18%	21.55%
Dispute Re	hispute Resolution/Complaint Handling												

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

#### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*\* This includes 0.157% representing government levy and SECP Fee

\*\*\* Management fee of the fund has been amended from Oct 28, 2022 through 13th supplemental OD with consent of the SECP \*\*\*\*Actual Management fee charged: 0.70% of net assets



Selling & marketing expense - for the period ended October, 2023, PKR Mn 24.789

# Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 13-Oct-23 AMC Rating: "AM2++" by PACRA 31-August-23

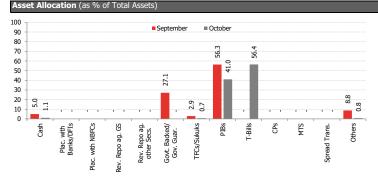
Investment Objective

The objective of the Scheme is to deliver optimal risk adjusted returns by investing mainly in mix of short to long term Government Securities and other debt Instruments.

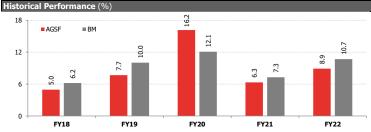
Basic Information		Investment Committee	
Category: Income Scheme Fund Type: Open Ended Benchmark: Six (6) months PKRV Rates Launch Date: May 09, 2014 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil	Management Fee: upto 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: A.F.Ferguson & CO, Chartered Accountants Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm	Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA	Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr.Fund Manager Equity Funds
Asset Allocation (as % of Total Assets)		Fund Statistics	

Fund Size

NAV (PkR):



+Amount invested by fund of funds is Rs47 million subtracted from total



Total Expense Ratio(YTD)** Total Expense Ratio(Month)	**		1.70% 0.08%					
Fund Performance		BM	AGSOF					
Since Inception Return*		9.83%	10.38%					
YTD		22.85%	24.51%					
Month (Oct 2023)		22.24%	26.31%					
Credit Quality (as % of Total A	ssets)							
Govt Backed	97.40%	A	0.00%					
AAA	0.20%	A-	0.00%					
AA+	0.92%	BBB+	0.00%					
AA	0.00%	BBB	0.00%					
AA-	0.71%	NR/UR	0.78%					
A+	0.00%							
TFC/Sukuk/CP Holdings (% of	of Total Assets)							
SAMBA-TIER-II-TFC-{01-03-2021}								

(PkR mn; as on Oct 31, 2023):

Fund Size including fund of fund schemes (PkR mn)

SAMBA-TIER-II-TFC-{01-03-2021}

Wtd. Average Maturity (Years):

Details of Non-O	Details of Non-Compliant Investments												
					Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Monthly Returns	5												
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGSOF	13.83%	9.24%	14.18%	12.52%	9.80%	16.49%	18.11%	20.94%	23.71%	23.54%	20.81%	24.50%	26.31%
BM	15.80%	15.83%	17.00%	17.34%	18.54%	20.93%	21.73%	21.89%	22.28%	22.86%	22.90%	23.42%	22.24%

**Dispute Resolution/Complaint Handling** 

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

\*\* This include 0.1465% representing government levy and SECP Fee.

\*\*\* Management fee charged 0.66%

Selling & marketing expenses - for the period ended Oct 31, 2023: PKR Mn 0.854 **MUFAP's Recommended Format** 



1,653.181

1,699.987

115.9753

1.78

# Alfalah GHP Income Fund

Fund Stability Rating: "AA-(f)" by PACRA 13-Oct-23 AMC Rating: "AM2++" by PACRA 31-Aug-23

In nt Objective

Basic Information

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Investment Committe

Name	Туре		before sioning	Provisioning Held, if any	Value after Provisioning	% Gross Assets		% Ne Asset
FY19 ails of Non-Compliant I	FY20 FY2	1 FY22	FY23					
10.2	11	7.4 8.0		TFC/Sukuk Holdings (% of SAMBA BANK LTD TFC ( K-ELECTRIC LTD SUKUK MUGHAL - SUKUK (02-03-	01-03-2021) ( (03-08-20)			8.01 <sup>0</sup> 5.60 <sup>0</sup> 4.23 <sup>0</sup>
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	12.2			A+	18.41%			
۲		■ BM	17.1	AA-	8.02% N	R/UR		2.63
ount invested by fund of f prical Performance (%)		ubtracted from total		AA+ AA	7.17% BE 0.01% BE	B+ B		0.00
Re			сs	AAA	7.17% A-			0.00
Plac. Banks, Plac. NB Rev. Rep	Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar. TFCs/Sukuks		MTS Spread Trans. Others	Credit Quality (as % of Tot Govt. Securities (Rated A)				0.00
Cash Plac. with Banks/DFIs Plac. with NBFCs	GS Repo ag. ler Secs. . Backed/ v. Guar.	PIBs T-Bills CPs	MTS Trans.	Month (Oct 2023)		23.05%		23.99
	·····	Ni IIII		Since Inception Return * YTD		10.73% 23.05%		9.78 <sup>9</sup>
	19.5	17.8 20.0 9.6	, ω 	Fund Performance		ВМ	_	AGI
ം ച	10			Total Expense Ratio(YTD) Total Expense Ratio(Mont				1.4 1.6
53.4		47.0		Wtd. Average Maturity (Ye				3
	September	October		Fund Size including fund on NAV (PkR):				548 122.7
et Allocation (as % of To				Fund Statistics Fund Size (PkR m	n; as on Oct 31, 2023):			494
erage: Nil	Cut-off Time: 9:00			Salman Jawaid Anil Kumar, CFA	Fund Manager Fixed Jr.Fund Manager Equ			
s Load: 1.00% Profile: Medium	Listing: Pakistan St Dealing Days: Mon	ock Exchange		Omar Mukhtar	Head of Risk			
Value: PKR 100 ing: Forward Day	Trustee: CDC Pakist Auditor: EY Ford Rh			Mustafa Kamal Shams-ud-din Shah, CFA, F	Head of Fixed Incom	e		
nch Date: April 14, 2007	Min. Initial Investr Min. Subseq. Invest			Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh				
<b>1 Type:</b> Open Ended chmark: 6 Month KIBOR	of 1.5% of Average Ani		ets and maximum fee	Ayub Khuhro Faisal Ali Khan	Chief Investment Off Chief Financial Office			

15.80% 15.96% 17.00% Dispute Resolution/Complaint Handling

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

22.10%

22.07%

22.17%

23.03%

23.08%

21.23%

#### Disclaimer

BM

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

\*\* This include 0.1795% representing government levy and SECP Fee.

\*\*\*\* Management fee of the fund has been amended Aug 01, 2022 through 7th supplemental OD with consent of the trustee \*\*\*\*\* Management fee charged 0.75%

17.38%

18.75%

Selling & marketing expense for the period ended October, 2023, PKR Mn 0.122



23.61%

22.49%

### Alfalah GHP Income Multiplier Fund

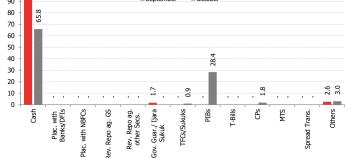
Fund Stability Rating: "A+(f)" by PACRA 13-Oct-23

AMC Rating: "AM2++" by PACRA 31-Aug-23

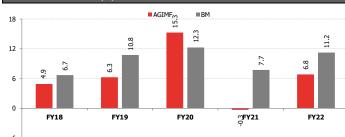
Investment Objective

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Basic Information	Management Feet Liste 1 50% per appum of the	Investment Committee	Chief Executive Officer	
Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/- Pricing: Forward Day Sales Load: 3.00% Risk Profile: Medium Leverage: Nil	Management Fee: Upto 1.50% per annum of the average daily Net Assets of the Scheme Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm	Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar,CFA	Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds	
· · · <b>· ·</b>			Si. Fund Planager Equity Funds	
Asset Allocation (as % of Total Assets 100 90 80 70	September October	Fund Statistics           Fund Size         (PkR mn; a:           Fund Size inluding fund of fund           NAV (PkR):           Wtd. Average Maturity (Years):	s on Oct 31, 2023): I <b>schemes (PkR mn)</b>	5,127.80 5,155.85 58.3503 1.50



+Amount invested by fund of funds is Rs. 28 million subtracted from total Historical Performance (%)



Fund Performance		BM	AGIMF
Since Inception*		11.43%	7.34%
YTD		23.20%	23.68%
Month (Oct 2023)		22.74%	24.35%
Credit Quality (as % of Tot	al Assets)		
Gov. Secs.	28.41%	Α	27.00%
AAA	0.97%	A-	0.00%
AA+	0.69%	BBB+	0.00%
AA	0.00%	BBB-	0.00%
AA-	0.00%	NR/UR	3.01%
A+	39.92%		
Top Ten TFC/Sukuk Holdi	ngs (% of Total Asse	rs)	
Mughal Commercial Paper	r-{06-April-2023}		1.79%

Total Expense Ratio(YTD)\*\*

Total Expense Ratio(Month)\*\*

					Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Agritech Limit	ed		TFC		89,666,353		89,666,353		0		0.00%		0.00%
Agritech Limit	ed		TFC		20,470,000		20,470,000		0		0.00%		0.00%
Hascol Petrole	eum Limited		SUKUK		25,995,851		25,995,851		0		0.00%		0.00%
<b>Monthly Ret</b>	turns												
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGIMF	18.76%	15.71%	16.66%	17.07%	17.78%	20.62%	21.57%	22.27%	22.21%	22.51%	22.35%	22.81%	24.35%
BM	16.10%	16.25%	17.29%	17.67%	19.09%	21.23%	22.32%	22.33%	22.55%	23.31%	23.37%	23.25%	23.25%

Dispute Resolution/Complaint Handling

**Details of Non-Compliant Investments** 

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\*\* This include 0.1497% representing government levy and SECP Fee.

\*\*\* Actual Management fee charged: 0.50% of net assets

\*\*\* Management fee of the fund has been amended Oct 28, 2023 through 9th supplemental OD with consent of the SECP

Selling & marketing expense - for the period ended October, 2023, PKR Mn 5.933

**MUFAP's Recommended Format** 



1.44%

1.70%

### Alfalah GHP Alpha Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

### Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information			Investment Committee		
Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: Sep 9, 2008 Par Value: PKR 50/- Pricing: Forward Day Sales Load: 3.00% Risk Profile: High Leverage: Nil	Management Fee: Upto 1.5% pa average daily net assets of the Sch Min. Initial Investment: PKR 50 Min. Subseq. Investment: PKR 10 Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes. Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm	neme." )0/- 00/-	Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA	Chief Executive Officer Chief Investment Officer Chief Financial Officer Head of Equities Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds	
Asset Allocation (as % of Tot	al Assets)		Fund Statistics	St. Fund Hanager Equity Funds	
100 90 80 70 60 50 40 50 51 51 11	September October		Fund Size PKR mn (Oct 2023) Fund size including fund of fu NAV (PkR): Sharpe Ratio * Information Ratio* Standard Deviation* Total Expense Ratio(YTD)*** Total Expense Ratio(Month)	nd schemes (Pkr mn)	568.84 568.84 61.87 -0.06 0.36 15.77% 4.47% 4.54%
		1.8		BM	AGAF
0		· · · ·	Since Inception**	12.04%	13.61%
Cash T-Bills Juities	o ag. secs. icked/ ukuks PIBs T-Bills CPs	MTS Trans.	YTD	25.25%	26.45%
Cash T-Bills tocks/ Equities Rev. Repo ag.	Rev. Repo ag. other Secs. Govt. Backed/ Govt. Uarr. TFCs/Suluks PIBs T-Bills CPs	MTS Spread Trans. Others	Month (Oct 2023) Asset Allocation (Sector Wise a	<b>12.30%</b>	11.82%
ks/   R	FCS, K.R.	reac	Commercial Banks		23.00%
Stoc Re	T CC CC	с,	Oil & Gas Exploration Compar	nies	17.63%
			Cement		9.17%
			Fertilizer		8.58%
			Power Generation & Distribut	ion	5.35%
American invested by find of f	unds is Rs. 0 million subtracted from total		Others Total		22.22% 85.95%
Historical Performance (%)			Top 10 Holdings (% of Total As	sets)	65.95%
			United Bank Limited	500)	5.72%
100	AGAF BM		Mari Petroleum Company Lim	ited	5.44%
80			The Hub Power Company Lim		5.01%
60	39.3 37.6		Pakistan Petroleum Limited		4.61%
40	m in		Oil & Gas Development Comp	any Limited	4.45%
20	ю		Meezan Bank Limited		3.63%
	1.5		Habib Bank Limited		3.58%
0 <b>FY19 √FY2</b>	20 FY21 FY22	ୁ ଅ <b>ଟ୍</b> ମ23ମ୍ମ	Engro Corporation Limited Pakistan Oilfields Limited		3.56% 3.13%
-20 mi	m	q <b>''</b> q	Fauji Fertilizer Company Limi	ted	3.11%
-40 -19:1 -19:1	-18.0		. augi i eremzer company tim		0111 /0

Details of N	Ion-Complia	nt Investme	nts										
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Monthly Re	eturns												
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGAF BM	0.47% 0.33%	1.70% 2.63%	-4.56% -4.55%	0.04% 0.62%	0.13% -0.40%	1.27% -1.26%	3.60% 3.95%	-1.13% -0.60%	-1.67% 0.30%	18.13% 15.88%	-7.01% -6.31%	2.94% 2.73%	11.82% 12.30%

### Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends.Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah Asset Management Limited or any investment scheme managed by it.

\* Calculated on 12-month trailing data.

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

\*\*\* This include 0.2899% representing government levy and SECP Fee.

\*\*\* Management fee of the fund has been amended on Oct 28, 2023 through 6th supplemental OD with consent of the SECP

Selling & marketing expenses - for the period ended October, 2023, PKR Mn 0.583



# Alfalah GHP Stock Fund

### AMC Rating: "AM2++" by PACRA 31-Aug-23

Investment Objective The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Basic Information			Investment Committee		
Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: July 15, 2008 Par Value: 100 Pricing: Forward Day Sales Load: 2.50% Risk Profile: High Leverage: Nil	daily net assets of the Min. Initial Investm Min. Subseq. Investm Trustee: CDC Pakista Auditor: AF Ferguson Listing: Pakistan Sto Dealing Days: Mond Cut-off Time: 9:00 a	ent: PKR 500/- nent: PKR 100/- n Limited & Co. Pakistan ck Exchange ay - Friday	Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA	Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Exed Income Head of Fixed Income Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds	
Asset Allocation (as % of Total /	Assets)	3.1	Fund Statistics Fund Size PKR mn (Oct 2023) Fund Size including fund of fu NAV (PkR): Sharpe Ratio* Information Ratio* Standard Deviation* Total Expense Ratio(YTD)*** Total Expense Ratio(Month)	nd schemes (Pkr mn)	1,100.95 1,100.95 114.9891 -0.03 0.49 16.34% 4.73% 4.38%
Cash T-Bills Stocks/ Equities	Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs	T-Bills CPs MTS Spread Trans.	Fund Performance Since Inception** YTD Month (Oct 2023) Asset Allocation (Sector Wise a Commercial Banks Oil & Gas Exploration Compar Cement		AGSF 15.69% 28.04% 14.06% 27.39% 18.51% 9.62%
+Amount invested by fund of fund Historical Performance (%)	Is is Rs. 0 million subtracted fr	om total	Fertilizer Power Generation & Distribut Others Total	ion	8.35% 6.93% 22.84% 93.65%
80 60 40 20 -20 -40 <b>FY19</b> FY2 FY2 40		<b>ရာ 22 ရာ 23</b> င္ပဲ က ငို ရေ ငို	Top 10 Holdings (% of Total As United Bank Limited The Hub Power Company Lim Mari Petroleum Company Lim Pakistan Petroleum Limited Oil & Gas Development Comp. Meezan Bank Limited Habib Bank Limited MCB Bank Limited Lucky Cement Limited Bank Alfalah Limited	ited	6.67% 6.32% 5.15% 5.14% 4.59% 4.27% 3.89% 3.80% 3.46%
Details of Non-Compliant Inve Name	estments Type	Value before Provisioning	·····	e after % Gross sioning Assets	% Net Assets
Monthly Returns					

### Dispute Resolution/Complaint Handling

1.68%

2.63%

-4.90%

-4.55%

0.72%

0.33%

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

3.93%

3.95%

-1.52%

-0.60%

-0.95%

0.30%

17.75%

15.88%

-7.73%

-6.31%

3.32%

2.73%

14.06%

12.30%

1.17%

-1.26%

### Disclaimer

AGSF

BM

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends.Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\* Calculated on 12-month trailing data.

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

\*\*\* This include 0.4395% representing government levy and SECP Fee.

\*\*\*\*Management Fee of the fund has been amended on Oct 28,2023 through 7th supplemental OD with consent of the SECP

-0.32%

0.62%

0.14%

-0.40%



Selling & marketing expense - for the period ended October, 2023, PKR Mn 0.930

### Alfalah Stable Return Fund - Plan 2

AMC Rating: "AM2++" by PACRA 31-Aug-23

Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

### Basic Information of the plan

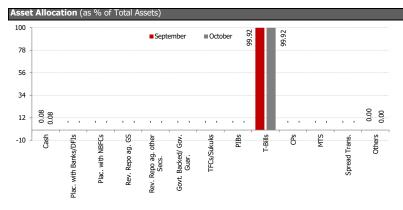
stment Objective

Category: Fixed Return Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 '-AA' rated schedule banks as selected by MUFAP Launch Date: December 07, 2022 Par Value: PKR 100 Pricing: Forward Front end Load: 0.00% Back end Load: 0.00%

Risk Profile: Low Management Fee: up to 1.50% per annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. N/A Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Investment Committee Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Head of Research **Omar Mukhtar** Head of Risk Salman Jawaid Anil Kumar, CFA

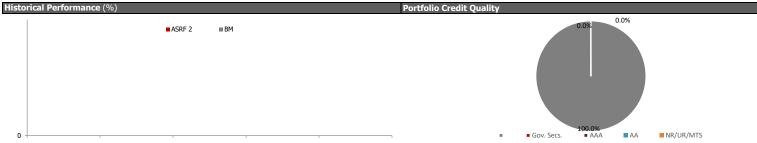
**Chief Executive Officer** Chief Investment Officer **Chief Financial Officer** Chief Compliance Officer Head of Equities Head of Fixed Income Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds



Fund Statistic	'S	
Fund Size	(PkR mn; as on October 31, 2023)	885.2
Fund size inclu	uding fund of fund schemes (PkR mn)	885.2
NAV (PkR):		107.4421
Wtd. Average	Maturity (Years):	0.12
Total Expense	e Ratio(YTD)*	0.72%
Total Expense	e Ratio(Month)	0.71%

<b>Fund Perfo</b>	rmance			ВМ	ASRF-2
Since Incep	otion Return			19.84%	16.39%
YTD				21.84%	22.08%
Month	(October, 2023):			21.55%	21.95%
<b>Credit Qual</b>	l <b>ity</b> (as % of Total Ass	ets)			
Govt. Securit	ties (Rated AAA)	99.92%	A		0.00%
AAA		0.02%	A-		0.00%
AA+		0.06%	BBB+		0.00%
AA		0.00%	BBB		0.00%
AA-		0.00%	Below IG		0.00%
A+		0.00%	NR/UR/MT		0.00%

Amount invested by fund of funds is Rs. 0 million subtracted from total



Details of Non-Compliant Investments						
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Monthly Returns													
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
ASRF-2	NA	NA	NA	NA	-3.89%	7.57%	13.92%	17.88%	15.27%	20.11%	20.34%	23.64%	21.95%
BM	NA	NA	NA	NA	17.29%	19.18%	20.28%	20.78%	21.20%	21.75%	21.90%	22.18%	21.55%
BM Discusto Desclution			NA	NA	17.29%	19.18%	20.28%	20.78%	21.20%	21.75%	21	.90%	.90% 22.18%

Dispute Resolution/Complaint Handling

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

#### Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

\*This include 0.139% representing government levy and SECP Fee

\*\*Actual Management fee charge 0.45% of net assets Selling & marketing expense - for the period ended October,2023, PKR Mn 0.016 Alfalah Investments

### Alfalah Stable Return Fund - Plan 6

AMC Rating: "AM2++" by PACRA 31-Aug-23

### Investment Objective

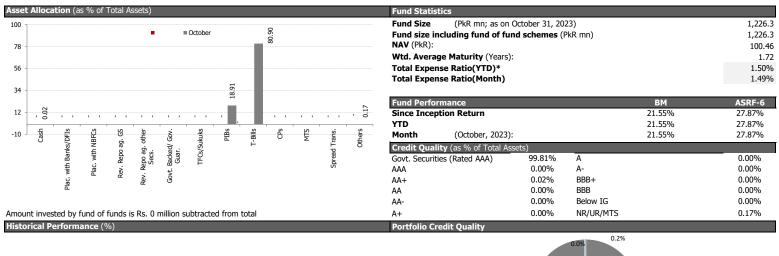
Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

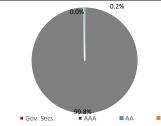
Basic Information of the plan Category: Fixed Return Fund Type: Open Ended Benchmark: 70% three (3) months PKRV rates + 30% three (3) months average deposit rate of comparable period of the Plan, of three (3)-AA rated Scheduled Bank as selected by MUFAP Launch Date: October 25, 2023 Par Value: PKR 100 Pricing: Forward Front end Load: 0.00% Back end Load: 0.00% Leverage: Nil

Risk Profile: Low Management Fee: up to 1.50% per annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. N/A Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

estment Com Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA **Omar Mukhtar** Salman Jawaid Anil Kumar, CFA

Chief Executive Officer **Chief Investment Officer Chief Financial Officer** Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds **Jr.**Fund Manager Equity Funds





NR/UR/MTS

					Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Monthly Returns													
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
ASRF-6	-	-	-	-	-	-	-	-	-	-	-	-	27.87%
вм	-	_	-	-	-	-	-	-	-	-	-	-	21.55%

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

\*This include 0.009% representing government levy and SECP Fee

\*\*Actual Management fee charge 0.75% of net assets

Selling & marketing expense - for the period ended October,2023, PKR Mn 0.101



# Alfalah GHP Dedicated Equity Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23 Investment Objective

Alfalah GHP Dedicated Equity Fund (AGDEF) is an Open-end Equity Fund. The objective of AGDEF is to provide 'Fund of Funds' Schemes an avenue for investing in Equities.

Basic Information			Investment Committee		
Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE 100 Index Launch Date: Nov 28, 2022 Par Value: PKR 100/- Pricing: Forward Day Sales Load*: 1.50% Risk profile: High Leverage: Nil	Management Fee: Up daily net assets of the S Min. Initial Investme Min. Subseq. Investm Trustee: CDC Pakistan Auditor: AF Ferguson Listing: Pakistan Stocl Dealing Days: Monda Cut-off Time: 9:00 an	nt: PKR 10,000/- ent: PKR 500/- Limited & Co. Pakistan & Exchange y - Friday	, Perage Ayub Khuhro Noman Soomro Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCC Omar Mukhtar Salman Jawaid Anil Kumar	Chief Executive Officer Chief Investment Officer Chief Operating Officer Chief Compliance Officer Head of Equities Head of Fixed Income A Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds	
Asset Allocation (as % of Total Assets	,	October	Fund Statistics Fund Size PKR mn (Oct 2023) Fund Size including fund of NAV (PkR): Sharpe Ratio Information Ratio	<b>funds</b> (Pkr mn)***	0.00 80.40 125.6750 -0.26 0.37
50 40 30 20 10 40 5; + 5; + 10 0 40 5; + 5; + 10 0 40 5; + 5; + 5; + 5; + 10 0 5; + 5; + 5; + 5; + 5; + 5; + 5; + 5; +	Guar. ukuks PIBs Palis	· · · · · · · ·	Standard Deviation Total Expense Ratio(Month Total Expense Ratio(YTD)* Fund Performance Since Inception YTD		15.40% 3.85% 4.28% AGDEF 25.68% 26.90%
Cash T-Bills Stocks/ Equities Rev. Repo ag. GS Rev. Repo ag. other Secs.	Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs	CPs MTS Spread Trans.	Month (Aug 2023) Asset Allocation (Sector Wise COMMERCIAL BANKS OIL & GAS EXPLORATION ( POWER GENERATION & DIS OIL & GAS MARKETING CO CEMENT	OMPANIES STRIBUTION	12.49% 27.08% 20.20% 10.34% 6.85% 6.75%
+ Amount invested by fund of funds is R Historical Performance (%)	Rs. 80 million subtracted fi	om total	Others Total Top 10 Holdings (% of Total Pakistan Petroleum Limited	,	17.28% 88.49%
	AGDEF BM		The Hub Power Company L Oil & Gas Development Con United Bank Limited Meezan Bank Limited	mited	9.14% 8.25% 6.15% 4.99%
0	- 0.1	FY23	MCB Bank Limited Habib Bank Limited Bank Alfalah Limited Pakistan State Oil Company Sui Northern Gas Pipelines		4.36% 4.24% 3.33% 3.33% 3.16%
Name	Туре	Value before Provisioning		lue after % Gross visioning Assets	% Net Assets

	May-23 Jun-23 Jul-23 Aug-23	Sep-23 Oct-23
DM 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/ 0.000/	-1.10% -0.76% 17.10% -7.30%	3.94% 12.49%
BM -0.60% 0.30% 15.88% -6.31% 2	-0.60% 0.30% 15.88% -6.31%	2.73% 12.30%

### Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\* Management Company may waive the Front-end Load fully or partially at its own discretion to any investor

\*\* This include 0.4251% representing government levy and SECP Fee.

\*\*\* Management fee of the fund has been amended from Oct 28, 2023 through first supplemental OD with consent of the SECP



### Alfalah GHP Value Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

### Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Basic Inform	ation						Investment	Committee					
Catogon A-	rot Alles Seb-	200	Managa	nont Eco.	3% of the avera		Khaldoon Bin	Latif	Chief Exec	cutive Offi	cer		
Category: As		ine	•			, ,	Ayub Khuhro		Chief Inve	stment Of	ficer		
Fund Type: C		6.405			nent: PKR 500		Faisal Ali Kha		Chief Fina				
Benchmark:					ment: PKR 100	//-	Shariq Mukhi		Chief Com				
Index and 6-m		ate based on		CDC Pakista			Muddasir Ahr		Head of Ed				
actual allocation				EY Ford Rho			Mustafa Kam	al	Head of Fiz	•	1e		
Launch Date		2005			ock Exchange			n Shah, CFA, FCC					
Par Value: Pr					day - Friday		Omar Mukhta		Head of Ri				
Pricing: Forw	ard Day				am - 4:00 pm		Salman Jawa				Income Fun	da	
Sales Load: 3	3.00%		Leverage	e: Nil			Anil Kumar	Ia				as	
Risk Profile:	High						Anii Kumar		Jr. Fund Ma	anager Eq	uity Funds		
Asset Allocat	tion (as % of <sup>·</sup>	Total Assets)					Fund Statist	ics					
100							Fund Size PKF	R mn (Oct 2023)					225.35
90		Se Se	eptember ■Oct	ober				cluding fund of	fund scheme	s: (Pkr m	n)		225.35
80	~ 9						NAV (PkR):	2	rund scheme	3. (r ki ili	,		58.88
70	62.9 64.6						Sharpe Rati						0.18
	-						Information	Ratio					-0.20
60							Standard De	eviation*					11.16%
50								se Ratio(YTD)*	**				4.54%
40							-	se Ratio(Month					3.44%
30				0				se Racio(Honai)	,				3.4470
20			14.0	15.8		0	Fund Perfor	mance		_	BM	_	AGVF
10 9.0		4.4	4.4 4.1 3.7 3.5			5.7 7.2	Since Incept				8.28%		8.77%
i0 ö						· · ·	YTD				4.61%		20.75%
0 +	s io	5	s s	s s	s is	1 1							
Cash	Stocks/ Equities Rev. Repo ag. GS	Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar.	TFCs/Sukuks PIBs	CPs	Placements MTS	Spread Trans. Others	Month (Oct				8.94%		9.90%
	o ag	Rev. Repo ag. o Secs. Govt. Backed/ ( Guar.	/Su	-	сеш	F D		tion (Sector Wise	e as a % of Tot	al Assets)			
	ks/	ackers ackers	Ĕ		Pla	lirea	Commercial	Banks					19.76%
	ev.	L R	F			3	Oil & Gas Ex	ploration Comp	anies				12.33%
	5, B	Gov čev.					Cement						6.09%
		<u> </u>					Power Gene	ration & Distrib	ution				5.73%
							Oil & Gas Ma	arketing Compa	nies				5.62%
Amount invest	ed by fund of	funds is Rs. 0	million subtract	ed from tota	I		Others						15.06%
Historical Pe							Total						64.58%
100							Top 10 Hold	ings (% of Total	Acceta)	_			
100	AGVF	■ BM							ASSELS)				E 000/
80							United Bank		in the d				5.89%
60								wer Company Li	mirea				4.97%
00			10		2		Meezan Ban						4.00%
40			28.5		29.2			velopment Con	npany Limited	1			3.62%
					_		Habib Bank						3.36%
20		6.0	21 21			0.0		eum Company Li					3.35%
0						0		troleum Limited					2.94%
FY	<b>(19<sub>∞</sub></b>	FY20 <sub>റ</sub>	FY21	FY	22	FY23	Pakistan Sta	ate Oil Company	/ Limited				2.86%
-20	-9.2	9: 9		6		φ. φ	Lucky Ceme	nt Limited					2.55%
				-13.9			Pakistan Oil	fields Limited					2.43%
Details of No	on-Compliant	Investment	s		Value haf		Previole vizza		lue often		0/ 6		0/ Net
Name			Turne		Value befor		Provisioning		alue after ovisioning		% Gross Assets		% Net
SAMBA-TIER-I	I_TEC		Type Single Sector		Provisionin 9,990,00		Held, if any		,990,002	_	4.13%		<b>Assets</b> 4.43%
SAMDA-HER-I.	1-11-0		Single Sector		9,990,00	2		9	,990,002		4.13%		4.45%
Monthly Retu	urns	_	_		_	_	_	_	_	_	_	_	
	0ct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGVF	1.33%	1.41%	-2.74%	0.26%	0.19%	0.82%	2.81%			12.49%	-4.87%	2.67%	9.90%
BM	0.73%	2.20%	-2.44%	1.04%	0.29%	-0.25%	3.17%			10.85%	-3.84%	2.50%	8.94%
2011	011010					512.5 /0					0.0170		0.0170

### Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends.Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah Asset Management Limited or any investment scheme managed by it.

\* Calculated on 12-month trailing data.

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

\*\*\*This include 0.3948% representing government levy and SECP Fee.

Selling & marketing expenses - for the period ended October, 2023, PKR Mn 0.020



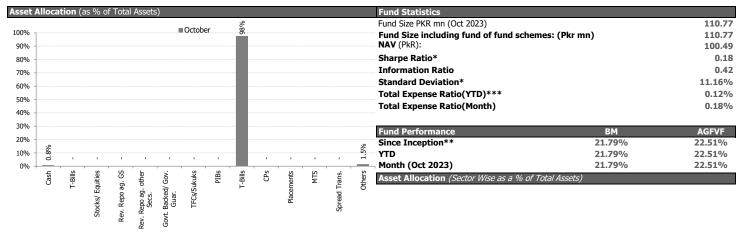
# Alfalah GHP Financial Value Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

Investment Objective

The investment objective of the Fund is to seek long term capital appreciation through investments in equity stock, fixed income, Money Market, bank deposits primarily from the financial sector/segment/industry and any other instrument as defined in Constitutive documents

Basic Information		Investment Committee				
Category: Asset Alloc. Scheme Fund Type: Open Ended Benchmark: Weighted average of KSE-100 Index and 6-months PKRV rate based on actual allocation of the fund Launch Date: October 19, 2023 Par Value: PKR 50/- Pricing: Forward Day Sales Load: 3.00% Risk Profile: High	Management Fee: upto 4% Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil	Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA	Chief Executive Officer Chief Investment Officer Chief Financial Officer Cheid Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr.Fund Manager Equity Funds			



Amount invested by fund of funds is Rs. 0 million subtracted from total

Historical Performance (%)

**Top 10 Holdings** (% of Total Assets)

Details of Non-	Compliant 1	Investments	;										
Name	Туре				Provisioning Held, if any		Value after Provisioning		% Gross Assets	% Net Assets			
Monthly Retur	ns												
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGVF	-	-	-	-	-	-	-	-	-	-	-	-	22.51%
BM	-	-	-	-	-	-	-	-	-	-	-	-	21.79%

Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

#### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends.Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah Asset Management Limited or any investment scheme managed by it.

\* Calculated on 12-month trailing data.

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

\*\*\*This include 0.0181% representing government levy and SECP Fee.

Selling & marketing expenses - for the period ended October, 2023, PKR Mn 0.000



### Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

Investment Objective Alfalah GHP Prosperity					
	Planning Fund is an Open-	ended Fund of Funds Scheme that aims to generate i	returns on investment as per th	e respective Allocation Plan by invo	esting in Collectiv
Investment Scheme in	line with the risk tolerance			-	-
Basic Information			Investment Committee		
Category: Fund of Funds	Scheme	Risk Profile: Plan Specific	Khaldoon Bin Latif	Chief Executive Officer	
Fund Type: Open Ended		Management Fee: 1%*	Ayub Khuhro	Chief Investment Officer	
Benchmark		Min. Initial Investment: PKR 500/-	Faisal Ali Khan	Chief Financial Officer	
	rage return of KSE 100 and 6	Min. Subseq. Investment: PKR 100/-	Shariq Mukhtar Hashmi	Chief Compliance Officer	
nonths PKRV on the basis	of actual investments in	Trustee: CDC Pakistan Limited	Muddasir Ahmed Shaikh	Head of Equities	
underlying schemes.		Launch Date: Sep 11, 2015	Mustafa Kamal	Head of Fixed Income	
nonths KIBOR on the basis	erage return of KSE 100 and 6	Par Value: 100	Shams-ud-din Shah, CFA, FCCA Omar Mukhtar	Head of Research Head of Risk	
inderlying schemes.	s or actual investments in	Auditor: A. F. Ferguson & CO, Chartered Accountants	Salman Jawaid		
	rage return of KSE 100 index	Dealing Days: Monday - Friday		Fund Manager Fixed Income Funds	
	basis of actual investments in	Listing: Pakistan Stock Exchange	Anil Kumar, CFA	Jr. Fund Manager Equity Funds	
inderlying schemes.	basis of actual investillents in	Cut-off Time: 9:00 am - 4:00 pm	Risk Profile:		
Pricing: Forward Day		Leverage: Nil	AGPPF-Active	High	
AGPPF-Active Front end	load: 2%	AGPPF-Active Back end load: 0%	AGPPF-Moderate	Medium	
AGPPF-Moderate Front		AGPPF-Moderate Back end load: 0%	AGPPF-Conservative	Medium	
Conservative Front end		AGPPF-Conservative back end load: 0%			
	cation Plan (Holdings as % o	f Total Assets)	Alfalah GHP Active Allocation	Plan	
	Holdings		Fund Size (PkR mn; as on Oct 3:	1, 2023):	52.82
		tober	NAV (PkR):		108.5764
Cash	0.15%	0.13%	Total Expense Ratio(YTD)**		0.49%
Equity	55.29%	57.85%	Total Expense Ratio(Month)		0.49%
Income	32.86%	31.26%			
Money Market	10.08%	9.25%	Performance	BM	AGAAP
Others	1.62%	1.51%	Since Inception Return*****	8.61%	5.89%
Total	100.00%	100.00%	YTD Month	16.70% 7.87%	14.75% 7.68%
			Month	7.87%	7.68%
Alfalah GHP Moderate A	Allocation Plan (Holdings as	% of Total Assets)	Alfalah GHP Moderate Allocat		
	Holdings		Fund Size (PkR mn; as on Oct 3	1, 2023):	35.56
	September	October	NAV (PkR):		110.673
Cash	0.77%	0.69%	Total Expense Ratio(YTD)***		0.52%
Equity	31.53%	33.74%	Total Expense Ratio(Month)		0.53%
Income	57.97%	56.38%			
Money Market	5.52%	5.18%	Performance	BM 10.00%	AGMAP
Others Total	4.21% 100.00%	<u>4.00%</u> 100.00%	Since Inception Return***** YTD	10.00% 12.26%	7.50% 12.10%
lotai	100.00%	100.00 %	Month	5.39%	5.29%
Alfalah GHD Concernati	ve Allocation Plan (Holdings		Alfalah GHP Conservative Allo	antion Dian	
Analah Grip Consel Vali	Holdings	as to or rotal Assets)	Fund Size (PkR mn; as on Oct 3	L, 2023):	239.08
	September	October	NAV (PkR):		112.3506
Cash	0.06%	0.01%	Total Expense Ratio(YTD)***	*	0.51%
Equity	13.90%	15.37%	Total Expense Ratio(Month)		0.52%
Income	37.84%	38.02%			5.52.70
Money Market	47.27%	45.69%	Performance	BM	AGCAP
Others	0.93%	0.91%	Since Inception Return*****	10.50%	8.23%
Total	100.00%	100.00%	YTD	10.01%	7.81%
			Month	3.48%	1.93%

Details of No	n-Compliant Ir	ivestments			Value before	Provisionin	a	Value after		% Gross		% Net
Plan Name	Name Allocation		Type	Туре		Held, if any		Provisioning	Assets			Assets
i i i i i i i i i i i i i i i i i i i								Trovisioning		ASSELS		ABCCB
lfalah GHP /	Active Allocatic	on Plan (Monthly F Nov-22	Returns) Dec-22	Jan-23	Feb-23	Mar-23 Apr-23	Mav-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGAAP BM	0.93%	0.86%	-1.70% -1.44%	0.59%	0.53%	1.26% · 2.46% -0.03% · 2.78%	0.34%	2.21%	7.30% 8.71%	-3.53%	2.95% 2.35%	7.68% 7.87%
lfalah GHP I	Moderate Alloc	ation Plan (Month	ly Returns)									
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23 Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGMAP BM	1.02% 1.13%	0.94% 1.59%	0.00% 0.23%	0.87% 1.37%	0.77% 1.02%	1.32% · 1.91% 1.24% · 1.93%	1.10% 1.40%	1.30% 1.34%	5.35% 5.31%	-1.46% -0.94%	2.56% 2.11%	5.29% 5.39%
Alfalah GHP (	Conservative A	llocation Plan (Mo	onthly Returns)									
	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23 Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23
AGCAP BM	1.17% 1.27%	0.93% 1.33%	0.71% 0.83%	1.10% 1.47%	0.96% 1.33%	1.42% · 1.66% 1.44% · 1.90%	1.52% 1.72%	1.57% 1.50%	3.26% 3.50%	0.36% 0.76%	2.06% 1.93%	1.93% 3.48%

Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved. Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah GHP Investment Management Limited or any investment scheme managed by it.

\* Not Applicable, if invested in funds managed by AGIML

\*\*AGAAP: This include 0.0692% representing government levy and SECP Fee

\*\*\*AGMAP: This include 0.0305% representing government levy and SECP Fee \*\*\*\*AGCAP: This include 0.0803% representing government levy and SECP Fee

\*\*\*\*\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

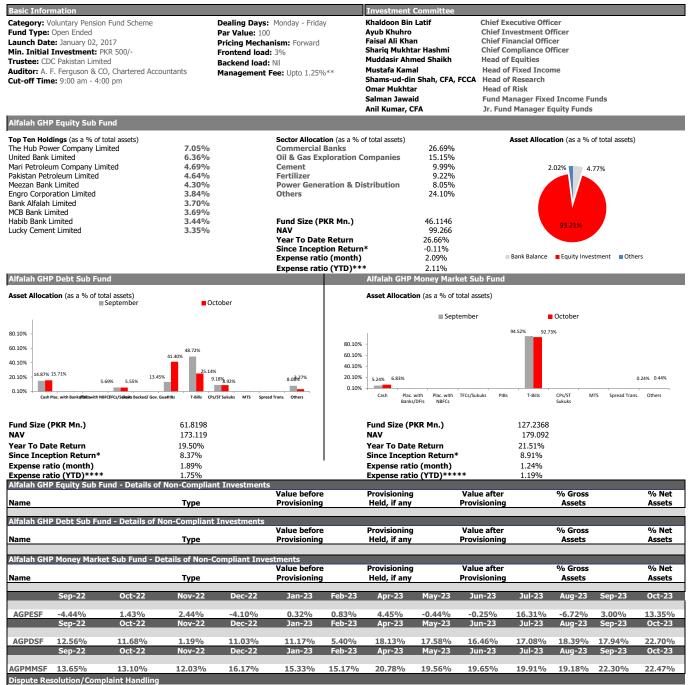


### Alfalah GHP Pension Fund

**Fund: Not Yet Rated** AMC: "AM2++" by PACRA 31-Aug-23

Inv nt Objective

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.



Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in Voluntary Pension Schemes are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the financial markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah GHP Investment Management Limited or any investment scheme managed by it.

\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*\*AGPF Mgt Fee has been revised from Aug 24, 2022 through 2nd supplemental OD \*\*Actual Management fee charged: 0.75% of net assets for Debt and Money market sub funds, 1.25% of net assets for Equity sub fund

\*\*\*AGESF: This includes 0.2078% representing government levy and SECP Fee

\*\*\*\*AGDSF: This includes 0.1420% representing government levy and SECP Fee

\*\*\*\*\*AGMMSF: This includes 0.1074% representing government levy and SECP Fee





# Alfalah GHP Consumer Index Exchange Traded Fund

### AMC Rating: "AM2++" by PACRA 31-Aug-23

Investment Objective
Alfalah Consumer Index Exchange Traded Fund (ACIETF) is an open-ended scheme that is traded on Pakistan Stock Exchange and shall aim to track the performance of
the Benchmark index. The index shall be periodically re-balanced & reconstituted as specified in the offering document in order to provide long-term capital appreciation
and dividends yield to the investors.

Basic Information			Investment Committee		
			Khaldoon Bin Latif	Chief Executive Officer	
Category: Exchange Traded Fund	Management Fee: 0.5%		Ayub Khuhro	Chief Investment Officer	
Fund Type: Open Ended	Min. Initial Investment:	PKR 100,000/-	Faisal Ali Khan	Chief Financial Officer	
Benchmark: Alfalah Consumer Index	Min. Subseq. Investment	<b>:</b> PKR 100,000/-	Shariq Mukhtar Hashmi	Chief Compliance Officer	
Launch Date: January 17, 2022	Trustee: CDC Pakistan Lim	ited	Muddasir Ahmed Shaikh	Head of Equities	
Par Value: 10	Auditor: AF Ferguson & Co	. Pakistan	Mustafa Kamal	Head of Fixed Income	
Pricing: Backward Pricing	Listing: Pakistan Stock Exe	change	Shams-ud-din Shah, CFA, FCCA	Head of Research	
Risk Profile: High	Dealing Days: Monday - F	Friday	Omar Mukhtar	Head of Risk	
Leverage: Nil	Cut-off Time: 9:00 am - 4	:00 pm	Salman Jawaid	Fund Manager Fixed Income Funds	
			Anil Kumar, CFA	Jr. Fund Manager Equity Funds	
Asset Allocation (as % of Total Assets	s)		Fund Statistics		
100			Fund Size PKR mn (Oct 2023)		9.48
50	September October		Fund Size including AGIML In	vestment (Pkr mn)	39.32
80			NAV (PkR):		8.570
60			Sharpe Ratio*		-0.35
50			Information Ratio*		-0.21
40			Standard Deviation*		23.56%
30 20 - N m		10 4	Total Expense Ratio(YTD)**		2.69%
10 - ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~			Total Expense Ratio(Month)		2.62%
0 + <b> -</b>		CPs dTS hers	Fund Performance	ВМ	ACIETF
Cash T-Bills Stocks/ Equities w. Repo ag. GS ag. other Secs.	// Gov. Guar. TFCs/Sukuks PIBs T-Bills	CPs MTS Spread Trans. Others	Since Inception	-11.51%	-14.30%
/ Ed J	vc	T Dad T	YTD	29.91%	27.91%
. Re cks	/ G	pres	Month (Oct 2023)	15.56%	15.03%
Cash T-Bills Stocks/ Equities Rev. Repo ag. GS Repo ag. other Secs.	Sovt. Backed/ Gov. Guar. TFCs/Sukuks PIBs T-Bills	S	Asset Allocation (Sector Wise a	s a % of Total Assets)	
epe a	Bao		Cement		33.13%
Rev. F	ovt.		Oil & Gas Marketing Companie	es	17.36%
Re	Ğ		Textile Composite		15.35%
			Engineering		12.22%
+Amount invested by fund of funds is R	Rs. 0 million subtracted from to	otal	Food & Personal Care Product	S	7.01%
Historical Performance (%)			Others		7.19%
100			Total		92.26%
80	■ACIETF ■BM		Top 10 Holdings (% of Total As	sets)	
60			Maple Leaf Cement Factory Li		9.34%
			Pakistan State Oil Company L		9.28%
40			Lucky Cement Limited		8.87%
20			Cherat Cement Company Limi	ted	8.56%
0 0.0 0	0.0		Sui Northern Gas Pipelines Lir	nited	8.08%
FY20 FY	21 FY22	FY23	Interloop Limited		7.51%
-20		-15.08 -14.4	D.G. Khan Cement Company L	imited	6.36%
-40	-20.50 -25.4		Unity Foods Limited		6.26%
			International Steels Limited		4.72%
Details of Non-Compliant Investme	anto		Nishat Mills Limited		4.57%
Betans of Non-Compliant Investme	-1115	Value before	Provisioning Value	e after % Gross	% Net
Name	Туре	Provisioning		sioning Assets	Assets
Monthly Returns					
Oct-22 Nov-22	Dec-22 Jan-23	Feb-23 Mar-23	Apr-23 May-23 Jur	1-23 Jul-23 Aug-23 Sep-2	23 Oct-23

### Dispute Resolution/Complaint Handling

-5.74%

-5.76%

ACIETF

BM

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

2.19%

2.58%

0.92%

1.29%

1.52%

1.61%

18.51%

19.53%

-13.10%

-13.05%

2.56%

2.77%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah Asset Investment Management Limited or any investment scheme managed by it.

\* Calculated on 12-month trailing data.

\*\*This include 0.2658% representing government levy and SECP Fee.

-2.65%

-2.53%



-7.61%

-8.22%

-6.91%

-6.87%

-1.42%

-1.21%



7.97%

8.16%

15.03%

15.56%

Alfalah Asset Management Ltd. (formerly Alfalah GHP Investment Management Limited) Fund Managers' Report October 31, 2023

### Alfalah Financial Sector Income Fund

Fund not yet rated

AMC Rating: "AM2++" by PACRA 31-Aug-23

Investment Objective The objective of the Alfalah Financial Sector Income Fund is to provide income enhancement and preservation of capital by offering different plans which will invest in prime quality Financial Sector TFCs/Sukuks, Bank deposits, spread transactions and short-term money market instruments.

Basic Information         Category: Income Scheme       Management Fee***** upto 2.0% per annum of the average daily net assets         Fund Type: Open Ended       min. Initial Investment: PKR 500/-         Benchmark: 6 Month KIBOR       Min. Initial Investment: PKR 500/-         Launch Date: August 02, 2023       Min. Subseq. Investment: PKR 100/-         Par Value: PKR 100       Trustee: CDC Pakistan Limited         Pricing: Forward Day       Auditor: EV Ford Rhodes & Co.         Sales Load:upto 2.00%       Listing: Pakistan Stock Exchange         Risk Profile: Medium       Dealing Days: Monday - Friday         Leverage: Nil       Cut-off Time: 9:00 am - 4:00 pm         Asset Allocation (as % of Total Assets)       Examples								Investment Committee           Khaldoon Bin Latif         Chief Executive Officer           Ayub Khuhro         Chief Investment Officer           Faisal Ali Khan         Chief Financial Officer           Shariq Mukhtar Hashmi         Chief Compliance Officer           Muddasir Ahmed Shaikh         Head of Equities           Mustafa Kamal         Head of Fixed Income           Shams-ud-din Shah, CFA, FCCA         Head of Research           Omar Mukhtar         Head of Risk           Salman Jawaid         Fund Manager Fixed Income Funds           Anil Kumar, CFA         Jr.Fund Manager Equity Funds					
Asset Allocation (as % of Tota 100% 80% 40% 20%	,	eptember							Fund Statistics           Fund Size         (PkR mn; as           Fund Size including fund of fu           NAV (PkR):           Wtd. Average Maturity (Years):           Total Expense Ratio(YTD)**           Total Expense Ratio(Month)	. ,		4,075.36 4,075.36 105.4867 1.05 1.77% 1.93%	
Amount invested by fund of fur distorical Performance (%)		TFCs/Sukuks	and from	위면	CPs	MTS	Spread Trans.	2.13%	Fund Performance Since Inception Return * YTD Month (Oct 2023) Credit Quality (as % of Total As Gov. Secs. AAA AA+ AA AA- A+	sets) 18.66% 1.12% 4.70% 0.00% 0.00% 32.30%	BM 23.43% 23.43% 23.61% A- BBB+ BBB NR/UR	AFS1F 24.03% 24.03% 25.95% 0.00% 0.00% 0.00% 2.13%	

Non-Complia	ant Investmer	Its****											
Name		Туре		Value before Provisioning		Provisioning Held, if any	Value after Provisioning		% Gross Assets			% Net Assets	
aturne	_	_	_	_	_		_		_	_	_	_	
Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	
-	-	-	-	-	-	-	-	-	-	-	22.59% 23.61%	25.95% 23.61%	
	Name eturns Oct-22	Name eturns Oct-22 Nov-22	eturns Oct-22 Nov-22 Dec-22	Name Type	Value before Name Type Provisioning eturns Oct-22 Nov-22 Dec-22 Jan-23 Feb-23	Value before           Name         Type         Provisioning           eturns         Oct-22         Nov-22         Dec-22         Jan-23         Feb-23         Mar-23	Value before Provisioning         Provisioning Held, if any           eturns         0ct-22         Dec-22         Jan-23         Feb-23         Mar-23         Apr-23	Value before     Provisioning       Name     Type     Provisioning     Held, if any       eturns     Oct-22     Nov-22     Dec-22     Jan-23     Feb-23     Mar-23     Apr-23     May-23	Value before Provisioning     Provisioning     Value after Provisioning       eturns     0ct-22     Nov-22     Dec-22     Jan-23     Feb-23     Mar-23     Apr-23     May-23     Jun-23	Value before Name     Provisioning     Value after Held, if any       eturns       Oct-22     Nov-22     Dec-22     Jan-23     Feb-23     Mar-23     Apr-23     May-23     Jun-23     Jul-23	Value before Name     Provisioning     Value after Held, if any     % Gross Provisioning       eturns     0ct-22     Nov-22     Dec-22     Jan-23     Feb-23     Mar-23     Apr-23     May-23     Jun-23     Jul-23     Aug-23	Value before Name     Provisioning Type     Value before Provisioning     Provisioning Held, if any     Value after Provisioning     % Gross Assets       eturns	

Dispute Resolution/Complaint Handling "Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR). \*\* This include 0.120% representing government levy and SECP Fee.

\*\*\*\* Management fee of the fund has been amended Aug 01, 2022 through 7th supplemental OD with consent of the trustee

\*\*\*\*\*\* Management fee charged 0.61%

Selling & marketing expense for the period ended October, 2023, PKR Mn 2.696





Alfalah Asset Management limited (formerly Alfalah GHP Investment Management limited)

Islamic Chamber Of Commerce Industry & Agriculture Building, 2<sup>nd</sup> Floor ST-2/A Block 9, KDA Scheme 5, Clifton,Karachi UAN: +92 (21) 111 090 090 Fax: +92 (21) 35306752 <u>www.alfalahamc.com</u>