# Fund Managers' Report

February 2019



# Alfalah

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**Disclaimer:** All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

\*Investment may take up to a month to be deployed according to the allocation strategy

# **Economic & Capital Markets Review**

#### **Economic Review & Outlook**

The economy started seeing the impact of tightening monetary policy in the second half of the year with large scale manufacturing down by 1.53% in 1HFY19. For the month of December, LSM growth was down 10.19% YoY. In the auto sector, sales were down in most categories including tractors which went down by 26%, trucks by 27% and LCVs by 11% for the 7MFY19 over SPLY. The slowing growth can be seen as a direct result of higher inflation and a weakening rupee, both of which continue to contain domestic demand. CPI and CPI Core for the month of February clocked in at 8.2% and 8.8% respectively, on the back of rise in prices of food items, housing and education indices. The slowing growth in the economy can be seen as a direct result of higher inflation and a weakening rupee, both of which continue to contain domestic demand. SBP projects real GDP growth for FY19 at slightly above 4%.

Fiscal position continued to worsen as foreign reserves went up slightly on the back of inflows from friendly countries – receipts from UAE and Saudi Arabia of US\$ 1bn each provided the reserves much needed support during the month of January. Overall foreign reserves went down to US\$ 14.9bn by end of January 2019 compared to US\$ 18.9bn at end of January 2018. The current SBP reserves constitute import cover of merely 2x. The rupee stayed stable during the month, closing at PKR138.8/USD at the end of February 2019. Exports witnessed a slight increase of 1.6% YoY over the 7MFY19 period, while imports went up 0.38% over the same period. In absolute terms exports were up by US\$ 219mn, while imports went up US\$ 244mn resulting in an overall deteriorating scenario. The trade deficit in 7MFY19 stood at US\$ 17.6bn, almost the same it was in SPLY. Going forward, we feel we are edging closer to the finalization of the IMF bailout package which is likely to dictate the economic direction in CY19.

Friendly countries like Saudi Arabia, UAE and China have already pledged to help Pakistan's dwindling reserves either in form of depositing reserves, commercial loans, or delayed payments for oil. During the month, UAE and Saudi Arabia contributed US\$ 1bn each to Pakistan dwindling forex reserves. We expect these measures to contain the rupee depreciation in CY19 as REER stands at an acceptable 103 at the end of January. However, the tightening monetary measures like i) rising inflation which SBP estimates will be between 7.0-7.5% for FY19 and ii) high interest rates will continue to limit economic growth for the year. We see exports growing in FY19 given cost competitiveness and see imports growth to be lower in FY19 compared to FY18.

## **Money Market Review & Outlook**

During the period, yield curve shifted downwards owing to interest in longer tenure bonds which is evident from the graph below. Participation in both the T-bill auctions witnessed a massive jump as the central bank was able to raise cumulatively PKR 2.6 trillion compared to PKR 962 billion in January 2019. Major participation during the auction was witnessed in 3M while little to no participation in 6M and 12M paper was seen, cutoff for the 3Month stood at 10.55%.

Post increase in the discount rate, longer tenure bond market witnessed a massive interest from the market participants as both the fixed and floater bonds witnessd overwhelming participation. Total participation in the fixed rate bond amounted to PKR 375 billion of which PKR 112 billion, PKR 49 billion and PKR 59 billion were accepted in 3, 5 and 10 years at the cutoff yield of 12.15%, 12.49% and 12.85%. Participation in floating rate bonds amounted to PKR 164 billion of which PKR 80 billion were accepted at the cut off rate of 70 bps above benchmark rate.

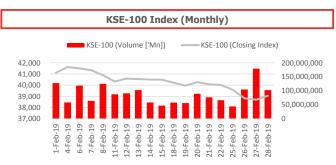
However, the finalization of IMF program would set the future direction of the economy and another round of 25-50 bps hike in the discount rate can be expected in CY19 going forward.

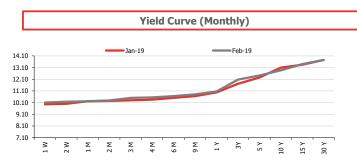
## **Equity Market Review & Outlook**

The KSE-100 Index declined by 4.3% in February 2019 after a sharp increase of 10.1% in January 2019 to close at 39,054. Average daily turnover in Feb 2019 remained relatively flattish and increased by a meagre 2% in as compared to the previous month. During the period under review, the net foreign inflow increased significantly to stand at ~US \$ 32mn as compared to US \$16.2mn in the previous month as foreign investors remained significant net buyers in cements (US \$11.5bn) and commercial banks (US \$9.22bn).

The index plunged in the first half of the month due to a hike in interest rates of 25bps as local investors shifted from industrials and companies with high leverage. The investors were waiting anxiously for the finalization of the commitments made by the Saudi crown prince worth USD \$21bn, but the MOU signing did not prove to be of material significance to the investor community. The second half of the month was marred by allegations from Pakistan's eastern neighbor, India, after the Pulwama attack. Geopolitical tensions persisted throughout the month and escalated towards the end of the month when India conducted airstrikes in Pakistan's territory and Pakistan subsequently retaliated.

Going forward, de-escalation of recent tensions & materialization of peace talks with India is likely to boost the sentiments of the investors. However, an impending bailout package with the IMF and the underlying terms of the bailout package should dictate the direction of the economy and the equity market going forward.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

# Alfalah GHP Cash Fund

Fund Stability Rating: "AA+ (f)" by PACRA 03-Dec-18 AMC Rating: "AM2+" by PACRA 08-Feb-19

#### Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Basic Information
Category: Money Market Scheme
Fund Type: Open Ended
Benchmark: 70% 3month PKRV rates
+30% 3-months average deposit rates

+30% 3-months average deposit rate of 3 'AA' rated schedule banks as selected by MUFAP Launch Date: March 12, 2010

Par Value: PKR 500 Pricing: Forward Day Sales Load: NA Risk Profile: Low <sup>1</sup> Management Fee: 1.00%. Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: MCB Financial Services Limited Auditor: A.F Ferguson & Co. Pakistan

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil Maheen Rahman Noman Soomro

Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Equities
Head of Compliance

Head of Compliance Portfolio Manager

| Ass | et All | ocatio                | <b>n</b> (as '   | % of T           | otal A                   | ssets                    | )           |        |         |     |     |               |        |
|-----|--------|-----------------------|------------------|------------------|--------------------------|--------------------------|-------------|--------|---------|-----|-----|---------------|--------|
| 100 |        | υ                     |                  |                  |                          |                          |             | 9      |         |     |     |               |        |
| 78  |        | .66                   |                  |                  | Janu                     | ary                      | ■ Februa    | ary 8. |         |     |     |               |        |
| 56  |        |                       |                  |                  |                          |                          |             |        |         |     |     |               |        |
| 34  | 14.9   |                       |                  |                  |                          |                          |             |        |         |     |     |               |        |
| 12  |        |                       |                  |                  |                          |                          |             |        |         |     |     |               | 0.5    |
| -10 | Cash   | Plac. with Banks/DFIs | Plac. with NBFCs | Rev. Repo ag. GS | ev. Repo ag. other Secs. | Sovt. Backed/ Gov. Guar. | TFCs/Sukuks | PIBS   | T-Bills | CPs | MTS | Spread Trans. | Others |

 Fund Statistics
 20.02

 Fund Size (PkR mn; as on February 28, 2019)
 20.02

 Fund size including fund of fund schemes (PkR mn)
 103.31

 NAV (PkR):
 519.54

 Sharpe Ratio\*
 -4.62

 Standard Deviation\*
 0.34%

 Wtd. Average Maturity (months):
 0.04

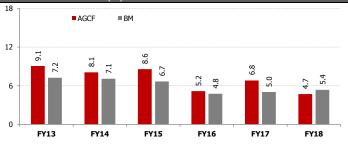
 Total Expense Ratio\*\*\*
 1.87%

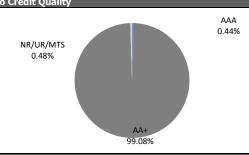
 Fund Performance
 BM

| I dila i ci ioi illalice |                    |   | DI-I  | AGGI  |
|--------------------------|--------------------|---|-------|-------|
| Since Inception Re       | eturn**            |   | 6.55% | 8.10% |
| YTD                      |                    |   | 7.82% | 6.87% |
| Month (February          | ,, 2019):          |   | 9.33% | 8.49% |
| Credit Quality (as of    | % of Total Assets) |   |       |       |
| Govt. Guar.              | 0.00%              | Α |       | 0.00% |

0.00% AAA 0.44% AA+ 99.08% BBB+ 0.00% AA 0.00% 0.00% BBB AA-0.00% Below IG 0.00% Α+ 0.00% NR/UR 0.48%

Amount invested by fund of funds is Rs. 83 million subtracted from total Historical Performance (%)





| Details of Non-Compl | liant Investments |              |              |              |         |        |
|----------------------|-------------------|--------------|--------------|--------------|---------|--------|
|                      |                   | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                 | Туре              | Provisioning | Held, if any | Provisioning | Assets  | Assets |

| 1 Year - F | 1 Year - Rolling Returns |        |        |        |        |        |        |        |        |        |        |        |        |
|------------|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|            | Feb-18                   | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
| AGCF       | 4.74%                    | 4.88%  | 4.89%  | 3.88%  | 7.72%  | 5.87%  | 5.73%  | 5.74%  | 6.61%  | 6.07%  | 7.12%  | 8.34%  | 8.49%  |
| BM         | 5.38%                    | 5.48%  | 5.54%  | 5.64%  | 5.91%  | 6.29%  | 6.65%  | 6.89%  | 7.50%  | 7.98%  | 8.86%  | 9.01%  | 9.33%  |

Sindh Workers' Welfare Fund (SWWF

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.396mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 12.0467 / 2.43%.

## Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.264% representing government levy, Worker's Welfare Fund and SECP Fee

# Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 03-Dec-18 AMC Rating: "AM2+" by PACRA 08-Feb-19

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by MUFAP

Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low

<sup>1</sup>Management Fee: 0.45% of average daily Net Assets of the Scheme subject to the maximum limit defined in the Regulations.

<sup>1</sup>Min. Initial Investment: PKR 500/-<sup>1</sup>Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered

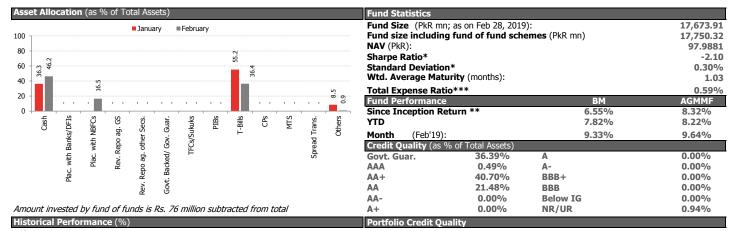
Accountants Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

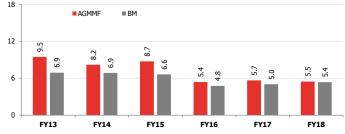
Leverage: Nil

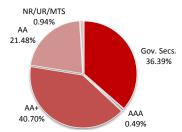
#### **Investment Committe**

Maheen Rahman Noman Soomro **Nabeel Malik Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi **Kashif Kasim** 

**Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance** Portfolio Manager







| <b>Details of</b> | Details of Non-Compliant Investments |        |        |        |                              |        |                            |        |                             |        |                   |        |                 |
|-------------------|--------------------------------------|--------|--------|--------|------------------------------|--------|----------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name              |                                      |        | Туре   |        | Value before<br>Provisioning |        | Provisionin<br>Held, if an | -      | Value after<br>Provisioning |        | % Gross<br>Assets |        | % Net<br>Assets |
|                   |                                      |        | .,,,,  |        |                              |        | , ii dii                   |        | ····                        |        |                   |        |                 |
|                   |                                      |        |        |        |                              |        |                            |        |                             |        |                   |        |                 |
| Dalling Da        |                                      |        |        |        |                              |        |                            |        |                             |        |                   |        |                 |
| Rolling Re        | eturns                               |        |        |        |                              |        |                            |        |                             |        |                   |        |                 |
|                   | Feb-18                               | Mar-18 | Apr-18 | May-18 | Jun-18                       | Jul-18 | Aug-18                     | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGMMF             | 5.22%                                | 5.51%  | 5.77%  | 5.11%  | 6.08%                        | 6.76%  | 6.47%                      | 7.04%  | 7.92%                       | 7.67%  | 9.25%             | 9.56%  | 9.64%           |
| BM                | 5.38%                                | 5.48%  | 5.54%  | 5.64%  | 5.91%                        | 6.29%  | 6.65%                      | 6.89%  | 7.50%                       | 7.98%  | 8.86%             | 9.01%  | 9.33%           |
| Sindh Wo          | Sindh Workers' Welfare Fund (SWWF)   |        |        |        |                              |        |                            |        |                             |        |                   |        |                 |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 16.808mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0928 / 0.10%.

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AGMMF Management fee and investment limits have been revised from Sep 6, 2018 through Sixth Supplemental Offering Document duly approved by SECP on Sep 6, 2018



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.211% representing government levy, Worker's Welfare Fund and SECP Fee

# Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 03-Dec-2018

AMC Rating: "AM2+" by PACRA 08-Feb-19

#### Investment Objective

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

#### **Basic Information**

Category: Income Scheme Fund Type: Open Ended Benchmark: Six (6) months PKRV

Launch Date: May 09, 2014 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low <sup>1</sup> Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.

Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

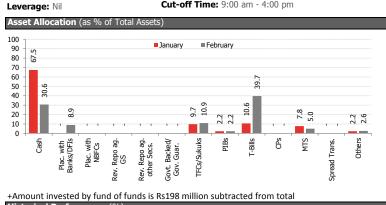
## Investment Committee

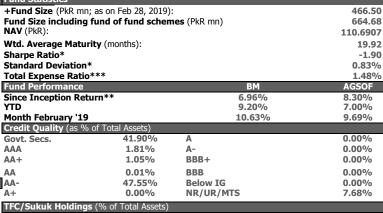
Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim

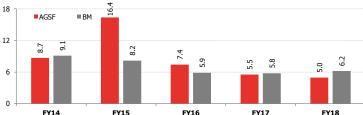
The Bank of Punjab - TFC (23-04-18)

Habib Bank TFC (19-Feb-2016)

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Portfolio Manager







| FY14                           | FY15        | FY16    |        | FY17         | FY18   |              |        |              |        |         |        |        |
|--------------------------------|-------------|---------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| <b>Details of Non-Complian</b> | nt Investme | nts**** |        |              |        |              |        |              |        |         |        |        |
| -                              |             |         |        | Value before |        | Provisioning | ı      | Value after  |        | % Gross |        | % Net  |
| Name                           |             | Type    |        | Provisioning |        | Held, if any |        | Provisioning |        | Assets  |        | Assets |
| The Bank of Punjab TFC         |             | TFC     |        | 92,407,109   |        |              |        | 92,407,109   |        | 9.17%   |        | 13.90% |
| JS Bank Limited                |             | TDR     |        | 90,000,000   |        |              |        | 90,000,000   |        | 8.93%   |        | 13.54% |
|                                |             |         |        |              |        |              |        |              |        |         |        |        |
| 1 Year -Rolling Returns        |             |         |        |              |        |              |        |              |        |         |        |        |
| Feb-18                         | Mar-18      | Apr-18  | May-18 | Jun-18       | Jul-18 | Aug-18       | Sep-18 | Oct-18       | Nov-18 | Dec-18  | Jan-19 | Feb-19 |

| 1 Year -Rolling Returns |                                    |        |        |        |        |        |        |        |        |        |        |        |        |
|-------------------------|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                         | Feb-18                             | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
| AGSOF                   | 4.71%                              | 4.75%  | 5.51%  | 5.22%  | 6.00%  | 6.00%  | 5.96%  | -1.80% | 10.46% | 6.45%  | 8.39%  | 9.02%  | 9.69%  |
| BM                      | 6.25%                              | 6.47%  | 6.35%  | 6.45%  | 6.84%  | 7.39%  | 7.85%  | 8.03%  | 9.01%  | 9.67%  | 10.48% | 10.50% | 10.63% |
| Sindh Work              | Sindh Workers' Welfare Fund (SWWF) |        |        |        |        |        |        |        |        |        |        |        |        |

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 6.18mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.0283 / 0.97%

## Disclaimer

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Selling & marketing expenses - for the period ended February, 2019, PKR Mn 1.852



9.17%

1.70%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 0.3641% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*</sup> Due to reduction in Net assets.

AGSOF Management fee has been revised from March 12, 2018 through Third Supplemental Offering Document duly approved by SECP on March 7, 2018

# Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 03-Dec-18 AMC Rating: "AM2+" by PACRA 08-Feb-19

#### Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information

Category: Income Scheme
Fund Type: Open Ended
Benchmark: 6 Month KIBOR
Launch Date: April 14, 2007
Par Value: PKR 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low

Leverage: Nil

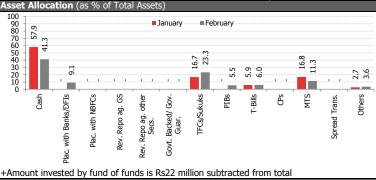
<sup>1</sup> Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.

Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Investment Committee

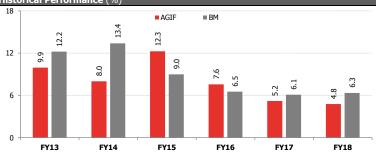
Maheen Rahman
Noman Soomro
Nabeel Malik

Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Equities
Head of Compliance
Portfolio Manager



| Fund Performance                                 | ВМ | AGIF     |
|--|----|----------|
| Total Expense Ratio***                           |    | 1.44%    |
| Wtd. Average Maturity (months):                  |    | 13.12    |
| Standard Deviation*                              |    | 0.88%    |
| Sharpe Ratio*                                    |    | -1.98    |
| NAV (PkR):                                       |    | 116.8424 |
| Fund Size including fund of funds (PkR mn        | )  | 312.45   |
| + <b>Fund Size</b> (PkR mn; as on Feb 28, 2019): |    | 290.09   |
| I dila Statistics                                |    |          |

| I dila i citotillance   |                 | <b>2.</b> . | 7.021  |
|-------------------------|-----------------|-------------|--------|
| Since Inception Retu    | rn              | 9.87%       | 8.74%  |
| YTD                     |                 | 9.41%       | 6.53%  |
| Month (Feb '19):        |                 | 10.85%      | 9.14%  |
| Credit Quality (as % of | f Total Assets) |             |        |
| Govt. Sec / Guar.       | 11.47%          | A           | 0.00%  |
| AAA                     | 1.27%           | A-          | 0.00%  |
| AA+                     | 6.69%           | BBB+        | 0.00%  |
| AA                      | 11.14%          | BBB         | 0.00%  |
| AA-                     | 52.98%          | Below IG    | 0.00%  |
| A+                      | 1.55%           | MTS/NR/UR   | 14.89% |
|                         |                 |             |        |



| TFC/Sukuk Holdings (% of Total Assets)          |       |
|---|-------|
| International Brands Ltd. SUKUK (15-11-17)      | 6.90% |
| Hub Power Company Limited   CP Sukuk Energy     | 6.08% |
| The bank of Punjab Ltd - (23-Dec-2016)          | 4.50% |
| Dawood Hercules Corp Limited Sukuk (16-11-2017) | 4.24% |
| Dubai Islamic Bank Sukuk - (14-Jul-2017)        | 1.55% |

| Details of Non-Compliant Investments**** |        |        |        |        |                              |        |                              |        |                             |        |                   |        |                 |
|--|--------|--------|--------|--------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
|  | Name   |        | Туре   |        | Value before<br>Provisioning |        | Provisioning<br>Held, if any |        | Value after<br>Provisioning |        | % Gross<br>Assets |        | % Net<br>Assets |
|  |        |        |        |        |                              |        |                              |        |                             |        |                   |        |                 |
| Rolling Ret                              | urns   |        |        |        |                              |        |                              |        |                             |        |                   |        |                 |
|  | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18                       | Jul-18 | Aug-18                       | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGIF                                     | 3.15%  | 6.12%  | 2.93%  | 6.77%  | 5.93%                        | 2.77%  | 6.04%                        | 1.24%  | 6.73%                       | 7.32%  | 8.81%             | 9.13%  | 9.14%           |
| ВМ                                       | 6.44%  | 6.51%  | 6.51%  | 6.59%  | 6.98%                        | 7.46%  | 8.05%                        | 8.23%  | 9.43%                       | 9.87%  | 10.66%            | 10.76% | 10.85%          |
| Codb Washand Walfana Food (CWDUF)        |        |        |        |        |                              |        |                              |        |                             |        |                   |        |                 |

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.2.282 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.8534/0.76%

## Disclaimeı

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**MUFAP's Recommended Format** 

<sup>&</sup>lt;sup>1</sup> AGIF Management fee has been revised from March 12, 2018 through Fourth Supplemental Offering Document duly approved by SECP on March 7, 2018 Selling & marketing expense - for the period ended February,2019, PKR Mn 0.550



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup>Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.2264% representing government levy, Worker's Welfare Fund and SECP Fee.

# Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 03-Dec-18 AMC Rating: "AM2+" by PACRA 08-Feb-19

## **Investment Objective**

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

**Basic Information** Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00% Risk Profile: High

Leverage: Nil

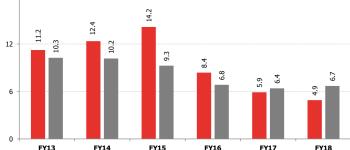
Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

**Investment Committee** Maheen Rahman **Chief Executive Officer** Chief Operating Officer Noman Soomro Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi **Head of Compliance Kashif Kasim** Portfolio Manager

100 ■ February 90 January 80 70 60 38.7 50 40 30 20 10 Guar./ Ijara Sukuk Plac. with Banks/DFIs with NBFCs Repo ag. GS kev. Repo ag. other Secs. Cash PIBs Spread Trans. **Fund Statistics** +Fund Size (PkR mn; as on February 28, 2019): 195.63 Fund Size inluding fund of fund schemes (PkR mn) 393.36 54.8049 Sharpe Ratio\* -1.87 Standard Deviation\* 1.68% Wtd. Average Maturity (months): 25.69 Total Expense Ratio\*\*\* 1.69%

| Fullu Periorillalice |                    | DIT       | AGIME |
|----------------------|--------------------|-----------|-------|
| Since Inception      |                    | 10.56%    | 5.89% |
| YTD                  |                    | 9.96%     | 4.39% |
| Month (Feb'19):      |                    | 11.42%    | 9.22% |
| Credit Quality (as % | 6 of Total Assets) |           |       |
| Gov. Secs.           | 9.0%               | A         | 0.1%  |
| AAA                  | 3.4%               | A-        | 15.8% |
| AA+                  | 11.3%              | BBB+      | 0.0%  |
| AA                   | 14.7%              | ВВВ       | 0.0%  |
| AA-                  | 16.9%              | Below IG  | 0.0%  |
| A+                   | 11.0%              | NR/UR/MTS | 17.9% |
|                      |                    |           |       |

# +Amount invested by fund of funds is Rs. 198 million subtracted from total **Historical** Performance (%) ■ AGIMF



| Top Ten TFC/Sukuk Holdings (% of Total Assets) |       |
|--|-------|
| Hub Power Company Limited   CP Sukuk           | 7.17% |
| Dawood Hercules Corp LTD. SUKUK (16-11-17)     | 6.68% |
| International Brands- sukuk (15-11-17)         | 6.61% |
| JS Bank Ltd TFC (14-Dec-2016)                  | 6.12% |
| The bank of Punjab (23-Dec-2016)               | 5.88% |
| Dubai Islamic Bank Sukuk - (14-Jul-2017)       | 4.87% |
| Habib Bank TFC (19-Feb-2016)                   | 3.03% |
| TPL Corp Ltd- TFC (19-12-17)                   | 2.39% |
| Askari Bank Ltd (30-09-14)                     | 2.22% |
| Dawood Hercules Sukuk II (01-03-18)            | 1.42% |

| Details of N | lon-Complia  | nt Investme | Type   |        | Value before<br>Provisioning |        | Provisioning<br>Held, if any |        | Value after<br>Provisioning |        | % Gross<br>Assets |        | % Net  |
|--------------|--------------|-------------|--------|--------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|--------|
| 1- Year Roll | ling Poturns |             |        |        |                              |        |                              |        |                             |        |                   |        |        |
| 1- Tear Ron  | Feb-18       | Mar-18      | Apr-18 | May-18 | Jun-18                       | Jul-18 | Aug-18                       | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19 |
| AGIMF        | 3.20%        | 6.96%       | 0.61%  | 8.93%  | 4.67%                        | 1.20%  | 4.82%                        | -4.05% | 7.73%                       | 9.17%  | -2.27%            | 8.63%  | 9.22%  |
| ВМ           | 6.74%        | 6.85%       | 6.91%  | 7.05%  | 7.42%                        | 8.02%  | 8.45%                        | 8.77%  | 10.00%                      | 10.50% | 11.18%            | 11.33% | 11.42% |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.747mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.6614 / 1.24%

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.2421% representing government levy, Worker's Welfare Fund and SECP Fee.

# Alfalah GHP Islamic Income Fund

Fund Stability Rating: "A+(f)" by PACRA 3-Dec-18 AMC Rating: "AM2+" by PACRA 08-Feb-19

**Basic Information** 

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

# Category: Islamic Income Scheme

Fund Type: Open Ended Benchmark: Avg. 6 Mth Dep. Rates 3 Islamic Banks provided by MUFAP Launch Date: December 3, 2009

Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low Asset Allocation (

<sup>1</sup> Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets..

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

## Investment Committe

**Fund Statistics** 

Maheen Rahman **Noman Soomro** Naheel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi **Kashif Kasim** 

Chief Executive Officer **Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance** Portfolio Manager

#### 100 90 80 70 60 50 40 30 20 10 ■ February 59.9 43.3 29.0 2.2 with Repo ag. GS Backed/ Guar. CPs Cash Spread Trans. Rev. Repo ag other Secs. Govt. 1

+Amount invested by fund of funds is Rs. 2280 million subtracted from total

+Fund Size (PkR mn; as on Feb 28, 2019): 1612.21 Fund size including fund of fund schemes (PkR mn) 3892.05 NAV (PkR) 105.61 Wtd. Average Maturity (months): 22.22 Total Expense Ratio\*\* 1.22% **Fund Performance** AGIIF

| Since Inception Retur   | n≖              |    | 5.87% | 0.93%  |
|-------------------------|-----------------|----|-------|--------|
| YTD                     |                 |    | 3.12% | 6.48%  |
| Month (Feb '18):        |                 |    | 4.09% | 8.89%  |
| Credit Quality (as % of | f Total Assets) |    |       |        |
| Govt. Guar.             | 0.00%           | Α  |       | 0.00%  |
| AAA                     | 0.05%           | Α- |       | 22.28% |

10.64% BBB+ 0.00% AA +24.02% 0.00% BBB AA 0.00% 21.66% **Below IG** AA-1.85% 19.50% NR/UR A+



| L                           |                     | ,             |        |
|-----------------------------|---------------------|---------------|--------|
| TFC/Sukuk Holdings          | (% of Total Assets) |               |        |
| <b>Hub Power Company</b>    | / Limited CP Sukuk  |               | 10.53% |
| <b>International Brands</b> | Limited (15-11-17   | 7)            | 8.02%  |
| <b>Dubai Islamic Bank</b>   | Sukuk - (14-Jul-20: | 17)           | 8.01%  |
| Meezan Bank Tier II         | Modaraba Sukuk (    | 22-Sept-2016) | 7.96%  |
| Dawood Hercules Co          | rp Limited (16-Nov  | r-2017)       | 6.41%  |
| <b>Hascol Petroleum Lt</b>  | d Sukuk (07-Jan-20  | 016)          | 1.64%  |
| Fatima Fertilizer Cor       | npany Ltd - Sukuk   | (28-Nov-2016) | 0.78%  |
|                             |                     |               |        |

| Details of Non-Compliant Investments*** |              |          |               |        |                              |        |                              |        |                             |        |                   |        |                 |
|---|--------------|----------|---------------|--------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name                                    | -            |          | Туре          |        | Value before<br>Provisioning |        | Provisioning<br>Held, if any |        | Value after<br>Provisioning |        | % Gross<br>Assets |        | % Net<br>Assets |
| Bank Islami P                           | ak Ltd-TDR   |          | Single Entity |        | 445,000,000                  |        | 0                            |        | 445,000,000                 |        | 11.29%            |        | 11.43%          |
| 1 Year - Rol                            | ling Returns |          |               |        |                              |        |                              |        |                             |        |                   |        |                 |
|   | Feb-18       | Mar-18   | Apr-18        | May-18 | Jun-18                       | Jul-18 | Aug-18                       | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGIIF                                   | 3.66%        | 4.99%    | 2.54%         | 5.89%  | 4.40%                        | 4.68%  | 4.63%                        | 6.86%  | 3.08%                       | 6.94%  | 8.56%             | 7.87%  | 8.89%           |
| BM                                      | 2.50%        | 2.48%    | 2.34%         | 2.36%  | 2.38%                        | 2.56%  | 2.69%                        | 2.78%  | 2.86%                       | 3.01%  | 3.20%             | 3.73%  | 4.09%           |
| O. II I                                 | 1 147 16     | - 1/0140 |               |        |                              |        |                              |        |                             |        |                   |        |                 |

Sindh Workers' Welfare Fund (SWWF) The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.10.894 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.2956/0.29%

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- \* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\* This include 0.2302% representing government levy, Worker's Welfare Fund and SECP Fee.
- \*\*\* Due to reduction in Net assets.

Selling & marketing expense - for the period ended February, 2019, PKR Mn 8.474

Management fee and minimum amount of investment has been revised through Fifth Supplmental Offering Document duly approved by SECP on September28,2018.



# Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

#### Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information

Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sep 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High

Leverage: Nil

Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: AF Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange

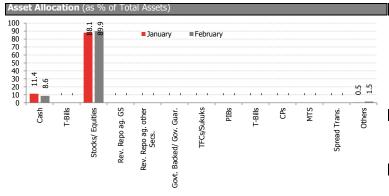
Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 4:00 pm

Investment Committee
Maheen Rahman
Noman Soomro

Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities

Head of Compliance Portfolio Manager



 Fund Statistics

 +Fund Size (PkR mn; as on 28 February, 2019):
 1,273.34

 Fund size including fund of fund schemes (Pkr mn)
 1,454.42

 NAV (PkR):
 63.99

 Sharpe Ratio \*
 1.90

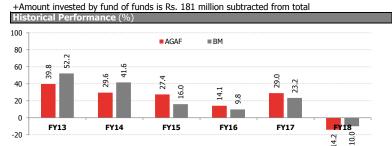
 Information Ratio\*
 2.88

 Standard Deviation\*
 23.66%

 Total Expense Ratio\*\*\*
 2.19%

| Fund Performance      | ВМ     | AGAF   |
|-----------------------|--------|--------|
| Since Inception**     | 14.70% | 18.14% |
| YTD                   | -6.82% | -4.72% |
| Month (February '19): | -4.28% | -3.09% |

| Total   | 90 010/2 |
|---|----------|
| Others  | 14.16%   |
| Power Generation & Distribution                         | 6.65%    |
| Textile Composite                                       | 8.09%    |
| Fertilizer  | 12.87%   |
| Oil & Gas Exploration Companies                         | 20.22%   |
| Commercial Banks  | 27.93%   |
| ASSEL Allocation (Section Wise as a 70 or Total Assets) |          |



| <b>Top 10 Holdings</b> (% of Total Assets) |       |
|--|-------|
| Pak Petroleum Ltd.                         | 6.63% |
| Engro Corporation Limited                  | 6.26% |
| United Bank Ltd.                           | 6.24% |
| Oil & Gas Dev.Co                           | 6.15% |
| Bank Al-Falah Limited                      | 5.77% |
| Nishat Mills Ltd.                          | 5.02% |
| Mari Petroleum Company Limited             | 4.45% |
| Hub Power Company Limited                  | 4.19% |
| Engro Fertilizer Limited                   | 3.99% |
| MCR Rank Limited                           | 3 99% |

| Details of Non-Compliant 1 | Investments |              |              |              |         |        |
|----------------------------|-------------|--------------|--------------|--------------|---------|--------|
|                            |             | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                       | Туре        | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|                            |             |              |              |              |         |        |

| 1 - Year Ro | olling Returns | ;      |        |        |        |        |        |        |        |        |        |        |        |
|-------------|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|             | Feb-18         | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
| AGAF        | -2.10%         | 4.91%  | -1.55% | -4.14% | -1.76% | 2.74%  | -2.35% | -1.80% | 1.98%  | -2.93% | -9.88% | 11.86% | -3.09% |
| BM          | -1.84%         | 5.37%  | -0.16% | -5.81% | -2.18% | 1.91%  | -2.27% | -1.78% | 1.59%  | -2.77% | -8.47% | 10.07% | -4.28% |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4857 / 0.72%

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Alfalah Investments

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.2622% representing government levy, Worker's Welfare Fund and SECP Fee.

## 9

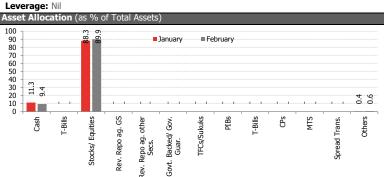
# Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

#### Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Investment Committee Category: Equity Scheme Management Fee: 2.00% Maheen Rahman **Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Noman Soomro Chief Operating Officer Benchmark: KSE100 Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** Launch Date: July 15, 2008 Trustee: CDC Pakistan Limited **Muddasir Ahmed Shaikh Head of Equities** Par Value: 100 Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange **Kashif Kasim Portfolio Manager** Sales Load: 2.50% Dealing Days: Monday - Friday Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm



 Fund Statistics

 +Fund Size (PkR mn; as on February 28, 2019):
 1,866.55

 Fund Size including fund of fund schemes (Pkr mn)
 2,022.70

 NAV (PkR):
 112.90

 Sharpe Ratio\*
 -0.44

 Information Ratio\*
 0.02

 Standard Deviation\*
 27.64%

 Total Expense Ratio\*\*\*
 2.22%

| Since Inception**                       | 12.70%        | 21.39% |
|---|---------------|--------|
| YTD                                     | -6.82%        | -5.10% |
| Month (February'19):                    | -4.28%        | -3.03% |
| Asset Allocation (Sector Wise as a % of | Total Assets) |        |
| Commercial Banks                        |               | 27.93% |
| Oil & Gas Exploration Companies         |               | 20.09% |
| Fertilizer                              |               | 12.81% |
| Textile Composite                       |               | 8.23%  |

Fertilizer 12.81%

Textile Composite 8.23%

Cement 6.71%

Others 14.16%

Total 89.93%

Top 10 Holdings (% of Total Assets)

Pak Petroleum Ltd. 6.42%

| Pak Petroleum Ltd.             | 6.42% |
|--------------------------------|-------|
| Engro Corporation Limited      | 6.28% |
| United Bank Ltd.               | 6.21% |
| Oil & Gas Dev.Co               | 6.19% |
| Bank Al-Falah Limited          | 5.88% |
| Nishat Mills Ltd.              | 4.95% |
| Mari Petroleum Company Limited | 4.72% |
| Hub Power Company Limited      | 4.14% |
| MCB Bank Limited               | 4.03% |
| Engro Fertilizer Limited       | 3.94% |

| 22 0 | 17.2       |      |      |      |      |
|------|------------|------|------|------|------|
| 0    | 9.4.6      | .0   | oj   | 28.7 |      |
| 0    |            | 116  | 9.8  |      |      |
| 0    | , <b>.</b> |      |      |      |      |
| FY13 | FY14       | FY15 | FY16 | FY17 | FY18 |

+Amount invested by fund of funds is Rs. 156 million subtracted from total

| <b>Details of Non-Complian</b> | t Investments |              |              |              |         |        |
|--------------------------------|---------------|--------------|--------------|--------------|---------|--------|
|                                |               | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                           | Туре          | Provisioning | Held, if any | Provisioning | Assets  | Assets |

| 1 year - Ro | lling Returns |        |        |        |        |        |        |        |        |        |        |        |        |
|-------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|             | Feb-18        | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
| AGSF        | -2.10%        | 5.02%  | -1.52% | -4.17% | -1.73% | 2.46%  | -2.33% | -1.54% | 1.58%  | -2.91% | -9.91% | 11.77% | -3.03% |
| ВМ          | -1.84%        | 5.37%  | -0.16% | -5.81% | -2.18% | 1.91%  | -2.27% | -1.78% | 1.59%  | -2.77% | -8.47% | 10.07% | -4.28% |

Sindh Workers' Welfare Fund (SWWF)

**Historical Performance (%)** 

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.17.625 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.9837/0.83%

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- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\* This include 0.2724% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expense - for the period ended February, 2019, PKR Mn 6.471



AGSF

# Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

Leverage: Nil

**Historical Performance (%)** 

18.4 17.1

36.3 30.5

FY13

100

80 60

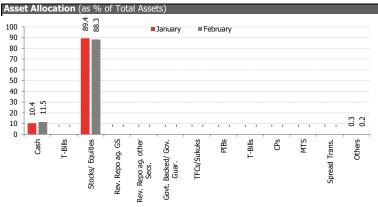
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20 0

-20

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

#### Maheen Rahman **Chief Executive Officer** Category: Islamic Equity Scheme Management Fee: 2.00% Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Noman Soomro **Chief Operating Officer** Benchmark: KMI 30 Index Min. Subseq. Investment: PKR 1,000/-**Nabeel Malik Chief Investment Officer** Launch Date: Sep 4, 2007 Trustee: CDC Pakistan Limited Muddasir Ahmed Shaikh **Head of Equities** Par Value: PKR 50/-Auditor: AF Ferguson & Co. Pakistan Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange **Kashif Kasim Portfolio Manager** Sales Load: 3.00% Dealing Days: Monday - Friday Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm



+Amount invested by fund of funds is Rs. 8 million subtracted from total

■ AGIsF

23.8

FY15

■ BM

20.3 15.5

FY16

18.8

+Fund Size (PkR mn; as on February 28, 2019): 3,252.66 Fund size including fund of fund schemes (Pkr mn) 3,260.86 NAV (PkR): 48.1245 Sharpe Ratio\* -0.76 Standard Deviation\* 16.59% Information Ratio\* 0.67 Total Expense Ratio\*\*\* 2.15%

AGIsF

| Since Inception**                          | 4.51%        | 6.34%  |
|--|--------------|--------|
| YTD  | -7.81%       | -3.85% |
| Month (February '19):                      | -4.04%       | -2.37% |
| Asset Allocation (Sector Wise as a % of To | otal Assets) |        |
| Oil & Gas Exploration Companies            |              | 29.64% |
| Fertilizer                                 |              | 18.80% |
| Cement                                     |              | 10.03% |
| Power Generation & Distribution            |              | 9.54%  |
| Textile Composite                          |              | 5 520% |

| Textile Composite                   | 5.52%  |
|-------------------------------------|--------|
| Others                              | 14.76% |
| Total                               | 88.28% |
| Top 10 Holdings (% of Total Assets) |        |
| Pak Petroleum Ltd.                  | 10.19% |
| Engro Corporation Limited           | 9.69%  |
| Oil & Gas Dev.Co                    | 9.27%  |
| Hub Power Company Limited           | 7.31%  |
| Engro Fertilizer Limited            | 5.78%  |
| Pakistan Oilfields Ltd.             | 5.68%  |
| Lucky Cement Limited                | 5.67%  |

| Name  | Туре | Value before<br>Provisioning           | Provisioning<br>Held, if any | Value after<br>Provisioning    | % Gross<br>Assets | % Net<br>Assets |  |  |
|-------|------|--|------------------------------|--------------------------------|-------------------|-----------------|--|--|
|       |      |  |                              |                                |                   |                 |  |  |
|       |      |  | Meezan Bank Ltd              |                                | 4.35%             |                 |  |  |
| -40 - |      | ······································ | Mari Petroleum C             | Mari Petroleum Company Limited |                   |                 |  |  |
| -40   |      | 4. o-                                  | Nishat Mills Ltd.            |                                |                   | 5.52%           |  |  |

| 1 - Year Ro | olling Returns |           |        |        |        |        |        |        |        |        |         |        |        |
|-------------|----------------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|
|             | Feb-18         | Mar-18    | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18  | Jan-19 | Feb-19 |
| AGIsF       | -2.50%         | 4.55%     | -0.35% | -4.04% | -2.26% | 1.86%  | -1.39% | -1.50% | 3.50%  | -3.63% | -9.29%  | 10.02% | -2.37% |
| BM          | -2.02%         | 5.31%     | 0.05%  | -5.25% | -2.63% | 1.80%  | -2.11% | -2.24% | 3.62%  | -4.67% | -10.55% | 11.60% | -4.04% |
| Sindh Work  | vers' Welfare  | Fund (SWW | /F)    |        |        |        |        |        |        |        |         |        |        |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 45.637 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.6735/1.35%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends, Performance data does not include the cost incurred directly by an investor in the form of sales load etc.



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.2645% representing government levy, Worker's Welfare Fund and SECP Fee.

# Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

## **Investment Objective**

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

#### **Basic Information**

Category: Asset Alloc. Scheme Fund Type: Open Ended

**Benchmark:** Weighted average of KSE-100 Index and 6-months PKRV rate based on actual allocation of the fund\*\*\*\* **Launch Date:** October 29, 2005

Par Value: PKR 50/-Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderate to High

# Management Fee: 2%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

#### Investment Committee

 Maheen Rahman
 Chief Executive Officer

 Noman Soomro
 Chief Operating Officer

 Nabeel Malik
 Chief Investment Officer

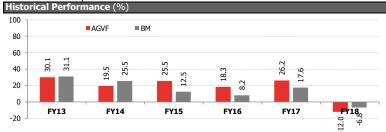
 Muddasir Ahmed Shaikh
 Head of Equities

Muddasir Ahmed Shaikh Head of Equities
Shariq Mukhtar Hashmi Head of Compliance
Kashif Kasim Portfolio Manager

#### Asset Allocation (as % of Total Assets) 100 ■ February 90 80 70 60 50 40 30 20 10 January 50.0 50.1 30.6 18.5 0.9 T-Bills Others PIBS MTS Rev. Repo ag. GS Placements Cash Stocks/ Equities Repo ag. other Secs. TFCs/Sukuks Backed/ Gov. Guar. Govt. Re√.

# Fund Statistics Fund Size (PkR mn; as on February 28, 2019): 1,562.46 NAV (PkR): 54.0864 Sharpe Ratio\* -0.40 Information Ratio 0.16 Standard Deviation\* 21.53% Total Expense Ratio\*\*\* 2.20%

| Fund Performance                              | BM        | AGVF   |
|---|-----------|--------|
| Since Inception**                             | 10.22%    | 9.75%  |
| YTD   | -1.92%    | -2.49% |
| Month (February '19):                         | -1.72%    | -1.47% |
| Asset Allocation (Sector Wise as a % of Total | l Assets) |        |
| Commercial Banks                              |           | 15.07% |
| Oil & Gas Exploration Companies               |           | 11.44% |
| Fertilizer                                    |           | 7.21%  |
| Textile Composite                             |           | 4.66%  |
| Power Generation & Distribution               |           | 3.76%  |
| Others  |           | 7.94%  |
| Total   |           | 50.09% |



Amount invested by fund of funds is Rs. 0 million subtracted from total

| 55%         |
|-------------|
| 14%         |
| 77%         |
| 4%          |
| 55%         |
| <b>18</b> % |
| <b>10</b> % |
| 9%          |
| 11%         |
| 66%         |
|             |

|                  |                    | Value before | Provisioning | Value after  | % Gross | % Net  |
|------------------|--------------------|--------------|--------------|--------------|---------|--------|
| Name             | Туре               | Provisioning | Held, if any | Provisioning | Assets  | Assets |
| Agritech Limited | Term Finance Cert. | 5,705,000    | -5,705,000   | 0            | 0.0%    | 0.0%   |

| 1- Year Rol | ling Returns |        |        |        |        |        |        |        |        |        |        |        |        |
|-------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|             | Feb-18       | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
| AGVF        | -1.76%       | 4.07%  | -1.17% | -3.39% | -1.33% | 2.13%  | -1.77% | -1.21% | 0.43%  | -1.47% | -5.45% | 6.73%  | -1.47% |
| BM          | -1.20%       | 3.95%  | -0.07% | -4.33% | -1.48% | 1.48%  | -1.45% | -1.08% | 0.55%  | -1.05% | -3.92% | 5.29%  | -1.72% |
|             |              |        |        |        |        |        |        |        |        |        |        |        |        |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 12.04mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.4168 / 0.75%.

## Disclaime

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 0.2676% representing government levy, Worker's Welfare Fund and SECP Fee.

# Alfalah GHP Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 08-Feb-19

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Basic Information Category: Fund of Funds Scheme Fund Type: Open Ended Benchmark

**AGHP CAP:** Weighted average return of KSE 100 and 6 months PKRV on the basis of actual investments in

AGHP MAP: Weighted average return of KSE 100 and 6 months KIBOR on the basis of actual investments in underlying schemes.

AGHP AAP: Weighted average return of KSE 100 index and 6 month KIBOR on the basis of actual investments in underlying schemes. Pricing: Forward Day

AGPPF-Active Front end load: 2%

Risk Profile: Plan Specific

Management Fee: 1% Min. Initial Investment: PKR 500/- \*\*\*\*\* Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Launch Date: Sep 11, 2015 Par Value: 100

Auditor: EY Ford Rhodes, Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm

AGPPF-Active Back end load: 0% AGPPF-Moderate Back end load: 0%

Leverage: Nil

Maheen Rahman

Noman Soomro Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer Chief Operating Officer Chief Investment Officer **Head of Equities** Head of Compliance Portfolio Manager

| AGPPF-Moderate Front    | end load: 1.5% AG   | PPF- AGPPF-Consei            | rvative back end load: 0% |                    |                         |         |          |        |
|-------------------------|---------------------|------------------------------|---------------------------|--------------------|-------------------------|---------|----------|--------|
| Conservative Front end  | load: 1%            |                              |                           |                    |                         |         |          |        |
| Alfalah GHP Active Allo |                     |                              |                           | Alfalah GHP Activ  |                         |         |          |        |
|                         | Hole                | lings                        |                           | Fund Size (PkR mr  | n; as on Feb 28, 2019): |         | 270.75   |        |
|                         | January             | February                     |                           | NAV (PkR):         |                         |         | 104.9364 |        |
| Cash                    | 0.46%               | 1.45%                        |                           | Total Expense Ra   | itio**                  |         | 0.24%    |        |
| Equity                  | 49.47%              | 59.39%                       |                           |                    |                         |         |          |        |
| Income                  | 42.19%              | 31.67%                       |                           | <u>Performance</u> |                         | ВМ      | AGAAP    |        |
| Money Market            | 7.84%               | 7.42%                        |                           | Since Inception F  | Return****              | 6.19%   | 3.63%    |        |
| Others                  | 0.05%               | 0.06%                        |                           | YTD                |                         | -0.91%  | -1.22%   |        |
| Total                   | 100.00%             | 100.00%                      |                           | Month              |                         | -1.76%  | -1.29%   |        |
| Alfalah GHP Moderate A  | Allocation Plan (Ho | oldings as % of Total Assets | s)                        | Alfalah GHP Mode   | erate Allocation Plan   |         |          |        |
|                         | Hole                | lings                        |                           | Fund Size (PkR mr  |                         | 373.02  |          |        |
|                         | January             | February                     |                           | NAV (PkR):         |                         |         | 100.447  |        |
| Cash                    | 0.78%               | 0.88%                        |                           | Total Expense Ra   | itio***                 |         | 0.29%    |        |
| Equity                  | 33.30%              | 35.80%                       |                           |                    |                         |         |          |        |
| Income                  | 60.93%              | 58.21%                       |                           | Performance        |                         | ВМ      | AGMAP    |        |
| Money Market            | 4.86%               | 4.98%                        |                           | Since Inception F  | Return****              | 6.86%   | 4.94%    |        |
| Others                  | 0.12%               | 0.13%                        |                           | YTD                |                         | 2.19%   | 0.67%    |        |
| Total                   | 100.00%             | 100.00%                      |                           | Month              |                         | -0.86%  | -0.57%   |        |
| Alfalah GHP Conservati  | ive Allocation Plan | (Holdings as % of Total A    | ssets)                    | Alfalah GHP Cons   | servative Allocation Pl | lan     |          |        |
|                         | Hole                | lings                        |                           | Fund Size (PkR mr  | n; as on Feb 28, 2019): |         | 283.24   |        |
|                         | January             | February                     |                           | NAV (PkR):         |                         |         | 106.28   |        |
| Cash                    | 1.26%               | 1.29%                        |                           | Total Expense Ra   | itio****                |         | 0.45%    |        |
| Equity                  | 15.54%              | 16.81%                       |                           | _                  |                         |         |          |        |
| Income                  | 39.03%              | 39.24%                       |                           | <u>Performance</u> |                         | ВМ      | AGCAP    |        |
| Money Market            | 43.73%              | 42.22%                       |                           | Since Inception F  | Return****              | 7.08%   | 5.10%    |        |
| Others                  | 0.44%               | 0.43%                        |                           | YTD                |                         | 4.55%   | 2.83%    |        |
| Total                   | 100.00%             | 100.00%                      |                           | Month              |                         | 0.04%   | 0.10%    |        |
| Details of Non-Complia  | nt Investments      |                              |                           |                    |                         |         |          |        |
|                         |                     |                              | Value before              | Provisioning       | Value after             | % Gross |          | % Net  |
| Fund Name               | T\                  | rpe                          | Provisioning              | Held, if any       | Provisioning            | Assets  |          | Assets |

|           |      | Value before | Provisioning | Value after  | % Gross | % Net  |
|-----------|------|--------------|--------------|--------------|---------|--------|
| Fund Name | Туре | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|           |      |              |              |              |         |        |
|           |      |              |              |              |         |        |
|           |      |              |              |              |         |        |

|             | Feb-18   | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
|-------------|--|--------|--------|--------|--------|---------------|--------|--------|--------|--------|--------|--------|
| AGAAP       | -1.10%   | 3.00%  | -0.82% | -2.39% | -0.93% | 1.19% -1.06%  | -0.81% | 1.00%  | -1.20% | -4.68% | 5.94%  | -1.29% |
| BM          | -0.81%   | 3.34%  | 0.12%  | -3.36% | -1.08% | 1.33% -0.97%  | -0.69% | 0.71%  | -0.97% | -3.67% | 5.34%  | -1.76% |
|             |  |        |        |        |        |               |        |        |        |        |        |        |
| Alfalah GHP | Alfalah GHP Moderate Allocation Plan (1 Year -Rolling Returns) |        |        |        |        |               |        |        |        |        |        |        |

| Alfalah GHP | Alfalah GHP Moderate Allocation Plan (1 Year -Rolling Returns) |       |        |        |        |              |        |       |               |       |        |  |
|-------------|--|-------|--------|--------|--------|--------------|--------|-------|---------------|-------|--------|--|
|             |  |       |        |        |        |              |        |       |               |       |        |  |
| AGMAP       | -0.63%   | 2.11% | -0.47% | -1.18% | -0.44% | 0.69% -0.45% | -0.55% | 0.74% | -0.43% -2.80% | 4.18% | -0.57% |  |
| BM          | -0.34%   | 2.33% | 0.28%  | -1.80% | -0.44% | 1.06% -0.29% | -0.14% | 0.87% | -0.18% -2.02% | 3.85% | -0.86% |  |

| Alfalah GHP | Alfalah GHP Conservative Allocation Plan (1 Year -Rolling Returns) |       |        |        |       |             |        |       |       |        |       |        |
|-------------|--|-------|--------|--------|-------|-------------|--------|-------|-------|--------|-------|--------|
|             |  |       |        |        |       |             |        |       |       |        |       | Feb-19 |
| AGCAP       | -0.17%   | 1.23% | -0.03% | -0.37% | 0.03% | 0.51% 0.09% | -0.02% | 0.87% | 0.01% | -0.97% | 2.22% | 0.10%  |
| BM          | 0.06%  | 1.44% | 0.42%  | -0.59% | 0.10% | 0.82% 0.25% | 0.29%  | 1.02% | 0.31% | -0.51% | 2.26% | 0.04%  |

## Sindh Workers' Welfare Fund (SWWF)

Alfalah GHP Active Allocation Plan (1 Year -Rolling Returns)

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.307mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.5066 / 0.48%

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.542mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.6846 / 0.69%

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.150mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.4316 / 0.42%

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<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>AGAAP: This include 0.0596% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*</sup>AGMAP: This include 0.0668% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*\*</sup>AGCAP: This include 0.1149% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*\*\*</sup> AGPPF Minimum investment has been revised from April 02, 2018 through Second Supplemental Offering Document duly approved by SECP on March 01, 2018.

# Alfalah GHP Islamic Prosperity Planning Fund

Management Fee: 1.25%

<sup>1</sup>Min. Initial Investment: PKR 500/

<sup>1</sup>Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Launch Date: June 09, 2016

AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 08-Feb-19

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Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Shariah complaint Mutual funds in line with the risk tolerance of the investor.

Sasic Illioi Illation

Category: Shariah Fund of Funds Scheme Fund Type: Open Ended

Fund Type: Open Ended Benchmark: AGIPPF-BAP: Weighted Avg. of KM

AGIPPF-BAP: Weighted Avg. of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP. On the basis of actual investments in underlying schemes. \*\*\*\*\*\*\*\*\*

IACIPPF-MAP, AAP2 & AAP3: Weighted Avg. of KM130 index and avg. return on 6M deposit race of 3 (three) A or above rated islamic bank as selected by MUFAP, based on actual proportion of investment in equity and income/ money market component made by the allocation plan.

Pricing: Forward Day
AGIPPF-BAP Front-end Load: 1.25%

¹AGIPPF-MAP Front-end Load: 2.5%
AGIPPF-AAP 2 Front-end Load: 2.5%
AGIPPF-AAP 3 Front-end Load: 2.5%

Par Value: 100
Auditor: A.F Ferguson & Co. Pakistan
Farate
Paling Days: Monday - Friday
Listing: Pakistan Stock Exchange
Cut-off Time: 9:00 am - 4:00 pm
Leverage: Nil

AGIPPF-BAP Back-end Load: 0% 1AGIPPF-MAP Back-end Load \*\*\*\*\*\* AGIPPF-AAP 2 Back-end Load\*\*\*\*\*\*\* AGIPPF-AAP 3 Back-end Load\*\*\*\*\*\*\* Investment Committee

Maneen Kanman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Portfolio Manager

| AGIPPF-AA              | P 3 Front-end L       | oad: 2.5%        |                      |              |               |          |                        |             |                   |           |          |          |        |
|------------------------|-----------------------|------------------|----------------------|--------------|---------------|----------|------------------------|-------------|-------------------|-----------|----------|----------|--------|
| Alfalah GH             | IP Islamic Bal        | anced Allocatio  | on Plan (Holdi       | ngs as % of  | f Total Asset | s)       |                        |             | Balanced Alloca   |           |          |          |        |
|                        |                       | Holding          | gs                   |              |               |          | Fund Size              | (PkR mn; as | s on Feb 28, 2019 | 9):       |          | 559.71   |        |
|                        |                       | January          | February             |              |               |          | NAV (PkR)              | :           |                   |           |          | 102.2034 |        |
| Cash                   |                       | 2.68%            | 3.16%                |              |               |          | Total Expe             | ense Ratio  | **                |           |          | 0.23%    |        |
| Equity                 |                       | 12.63%           | 15.60%               |              |               |          | Performa               |             |                   | ВМ        |          | AGIBAP   |        |
| Income                 |                       | 84.61%           | 81.16%               |              |               |          |                        |             | ırn******         | 3.05%     |          | 4.08%    |        |
| Others                 |                       | 0.07%            | 0.09%                |              |               |          | YTD                    | sption Rett | 4111              | 0.78%     |          | 2.79%    |        |
|                        |                       |                  |                      |              |               |          |                        |             |                   |           |          |          |        |
| Total                  |                       | 100.00%          | 100.00%              |              |               |          | Month                  |             |                   | -0.28%    |          | 0.19%    |        |
| <sup>L</sup> Alfalah G | HP Islamic Mo         | oderate Allocat  |                      | lings as %   | of Total Asse | ets)     |                        |             | : Moderate Allo   |           |          |          |        |
|                        |                       | Holding          |                      |              |               |          | Fund Size<br>NAV (PkR) |             | s on Feb 28, 2019 | 9):       |          | 496.87   |        |
| a1-                    |                       | January          | February             |              |               |          |                        |             | ***               |           |          | 101.6067 |        |
| Cash                   |                       | 1.04%            | 0.59%                |              |               |          |                        | ense Ratio  | ***               |           |          | 0.28%    |        |
| Equity                 |                       | 11.40%           | 14.86%               |              |               |          | <u>Performar</u>       |             |                   | BM        |          | AGIMAP   |        |
| Income                 |                       | 87.55%           | 84.54%               |              |               |          | Since Ince             | eption Retu | ırn*******        | 2.88%     |          | 3.04%    |        |
| Others                 |                       | 0.02%            | 0.02%                |              |               |          | YTD                    |             |                   | 1.67%     |          | 3.74%    |        |
| Total                  |                       | 100.00%          | 100.00%              | •            |               |          | Month                  |             |                   | -0.17%    |          | 0.28%    |        |
| lfalah GH              | IP Islamic Act        | ive Allocation I | Plan 2 (Holding      | gs as % of   | Total Assets  | )        | Alfalah G              | IP Islamic  | Active Allocatio  | on Plan 2 |          |          |        |
|                        |                       | Holdin           | gs                   |              |               |          | Fund Size              | (PkR mn; as | s on Feb 28, 201  |           |          | 1,045.99 |        |
|                        |                       | January          | February             |              |               |          | NAV (PkR)              | :           |                   |           |          | 91.5572  |        |
| Cash                   |                       | 0.60%            | 0.16%                |              |               |          | Total Expe             | ense Ratio  | ****              |           |          | 0.18%    |        |
| quity                  |                       | 10.69%           | 35.17%               |              |               |          | Performa               | ıce         |                   | ВМ        |          | AGIAAP2  |        |
| ncome                  |                       | 88.65%           | 64.60%               |              |               |          |                        |             | ırn******         | -2.67%    |          | -1.12%   |        |
| Others                 |                       | 0.06%            | 0.06%                |              |               |          | YTD                    | spaion Rea  | 4111              | -4.04%    |          | -0.93%   |        |
|                        |                       |                  |                      |              |               |          |                        |             |                   |           |          |          |        |
| Total                  |                       | 100.00%          | 100.00%              |              |               |          | Month                  |             |                   | -0.38%    |          | 0.22%    |        |
| Alfalah GH             | IP Islamic Act        | ive Allocation I |                      | gs as % of ` | Total Assets  | )        |                        |             | Active Allocation |           |          |          |        |
|                        |                       | Holdin           |                      |              |               |          |                        |             | s on Feb 28, 2019 | 9):       |          | 886.64   |        |
|                        |                       | January          | February             |              |               |          | NAV (PkR)              |             |                   |           |          | 94.8648  |        |
| Cash                   |                       | 6.56%            | 1.66%                |              |               |          | Total Expe             | ense Ratio  | ****              |           |          | 0.21%    |        |
| Equity                 |                       | 30.67%           | 50.11%               |              |               |          | Performar              | ıce         |                   | BM        |          | AGIAAP3  |        |
| Income                 |                       | 62.75%           | 48.21%               |              |               |          | Since Ince             | ention Retu | ırn******         | -3.99%    |          | -3.04%   |        |
| Others                 |                       | 0.02%            | 0.01%                |              |               |          | YTD                    |             |                   | -3.11%    |          | -0.42%   |        |
| Total                  |                       | 100.00%          | 100.00%              | •            |               |          | Month                  |             |                   | -1.33%    |          | -0.49%   |        |
| etails of              | Non-Complia           | nt Investments   |                      |              |               |          |                        |             |                   |           |          |          |        |
| recalls of             | Non-compilar          | it investments   |                      | ١            | /alue befor   | e        | Provisionin            | g           | Value after       |           | % Gross  |          | % Net  |
| lame                   | Fund Name             |                  | Туре                 |              | Provisionin   | <u>g</u> | Held, if any           |             | Provisioning      |           | Assets   |          | Assets |
|                        |                       |                  |                      |              |               |          |                        |             |                   |           |          |          |        |
| lfalah GF              | IP Islamic Bal        | anced Allocatio  | on Plan (1 Ye        | ar -Rolling  | Returns)      |          |                        |             |                   |           |          |          |        |
|                        | Feb-18                | Mar-18           | Apr-18               | May-18       | Jun-18        | Jul-18   | Aug-18                 | Sep-18      | Oct-18            | Nov-18    | Dec-18   | Jan-19   | Feb-19 |
| AGIBAP                 | -0.24%                | 1.13%            | 0.10%                | -0.25%       | -0.08%        | 0.63%    | 0.10%                  | 0.18%       | 0.48%             | 0.00%     | -0.52%   | 1.71%    | 0.19%  |
| BM                     | -0.19%                | 1.09%            | 0.18%                | -0.72%       | -0.27%        | 0.60%    | -0.14%                 | -0.18%      | 0.52%             | -0.36%    | -1.07%   | 1.72%    | -0.28% |
| Alfalah C              | UD Telamie Me         | oderate Allocat  | ion Plan (1-V        | oar -Dollin  | a Doturne     |          |                        |             |                   |           |          |          |        |
| Analan G               | Feb-18                | Mar-18           | Anr-18               | May-18       | g Keturns)    | Tul-18   | Aug-18                 | Sen-18      | Oct-18            | Nov-18    | Dec-18   | Jan-19   | Feh-10 |
| ACTMAS                 | 0.070/                | 2.250/           | 0.1007               | 2.2501       | 0.450/        | 0.2004   |                        | 0.500/      |                   | 0.540/    | 0.2401   | 1.600/   | 0.3007 |
|                        | -0.97%                | 2.25%            | -0.19%               | -3.25%       | 0.45%         | 0.39%    | 0.37%                  | 0.50%       | 0.25%             | 0.54%     | -0.24%   | 1.60%    | 0.28%  |
| BM                     | -0.73%                | 2.48%            | -0.01%               | -3.21%       | 0.32%         | 0.22%    | 0.23%                  | 0.22%       | 0.26%             | 0.20%     | -0.86%   | 1.57%    | -0.17% |
| lfalah <u>G</u> l      | IP Islamic <u>Act</u> | ive Allocation I | Plan 2 (1 <u>Yea</u> | r -Rolling   | Returns)      |          |                        |             |                   |           |          |          |        |
|                        | Feb-18                | Mar-18           | Apr-18               | May-18       | Jun-18        | Jul-18   | Aug-18                 | Sep-18      | Oct-18            | Nov-18    | Dec-18   | Jan-19   | Feb-19 |
| AGIAAP2                | -1.08%                | 2.54%            | -0.18%               | -2.04%       | -1.45%        | 0.59%    | -0.58%                 | -0.54%      | 0.16%             | -1.04%    | -3.23%   | 3.61%    | 0.22%  |
| BM                     | -0.86%                | 2.77%            | -0.02%               | -2.72%       | -1.72%        | 0.69%    | -1.06%                 | -1.12%      | -0.12%            | -1.56%    | -3.96%   | 3.55%    | -0.38% |
|                        |                       |                  |                      |              |               | 2.02 /0  |                        |             |                   |           | 2.2 0 70 | 3.00 .0  |        |
| lfalah GI              |                       | ive Allocation I |                      |              |               |          |                        |             |                   |           |          |          |        |
|                        |                       |                  |                      |              |               |          |                        |             |                   |           |          |          |        |

Disclaim

AGIAAP3 -0.65%

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-0.50%

-0 41%

0 94%

-1 07%

-3 78%

0.56%



1.90%

-0.08%

-1.31%

-1.22%



4.52%

-0 49%

Benchmark:

# Alfalah GHP Islamic Prosperity Planning Fund

(Alfalah Islamic Capital Preservation Plans)

**Fund: Not Yet Rated** 

AMC Rating: "AM2+" by PACRA 08-Feb-19

The objective of the plan is to to earn a potentially high return through dynamic asset allocation between Islamic Equity Scheme and Islamic Income Scheme based Collective Investment Schemes (CIS) using CPPI methodology, while providing Capital Preservation of the Initial Investment Value at maturity of the plan based on the Fund Manager's outlook on the assets

Basic Information
Category: Shariah Fund of Funds Scheme - CPPI Fund Type: Open Ended

AGIPPF - CPF4 & CPF5: Weighted average return of KMI 30 index and 6-months deposit rate of 3 (Three) A or above rated Islamic Banks/Islamic Banking Window of scheduled commercial banks as selected by MUFAP, based on actual proportion of investment in islamic equity and/ or islamic income schemes made by the allocation plan.

**Load:** 2.50%, 0.00% (Front & Back end) **Cut-off Time:** 9:00 am - 4:00 pm Risk Profile: Plan specific

Management Fee: 1.25% Min. Initial Investment: PKR 10,000/-Trustee: CDC Pakistan Limited

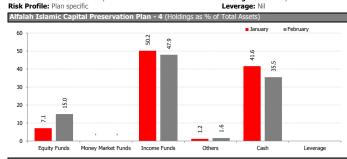
Launch Date: AGIPPF - CPF4: Jul 13, 2018 AGIPPF - CPF5: Dec 14, 2018 Par Value: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday

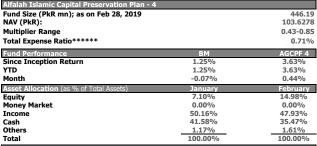
Listing: Pakistan Stock Exchange Pricing: Forward Day

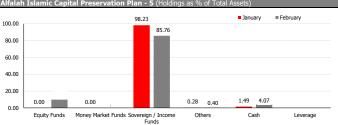
Investment Com Maheen Rahman

Chief Executive Officer Chief Operating Officer Noman Soomro Nabeel Malik Chief Investment Officer **Muddasir Ahmed Shaikh** Head of Equities

Shariq Mukhtar Hashmi Head of Compliance **Kashif Kasim** Portfolio Manager







| Others  | 1.17%   | 1.61%                                   |
|---|---------|---|
| Total   | 100.00% | 100.00%                                 |
| Alfalah Islamic Capital Preservation Plan - 5   |         |   |
| Fund Size (PkR mn); as on Feb 28, 2019<br>NAV (PkR):<br>Multiplier Range<br>Total Expense Ratio****** |         | 71.55<br>101.6198<br>0.00-0.54<br>0.19% |
| Fund Performance  | ВМ      | AGCPF 5                                 |
| Since Inception Return  | 0.80%   | 1.62%                                   |
| YTD   | 0.80%   | 1.62%                                   |
| Month   | 0.35%   | 0.70%                                   |
| Asset Allocation (as % of Total Assets)   | January | February                                |
| Equity  | 0.00%   | 9.77%                                   |
| Money Market  | 0.00%   | 0.00%                                   |
| Income  | 98.23%  | 85.76%                                  |
| Cash  | 0.28%   | 0.40%                                   |
| Others  | 1.49%   | 4.07%                                   |
| Total   | 100.00% | 100.00%                                 |

| Details of Non-Compliant Investments |      |              |              |              |         |        |
|--------------------------------------|------|--------------|--------------|--------------|---------|--------|
|                                      |      | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                                 | Туре | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|                                      |      |              |              |              |         |        |

| Alfalah GHP Islamic Capital Preservation 4 (1 Year -Rolling Returns) |       |       |       |       |        |        |       |        |
|--|-------|-------|-------|-------|--------|--------|-------|--------|
|  |       |       |       |       |        |        |       |        |
| AICPP-4  | 0.23% | 0.37% | 0.53% | 0.64% | 0.18%  | -0.29% | 1.49% | 0.44%  |
| BM   | 0.13% | 0.16% | 0.06% | 0.57% | -0.16% | -0.79% | 1.34% | -0.07% |

| Alfalah GHP Islamic Capital Preservation 5 (1 Year -Rolling Returns) |       |       |        |
|--|-------|-------|--------|
|  |       |       | Feb-19 |
| AICPP-4  | 0.29% | 0.62% | 0.70%  |
| BM   | 0.13% | 0.32% | 0.35%  |

## Sindh Workers' Welfare Fund (SWWF)

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.604mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 1.0232 / 1.03%.

AGIMAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.149mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 1.0529 / 1.08%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.002mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2628 / 0.28%.

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AICPP4 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.434mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.1007/0.10%.

AICPP5 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.032mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.0451/0.05%.

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<sup>&</sup>lt;sup>1</sup> The name of plan (Alfalah GHP Islamic Active Allocation Plan) has been changed to Alfalah GHP Islamic Moderate Allocation Plan and minimum amount of investment has been amended through Sixth Supplemental Offerina Document duly approved by SECP on October 02, 2018.



<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML
\*\*BAP: This include 0.0946% representing government levy, Worker's Welfare Fund and SECP Fee
\*\*\*MAP: This include 0.1306% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*\*\*</sup> AICPP 5: This includes 0.0551% representing government levy, Worker's Welfare Fund and SECP Fee \*\*\*\*\*\*\*\* For the first year 2.5%, for second year 1.5%

<sup>\*\*\*\*\*\*\*</sup> For the first year 2.5%, for second year 1.5%

<sup>\*\*\*\*\*\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

# Alfalah GHP Islamic Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 08-Feb-19

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized, Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. . The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if

Category: Voluntary Islamic Pension Fund Scheme Fund Type: Open Ended Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants

Dealing Days: Monday - Friday Par Value: 100 Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Management Fee: 1.5%

Maheen Rahman Noman Soomro Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer **Chief Operating Officer** Chief Investment Officer **Head of Equities** Head of Compliance Portfolio Manager

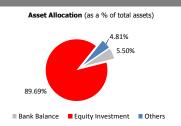
# Alfalah GHP Islamic Equity Sub Fund

Cut-off Time: 9:00 am - 4:00 pm

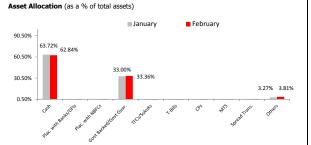
| Fop Ten Holdings (as a % of total assets) |       |
|---|-------|
| Pak Petroleum Ltd.                        | 9.87% |
| Engro Corporation Limited                 | 9.35% |
| Oil & Gas Dev.Co                          | 8.59% |
| Hub Power Company Limited                 | 7.12% |
| Engro Fertilizer Limited                  | 6.57% |
| Pakistan Oilfields Ltd.                   | 5.91% |
| Mari Petroleum Company Limited            | 5.11% |
| Meezan Bank Ltd.                          | 4.71% |
| Nishat Mills Ltd.                         | 4.45% |
| Lucky Cement Limited                      | 4.41% |
|   |       |



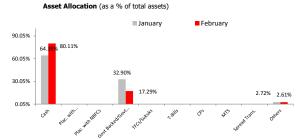




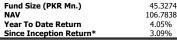
## Alfalah GHP Islamic Debt Sub Fun







| und Size (PKR Mn.)     | 35.4617  |
|------------------------|----------|
| AV                     | 106.7309 |
| ear To Date Return     | 5.01%    |
| ince Inception Return* | 3.07%    |



| Alfalah GHP Equity Sub Fund |               |              |              |              |         |        |  |  |  |  |  |  |
|-----------------------------|---------------|--------------|--------------|--------------|---------|--------|--|--|--|--|--|--|
|                             |               | Value before | Provisioning | Value after  | % Gross | % Net  |  |  |  |  |  |  |
| Name                        | Туре          | Provisioning | Held, if any | Provisioning | Assets  | Assets |  |  |  |  |  |  |
| Pakistan Petroleum Ltd      | Single Entity | 3,720,993    |              | 3,720,993    | 9.87%   | 10.23% |  |  |  |  |  |  |

| Alfalah GHP Debt Sub Fu | nd - Details of Non-Compliant Inv | estments     |              |              |         |        |
|-------------------------|-----------------------------------|--------------|--------------|--------------|---------|--------|
|                         |                                   | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                    | Туре                              | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|                         |                                   |              |              |              |         |        |

| Alfalah GH   | IP Money Ma | rket Sub Fund | - Details of No | n-Compliant | Investments                  |        |                              |        |                             |        |                   |        |                 |
|--------------|-------------|---------------|-----------------|-------------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name         |             |               | Туре            |             | Value before<br>Provisioning |        | Provisioning<br>Held, if any |        | Value after<br>Provisioning |        | % Gross<br>Assets |        | % Net<br>Assets |
| Bank Alfalah | n Limited   |               | Single Bank     |             | 11,848,426                   |        |                              |        | 11,848,426                  |        | 25.78%            |        | 26.14%          |
|              | Feb-18      | Mar-18        | Apr-18          | May-18      | Jun-18                       | Jul-18 | Aug-18                       | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGESF        | -2.37%      | 4.41%         | -0.18%          | -4.38%      | -2.08%                       | 2.04%  | -1.05%                       | -1.16% | 2.91%                       | -4.06% | -9.25%            | 9.69%  | -2.75%          |
|              | Feb-18      | Mar-18        | Apr-18          | May-18      | Jun-18                       | Jul-18 | Aug-18                       | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGDSF        | -1.47%      | -1.76%        | 4.40%           | 2.42%       | 2.86%                        | -2.42% | 2.18%                        | 0.71%  | 7.28%                       | 4.46%  | 11.82%            | 7.20%  | 8.34%           |
|              | Feb-18      | Mar-18        | Apr-18          | May-18      | Jun-18                       | Jul-18 | Aug-18                       | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGMMSF       | 0.80%       | 1.65%         | 4.41%           | 3.12%       | 2.82%                        | -0.78% | 4.05%                        | 3.87%  | 3.75%                       | 4.56%  | 5.76%             | 5.77%  | 5.37%           |

## Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.045mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1360 / 0.13%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.047mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1117 / 0.11%.

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<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*</sup> Due to reduction in Net assets.

# Alfalah GHP Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 08-Feb-19

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs

Basic Information
Category: Voluntary Pension Fund Scheme n Rahma Dealing Days: Chief Executive Officer Fund Type: Open Ended Par Value: 100 Noman Soomro Chief Operating Officer Pricing Mechanism: Forward Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Nabeel Malik Chief Investment Officer Frontend load: 3% **Muddasir Ahmed Shaikh Head of Equities** Trustee: CDC Pakistan Limited Backend load: Nil Shariq Mukhtar Hashmi Head of Compliance Auditor: EY Ford Rhodes, Chartered Accountants Cut-off Time: 9:00 am - 4:00 pm Management Fee: 1.5% Kashif Kasim Portfolio Manager

## Alfalah GHP Equity Sub Fund Top Ten Holdings (as a % of total assets)

Pak Petroleum Ltd. United Bank Ltd. 5 550% 4.86% Engro Corporation Limited Oil & Gas Dev.Co 4.80% 4.73% MCB Bank Limited 4.44% Mari Petroleum Company Limited 3.98% Engro Fertilizer Limited 3.87% Nishat Mills Ltd. 3.76% Hub Power Company Limited 3.45% Habib Bank Ltd 3.37%

Sector Allocation (as a % of total assets) 20.33% **Commercial Banks** Oil & Gas Exploration Companies 16.95% 11.23% Fertilizer 6.10% 5.98% Cement Power Generation & Distribution Others 12.85%

3.51% 23.05% ■ Bank Balance ■ Equity Investment ■ Others

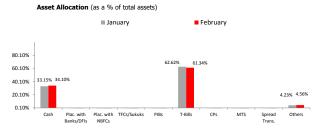
Asset Allocation (as a % of total assets)

Fund Size (PKR Mn.) 42,7017 NAV 77.6900 Year To Date Return -5.60%

Since Inception Return\* -11.05%

## Alfalah GHP Debt Sub Fund

#### Asset Allocation (as a % of total assets) ■ February 80.10% 60.10% 40.10% 20.10% 0.73% 0.73% 0.34% 0.10% Plac. with Banks/DFIs Plac. with NBFCs



Fund Size (PKR Mn.) 44.9960 109.8993 Year To Date Return 6.24% Since Inception Return\*

Fund Size (PKR Mn.) 52.0490 109.6800 Year To Date Return 5.79% 4.38% Since Inception Return\*

| Alialan GHP Equity Sub Fund | - Details of Non-Compliant Trive | Value before | Provisioning | Value after  | % Gross | % Net  |
|-----------------------------|----------------------------------|--------------|--------------|--------------|---------|--------|
| Name                        | Туре                             | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|                             | ·                                |              | ·            | ·            |         |        |

| Alfalah GHP Debt Sub Fund | - Details of Non-Compliant Inves | stments      |              |              |         |        |
|---------------------------|----------------------------------|--------------|--------------|--------------|---------|--------|
|                           |                                  | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                      | Туре                             | Provisioning | Held, if any | Provisioning | Assets  | Assets |

| Name   |        |        | Туре   |        | Value before<br>Provisioning |        | Provisionin<br>Held, if an |        | Value after<br>Provisioning |        | % Gross<br>Assets |        | % Net<br>Assets |
|--------|--------|--------|--------|--------|------------------------------|--------|----------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
|        | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18                       | Jul-18 | Aug-18                     | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGPESF | -2.04% | 4.65%  | -0.98% | -4.69% | -2.09%                       | 2.33%  | · -2.24%                   | -1.31% | 2.23%                       | -3.29% | -9.35%            | 10.57% | -3.51%          |
|        | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18                       | Jul-18 | Aug-18                     | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| AGPDSF | 3.58%  | 3.52%  | 3.84%  | 3.35%  | 4.03%                        | 3.70%  | . 5.07%                    | 4.73%  | 6.22%                       | 5.52%  | 6.58%             | 8.90%  | 8.51%           |
|        | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18                       | Jul-18 | Aug-18                     | Sep-18 | Oct-18                      | Nov-18 | Dec-18            | Jan-19 | Feb-19          |
| GPMMSF | 3.61%  | 3.50%  | 3.95%  | 3.51%  | 4.15%                        | 3.71%  | 4.87%                      | 4.79%  | 5.97%                       | 5.29%  | 6.57%             | 6.77%  | 7.72%           |

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.077mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1875 / 0.18%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.070mn. If the same were not made the NAV per unit/last one vear return of scheme would be higher by Rs. 0.1476 / 0.14%

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<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

# Alfalah GHP Islamic Dedicated Equity Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

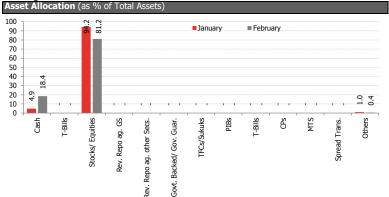
Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

Management Fee: 1.25% Category: Islamic Equity Scheme Maheen Rahman **Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 10,000/-Noman Soomro **Chief Operating Officer** Benchmark: KMI 30 Index Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** Launch Date: May 23, 2017 Trustee: CDC Pakistan Limited **Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi Head of Compliance Auditor: EY Ford Rhodes, Chartered Accountants Par Value: PKR 100/-Kashif Kasim Portfolio Manager Pricing: Forward Day Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Sales Load\*: 1.50% Cut-off Time: 9:00 am - 4:00 pm Risk profile: Moderate to High

Since Inception

YTD

Leverage: Nil



+Fund Size (PkR mn; as on February 28, 2019): Fund Size including fund of funds (Pkr mn) 0.0 1054.03 NAV (PkR): 81.28 **Sharpe Ratio** -0.71**Information Ratio** 0.73 Standard Deviation 16.95% Total Expense Ratio\*\* 1.79% AGIDEF **Fund Performan** 

-15.96%

-7.81%

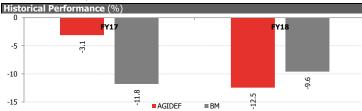
-11.05%

-4.17%

13.74%

| Month (February '19):                         | -4.04%    | -2.74% |
|---|-----------|--------|
| Asset Allocation (Sector Wise as a % of Total | l Assets, |        |
| Oil & Gas Exploration Companies               |           | 28.02% |
| Fertilizer                                    |           | 16.58% |
| Cement  |           | 9.19%  |
| Power Generation & Distribution               |           | 8.72%  |
| Textile Composite                             |           | 4.90%  |

+ Amount invested by fund of funds is Rs. 1054 million subtracted from total



Total 81.16% **Top 10 Holdings** (% of Total Assets Pak Petroleum Ltd. 9.73% Oil & Gas Dev.Co 8.94% **Engro Corporation Limited** 8.68% **Hub Power Company Limited** 6.69% **Engro Fertilizer Limited** 5.28% Pakistan Oilfields Ltd. 5.28% **Lucky Cement Limited** 5.21% Nishat Mills Ltd. 4.90% Mari Petroleum Company Limited 4.06% Meezan Bank Ltd. 3.56%

| Details of Non-Compliant 1 | investments |              |              |              |         |        |
|----------------------------|-------------|--------------|--------------|--------------|---------|--------|
|                            |             | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                       | Туре        | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|                            |             |              |              |              |         |        |

| 1 year - Rol | ling Returns |           |        |        |        |        |        |        |        |        |         |        |        |
|--------------|--------------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|
|              | Feb-18       | Mar-18    | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18  | Jan-19 | Feb-19 |
| AGIDEF       | -2.58%       | 4.74%     | -0.28% | -3.50% | -2.23% | 1.90%  | -1.30% | -1.33% | 3.59%  | -3.76% | -9.17%  | 9.65%  | -2.74% |
| BM           | -2.02%       | 5.31%     | 0.05%  | -5.25% | -2.63% | 1.80%  | -2.11% | -2.24% | 3.62%  | -4.67% | -10.55% | 11.60% | -4.04% |
| Sindh Work   | ers' Welfare | Fund (SWW | F)     |        |        |        |        |        |        |        |         |        |        |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

\* Management Company may waive the Front-end Load fully or partially at its own discretion to any investor

\*\* This include 0.2239% representing government levy, Worker's Welfare Fund and SECP Fee.



# Alfalah GHP Islamic Value Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by the SECP and Shari'ah

#### **Basic Information**

Category: Shariah Comp. Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: KMI 30 Index and Six (6) months average deposit rates of three (3) A rated Scheduled Islamic Banks or Islamic Banking windows of Conventional Banks as selected by MUFAP on the basis of actual proportion held by the scheme

Launch Date: October 12, 2017

Par Value: PKR 100/-Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderately High

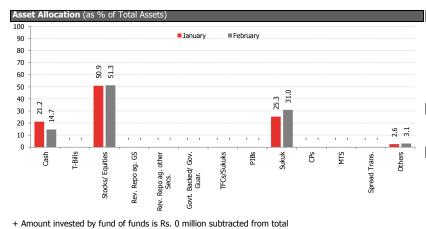
## Management Fee: 2%

Min. Initial Investment: PKR 10,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

## Leverage: Nil

Maheen Rahman **Noman Soomro** Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi **Kashif Kasim** 

## **Chief Executive Officer Chief Operating Officer** Chief Investment Officer **Head of Equities Head of Compliance Portfolio Manager**



+Fund Size (PkR mn; as on February 28, 2019): 183.00 Fund Size including fund of fund schemes: (Pkr mn) 183.00 97.38 Sharpe Ratio\* -0.94 **Information Ratio** -0.13 Standard Deviation\* 11.13% Total Expense Ratio\* 2.58% AGIVF Since Inception -1.74% -1.40% -3.40% YTD -2.91% Month (February '19): -1.96% -1.39%

Asset Allocation (Sector Wi Oil & Gas Exploration Companies 17.15% 11.05% Fertilizer 5.91% Cement 5.64% **Power Generation & Distribution Textile Composite** 3.12% Others 8.40% 51.27%

Historical Performance (%) **Top 10 Holdings** (% of Total Assets) Dawood Hercules Corporation Ltd -Sukuk (16-Nov-17) 16.07% ■ AGIVE III BM 10.60% International Brands Limited-Sukuk (28-Sep-17) Pak Petroleum Ltd. 5.92% **Engro Corporation Limited** 5.73% Oil & Gas Dev.Co 5.35% 5 4.38% **Hub Power Company Limited** Hub Power Company Limited - Sukuk 4.30% 0.5 **Engro Fertilizer Limited** 3.59% Pakistan Oilfields Ltd. 3.35% FY18 **Lucky Cement Limited** 3.16%

| Details of Non-Compliant Investments*** |               |              |              |              |         |        |
|---|---------------|--------------|--------------|--------------|---------|--------|
|   |               | Value before | Provisioning | Value after  | % Gross | % Net  |
|   | Туре          | Provisioning | Held, if any | Provisioning | Assets  | Assets |
| Dawood Hercules Corporation Ltd - Sukuk | Single Entity | 29,934,510   | -            | 29,934,510   | 16.07%  | 16.36% |

| 1- Year Ro | lling Returns |        |        |        |        |        |        |        |        |        |        |        |        |
|------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|            | Feb-18        | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
| AGIVF      | -1.38%        | 3.55%  | -0.03% | -2.38% | -1.37% | 1.27%  | -0.87% | -0.55% | 1.05%  | -2.62% | -5.24% | 5.76%  | -1.39% |
| BM         | -1.22%        | 3.40%  | 0.20%  | -2.94% | -1.37% | 1.12%  | -1.21% | -1.27% | 1.82%  | -2.33% | -5.37% | 6.17%  | -1.96% |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.0049mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0026 / 0.0026%.

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Alfalah Investments

Selling & marketing expenses - for the period ended February, 2019, PKR Mn 0.637

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> This include 0.2694% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*</sup> Due to reduction in Net Assets

# Alfalah GHP Capital Preservation Fund - II

AMC Rating: "AM2+" by PACRA 08-Feb-19

The objective of Alfalah Capital Preservation Fund II is to provide capital preservation to investors upon maturity by dynamically allocating a portion of the Trust Property in fixed income instruments in capital protection segment, and remaining in equity market as Investment segment or any other SECP permitted investments to provide investors with better returns.

Category: Capital Protected Fund Type: Open Ended Launch Date: May 10, 2018 Par Value: PKR 100/-Pricing: Forward Day

Risk Profile: Moderate to Low Leverage: Nil Management Fee: 1.50%

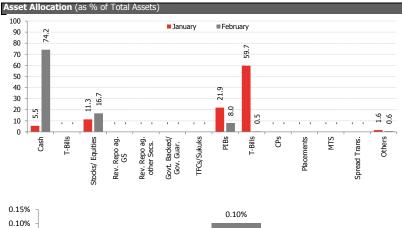
Min. Initial Investment: PKR 10,000/-Sales Load: Front End 2.50%; Contingent: 5.00% Auditor: A.F Ferguson & Co. Pakistan **Trustee: CDC Pakistan Limited** 

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman **Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer **Chief Operating Officer** Chief Investment Officer **Head of Equities** Head of Compliance Portfolio Manager

Benchmark: W.A Daily Return of KSE-100 Index and 3 Months Deposit Rate of a Double A or above rated Bank as selected by MUFAP and 6 months PKRV Rates based on the Fund's actual Proportion invested in the Investment Segment and Capital Protection Segment calculated on monthly basis.



**FY**18

-0.20%

| Fund Statistics                        |           |
|--|-----------|
| Fund Size (PKR mn); as on Feb 28 2019: | 1,118.87  |
| NAV (Pkr):                             | 102.3731  |
| Muliplier Range:                       | 0.54-0.97 |
| Total Expense Ratio**                  | 1.8138%   |

| Fund Performance  | ВМ         | AGCPF-II                                  |
|---|------------|---|
| Since Inception   | 3.93%      | 2.37%                                     |
| YTD   | 3.83%      | 2.58%                                     |
| Month (Feb 2019)  | 0.22%      | 0.59%                                     |
| Asset Allocation (Sector Wise as a % of Total   | al Assets) |   |
| Commercial Banks  |            | 4.10%                                     |
| Oil & Gas Exploration Companies   |            | 3.80%                                     |
| Cement  |            | 2.40%                                     |
| Fertilizer  |            | 2.17%                                     |
| Power Generation & Distribution   |            | 1.47%                                     |
| Others  |            | 2.77%                                     |
| Total   |            | 16.71%                                    |
| <b>Top 10 Holdings</b> (% of Total Assets)  |            |   |
| Pak Petroleum Ltd.  |            | 1.25%                                     |
| Oil & Gas Dev.Co  |            | 1.23%                                     |
|   |            | 1.23%                                     |
| United Bank Ltd.  |            | 1.09%                                     |
|   |            |   |
| United Bank Ltd.  |            | 1.09%                                     |
| United Bank Ltd.<br>Engro Fertilizer Limited  |            | 1.09%<br>0.95%                            |
| United Bank Ltd.<br>Engro Fertilizer Limited<br>Habib Bank Ltd  |            | 1.09%<br>0.95%<br>0.93%                   |
| United Bank Ltd.<br>Engro Fertilizer Limited<br>Habib Bank Ltd<br>Hub Power Company Limited             |            | 1.09%<br>0.95%<br>0.93%<br>0.90%          |
| United Bank Ltd. Engro Fertilizer Limited Habib Bank Ltd Hub Power Company Limited Lucky Cement Limited |            | 1.09%<br>0.95%<br>0.93%<br>0.90%<br>0.86% |

|   |       |              | Mishat Philis Etd. |              |         | 0.00 /0 |
|---|-------|--------------|--------------------|--------------|---------|---------|
| <b>Details of Non-Compliant Investm</b> | ients |              |                    |              |         |         |
|   |       | Value before | Provisioning       | Value after  | % Gross | % Net   |
| Name                                    | Туре  | Provisioning | Held, if any       | Provisioning | Assets  | Assets  |
|   |       |              |                    |              |         |         |
|   |       |              |                    |              |         |         |

■ AGCPPF II ■ BM

| 1- Year Rolling Returns |        |        |        |        |        |        |        |        |        |        |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                         | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 |
| AGCPF - II              | 0.26%  | -0.46% | 0.64%  | 0.03%  | 0.21%  | 0.25%  | -0.24% | -1.13% | 2.24%  | 0.59%  |
| ВМ                      | 0.37%  | -0.27% | 0.89%  | 0.16%  | 0.18%  | 0.53%  | 0.32%  | -0.52% | 2.00%  | 0.22%  |

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.58mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0528 / 0.05%.

0.05% 0.00%

-0.05%

-0.10% -0.15% -0.20%

-0.25%

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\*\* This include 0.2495% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expenses - for the period ended February, 2019, PKR Mn 2.349





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